

THIS IS OUR ONLY SALESMAN OR METHOD OF SELLING

ROBT. H. INGERSOLL & BRO.

THE GREAT

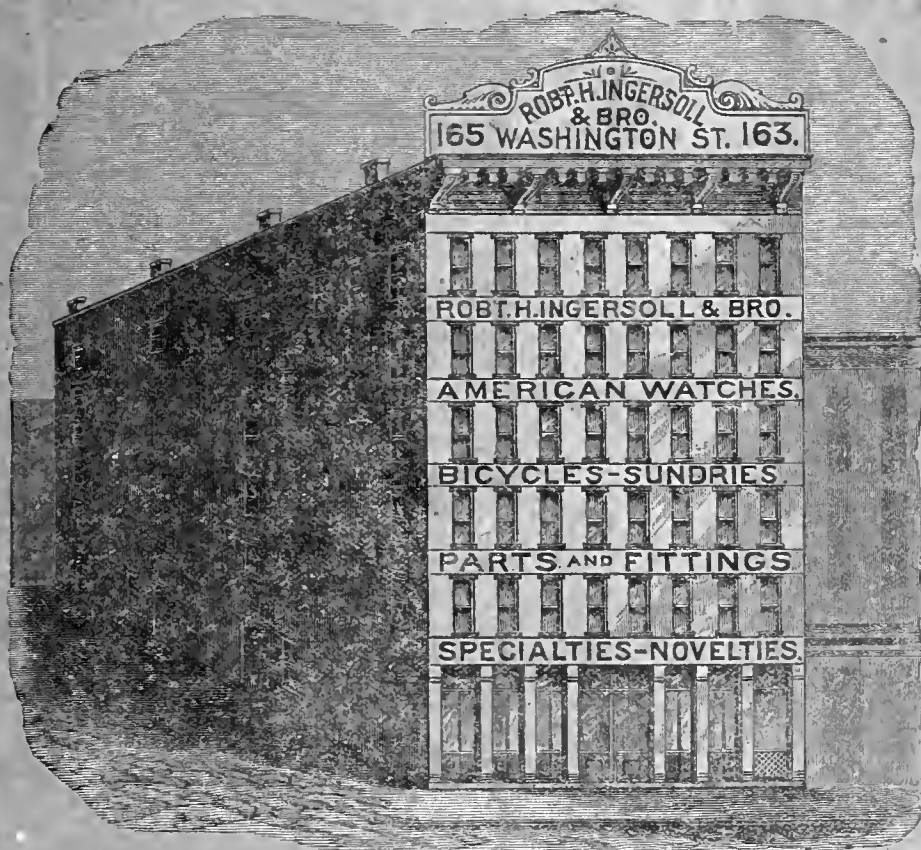
MAIL-ORDER BARGAIN HOUSE

65 and 67

Cortlandt St.

163 and 165 Washington St.

Our "NEW HOME." NEW YORK



THE above illustration represents our two new buildings facing WASHINGTON STREET, and having direct connection with our CORTLANDT STREET ESTABLISHMENT. This new addition of 50,000 square feet of floor space is replete with a superior stock of new goods of every description which is second to none. To our 1,000,000 Friends and Patrons who have traded with us in the past we extend a cordial invitation to visit us in our NEW HOME and see for themselves our splendid facilities for executing their business quickly and accurately. Our system for the handling of enormous quantities of mail is now so perfect as to place us in a position to fill your orders within a few hours of its receipt. This fact coupled with our incomparably low prices on every article catalogued has gained for us the distinction of being the LEADING MAIL ORDER HOUSE OF THE WORLD. To you who have never taken advantage of the special inducements for cheap dealing offered in this catalogue we can only say that one trial order is sufficient to add you to our list of permanent customers.

NOVELTIES



BICYCLE



SPORTING



TOYS



TRICKS



MUSICAL



OPTICAL



HOUSEHOLD



TOOLS



CUTLERY



ELECTRICAL



BOOKS



CAMERAS



STATIONERY



READ THIS PAGE BEFORE ORDERING.

How to Order. Remember It is easy to make mistakes, and guard against them by systematically following these rules:

Address Letter Carefully.
State what you want by Name and Number in Catalogue. Don't make clippings.
State How Much you Enclose.
Don't Forget to Add Postage.
Sign Your Full Name and Address, Town, County and State.

If you want to make a complaint, or ask a question, write on a separate sheet as it goes in a separate department from your order.

How to Remit. This may be done in any of the following ways:—

1. CASH, in bills or silver; Silver should be well wrapped to prevent cutting through envelopes; small amounts need not be REGISTERED much cost less.

2. POST OFFICE MONEY ORDERS are now very cheap and are SAFEST.

3. Drafts on N. Y. can be bought at any bank; Private Checks will be accepted, but your order must be kept until they are paid. So don't send them unless certified.

4. Postage Stamps will be taken for sums under \$1.00, but we don't like them; in warm weather lay paper between to prevent sticking.

Mutilated Coin is worth its weight as old Silver ONLY, which is little over one-half. DON'T SEND IT—but if you do, SEND ENOUGH. We will not take it at face value.

Private Checks. As stated elsewhere we do not receive private checks as cash; we have so many returned marked "N.G." that we are obliged to make this rule invariable. If you Send an Uncertified Check we must Hold your Order until it has been Cashied. To save this delay make your remittance in other form.

Terms. Our Terms are simply CASH WITH ORDER "F.O.B.N.Y." We deliver goods to your order here in the city either to Post Office, Express or Freight Company, and there our responsibility ceases. We give no credit, pay no postage, nor freight, except in a few cases where mentioned in catalogue. We do not send goods C.O.D. unless one fourth the amount is sent to guarantee charges.

Postage Stamps. we will accept them for small amounts (under \$1.00) and where Money Orders are not obtainable. But they must reach us in perfect condition; 1 and 2 cent denominations preferred. If you can get Money Orders either P.O. or Express, please do it as it is safer for you and suits us much better. Many small lots of stamps make a large lot, and \$5,000 worth, (which we frequently accumulate,) are not easy to "work off" even at a discount.

HOW TO HAVE GOODS SHIPPED. We do not deliver Goods Free. Our prices are "free on board" here. Please bear this in mind when ordering. We constantly receive small orders which we know our customers do not expect to receive by express though they give no shipping directions nor enclose postage. Where we consider it practicable or economical to mail goods we give the amount of postage required on each piece under each article and this amount must be included with your remittance, otherwise we are compelled to write for it, thus delaying your shipment. Where goods are not to be mailed it is well to order them shipped "by cheapest way" which our clerks can readily determine.

THE MAILS are a great convenience but are too expensive on many goods. We do not wish to have you save 25 per cent on a purchase and lose a large part of it in costly transportation—and therefore advise you to avoid the mails as much as possible by ordering a quantity of goods by freight or express. We do not guarantee the safe delivery of goods sent by mail. We pack properly and deliver to post office; there our responsibility ceases. In case of loss we do all in our power to recover the package. There is probably not a loss of one per cent on mail packages. Valuable packages may be registered for 6 cents.

Prepaid Express. All the leading Express Companies forward packages if prepaid at a special rate of 15c. for any package weighing 15 oz. or under and 1 cent for each extra oz. to all points East of the Mississippi. They also carry BOOKS and other 3rd-class postal matter under same conditions at 10c. for first 1½ lbs. or less and 1c. for each added 2 ounces. While this is no cheaper than mail rates we recommend it, as it is much safer.

We insure the safe delivery of mail packages at the rate of 10c. for goods valued under \$5.00 and 15c. for \$5.00 to \$10.00. To those who do not wish to run any risk this is a satisfactory method.

Errors and Omissions.

Mistakes will happen. We employ skilled people in order to minimize them, but still they occur; If you do not get goods promptly or get unsatisfactory goods, write us; don't "krok" any more than you must but any way write and when you write, be sure and state the facts, viz: When you ordered; how much you sent and in what form, cash, stamps, etc.; what you ordered. Your complaint will then have prompt attention.

"C. O. D." There are advantages and disadvantages in sending goods C. O. D.—You do not have to pay for them till you get them (and see them if you wish), but you have to pay charges for returning the money to us.—We guarantee all goods to be as REPRESENTED and as you get to know us you will avoid this useless expense.

DON'T ASK FOR CREDIT. The key note spelled thus C-A-S-H—we pay cash to get low prices and must GET cash to PAY—were we to do a credit business as most merchants do, we would be compelled to add 10 to 25 per cent to our prices.

NOT A PURCHASING AGENCY. We don't send out for the goods when we get an order and perhaps get something else "just as good"—but different; before listing an article we have a good stock of it on our shelves so that we not only know we can fill your order with the exact thing we advertise, but we can do it at once; many think from the magnitude of our list that we can't have everything in stock; a walk of a half mile through our ten immense floors would show every item in this book in generous quantities.

NOT AN AGENTS' SUPPLY HOUSE.

We are the Agents. That is, we are the only link between you and the manufacturer. We never buy of jobbers but always of the maker. We don't refuse "agents'" orders and call their attention to the wholesale prices we quote, which are as low as those of regular jobbers; but our aim is to supply consumers at prices agents, storekeepers and "the trade" in general pay.

WE DO NOT PAY POSTAGE or Express-charge except in a few cases where it so mentioned in connection with article. Where goods may be mailed economically and safely we give the amount of postage required which must be always added to price.

Hand It Along. Sometimes more than one of our catalogues may fall into your hands. If so, you will do us a great favor to hand the extra one to a friend with such remark as you see fit to make. It should not be wasted—it's too good.

We Guarantee all goods bought of us to be exactly as represented herein. Your money back if they prove otherwise.

Our Addresses are never sold to Quack Doctors, Patent Medicine Men, Fakirs or Schemers, as other Mail Order Houses do. Mothers can feel assured that their children will not be in receipt of obnoxious and dangerous reading matter now flooding the mails, as their addresses are never sold by us.

Hundreds of letters are received daily by us asking numerous questions about our goods, but never enclosing a two-cent stamp for reply. The amount expended each year in answering these letters is very great, and hereafter to insure a reply, customers must always enclose a 2-cent stamp.

SPECIAL INDUCEMENTS!

In addition to the bed-rock prices quoted in "OUR SALESMAN," we offer further extraordinary inducements for QUANTITY ORDERS. There is absolutely no profit in small mail orders, and to pointedly call our patrons' attention to this fact and secure an increased proportion of profitable orders, we make the following very liberal premium offers:

PREMIUM NO. 1. FOR 500. TO \$1.00 GOLD PLATED RING, the usual retail value of which is..... **150**

PREMIUM NO. 2. For \$1.00 to \$2.00 ALASKA DIAMOND SCARF PIN. Never sold at less than 50c. and frequently **\$1.00**

PREMIUM NO. 3. For \$2.00 to \$5.00 set of FOUR SILVER and GOLD PLATED STICK PINS of new and novel design worth at least..... **400**

PREMIUM NO. 4. For ORDERS OF \$5.00 AND OVER. A set of best SOLID STERLING SILVER DUMB-BELL CUFF BUTTONS, of latest design and perfect workmanship. Lowest retail value..... **\$1.00**

These premiums are NOT given where CASH DISCOUNTS are taken.

In ordering state the number of Premium claimed. These Premiums are made very attractive and will be found fully equal to representations, and are well worth expanding your order to obtain.

CASH DISCOUNTS. It is obvious that on large purchases our expense of handling an order is less. We will give you the benefit, allowing you a discount according to the amount of your purchase, as follows:

\$5 to \$10.....	3 Per Cent.
10 to 20.....	4 Per Cent.
20 to 50.....	5 Per Cent.
50 and Higher.....	6 Per Cent.

This is a large discount on goods sold as closely as ours, and is only allowed when cash comes with order. You will find it profitable to "club" with your neighbors in ordering, thus obtaining a larger discount and cheaper transportation.

Note.—This discount is not allowed in addition to any premium or combination offer.

Read Our Prices! You may think this Salesman just like its predecessors—a sort of old story, and throw it aside. BUT DON'T! There are changes. Many new goods are offered; many many new prices are quoted. When we look at some of our old prices we are almost ashamed as they are 3, 4 and sometimes 10 times higher than now, but it's all right. Simply mercantile evolution—and the game is still on—AND YOU WANT TO WATCH IT! Read our prices.

Special Note. While prices are below advanced nil along the line of imported goods, we call our customers' attention to the fact that in no case have we raised a price and in scores of cases, lowered them—and for the present will not do so.

"Special" Prices for "Special" Reasons. When we get a way inside price from a manufacturer; when we have something we are particularly anxious to "push along"; when we have a heavier stock than our trade will absorb promptly, then we put the word "Special" before our dozen price and after that word we put figures worthy your attention. They are manufacturers' jobbing figures.

References. If you have access to Dun's or Bradstreet's Mercantile Reports you will find us well rated therein. Any wholesale house or bank in this city will speak well of us. We could fill volumes with flattering testimonials from nearly every city and town, but after all is said, the proof of the pudding is only in the eating. Send us a trial order and let our goods testify for us. We occupy 10 immense floors at this address where we sell all the goods advertised. At Linden, N.J., we have one of the finest factories in the country where 200 to 300 hands are employed making our peerless specialties. At Waterbury, Conn., our watch factory employs over 500 people, producing our cheapest American Watches. In fact, everything is complete to enable us to carry out our plan of producing the best goods at lowest cost and placing them directly in the hands of the consumer without the intervention of profit absorbing middle-men.

\$25 INGERSOLL BICYCLE \$25

GUARANTEED QUALITY. GUARANTEED VALUE. GUARANTEED SATISFACTION.

DO YOU WANT A BICYCLE?

is not a Fake job-lot, or dry-goods store product. Not a last year's model with out-of-date features; nothing about it is in any way inferior or old style.

READ THE SPECIFICATIONS.

We want you to know just what we offer. Don't take our word for anything but read and compare and judge for yourself whether this is not the **Greatest Bicycle** value ever offered. Below we tell you exactly how it is made and what it is made of; accuracy of these specifications is **Guaranteed Strictly**. If you can any where obtain a wheel with such points as the **INGERSOLL** has at the same price we will present you one **Prepaid**. **REMEMBER** our name plate is on every wheel and we stand behind our **TRIPLE GUARANTEE**!

READ THE TRIPLE GUARANTEE.

THIS CUT EXACTLY SHOWS THE INGERSOLL \$25.00 BICYCLE.

SPECIFICATIONS.

FRAME. The finest up-to-date Model. The model of this frame is the very latest. 1899 features are included: The **INGERSOLL FLUSH JOINTS** make the strongest frame known and the neatest in finish. The Tubing is best seamless steel, sizes 1 $\frac{1}{2}$ " Head, 1 $\frac{1}{2}$ " Bars, Rear Forks 0 style, $\frac{1}{2}$ " and $\frac{3}{4}$ " tapered; fitted with Arch Braces; **DROP 3-INCH**, Height of Frames 22 and 24 inch, with 5 and 7 inch heads. Arch crown of lightest and strongest type.

CRANK HANGER. Popular two-piece style, fastened in center of Axle with Sleeve, a positive and reliable connection. Fitted with Star Sprocket, 24 or 26 tooth.

CHAIN. Hubner B Block Pattern, hardened center. Size, 3-16 inch. **PEALS.** Medium Rat Trap.

One-piece plate, best material and finish, hardened and ground bearings. **HUBS.** Turned from Steel, ball retainers, fitted with brass sleeve to connect cups and retain oil cups and cones of best steel, hardened and ground.

RIMS. Lobdell's best hand-worked. Guaranteed the best natural finish.

SPOKES. Excelsior Needle Co.'s best Swaged; heavily nicked.

TIRE. Our Famous Popular Single Tube Corrugated Tread. **SADDLE.** Ingersoll Special Combination Brown Model.

HANDLE BAR. Down or up-turned or Rams-horn.

Pump and Complete Repair Kit. **COLORS and FINISH.** 3 coats of enamel; Black only. Finish equal to the highest grade wheel.

GUARANTEE.

MODEL B.



TOOLS, ETC. Good leather tool bag, containing Steel Wrench, Screw Driver, Oil Can, Hand Pump and Complete Repair Kit.

NOTICE THE DIFFERENCE.

Two-Piece Crank Hanger and other important features make it practically an 1899 wheel; the other kind have as a rule been made up for a year or two, or if recently built it is from old style material, of inferior quality at that.

Between the Ingersoll and the usual low-priced wheel. The Ingersoll is red-hot from an up-to-date factory. It embodies every late idea in Bicycle construction. Its Flush Joints, Low Drop

Why Ingersoll Wheels Beat the World!

We have hundreds of times been asked by those who know our extraordinary facilities for producing things cheaply and marketing them direct to the consumer in immense quantities, why we have not before this commenced the **Manufacture of Bicycles**. To this we have replied that the time was not yet ripe for making wheels at **Popular Prices** and until we could do this we would **Stay out**. **NOW the Time IS Ripe** and we have **GONE IN** body and soul, and we are showing what may be done under favorable circumstances. We have for years done the largest jobbing business of any house in the world in **Bicycle Parts and Fittings**. We have also been manufacturing many of the most important parts. We have made alliances with all the largest producers which gives us the **Inside Track**—inside even of the largest wheel makers of the world. **Makers of Steel Tubing, Cranks, Sprockets, Chains, Pedals, Etc.**, whose whole product in many cases we have bought for cash during several years, naturally give us lowest possible prices and choicest goods.

Another Point. Bicycle Manufacture has undergone a revolution in the past few years and largely within a short time. Two or three years ago wheels were made cheapest in the largest factories where every part was made and nothing bought outside. The largest factories even producing their own tubing and tires. Being thus strobly entrenched, these large monopolies charged excessive prices and "held prices up" (and held the public up.) But in this great country such conditions are not long possible. Thousands of bright, active men and concerns saw the game and almost simultaneously they started to beat it. Men with a few thousand dollars knew they could make wheels if they could get "parts" and progressive manufacturers knew they could make parts if an outlet could be found for them. We knew all these people and helped bring them together and the result is that to-day there are a thousand makers of a few wheels per week instead of a few making a thousand wheels per week and the big monopolies are "suing for peace" and trying to find out how **THEY can Compete** with the **SMALL Wheel Builders**. Many of them have failed, others have closed down, some are buying parts and competing and some are going on and losing some of the millions they have made.

As to Ourselves. We occupy a position which is out of reach of competition of either "horn of the dilemma." The large makers can't touch us for reasons stated above. The small ones can't because we are the people who sell them the parts at a profit which they have to add to the price of the wheels. We make or buy the parts at very near the original cost to produce in immense lots by factories which do nothing else and can therefore make them at the lowest possible price. Our Brazing, Enameling, Plating and Assembling rooms are the largest and best equipped in the country. They contain every modern appliance for building the finest wheels at the lowest price.

Our Assembling Perfect.

In our wheels we have not only given closest attention to the selection of the best and most approved style of parts but also to their relation to each other and the assembling of them to produce wheels of the highest running type. The running gear of a wheel is its vital feature and it involves not only perfect parts but the assembling of them in perfect relation to each other. In this our wheels are equal to the best.

No Fancy Price. When you buy one of the "Standard" make of wheels you pay at least $\frac{1}{2}$ of your money for advertising, "name" and expensive paraphernalia of large concerns. When you buy an Ingersoll Wheel you pay only for what you get. You pay the original manufacturers cost of the parts, bought in immense quantities, you pay for building and finishing the wheel a price not exceeding \$3.00 or \$4.00, which includes our profit. In fact you almost get the wheel for the bare price of the material in it.

Our Triple Guarantee.

Besides the Guarantee adopted by the Association of Cycle Manufacturers, the same as is given with all the best and leading wheels, we personally guarantee each and every wheel of our manufacture to be free from defects in material and workmanship. We further guarantee entire satisfaction and will promptly refund your money if you do not find our wheels the greatest value you have ever known.

Ladies' Models. It is the practice with "old line" makers and dealers to offer Ladies' wheels at same price as Mens'. This is because their profits are large enough to cover extra cost of Ladies. The construction of frame, addition of chain and mud guards and brake make the cost to manufacture several dollars greater and this extra cost the buyer must pay when wheels are sold on our plan of one small profit. Many lady riders are dispensing with brake; also chain guard. Our price for either model with chain and mud guard is \$2.50 extra; with brake \$2.00 extra; with mud guard only \$1.00 extra.

Special Proposition. We know that Seeing is Believing and we are perfectly willing to offer every chance to you for the closest inspection before you pay your money. So if you will **SEND US \$1.00** as a guarantee of good faith, we will ship our wheel securely crated complete and accompanied with our unparalleled signed Guarantee. If on receipt of wheel you find it what you expect you pay the balance of price (after deducting the \$1.00 paid) and keep it. If for any reason you do not want the wheel the Express agent will return it at our expense.

BICYCLE SUNDRIES



YANKEE BICYCLE WATCH.

Simply perfection. An indispensable companion to your cyclist. What more companionable article can be imagined on a bicycle than a good watch. This is a guaranteed time-keeper. Its price is the lowest ever known. The cut exactly represents (1/2 size) the Yankee Watch, and our patent holder for attaching to handle bar. No cyclist should be without it. Postage 8c. Price complete, Watch and Holder, guaranteed for one year, \$1.25 Each.

Champion Bicycle Watch.

A silent pace-maker right before your eyes. Save your \$100 watch, not only for wheeling, but for other outings. occasions as this is a splendid pocket time-piece as well as a guaranteed Bicycle Watch. It being regular stem wind and our famous 18 size Champion movement. This holder is adapted to fasten on the handle bar or frame as desired and has the same secure clamp as shown with the Yankee, which is the only one made which holds the watch firmly and permits instant removal from clamp when leaving wheel. Former price \$1.65. Price \$1.50 Each.

CANVAS TRUNK No. A.

This is a large bag made to fit into the "diamond" shape space of the bicycle frame and is designed to be used as a general "carry-all." Made of best linen canvas stiffened with trunk board. Has 5 straps to secure it to frame and 3 more to secure the lid. No bicycle tourist could get along without a carrier. Size 8 inches thick, 15 inches long and 18 inches deep. Weight 3 1/2 oz. Dealers' price \$2.00. Sent by Express only. Price 89c. Each.

No. 1. Same as A, but with leather binding and extra finish. Price \$1.50 Each.
No. 4X. Black water-proof carriage leather full bound in harness leather; handsome in appearance and as durable as can be made. Price \$2.12 Each.



Price Just Reduced to
FIFTY CENTS.

small; positively accurate. The meter is simple in construction, making it at once the cheapest, 10,000-mile instrument and the least liable to disarrangement. It is of medium size, not too small to be seen with the naked eye, and be read plainly from saddle. Its constantly moving hand is favorably regarded by all who use it. Hand adjustment is an important feature in this meter, as it makes putting it in place an easy task which anyone can do quickly and without even one tool—the thumb and finger doing it all. Fork Bracket—You need not dismantle your wheel to put it on, disturbing bearings and wasting time; you simply adjust it to the fork, as shown in cut. When your wheel is removed from fork the meter remains in place, and requires no re-adjusting when wheel is replaced. Axle bracket may be had, however, if desired. Lever Grip Striker—We claim this to be the only positively secure and scientific striker. It holds on the spoke by the leverage applied with thumb-screw. Postage 6c. Cut Price 50c. Each; \$5.10 Dozen.

U. S. TRIP CYCLOMETER.

It has a total register of 10,000 miles, also an independent trip recorder of 100 miles, from tenths up. By simply turning end of case, the trip can be set to "0" at will, without interfering with the total. The total repeats, and can be set. The "trip" shows daily records of places to place, in miles and fractions, and the "total" keeps a perfect record of the season's mileage. Weight 3 1/2 oz.; length 1 1/4 in. Postage 3c. Reduced Price \$1.10 Each.



L. A. W. Button No. 1—Gilt enameled in three colors. Regular L. A. W. design. Every rider should belong to the L. A. W. and show its colors. Postage 1c. Price 9c. Each; 94c. Doz.
No. 2—Rolled Gold Plate and hard enamel. Price 25c. Each; \$2.10 Doz.



L. A. W. REAR FORK GUARD.

The only practical device for carrying a camera. Does not mar the appearance of the bicycle or interfere with lamp, handle, brake or bell. Will carry any size package, protect it with mud guard. When not in use it is scarcely noticeable. Made of good quality of leather, russet or black, weight 3 oz. Composed of leather body to strap on forks, and straps properly attached for securely holding package. Postage 6c. Reduced Price 43c. Each; \$4.25 Dozen.

OUR LINE comprises about everything. Wheelmen ever need or could think of: no novelty stock in the country, as complete as ours. A still more important advantage to you is that we are pioneer manufacturers and jobbers of these goods and distribute more of them annually than any other concern and have the very lowest known prices. That we offer you full advantage of them we think a glance at our prices will convince you.

THE INGERSOLL DOLLAR CYCLOMETER.

Having made for ourselves a reputation encircling the globe as manufacturers of the cheapest guaranteed watches, which have reached a sale of over a million, we submit our Dollar Cyclometer with the greatest confidence in its winning qualities, viz.: originality, simplicity, practicality, and cheapness. No screwdriver, wrenches, nor swearing. It goes on the fork. Requires no tools to put on. ORIGINAL FEATURES: 1—Fork Bracket; 2—Adjustment; 3—Positive Striker. As light as any; nearly as accurate as any; nearly as durable as any; nearly as cheap as any. It is of medium size, not too small to be seen with the naked eye, and be read plainly from saddle. Its constantly moving hand is favorably regarded by all who use it. Hand adjustment is an important feature in this meter, as it makes putting it in place an easy task which anyone can do quickly and without even one tool—the thumb and finger doing it all. Fork Bracket—You need not dismantle your wheel to put it on, disturbing bearings and wasting time; you simply adjust it to the fork, as shown in cut. When your wheel is removed from fork the meter remains in place, and requires no re-adjusting when wheel is replaced. Axle bracket may be had, however, if desired. Lever Grip Striker—We claim this to be the only positively secure and scientific striker. It holds on the spoke by the leverage applied with thumb-screw. Postage 6c. Cut Price 50c. Each; \$5.10 Dozen.

VEEDER Cyclometer.

This is the celebrated Veeder Cyclometer, known as the simplest ever made, which is perfect in its operation, and simple in mechanism. It weighs but one ounce, is dust and water proof, positive and accurate. The entire barrel, although but 3/4 inch long and 1/2 inch in diameter, registers 10,000 miles and repeats, and can be easily read while seated on saddle. The great advantage in cyclometers, none offered this season at a special low price. Postage 3c. Price \$1.10 Each.

The TRUMP CYCLOMETER.

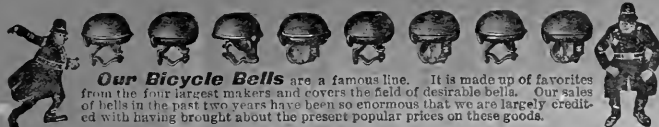
Made by the celebrated Waterbury Watch Co. and in their finest style, among its leading features are: instantaneous change of indicators, non-rusting or corroding metal parts; it cannot be tampered with, nor record altered. It registers backward or forward with equal precision; it is strength and compactness itself and cannot be broken by ordinary use. It registers 10,000 miles and repeats. It has a very secure striker. Regular price \$1.50. We sold last season. Our Special Price \$1.75 Each.

"IS IT POSSIBLE?"



Is what every one says when they see our Shure Shot Camera and complete outfit at One Dollar, walnut case; snap shot; fine lens; 25x35 pictures. Complete with outfit as in cut. Postage 15c.

Only \$1.



Our Bicycle Bells are a famous line. It is made up of favorites from the four largest makers and covers the field of desirable bells. Our sales of bells in the past two years have been so enormous that we are largely credited with having brought about the present popular prices on these goods.

The Liberty BELL.

This is our great leader for \$3 because of the price we are able to place on it; by a very large contract we are able to offer it as low on a very close margin, being sure our trade will appreciate the opportunity and give it an immense sale. It has a continuous-ringing, ratchet movement; best bell-metal gong, and is fully guaranteed first-class in every respect. The cheapest electric stroke bell ever offered. **NOTE THIS PRICE!** Postage 6c. Price 25c. Each; \$3.50 Doz.

TRINITY CHIMES.

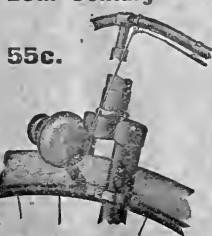


This is the leading novelty in bells for this season, comprising a double gong (2-inch) of two tones, imitating chimes. The gongs are of finest metal and shaped for great resonance, and perfectly tuned. It has a double stroke action, one stroke on each gong. The effect is pleasant and never fails to attract attention. The stroke may also be varied to either single or electric, giving a further variety quite attractive. Strictly first class quality and fully guaranteed. Postage 5c. Price, 75c. Ea; \$7.50 Doz.

No. 360.

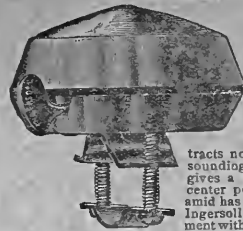
One of the leaders this season. 2-inch bell-metal beaded gong; electric ring; weight 1/4 oz. A favorite because of its medium size and full tone. Postage 6c. Price 45c. Each; \$4.50 Doz.

20th Century Rotary Bell.



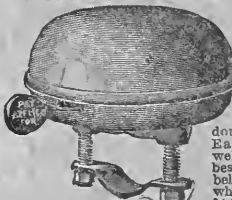
a continuous ring as long as the lever is pressed. The gong is cast of the best quality of bell metal. All parts are heavily nickel plated on a plating of copper. Postage 8c. Last years price \$1.35. Our Latest Price 55c. Each; \$5.40 Dozen.

PYRAMID.



Our new patented Pyramid Gong finds much favor wherever seen. The superior finish in all our bells shows good advantage in this new shape which detracts nothing from its sounding quality, but gives a firmer base to center post. The Pyramid has the well known Ingersoll Rotary movement with electric stroke. It is made of purest bell metal with finest nickel finish. New this season and offered at a rock bottom price. Postage 6c. Price 38c. Each; \$3.84 Doz.

No. 225 BICYCLE BELL.



Our Price 30c. Each; \$3.40 Doz.

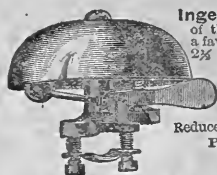
One of the finest 2 1/2 in. gong of pure bell metal, giving a beautiful silver ring which can be heard several hundred feet. Double stroke; Easy action; weight 5 oz. The best double stroke bell. Sold everywhere at 75c. and \$1.00. Postage 6c.

No. 46.



One of the very best electric ringing bells made; has rotary movement and bell-metal gong; 1 3/4 inch; and has an especially fine tone; weight 3/4 oz. Postage 5c. Dealers' price 75c. Our Price 60c. Each; \$5.10 Doz.

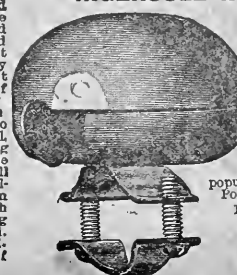
Ingersoll No. 10.



One of the most popular bells; a favorite for over 3 seasons 2 1/2 inch stamped gong, with good loud ring; spring lever hammer; weight, 4 oz.; single stroke. Each packed in box. Postage 5c. Reduced from 25c. Price 14c. Each; \$1.45 Doz.

No. 11. Same bell, but with pure bell metal cast gong. Postage 5c. Price 17c. Each; \$1.75 Dozen.

INGERSOLL No. 12.



Has a steel base and bell-metal gong, 1 1/2 in. continuous ring, with rotary movement, which not only gives a perfectly continuous ring, but also a greater volume of sound than any other of the same size. Weights 3/4 oz. One of the most popular sellers. Postage 5c. Reduced Price, 29c. Each; \$2.95 Dozen.

ROTARY Movement.



This cut shows the rotary mechanism used in all our most popular electric stroke bells.

DOZEN PRICES.

We sell 1/2 dozen lots of goods at the price given for one dozen.

THE YANKEE.

1898 improvements:
New Fluted Flange Hinged Door; New Rigid Bracket; Improved Oil Tank, large size. New Positive Tank and Wick Lock. The latest and best popular-priced American production. Has had a larger sale than any other lamp. A perfect beauty in design and finish. Nickel polished throughout; 5½ in. high; weighs 11 oz.; burns 15 hours. Made entirely of brass; riveted—NO SOLDER. Detachable lens, tank and top—all with best locking device, insuring against rattle and falling apart in use. Best spring bracket, lights from side aperture; powerful bull's-eye lens; cut projecting side lights; red and green; has the safest tank-locking device found on any lamp. Made to burn kerosene. Will not blow or jar out. Good \$2.50 value. Postage 15c.
Price, with Spring Bracket (see cut) \$1.50 Ea. New Rigid Bracket, - 1.75 "


Globe Vapor.

NEW IMPROVED GLOBE VAPOR.
It is absolutely clean—free from grease, dirt, smoke or odor. Gives a brilliant white light. Will stand the hardest knocks, and laughs at the wind and weather. It is light, beautiful in shape, and extremely simple. Made entirely of brass, nickel plated and highly polished. Has a hand-ground, hinged lens and jewel side-lights. Burns benzene or kerosene. It is the original "vapor lamp," and includes patented features which infringers have been quick to appreciate. 3 styles of attachments—for head, fork, and lamp-bracket, sold the world over at \$3.00. Note our special cut price. Postage 19c. **Price \$1.25 Each.**


THE AMERICAN DON.


The greatest bargain ever offered in a cheap lamp, 4½ in. high; 10 oz.; japanned; ground convex lens, 2½ in., set in nickel rim; hinged front; removable oil tank and reflector; colored side lights; rubber-lined bracket grip; well made spring fixtures; no solder. Postage 14c.
Latest Price 48c. Each; \$4.84 Dozen.



Great Light gives a "Great Light." Large convex ground open lens, 2½ in., with nickel rim, aliding colored side lights and detachable oil tank. Thumb screw safety grip. Finished in Japan and Nickel. Weight, 11 oz. Postage 15c.
Price 75c. Each; \$7.50 Doz.



Wonder.—Ground convex open lens, 2½ in. with nickel plated rim. Sliding colored side lights and detachable oil tank. Fitted with horse-hide washers on spring fittings. Finished in Japan and Nickel. Weight, 10 oz. Postage 15c.
Price 85c. Each; \$8.50 Doz.


'LITTLE BEAUTY.'

This lamp is rightly named. Last year we sold a similar lamp to this for \$5.00 and this year dealers are charging from \$3.50 to \$4.00 for such a lamp. We have determined that we will give you bargains on lamps. The smallest and lightest nickel plated lamp in the market. Good glass lens; hinged oil tank; colored side lights; special nickel finish; weight, 9 oz. Postage 12c. **Our Price 75c. Each.**


MILLER'S '98.

The highest grade lamp in the market this year. With 2½ inch double convex lens. Height, 6 in. Weight, 17 ounces. Full nickel finish. Flame cannot be blown or jarred out. Made of solid brass throughout. Parts are riveted together. No leak or sweat. Burns kerosene oil. Polished lens, fastened into hinged door. Both reflector at the back, and the funnel containing the lens are protected from smoke by a combination of detachable glasses, allowing all parts to be easily cleaned. Side lights, red and green jewels, set in slides for lights. Reversible funnel can be put into lamp with the button in front or back, so as to bring the shaft button on either side of lamp. Regular price \$5.00. Postage 28c. **Cut Price \$2.70 Each.**


M. & W. '98.

Better than ever. Fitted with the latest improvements. Made of brass, all riveted; handsomely nickel-plated; burns kerosene; has special easy lighting feature, wick-lock, powerful ground lens and reflector; will not blow or jar out, detachable lens holder and reflector; Rigid Bracket attachable to head or fork; no wrenches or other tools required to attach; easy to take apart and clean. Throws light over 200 feet. Postage 25c. **Our New Price \$2.10 Ea.**


THE RETRO-OPTICON.

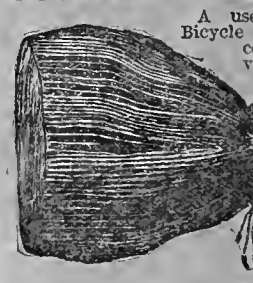
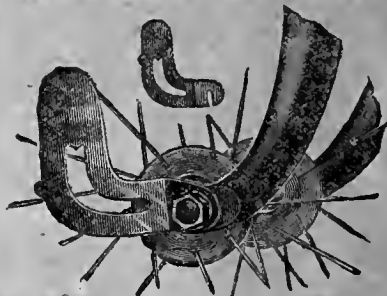
Here is a wonderful little instrument made entirely of metal, and having a very highly polished surface, which is designed to enable a cyclist, or a driver of a vehicle, to see behind without turning around. The Retro-Opticon is to be attached to the handle-bar of the bicycle; gives an unobstructed back view for an enormous distance; can be set in any position, as attachments are hall-jointed; a complete picture in miniature of everything behind the rider is shown. The newest in bicycle sundries and a leading novelty. Postage 5c.
Price 45c. Each; \$4.50 Dozen.


CAMILLEON CYCLE SIGNAL.

This ingenious device consists of a light, revolving wheel made of transparent material in different colors. When attached to the front of the bicycle lamp it prevents light from blowing out, and revolves rapidly with the air current caused by the forward movement of the wheel, or by the breeze, if the wheel is still. The light from the lamp brings out the colors brilliantly, and, as the signal revolves, the effect is startling and beautiful. It may be instantly attached or removed; so constructed as not to interfere with the use of the light as a path finder, and once attached to lamp requires no further attention. The latest novelty out and thousands were sold the first week of its introduction. Postage 7c.
Price 35c. Each; \$3.40 Dozen.

GOSSAMER LAMP COVER.


A useful attachment for Bicycle Lamp. Completely covers the lamp, prevents dust, rain, etc., from reaching it and keeps the lamp free from all danger of corrosion through dampness. Made of finest Gossamer in assorted shades, and will fit every make of lamp. Postage 1c. **Price 15c. Ea.; \$1.55 Dz.**


AXLE LAMP BRACKET.

The cheapest and simplest bracket for holding a lamp in the market. Struck and formed from sheet steel, nicely nickel plated. Quickly adjusted to the hub of wheel. Postage 2c.
Price 8c. Each; 75c. Doz.

Ingersoll Lamp Bracket.

Faultless construction, neat appearance and small size combined with the extremely low price has created an extraordinary demand for this bracket. An entirely new feature is the adjustable holder, which permits the lamp to be secured at any desired angle, throwing the light, either up, down, or straight ahead. Lined with chamol, and carefully nickel-plated and polished. Postage 3c. **Price 22c. Ea.; \$2.25 Dz.**



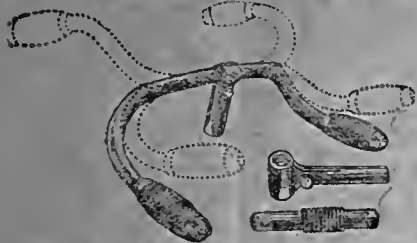
Do Not Forget Postage.

THE "INGERSOLL" SADDLE.

The 1899 Ingersoll Saddle has the shape, style, finish and merit of saddles selling at very fancy prices. It is an exact "Brown" model, and is recognized by every one as being scientifically designed and made. It is suited to the needs of the average road-rider, has no extremes of shape, hardness, etc., but is a splendid all-round saddle. It is made on a steel base correctly formed to a graceful and easy-riding shape. The cover is of best selected tan or maroon colored leather of superior finish, joined to the lining by strong stitching. The filling is of extra quality felt selected for resilience and long life, and producing one of the most comfortable saddles made. The aperture in center is correctly designed to ventilate, remove injurious pressure and produce greatest ease. The fittings are the strongest to be had, and all heavily nickelled. It is a handsome, up-to-date durable saddle at a world beating price. Postage 22c. Price \$1.50 Each.

LADIES "INGERSOLL." Made of same material as the men's, but is broader and shorter, and the Crucible Steel Springs are double spiral, affording a very comfortable seat. Postage 22c. Price \$1.75 Each.

ADJUSTABLE HANDLE BARS



This is practically a half dozen handle bars in one. It so adjusts itself that without the least trouble you can raise and lower it as much as desired or completely turned it over (see cut) so as to give you a very high bar, suitable for "straight" riding. The advantages in using this bar are very apparent, thousands are in use, and are proving entirely satisfactory. Sold at the price of the common kind. Made from cold drawn seamless tubing carefully bent and heavily nickel plated. Adjusts itself on an annular thread, binding with bolt which makes bar absolutely rigid. By express.

Price, style like cut, \$1.80 Ea.
Up-Turn, 1.80 "
" Half Ram's Horn, 3 1/2 in. drop, 1.95 "
" Full Ram's Horn, 5 1/2 in. drop, 2.55 "

IMITATION HORN.



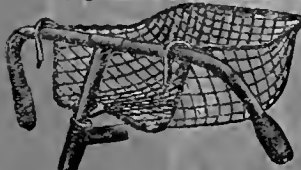
This is a very neat and catchy grip, and used by many in preference to cork as they do not become dirty and old looking. Made in perfect imitation of fancy horn. They are turned from solid wood, and baked after enameling, insuring them against breakage and checking. Fit 1/4 in. handle bar only. Postage 8c. Price 19c. Pair; \$1.85 Doz.

FIBER BUCKSKIN GRIP.



The most satisfactory grip in the market. Durable, cannot break; is not affected by heat or water; strong, won't crack or break; no glue or cement in its make up. Lightest of any; its strongest point, however, is its absorbent qualities, being porous it takes up every particle of moisture; it is slightly flexible, and therefore most agreeable to the hand, relieving jar. Reduced from 40c. Postage 2c. Price 32c. a Pair; \$2.35 Doz.

LULLABY BABY SEAT.

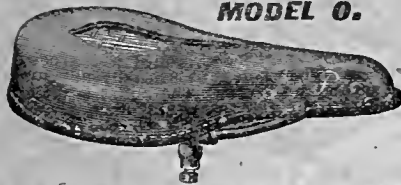


cannot fail to appreciate this seat. 95c. Not available. Price 50c. Each; \$5.10 Doz.



MODEL B.

In this saddle one of the best for strength all the principal grade saddle at a very low price. Steel cantle, length 9 inches, weight 14 oz. Reduced from \$1.25. Postage 18c. Price 85c. Each; \$8.40 Dozen.



MODEL O.

A new special hygienic saddle, with ventilated seat and rawhide lacing, anchored to hardwood frame by special means, making any loosening impossible. Best tan leather cover, over extra heavy felt padding. "Its nose is soft" too! Ordinary men's width. Also No. 00, wide for ladies. Postage 22c.

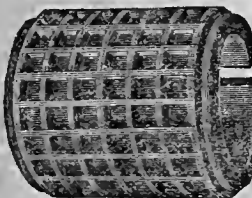
Reduced Price, \$1.45 Each.



Roller Spring Seat Post.

One of the latest important inventions to conduce comfort and health, giving a relief from jar and vibration not to be otherwise obtained. The roller spring gives perfect play without vibration, friction or noise; the roller is placed where the strain is greatest, to produce this result; the post is of best seamless tubing, plunger of steel, roller of hardened steel, and spring of best cast steel. The first popular-priced spring post. Postage 22c. Our Special Price, \$1.54 Each.

FRAME PROTECTOR.



frame. Easily attached or removed. Postage 2c. Price 15c. Each; \$1.58 Dozen.



Coaster No. 2. Clamps on fork at any point. Nickel plated. Complete with bolts and nuts. Postage 2c. Price 14c. Pair; \$1.45 Doz.

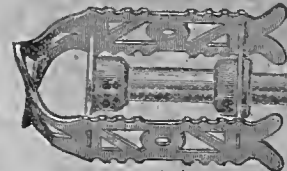
GILLIAM SADDLES.



No. 79—Men's Road or Racing Model, with medium long nose felt padded and covered with extra fine quality, well finished leather. A strictly high grade hygienic saddle, unexcelled in design, style, quality, durability or comfort. All metal fittings of the best steel, full polished and nickelled.

No. 73—Ladies' Model.—Same as above, but specially made for ladies' use. Postage 11c. Price, either style, \$1.80 Each.

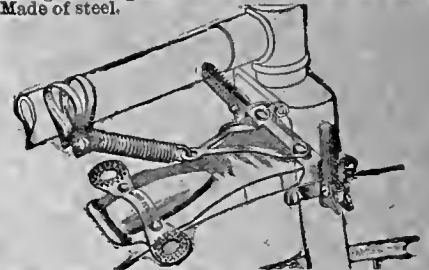
YANKEE '98.



Our latest. A very fine pair of pedals made of best material, hand-some appearance, and design, and excels many sold at a much higher price. Light in weight (7 oz.) Steel Crank, 1/2 inch in diameter. 20 or 24 thread. All parts nickelled and polished. Cheapest high grade pedals on the market. Postage 18c. Our Price, either rat trap or combination, \$1.25 Pair.

Combination Brakes, Etc.

These combinations represent the latest and best goods of their class. Besides being constructed on most practicable mechanical lines they are light, strong and elegantly finished in full nickel plate. Made of steel.



NO. 1. Foot Brake, Folding Coaster and Equalizer. Brake correctly shaped to brake wheel and not tear the tire. Coasters fold up out of the way when not in use. Readily attaches to any wheel. Postage 11c. Price \$1.30 Each.

NO. 2. Folding Coaster and Equalizer. This equalizer, or balance, beats out all its predecessors for the purpose of keeping front wheel in shape while riding, coasting and pushing the wheel, or standing it against anything. It keeps the wheel straight in center, and is never dispensed with when once used. Postage 5c. Price 70c. Each.

NO. 1 1/2. Foot Brake only, as shown in cut. Postage 5c. Price 70c. Each.

NO. 4. Equalizer, or Balance, only, as shown and described above. Postage 4c. Price 20c. Each; \$2.10 Doz.

NO. 3. Folding Coaster only, as shown. Can be thrown in or out of position with the foot while riding, and does not come in contact with rider when thrown up. Postage 3c. Price 30c. Each; \$3.10 Doz.

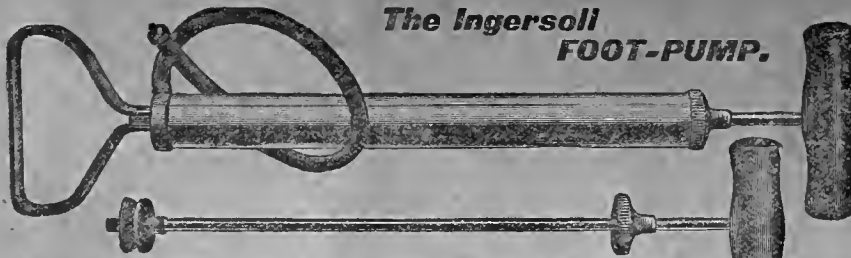
Bevin Foot-Brake.



A good, reliable brake for a small amount of money; well finished in nickel; adjustable to different widths of forks. Postage 7c.

Price 62c. Each; \$6.34 Doz.

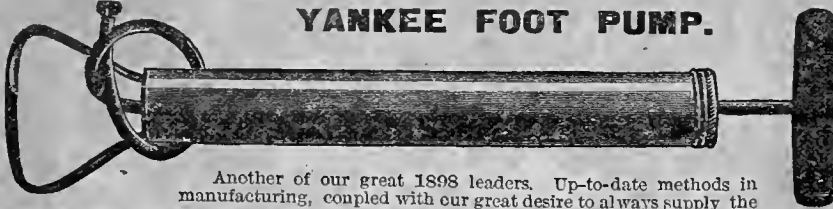
The Ingersoll FOOT-PUMP.



A great difficulty these days is, not to get things cheap but good. To get a good foot-pump we had to have it made. Others were cheap, but not good. This is a good one. We guarantee it. The valve won't slip; it won't leak; when the plunger goes down, the wind goes into the tire; full size 30 in.; 1 3/4 in. tube; enamel handle. We have marketed more of these pumps in the past 2 years than the combined sale of any 2 others, and we claim for it many points of excellence over all others and a price which CANNOT BE MET. The tube is of specially drawn brass, round, and smooth inside; 1 1/2 inch deep milled cap, easily removable; foot-piece is brazed—not riveted or screwed—on, so it will not loosen; plunger of best Bessemer steel; valve washer of specially treated calf-skin, accurately cupped; connecting tube 12 in. long and fitted with K nipple; its finish is the highest of the nickel-plater's art. But look at the price! Postage 25c.

Price 50c. Each; \$5.60 Doz.

YANKEE FOOT PUMP.

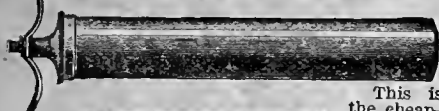


Another of our great 1898 leaders. Up-to-date methods in manufacturing, coupled with our great desire to always supply the

best at a popular price enables us to offer a guaranteed Foot Pump at the marvelously low price of 35c. It is a pump built on unique lines, the tube being made of heavy sheet metal, rolled with specially formed joint, making the inside a continuous and perfect circle. The whole tube is heavily galvanized to prevent rust, and outside has an extra heavy nickel plate and full polish. The outlet is directly from bottom of tube, giving a direct action found in no other pump. Size inside, 1 1/2 inch, giving a greater capacity than any other. Do not confound this with a cheap tin affair which has been marketed—none of which will pump. We guarantee every one when it leaves us. Though the lowest priced pump ever made, it is thoroughly practical and reliable. Postage 17c.

Our Price 35c. Each; \$3.55 Dozen.

No. 1 HAND PUMP.



This is the cheapest known device for

inflating tires, and is universally used by wheelmen every where. Made of brass, heavily nickel plated and polished. Entire length is but 8 inches; the rubber connection is fitted with "K" nipple and unscrews itself from pump, allowing it to be carried in tool bag. Postage 4c. Price 15c. Each; \$1.55 Dozen.

Ingersoll FOLDING HANGER.



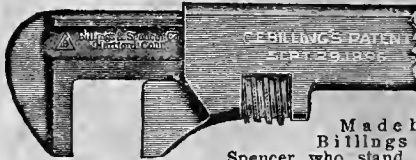
The best for holding a wheel not in use or while cleaning; it is free from the floor; can be put as high up as desired, and keeps the bicycle safely away from dirt, damp, and other injury; made of heavy steel wire, nickel-plated; hooks covered with rubber tubing to prevent injury to frame; folds together and against wall, out of the way. Postage 8c. Price 25c. Each; \$2.40 Doz.

GUARD LACING.



Best quality woven lacing on very strong core, assorted; almost any desired color; put up in packages of 13 yards. Postage 3c. Reduced Price 17c. Package; Special \$1.55 Dozen.

B. & S. '98 WRENCH.



Made by Billings & Spencer, who stand at the head as tool makers. 1898 Model. Best tool steel, drop forged; milled jaws and rack; perfectly square jaws, open 1 1/2 inches, with free working adjustment; jaws hardened; full nickel finish. The strongest wrench of its size; weight 5 1/2 oz.; all round corners; splendid for the pocket. Postage 6c. Price 39c. Each; \$3.92 Doz.

JUNIOR POCKET WRENCH



A strong and solid wrench perfectly made and finished at a very low price. Made of solid steel as shown in cut making it almost impossible to break it. Polished and heavily plated. Just the thing for bicycles and all small machinery. Postage 5c. Reduced Price 27c. Each; \$1.72 Dozen.



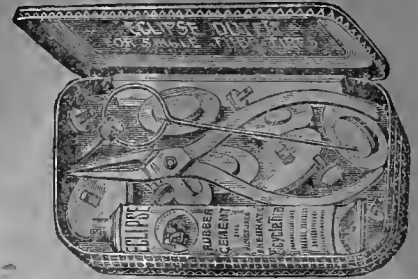
ENTERPRISE.
A good, medium high grade wrench of case hardened, cold rolled steel; full nickel plate; 5 1/2 in. long; opens 1 1/2 in. Weight, 4 oz. Thin and convenient for close work. Postage 5c. Price 20c. Each; \$2.05 Dozen.

Crank Pin Ejector.



Best steel forging and well finished. It will remove any crank pin promptly and without injury to the wheel or temper. Postage 9c. New Price 78c. Each.

Eclipse Repair Outfit No. 5.



This is the most complete outfit for repairing tires ever offered; with it you can repair the most difficult punctures within a very few minutes, and at almost no expense. Our illustration gives you a fair idea of what it contains; all of which are necessary for easy and quick work. Takes up very little room in tool bag; the lithographed tin box measuring but 4 x 2 inches. Worth 50c. Postage 5c. Our Price 35c. Each; \$3.25 Dozen.

Eclipse No. 1. For inner tube tires; contains, cement, tape, patching rubber, emery paper, needle and twine. All in decorated tin box with sliding cover. Postage 3c. Price 12c. Each; \$1.20 Dozen.

Valve and Stem.

Complete Schrader valve, with best pure rubber stem, with wide perfectly-moulded flange, insuring a perfect joint. Postage 2c. Price 20c. Each, Complete; \$2.05 Doz.

Valve Stem.

Stem only, as in cut. Postage 1c. Price 8c. Each; 95c. Doz.

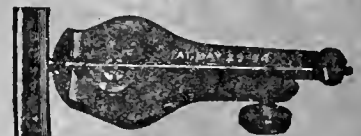


CONNECTING NIPPLES.



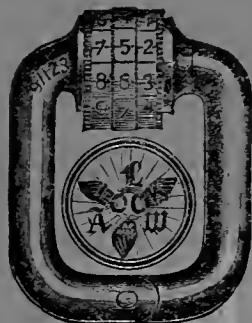
Swivel K. Universal, finest steel, accurately threaded and nicked. All are ready for instant connection to any tire made with the exception of No. J., which only fits G. and J. Tires. Glance at our low prices. Postage 1c. Price No. J. and K., 5c. Each; 50c. Dozen. "Universal," 8c. "Swivel K." 8c.

PERFECT NIPPLE GRIP.



No. 1. Drop forged, case hardened, just like a small vice. Length, 3 inches. Designed for tool bag. Postage 3c. Price 58c. Ea.; \$5.75 Doz.
No. 2. Larger, for shop use, 3 1/2 inch long. Postage 4c. Price 65c. Each; \$6.40 Dozen.

NEW ACQUAINTANCES of course we don't expect people who have never dealt with us to have perfect confidence in us; WE know who and what we are but YOU may not—the Commercial Agencies and many Bankers, Postmasters and Express Agents throughout the Country and especially in our City know us to whom we refer you. Send us an order about the size of your confidence in us and we shall take care that you will "Come again."



L. A. W. Sprocket.

Regular 4 tumbler combination; aluminum hinged shackles, with core of steel, giving lightness and strength; combinations are all different. Well advertised and in popular demand. Postage 3c. Price 70c. Each; \$7.35 Doz.

YALE SPROCKET LOCK.

This is to lock up a bicycle without the use of a chain by fastening sprocket wheel and chain together. The famous "Yale" make. Is self-locking; spring hinge

shackle; 2 keys to each lock; Japan finish. Postage 3c. New Price 18c. Each; \$1.84 Dozen.

BI-METALLIC.



Smallest and neatest sprocket lock made; has ivory black steel case and brass shackle; all different in dozen. Postage 3c. Reduced Price 12c. Each; \$1.25 Doz.

SPROCKET LOCK NO. 66.

This lock is to fit through the sprocket wheel and chain locking the two together, thus rendering it impossible to run the pedals or move the wheel. Steel lock, self-locking spring shackle; flat steel key; lock finished in Ivory black. Cheapest ever known, worth

30c. at least. "Our Method" gives it to you for 15c. Each; \$1.50 Doz. Postage 3c. either kind. NO. 661-2. Same lock in brass, nickel plated. Price 23c. Each; \$2.50 Doz.

OILER NO. 20.



A very neat little oiler. A new and very popular shape. Embossed fancy brass. Handsomely finished in plain nickel. Screw Cap is well made, no oil escapes when oiler is not in use. Cheapest on the market and equals any for practical use. Postage 1c. Price 7c. Ea.; 78c. Dz.



STAR. This is a good substantial oiler popular pattern with cork fitted cap and joint, which

positively prevents all leakage. Nicely nickel plated. Nothing cheap about it but the price. Postage 1c. Price 3c. Each; 32c. Dozen.

SAFETY.



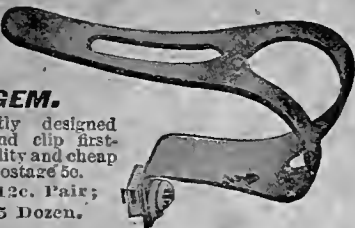
INGERSOLL ANTI-RUST.

A new wrinkle! A clip that won't rust, which is saying a lot, considering the rough usage and wetting it has to stand. Made of special composition metal, similar to brass, but specially composed and tempered to have the strength and stiffness of any steel clip. Extra heavy plate finest polish. Sold at a price that makes it a leader. Postage 5c. Price, 16c. Pair; \$1.63 Dozen.



GEM.

A neatly designed steel band clip first-class quality and cheap price. Postage 5c. Price 12c. Pair; \$1.25 Dozen.



COMBINATION SCREW DRIVER



A screw driver that will fit any square or hexagon nut from 1/4 to 3/4 inch, made of very heavy cast steel, hardened, ground, polished and nickel plated, very strong and durable and one of the handiest tools ever thought of. Postage 2c. Price 10c. Each; \$1.05 Doz.

HERCULES SCREW DRIVER.



The strongest and most indestructible driver. Made of one piece of best tool steel. Blade polished and nickel plated and handle enameled 4 1/2 inches long. Strong, handsome and cheap. Postage 2c. Price 10c. Each; \$1.03 Dozen.



No. 2. Made from one continuous piece of tool steel, properly tempered and nickel plated. Postage 1c. Cut Price 4c. Each; 40c. Dozen.



BARREL.

One of the most popular oilers for cyclists and others; 3 1/4 inches long; brass, nickel plated; positively non-leaking; washer joint; cap tube has needle which enters spout, keeping it free from dirt; end of tube has cork packing preventing leak. Postage 1c. Price 7c. Each; 70c. Doz.

This is built on new lines; spout when drawn out extends two inches beyond oil well, thus easily reaching all oil-holes. When spout is drawn out, the oiler is open; when pushed in, oiler is closed. Compact, simple and cannot get out of order. Brass, heavily nickel plated. Postage 2c. Price 22c. Each; \$2.25 Doz.



Sager Racer...

A special favorite for all racing, the wide tip gives a sure hold; finest steel and finish; a high-toned clip.

worth its price. Postage 5c. Price 48c. Pair; \$4.95 Doz.

Scorcher. A very popular model, similar to the famous Sager, though not as well finished; in other respects is equally as good. New this year and a great seller. Postage 4c. Price 27c. Pair; \$9.75 Dozen.



THEM'S.

For comfort, safety, speed and endurance. The only Clip having perfect side-guards; can be adjusted to fit any shoe. Absolutely impossible to retain your foot in them in case of a fall. No disagreeable pressure on the foot. Made of the best

crucible steel rods, in two sizes, fully nickel plated. Postage 5c. Price 20c. Pr.; \$1.95 Doz.

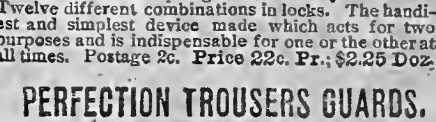
BAG No. 423X.



This tool bag is made of the best black leather and fitted with first-class straps and patent nickel lever buckles. Hand stitched. Made to go on any bicycle. Every wheelman has to carry tools and this bag furnishes the means of carrying them and keeping them in good condition. Postage 7c. Price 25c. Each; \$2.52 Dozen.

O-SO-EZY GUARD-LOCK.

A combination of trouser guards and a safe and handy lock. One is a lock and the other the key. On leaving the wheel the lock-guard is snapped over frame and spoke, and the key-guard is taken along; on returning, the key quickly unlocks it; after which they can be used as trouser guards. Made of best clock-spring steel. Twelve different combinations in locks. The handiest and simplest device made which acts for two purposes and is indispensable for one or the other at all times. Postage 2c. Price 22c. Pr.; \$2.25 Doz.



PERFECTION TROUSERS GUARDS.



The half of the wheeling fraternity, who most enjoy and use the bicycle, ride largely with ordinary trousers. Guards are necessary to keep trousers from being soiled and torn by axle and sprocket. The Perfection Guard is at once the best and cheapest. Made of strong spring steel, tempered and baked enameled. They hold trousers secure, but are so shaped not to restrict circulation. Postage 2c. Price 3c. Pair; 35c. Doz.

ALWAYS INCLUDE POSTAGE if articles are to be mailed; otherwise we will be obliged to write you entailing much trouble and delay.



CLIMAX ENAMEL.

This enamel is for enameling any part of the bicycle when it has broken or worn off. By using this you can keep your wheel looking like new and also keep it protected from rain, sun or rust. Any color desired. Postage 7c.

Latest Price 16c. Ea.; \$1.69 Dozen.

ENAMEL BRUSHES.



Bristle. Made especially for enameling, $\frac{1}{2}$ in. wide, $\frac{3}{4}$ in. long. Postage 1c. Price 8c. Each; \$4c. Dozen.

Camel's Hair. $\frac{1}{2}$ inch, finest quality Camel's Hair; polished cedar handle. Postage 1c. Price 14c. Each; \$1.35 Dozen.

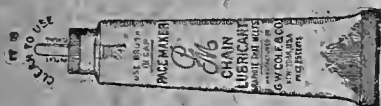
DIXON'S GRAPHITE.



A popular chain lubricant. Made of pure graphite in stick form and enclosed in wood case. Being in dry form it does not collect dust. Postage 3c. Price 8c. Each; \$9c. Dozen.



Ceylon. Hard paste form, wrapped in tin foil. The cheapest lubricant in the market, and guaranteed equal to any in quality. Postage 2c. Price 4c. Each; 47c. Doz.

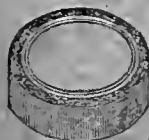


P. M. Lubricant. Paste form; in tubes with brush top; highest quality and most convenient and clean. 5-inch tubes—largest in market. Postage 3c. Price 16c. Each; \$1.60 Dozen.



Plugging Cement. A special mixture for plugging single tubes; giving a repair stronger than before puncture; 1 oz. tube with nozzle. Squirt the puncture full, and this cement does the rest. Postage 2c.

Special Price 8c. Each; \$1c. Dozen.

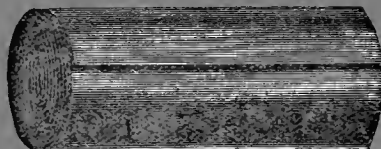


TIRE TAPE.

To bandage up a tire as a temporary repair. No rider should be without this article for an emergency. 1 ounce rolls. Postage 2c. Price 4c. Each; 40c. Doz.

BEFORE YOU ORDER look careful through our book—Don't be too hasty, but look at each article and ask yourself if you do not want it—you can save much in time and money by doing this as double the quantity of goods will often cost 20 more for transportation.

PATCHING RUBBER.



This is an absolute necessity for mending tires. It is a preparation of para rubber gum rolled in strips $3\frac{1}{2}$ inches wide and 3 feet long. Reduced from 45c. Postage 2c. yard. Price 15c. Yard; \$1.50 Doz.

DUPLEX CHAIN BRUSH.



Cleans the chain thoroughly in a "jiffy" and with little exertion. Do you know of another brush that will do this? Double head reaches both sides and every part at once; long stiff Russian bristles; an indispensable necessity to every wheelman. Postage 2c. Latest Price 12c. Each; \$1.25 Dozen.



Circular TIRE BRUSH.

For cleaning tires and rims, as well as all other parts of a wheel and many other odd uses, it is the finest thing ever produced. Best Russian bristles wound in wire skeleton; grasps the tire and rim like a hand and reaches every crease, cleaning it thoroughly. Postage 3c. New Price 20c. Each; \$2.15 Dozen.

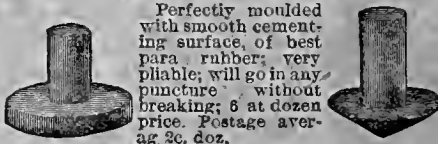
CHAIN BRUSH.



No cyclist should try to get on without this brush; has 12-inch hardwood handle, shellac finish; single row long stiff bristles, black; its shape makes it easy to clean every portion of the wheel quickly and thoroughly. Postage 2c.

Price 8c. Each; \$2c. Dozen.

RUBBER PLUGS.



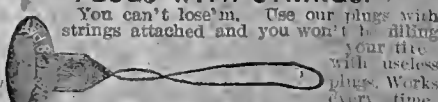
FLAT.

Head Diameter, $\frac{1}{8}$, $\frac{1}{4}$, $\frac{1}{2}$, 1, 1 $\frac{1}{2}$ inch. Price Dozen, \$.09 .12 .16 .24

MUSHROOM.

Stem Diameter, 3-16, 7-32, $\frac{1}{4}$, 5-16, $\frac{3}{8}$ inch. Price Dozen, \$.06 .08 .11 .14 .19

PLUGS WITH STRINGS.

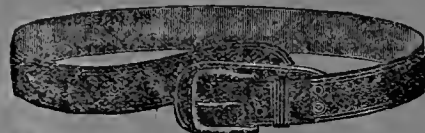


You can't lose 'em. Use our plugs with strings attached and you won't be dilly-dallying your tire with useless plugs. Works every time. They are indispensable to easy, quick and sure repairs. Neatly pointed and strung on stout linen twine. Two sizes only. Postage 2c. Doz. Price 1-8 in. Stem, 1-2 in. Head, 18c. Dozen, " 1-2 in. " 1 in. " 23c. "

AMMONIA GUN.

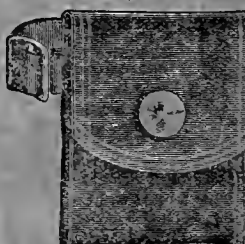


This is sometimes called a "Ki-Yi" because it is the dogs worst foe. It is also the riders best protector. With it you can make a dog very unhappy. It is a small rubber bulb filled with Spirit of Ammonia. When you are attacked you point the gun and squeeze and the dog—Well you should hear him yell and see him "go." Reduced from 25c. Postage 3c. Price 18c. Each; \$1.80 Doz.



'98 BELT. The very latest. Assorted lengths and colors—orange, russet, seal brown, olive green; fitted with new style buckle, heavily nickel-plated. Good quality imitation seal grain leather, double creased front and strongly riveted ends. Has patent leather flap, which prevents buckle from hurting you. Finest belt on the market at the price. Postage 4c. Price 24c. Each; \$2.45 Dozen.

CYCLE MATCH SAFE.



A clever novelty; well made purse of good black calf with scored edges and ball and socket clasp, with strap to attach to frame. Will be found a welcome companion on all your trips as it holds matches, change or other small valuables within easy reach. A practical article, which supplies a great want. Postage 1c. Price 15c. Each; \$1.55 Dozen.

LADIES' SKIRT HOLDER.



Nothing is more annoying or embarrassing to a lady rider than to have her skirt subjected to the uncertain freaks of the wind. This article obviates all this trouble and renders riding more pleasant. Can be worn either over the instep or around the ankle. Postage 2c.

Price reduced to 13c.

Each; \$1.32 Doz.

REMOVES RUST.



R. R. stands for Removes Rust throughout the cycling world. A lightning polisher for all metal parts, which cuts off corrosion and rust like a knife and quicker than it takes to tell. Put up in fine collapsing tubes. All owners of wheels should never be without a tube of R. R., it is indispensable and a great time and money saver. Postage 4c. Price 16c. Each; \$1.09 Dozen.



Schrader Valve. The standard valve of the world. Reduced from 25c. Postage 2c. Price 10c. Each; \$1.08 Doz.

The INGERSOLL \$35 BICYCLE.

\$35.00

MODEL
A.

SPECIFICATIONS.



FIRST. The "Ingersoll" Model A is the latest 1898 Model produced; in fact it might be called an 1899 Model, as we think we have, from our knowledge of the most advanced ideas, anticipated the 1899 requirements almost exactly. While other makers, especially of low-priced wheels find it necessary to use old-style parts to a great extent, we have no reason for using anything but the very latest products.

FRAME. Made of best Seamless Drawn Steel Tubing. Ingersoll Flush Joints throughout. This important 1898 feature is only found in wheels of the highest grade; these joints are not only far the strongest because a perfect weld cannot be had with the old style outside joint, but also far handsomer; when finished the frame shows no break at the joints as the lugs and tubing are exactly the same diameter; neatness and strength are results of using these joints. 1 1/4 in. Head; 1 1/4 in. Upper and Lower Bar and Seat Post Mast; Lower Rear Forks, 3/4 D Style, Tapered to 1/2 in.; Upper Rear Forks, 3/4 in., Tapered to 1/2 in. Fitted with Arch Braces. Height of Frames: 20 1/2 in. with 3 1/4 in. Head; 22 in. with 5 in. Head; 24 in. with 7 in. Head.

ARCH CROWN. Neatest, strongest and lightest made. Drop forged from carefully selected steel; accurately machined and with ends set in fork sides 1 1/4 inch, the only crown now used in high grade wheels.

CRANK HANGER. The famous Fauber Pattern (One-piece), with diamond shape steel cranks both in one piece of steel, including the axle; the highest grade hubs, with 22, 24, 26, 28, 30 or 32 tooth sprocket on hanger. In this variety of sizes it is possible for us to suit the most varied ideas of riders.

SPRDCCKETS AND GEARS. We furnish any gear using 7, 8, 9 or 10 teeth on chain.

CHAIN. Humber pattern with hardened parts throughout; each chain is tested before leaving factory and will not stretch. Finished with Blue Sides and Straw colored center, polished.

PEDALS. Are of neat design; the Side Blades are made from Blade Steel; Cnps and Cones turned from tool steel, hardened and ground. Axles are carefully hardened, a very important item in pedals.

HUBS. Special design and accuracy make them practically dust proof, they have no felt washers or other make-shifts designed to exclude dust, but they have the finest material and workmanship of any hub made. Large barrel pattern, turned from solid steel; cups and cones are turned with greatest accuracy, hardened and ground.

WHEELS. Finest Mahogany finished and gold striped rims. Excelsior Swaged Spokes, heavily nicked. Built up perfectly tight and true.

TIRES. At the price we cannot give full option on tires owing to the fancy prices asked for some of the leading makes. Our tires are however, first class in every point, and the same guarantee is given with them as with M. & W., Vim, or Hartford, (which, if required, we supply for \$2.00 extra.) The option we give is the "Indiana," made by Indiana Rubber Co., Indianapolis, or "Globe," by Globe Rubber Co., Trenton.

SADDLE. The Ingersoll Saddle is especially made for our wheel; Brown Model, combination, padded, high quality.

SEAT POST. Forward L Shape bringing rider over pedals, the correct shape either up or down turned Rams-horn or V shape with 6 or 8 in. drop.

FINISH AND COLORS. Fork is nicked complete. Frame has 3 coats of enamel, the finest enamel finish ever produced on a wheel; Gold Striped; Colors: Ingersoll Green—a dark Olive, or Black. The former is sent unless specified. Colors to order \$1.00 extra (and a delay of about a week.)

WEIGHT. 21 1/2 lbs. all on. **TOOLS.** Complete in fine bag. **READ OUR TRIPLE GUARANTEE BELOW.**

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The famous Fauber Pattern (One-piece), with diamond shape steel cranks both in one piece of steel, including the axle; the highest grade hubs, with 22, 24, 26, 28, 30 or 32 tooth sprocket on hanger. In this variety of sizes it is possible for us to suit the most varied ideas of riders.

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WEIGHT. 21 1/2 lbs. all on. TOOLS. Complete in fine bag. READ OUR TRIPLE GUARANTEE BELOW.

HIGH CUT BICYCLE SHOES.



Canvas Top, leather reinforcements, leather binding, and corrugated leather sole. A shoe made to sell for double our price and sure to outlast two of any other make. This is without doubt the biggest bargain in Bicycle Shoes. Order a pair, they will please you. Postage 30c. Price 98c. Pair.

Pacemaker Bicycle Shoe. Is entirely of leather, handsomely shaped Balmoral style. A shoe unequalled at the price for durability and comfort. Furnished in Russet or Black Leather. Postage 30c. Price \$1.48 Pair.

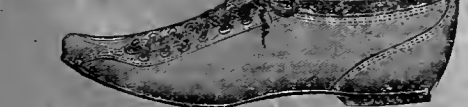
Black Dongola Bicycle Shoe. A very fine all leather shoe, having an extension Elk Skin Sole. Splendid shoe in every detail and one that will suit the most exacting, and at a price lower than ever before. Postage 30c. Price \$1.98 Pair.

Camel Bicycle Shoe. Made of genuine Camel's hide. The Gussit in these shoes is worth the price of an ordinary pair, for the pleasure experienced in passing over sandy and dusty roads, without a particle of gravel or dirt finding its way to the foot. Sole is so made that pedal invariably strikes the right spot, giving ease and comfort to the foot. Each shoe bears the "Camel" trade mark. Postage 35c. Price \$2.98 Pair.

L. A. W. Special. Made by N. & M.; best quality black or russet Kangaroo Calf Leather. Has the stylish London cap toe, is double stitched and in every way shows superiority over any other bicycle shoe made. Postage 30c. Price \$2.75 Pair.

OXFORD BICYCLE SHOES.

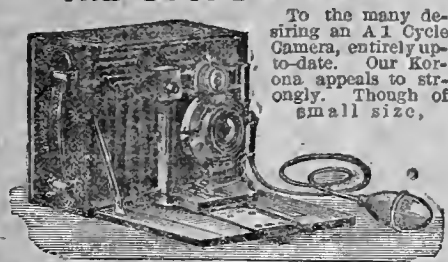
Our Leader. Extensive purchases enable us to offer



this all leather shoe, equaling in appearance those usually sold at \$2.00 and \$3.00 at the remarkably low price of \$1.38 per pair. Postage 25c.

L. A. W. Special Oxfords. Made by Norman & Bennett; best quality Black or Russet Kangaroo Calf Leather, London Cap Toe. We challenge the world with this pair. Postage 25c. Price \$2.50 Pair.

THE CYCLE KORONA.



To the many desiring an A 1 Cycle Camera, entirely up-to-date. Our Korona appeals to strongly. Though of small size,

(5 1/4 x 6 1/4 x 2 1/4 inches), it is fitted with the latest devices known to the art and takes a wonderfully clear picture, 4 x 5 inches, to the very edge of plate. The lens and shutter with which these cameras are equipped, are the celebrated Instantaneous Symmetrical Lens and '98 Shutter, the best ever placed on a hand camera; in construction nothing but the finest Mahogany is used; outside covering is of excellent quality Black Grain Leather; woodwork highly polished and metal parts of lacquered brass. This is a splendid Camera for Bicyclists or Tourists requiring a reliable camera of small size and we believe it to be without a peer on the market. The entire outfit includes the Camera Lens and Shutter, with iris diaphragm and pneumatic release bulb tube, 1 double plate holder with rubber slides; all put up in fine grain leather carrying case, provided with a strap for slinging over the shoulder. A decided bargain. By Express, Price \$19.75 Each.

ADJUSTABLE EYE SHADE.



Brand new eye shade of blue or green celluloid, with patent glove fasteners, allowing quick, sure adjustment to any style cap. The ideal article for bicyclists, sportsmen and others exposed to the hot sun. Neat, very light and practical. Postage 2c. Price 15c. Each; \$1.45 Dozen.

PAGE MAKERS PIN.



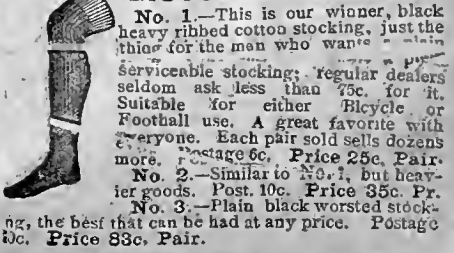
A beautiful miniature bicycle, complete in every part, 1 1/2 in. long; frame of sterling silver and wheels of gold plate, which revolve like lightning as the wind blows against them. For caps or lapels; lady or gent; As a sample of our 8000 bargains, we mail it post-paid without charge for only 10 cents, 3 for 25c, 1 for 50c. 45c. doz.

PONY PREMO CAMERA.



This is a new form of hand Camera taking a picture 4 1/2 inches. When closed, measures only 5x8x2 inches, and weighs but 26 ounces. Although extremely compact every part is so perfectly adjusted and works with such exquisite smoothness that the manipulation is a pleasure. Its extreme portability and lightness make it especially desirable to Wheelmen and Tourists and others that need a thoroughly practical outfit to occupy the smallest possible space. The Pony Premo is furnished with the Victor Rapid Rectilinear Lens and Victor Shutter, especially made for this Camera, and adapted for all general work. Glass Plates, Cut and Roll Films, may all be used with this Camera, as the plate and film holders are interchangeable. Our Pony Premo is constructed in the best possible manner of the finest materials; the box is of mahogany, highly polished inside and covered with fine black leather outside. Brass trimmings are polished and lacquered. Each Camera is furnished with a neat sole leather case and strap for shoulder or bicycle use, and will conveniently hold the Camera, lens, shutter, plate holders or roll holder. One double plate holder with each Camera. Price, \$20.75 Each.

BICYCLE STOCKINGS.



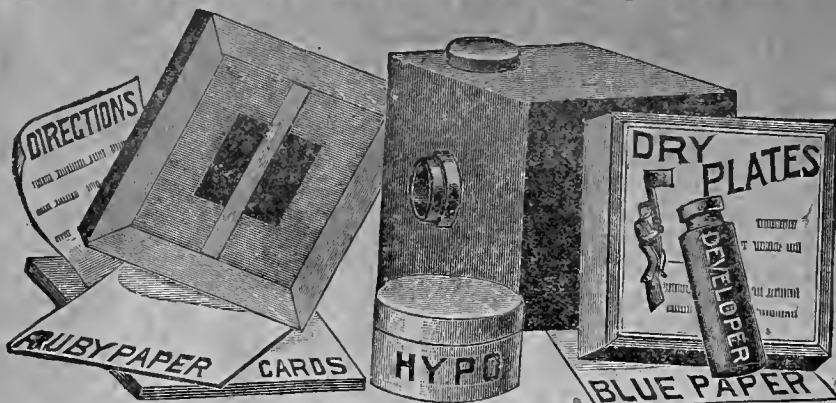
No. 1.—This is our winner, black heavy ribbed cotton stocking, just the thing for the man who wants a serviceable stocking; regular dealers seldom ask less than 75c. for it. Suitable for either Bicycle or Footpath use. A great favorite with everyone. Each pair sold less dozens more. Postage 6c. Price 25c. Pair.

No. 2.—Similar to No. 1, but heavier goods. Post. 10c. Price 35c. Pr.

No. 3.—Plain black worsted stocking, the best that can be had at any price. Postage 6c. Price 83c. Pair.

Do Not Forget Postage.

The Student Camera and Complete Outfit.



Size of plate $2\frac{1}{2} \times 3\frac{1}{2}$. This Camera has been placed upon the market at a price within the reach of every boy and girl, and is constructed with a view of giving good value and satisfactory results for the money invested. By following the instructions, inclosed with each outfit, a good picture can be obtained. The Camera is finished in walnut stain and packed with outfit, in a neat box, thus securing its delivery in good order and ready for use. Those having a taste for photography can now get a start at very small cost, as the outfit, which is included with Camera, contains everything necessary for developing, printing, finishing and mounting pictures. Any one can use the Camera and outfit and produce pictures, such as portraits, landscapes, etc., for very little cost, as any part of the outfit can be replaced. Postage 10c. Price only 50c. Complete; \$5.40 Doz.

Little Detective Magazine Camera.

PRICE

\$2.00.



This is a Magazine Camera of astonishingly varied capacity, good quality and low price. It takes a picture $2\frac{1}{2} \times 3\frac{1}{2}$ inches on glass plates and contains, as shown in cut, 3 double plate-holders of first-class quality. This enables the user to take 6 pictures at one loading. The case is of finest quartered oak, perfectly built and finished. The shutter is perfect in action and made for time exposure or snap shot; shutter is act by a lever on outside. The inside work is all of the most approved type for proper action and excluding light; size of case $3\frac{1}{2} \times 4\frac{1}{2} \times 6\frac{1}{2}$ inches. By means of ground glass plate furnished with each; view finding and focusing is accurately done. Notwithstanding the wonderful development in all photographic devices, we offer this as one of the most remarkable outfits now in the market. For amateurs it is just what has been long desired—a Camera capable of taking a number of pictures at a loading which can be had at a nominal price. The lens is of splendid quality, producing a clearness of detail rarely excelled by most expensive Cameras. Any number of extra double-plate holders may be had; multiplying to any extent the number of pictures to be taken at a trip. Price of Holders 35c. Each; postage 6c. Postage on Camera 25c.

Price of Camera and 3 Plate Holders \$2.00 Each.

THE LITTLE DETECTIVE CAMERA.

PRICE

\$1.00



Fully Guaranteed to take Perfect Pictures of every class "as quick as a wink." This is substantially the same camera though in every way much improved that we were proud to sell two years ago at \$3.00. We have worked steadily to lower the price and improve it. As a result of this labor we now offer "The Little Detective" which we guarantee to do as good work as many others now on the market sold from ten to twenty-five dollars.

The plates being small make the expense for taking pictures very low, and still they are large enough to make an interesting collection of scenes and subjects that can be photographed during your daily outings in city or country. The negatives are also of a suitable size to make Lantern Slides or Bromide Enlargements from. The Camera is of such a size that it can be carried in a satchel or hand-bag and takes up very little space, its dimensions being 5 inches long, $3\frac{1}{2}$ inches wide, $4\frac{1}{2}$ inches high, and is handsome in appearance being of selected quartered oak, elegantly finished and polished, and has a handle on top for convenience of carrying. The shutter is so simple and perfect that it cannot get out of order and is certain to work at all times. The Lens is very rapid and will photograph moving objects such as horses, animals, boats, persons walking and many other subjects too numerous to mention, in itself. Extra holders can be procured at any time. It also has a ground glass view finding device. We guarantee every camera to be perfect, as every one is thoroughly inspected before it is packed. Each camera is packed in a box with one dry plate holder, (price of extra plate holders 25 cents each. Postage 5c.) sample photograph and full directions. Postage 18 cents. Our latest Cut Price \$1.00 each; \$10.50 dozen.

Little Detective Developing Outfits.

We furnish complete Developing and Printing Outfits for the Little Detective Camera as follows: $\frac{1}{2}$ doz. dry plates, 1 developing tray, 1 toning tray, 1 Ruby lamp (burns oil), 1 package developer, 1 box hyposulphite soda ($\frac{1}{2}$ lb.), 1 printing frame, 1 package blue process paper (1 doz. sheets), 2 doz. sheets self-toning paper, 1 doz. card mounts. Packed in neat box. Unavailable. Price \$1.00 Complete. For the Little Detective Magazine Camera the following outfit is furnished: 1 doz. dry plates, 1 each developing and toning tray, 1 improved Ruby lamp, 18-oz. bottle hydro-developer, 1 lb. package hypo, 1 improved printing frame, 2 doz. sheets blue process paper, 2 doz. sheets self-toning paper, 2 doz. embossed card mounts, and the up-to-date book on Photography entitled "Amateur Photography." Unavailable. Price \$1.75 Complete. N. B.—This outfit may be used with the Little Detective by those who desire a larger and more complete outfit.

THE POCKET KODAK.



Made by the famous Eastman Kodak Company. Measures $2\frac{1}{4} \times 2\frac{1}{2} \times 3\frac{1}{2}$ in.; takes a picture $1\frac{1}{2} \times 2$ in. and weighs only 5 ozs. The lens is of the fixed focus type, and

of sufficient length of focus ($2\frac{1}{2}$ inches) to avoid distortion. The shutter is simplicity itself. It is perfectly adapted to time or instantaneous exposures. Roll holder holds film for 12 exposures and can be loaded in daylight. Glass plates can also be used, no extra attachment being required; the change from film to plates is but the work of a second. A view finder is provided which locates the image with accuracy. The Pocket Kodak equals the best camera on the market, both in excellence of work and construction. Covered with finest black grain leather, with handsome lacquered trimmings. Price, complete, with 1 Roll Film, \$5.00, postpaid; Extra Rolls Film, 25c. Each.

PREMO "A" CAMERA.

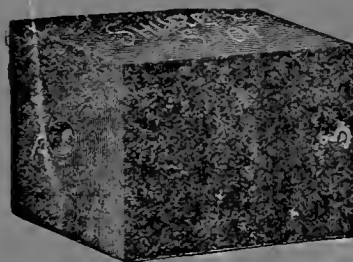


The Premo A is a well known Camera, used by the best Amateur and Professional Photographers at home and abroad. It is one of the finest Cameras ever made, and far in advance of all others in practicability and construction. This year we have added many new and valuable features in addition to materially reducing the size and weight. Premo A takes a picture $4\frac{1}{2} \times 5$ inches, measures, when closed, $4\frac{1}{2} \times 5\frac{1}{2} \times 6\frac{1}{2}$ inches, and weighs only $2\frac{1}{2}$ pounds. Has a swing back, adjustable front and rack, and pinion for focusing, the working parts of which are entirely within the Camera. View finder is attached to the bed, and is reversible for taking either horizontal or vertical views. Glass Plates, Cut and Roll Films, may all be used in the Premo A, and the change from one to the other is but the work of a moment and can be done in full daylight. The lens is the Victor Rapid Rectilinear, and Victor Shutter, and is well adapted for all classes of work. Made throughout of seasoned mahogany, covered with fine black leather and fitted with polished and lacquered brass trimmings and rich red leather bellows. The Premo A is guaranteed by us in every particular, and admirably fills the want for a light, compact Camera, taking a medium sized picture and selling at a low figure. Price, complete, with double plate holder, \$23.75 Each.

Premo B is a universal favorite among all desiring a high grade Camera at moderate cost. Takes a picture $4\frac{1}{2} \times 5$ and is similar in general design to Style "A," but does not contain the elaborate features possessed by the more expensive outfits. The same care is exercised in its construction throughout, and for a high grade Camera with modern improvements yet at a low price it stands second to none. Weighs a trifle over two pounds, and the size, when closed, is $4\frac{1}{2} \times 6\frac{1}{2} \times 5\frac{1}{2}$ inches. One double plate holder sent with each Camera. Price, \$19.75 Ea.

Premo C, modeled after our Premo A, is very carefully made and exceedingly neat in appearance, being shelled inside and covered with fine black leather outside. Takes a picture $4\frac{1}{2} \times 5$, weighs 2 pounds, measures $4\frac{1}{2} \times 5\frac{1}{2} \times 6\frac{1}{2}$ inches, including space for three plate holders or roll holder. Fitted with Rapid Rectilinear Lens, and rotating diaphragm. To those desiring a thoroughly practical Camera at small outlay and embracing the latest improvements, we recommend this one. Price, including double plate holder, \$16.25 Each.

Premo D.—This Camera will prove very popular, especially among many beginners who prefer to invest, at first, but a moderate amount. It is similar in appearance to Style C, but without the swing back, and is fitted with a single Achromatic Lens. In other respects it is exactly the same. It is without question the best folding Camera ever offered at so low a price. One plate holder with each. Price, \$9.40 Each.



The SHURE SHOT DOLLAR DETECTIVE CAMERA.

A Complete Photographing Outfit of the latest and best type, thoroughly well made and complete in every detail. Guaranteed to take pictures equal to any, for the price of a mere toy. Read carefully full description—every statement is made under our guarantee of accuracy—and order at once. The most profitable and interesting present for a boy or girl, and wonder of perfection and cheapness to an expert.

HOW IT IS MADE.

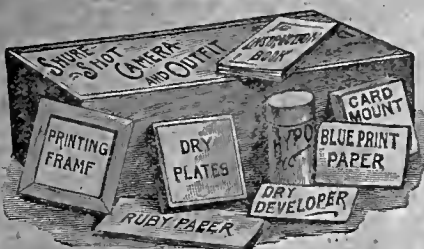
The Shure Shot is made of black walnut, carefully selected and finely polished; size 3x3x4 in.; corners are tight, rounded and perfectly locked. The Instantaneous Shutter is one of the important features of the camera, and is of the most approved type, adjustable to time exposures if desired. It is operated by a lever and button on the front of camera, as in more expensive makes. Lens is made by one of the world's largest manufacturers, finely ground and in all respects equal to the best in use. The device to hold the plate is special, and being placed at the extreme back of the camera enables the operator to adjust the plate on the instant. Makes a perfect photograph 2 1/4 x 2 1/4 in. Each camera is perfectly focussed and thoroughly tested by experienced workmen before leaving our factory. Camera, with complete outfit, is securely packed in strong wooden box, which insures safe carriage to any part of the world.

Every part perfect—nothing crude or faulty.

Not a toy, but a perfect camera.



REPRODUCED SHURE SHOT PHOTO.



ITS OUTFIT AND OUTSIDE CASE.

ABOUT THE SHURE SHOT OUTFIT.

Cameras have ever been labelled luxuries. Their costliness of construction because of need of absolutely faultless mechanism, has too long made a low-priced yet perfect camera an impossibility. At last, by simplifying every part of the mechanism without injuring its effectiveness, we are able to produce the first and only Dollar Snap Shot Camera worthy of consideration. With each camera we include the following materials, enabling any one to do their own printing, developing, mounting, etc. Either blue print or aristotype paper may be used without outfit. This is what the outfit includes:

Postage 15c.

Price,
ONE DOLLAR,
Complete with Outfit.

"BOSS DANDY" CAMERA.



The finest camera at a low price on the market. In the production of this camera, we have furnished a first-class practical instrument, possessing all the advantages, in case of manipulation and results, of cameras selling for twice as much. Takes a clear picture,

4x5 inches. Entire camera made of a light hardwood case, covered with black grain leather, with leather handle. Has two view finders for either horizontal or vertical pictures. The lens is the famous "Daisy" Rapid Achromatic; excellent for snapshots, portraiture and all around work. The Shutter is manipulated by a button, and can be set for either time or instantaneous exposures. The best camera at a low price, equalling and embodying all the latest improvements found on the most expensive cameras. Postage 38c. Our Special Price \$3.98 Each.

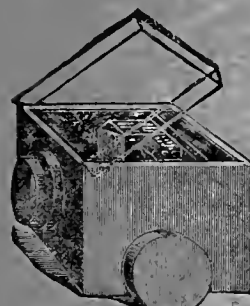
THE PHOTAKE CAMERA.



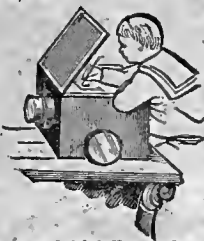
This is a unique camera; shape and about 2 1/2 times as large as cut. Entirely original in design; plates are mounted on a revolving holder inside of case. Takes five pictures on glass plates at one loading (no kinky films). Makes it easy to

develop and finish pictures, which is half the pleasure of amateur photography, at minimum cost. Takes any kind of picture, snap shot, flash light or time exposure. Has long focus, and will not distort. Made of seamless metal, handsomely finished. Simplest of all to operate, and gives best results. Every one tested and guaranteed. It is remarkably large value at the price considering what it will do and we fully recommend it to our patrons as being one of the most satisfactory camera investments. There is no magazine camera at four times the price, which will touch it for variety and high quality of work; size of pictures 2x3 inches; furnished with Ruby lamp, 6 dry plates, 1 doz. sensitized papers, developing and fixing chemicals and book of directions. Postage 25c. Our Price \$2.25 Each.

Our Improved SKETCHING CAMERA.



people, it is a practical instrument for artists and draughtsmen. Box is of handsomely-finished wood; has hinged cover. First-class achromatic lens and ground plate. Full instructions for use with each. We reduce our price in this issue, making it a great popular-priced seller, which every boy and girl should have. Postage 10c. Price 50c. Each; \$5.20 Doz.



No. 2 BULLET.

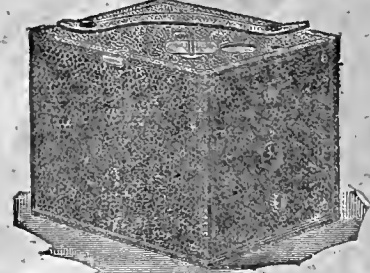
Eastman make. Takes 18 pictures, 3 1/2 x 3 1/2 to one loading; size 4 1/2 x 4 1/2 inches; focus 4 1/2 inch. Uses either roll film or glass plates; cartridge system; can be loaded in day light; has achromatic lens; 3 stops; square finder; socket for tripod screw; improved rotary shutter for snap-shot or time. Fine grain leather covered case, beautifully finished throughout. Plate holder 60c. each, postage 5c. Price \$10.00 each.

EASTMAN'S EUREKA CAMERA.



For pictures 3 1/2 x 3 1/2; carefully tested achromatic lens, set of 3 stops, view finder, socket for tripod, screw and safety shutter. Carrying capacity of three double plate holders, covered with grain leather and handsomely finished. An up-to-date camera, simple to operate and a marvel of cheapness. One plate holder with each. Extra double plate holders 75c. each. Postage 5c. Price \$1.00 Each Postpaid.

FALCON No. 2.



Made by the Eastman Kodak Co. For square picture 3 1/2 x 3 1/2 in.; capacity 18 exposures without reloading; size of camera 4 1/2 x 4 1/2 x 5 1/2 in.; weight 19 oz.; length of focus of lens 4 1/2 in. This camera is built on the cartridge system, and can be loaded in daylight. The film is inserted in spools, and is always protected from light by black paper, rolled on with the film; turning the key feeds the film, and window in rear enables you to see at all times how many sections have been used. Fitted with carefully-tested achromatic lens, set of 3 stops, view-finder, socket for tripod-screw and safety shutter. Well made, covered with leather, and handsomely finished. Postage 20c. Price, not loaded, \$5.00 Each. Light-proof Film Cartridge, 12 Exposures, 3 1/2 x 3 1/2 in., 60c. (Postage 4c.)

25,000 about the number of letters we have to write to careless people who fail to enclose postage when ordering. Don't be careless.



THE FAMOUS KOMBI CAMERA.

One of the most famous modern Snap Shot Cameras, and of standard merit. Thousands are now in use and giving better satisfaction than many of the more expensive cameras which do not take a picture any larger. It is very small, less than 2 in. square, weighing but 5 oz. Beautifully made, all of metal and finished in silver oxidize. Takes pictures $1\frac{1}{2}$ in. diameter, and of the highest quality. Comes loaded for 25 pictures. Extra rolls of 25 films 20c. Below we describe a complete developing and printing outfit for this Camera, with which you can finish your pictures at a trifling cost, or you can have them done at any Photographers at 2c. each. Every Kombi is furnished with an illustrated book of instructions; with which anyone can quickly master the art of Photography. Besides being an excellent Snap Shot Camera it is also a Graphoscope; as a glance through the lens will quickly prove. The Kombi has readily sold throughout the world at \$5.00. We lowered the price last season to \$2.40; this year we bought three thousand at a very low price and now give you the benefit of our enormous purchase. Postage 9c.

Our Cut Price \$1.75 Each.

Kombi Printing and Developing Outfit, contains:

1 Improved Candle Lamp.....	\$0.35	$\frac{1}{4}$ Doz. Hydrochinon Developing Powders.....	\$0.15
4 Developing Trays.....	.40	$\frac{1}{4}$ lb. Hyposulphite Soda.....	.04
1 Glass-Beaker.....	.12	1 Doz. Sheets $3\frac{1}{2} \times 3\frac{1}{2}$ Solio Paper.....	15
1 $3\frac{1}{2} \times 3\frac{1}{2}$ Printing Frame.....	.25	1 Bottle Toning Solution.....	15
1 $3\frac{1}{2} \times 3\frac{1}{2}$ Glass for same.....	.05		
1 Stirring Rod.....	.05		

1 Package of Bromide of Potassium.....	\$.15
Bottle Glycerine.....	.10
Directions.....	—
Package Gum Stickers.....	—
	\$1.96

SPECIAL PRICE, \$1.25.

LA CROSSE JR. CAMERA.

This little wonder was placed on the market to meet a sharp demand from young people and beginners for a low priced Camera that would be practical, and capable of producing good pictures. While we are offering the La Crosse, Jr. to meet this great demand, this Camera is nevertheless being operated by many in preference to larger and higher priced instruments. In constructing the La Crosse, Jr. we have had in view the object of supplying the best for the money; making it simple and practical without any of the complicated appliances of many Cameras heretofore presented to the public. Takes a clear picture $2\frac{1}{2} \times 2\frac{1}{2}$ inches, weighs but 12 ounces, and its outside measurements are $3\frac{1}{2} \times 4\frac{1}{2} \times 5$ inches. The La Crosse, Jr. is fitted with a first class Achromatic Lens, Patent Safety Shutter (adapted to both time and instantaneous exposures), and our regular double Plate Holder with rubber sides. It is covered with a fine grain leather, has leather handle and brilliant view finder. The Camera will hold two double Plate Holders. We furnish one double plate holder with each camera.

Price of Complete Outfit, \$2.15.

BABY WIZARD JUNIOR.

The Baby Wizard Jr. is intended especially for bicyclists and tourists. It is the smallest and most compact Camera on the market. Will take pictures 4×5 inches, is under two pounds in weight, and measures $2\frac{1}{2} \times 5\frac{1}{2} \times 6\frac{1}{2}$ inches. Made of seasoned mahogany and highly polished. All fittings are lacquered brass, perfectly adjusted and working with exceptional smoothness. The Camera is covered with highest grade black grain leather, and has a rich red leather bellows. Equipped with our Extra Rapid Rectilinear Lens, the best adapted for universal work, and mounted in an Iris Diaphragm Shutter. The finder is reversible for both horizontal and vertical pictures. The Baby Wizard Jr. works well with either Glass Plates or Film; the roll holder for Films is of the latest pattern, carries film for 48 exposures, and can readily be attached to the Camera in daylight. We furnish a rich leather carrying case with each Camera, capable of holding 4 plate holders, and is fitted with strap for shoulder use or to attach to bicycle. Price, with double Plate Holder, \$16.20 Each.



FOLDING POCKET KODAK.



In this Kodak we have adopted the film cartridge system to an instrument that is appropriately called a photographic pocket piece. Though but one and one-half inches in thickness and so light as hardly to be noticed when carried in the pocket, it is in every way a complete Camera. Used for rectangular pictures $2\frac{1}{4} \times 3\frac{1}{4}$ inches, capacity is 12 exposures without reloading, has excellent achromatic lens, with fixed focus of 4 inches. Shutter is simplicity itself and works equally well for snap shot or time exposures. Two view finders for vertical or horizontal exposures. Made of aluminum, covered with finest black morocco, measures, $1\frac{1}{4} \times 3\frac{1}{4} \times 6\frac{1}{4}$ inches; weighs but 14 ounces. Very strong, dainty and durable and is an instrument of the highest quality and finish. Postage 21c. Price \$10.00 Each; 1 Roll Film, 40c. Extra.

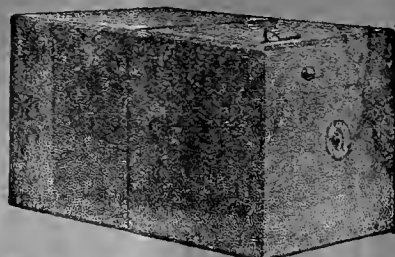
BULL'S EYE NO. 4.



Made by the Eastman Kodak Co. Takes pictures 4×5 in. 12 at one loading. Size of camera $4\frac{1}{2} \times 5\frac{1}{2} \times 9\frac{1}{4}$; weight 2 lbs. 2 oz.; length of focus $6\frac{1}{2}$ in. Lens and horizontal view finders; two sockets for tripod screws; vertical and horizontal; rotary shutter for time and snap shot. Carefully adjusted focusing scale; built on the cartridge system; can be loaded in daylight. Negatives are taken on film. Leather covered case and handsomely finished throughout. Price \$12.00 Each, by Express.

Do Not Forget Postage.

Yale Camera and Outfit.



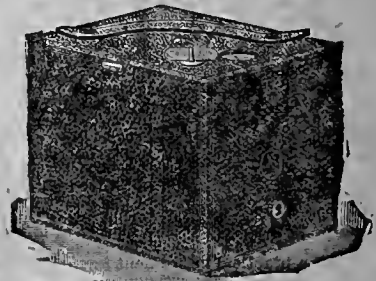
This is the cheapest Snap Shot Camera and Outfit made; it takes a perfect picture, measuring 2×2 inches, equally as distinct as a \$20.00 instrument. The "Yale" has found favor with thousands of amateurs, for its low cost and practicability, and the simple manner of operation has made it the great friend of girls and boys, who soon become experts in making pictures by the aid of our plain directions furnished with each camera. The outfit is complete with every requisite necessary to finish the picture and is as follows: $\frac{1}{2}$ Dozen Dry Plates, 1 package Developer, 1 package Hypo, 1 Printing Back, 1 Dozen Sensitive Paper, 1 package Ruby Paper, 2 Developing and Toning Trays and explicit directions for making and finishing pictures. Postage 8c. Price of Camera and Complete Outfit as above 50c. Each; \$5.20 Dozen.

HANDY RUBY LAMP.



The most practical lamp for photographers' use in the market. Being made for other uses in immense quantities and by the largest makers of lanterns in this country, it is double the value usually obtained in photo supplies. It throws a concentrated light in one direction only. Size $6\frac{1}{2} \times 2\frac{1}{2} \times 1\frac{1}{2}$ in.; weight 7 oz. Made of neatly decorated metal; burns fat wick, half inch; heavy ruby glass front covered by door opening upward, held by brace in any position and being planished inside it throws the light according to adjustment; reflector back detachable oil tank. Will go in any coat pocket comfortably. Postage 9c. Price 50c. Each; \$5.10 Doz.

FALCON No. 2.



Made by the Eastman Kodak Co. For square picture $3\frac{1}{2} \times 3\frac{1}{2}$ in.; capacity 12 exposures without reloading; size of camera $4\frac{1}{2} \times 4\frac{1}{2} \times 5\frac{1}{2}$ in.; weight 13 oz.; length of focus of lens $4\frac{1}{2}$ in. This camera is built on the cartridge system, and can be loaded in daylight. The film is inserted in spools, and is always protected from light by black paper, rolled on with the film; turning the key feeds the film, and window in rear enables you to see at all times how many sections have been used. Fitted with carefully-tested achromatic lens, set of 3 stops, view-finder, socket for tripod-screw and safety shutter. Well made, covered with leather, and handsomely finished. Postage 20c. Price, not loaded, \$5.00 Each.

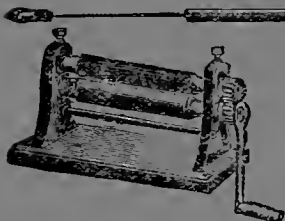
Light-proof Film Cartridge, 12 Exposures, $3\frac{1}{2} \times 3\frac{1}{2}$ in. 60c. (Postage 4c.)

"CLUBBING" is a very good thing: see your neighbors and send us an order for your combined wants, to come by freight or express, saving 20% on postage and from 30 to 50 more on our low prices.

Improved Pocket Ruby Lamp.

This lamp possesses numerous advantages over all others, which make it the most desirable one on the market. Very simple in construction; frame of best metal, japanned, and wire handle; ruby glass is 4x5 inches. Burns a candle, therefore no smoke or soot, and is the ideal lamp for photographers. When not in use, the top and bottom can easily be removed, sides folded together and placed in box, allowing it to be carried in the pocket. Postage 10c.

Our Special Price
35c. Each.

SUNSHINE BURNISHER.

A simple, clean and economical Burnisher, which requires no oil, gas or gasoline, as it is heated by an iron, which, after being heated in stove, is placed in lower roller on burnisher. Will burnish twenty

to twenty-five photos at one heating, giving a beautiful and very glossy appearance. The width between standards is 8 1/2 inches, and easily finishes a picture 6 1/2 inches in length. Very practical machine, with finest metal parts, and sold at an unheard of price. Price, by Express, \$5.00 Each.

EAGLE PHOTO SCALES.

These scales are the best for either professional or amateur use; will weigh from 1 drachm to 1 1/2 ounces. Accurately scaled off in drachms the figures of which are easily read in the dark room. When not in use can be quickly rolled into small compass. All metal parts of polished brass; pan is of glass, and fits snugly in skeleton frame at the top. Packed in strong cardboard box. Postage 5c.

Price 75c. Set; \$1.50 Dozen.



Rubber Finger Tips—Designed for use in developing pictures, but as useful for a hundred purposes in protecting fingers. Set of 3 in box. Postage 1c.

Price 9c. Set; 94c. Doz.



This is our
**Champion
Stem-Win
Guaranteed
Watch.**

Lever movement. Accompanied by and fully guaranteed by our usual guarantee printed elsewhere. Its equal can't be had for double the price, and a better every-day watch cannot be had for love or money. Postpaid for

\$1.25
Each.

DO NOT FORGET POSTAGE.

**A B C OUTFIT.**

Eastman's A B C Developing and Printing Outfit includes every requisite for developing, printing, and finishing 24

pictures up to 4x5, or 96 Pocket Kodak pictures; can be used with any Camera. It contains 1 Eastman candle lamp, 1 4x5 printing frame, 1 4x5 glass for printing frame, 1 glass beaker, 1 stirring rod, 4 1/2 x 5 1/2 developing trays, 1 dozen developing powders, 1 pound hyposulphite soda, 1/2 ounce bromide potassium, 2 dozen 4x5 solio paper, 2 ounces solio toning solution, 1 ounce glycerine, mask for making Pocket Kodak medallions, instruction book.

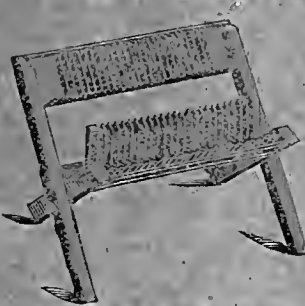
Price Complete, Neatly Packed, \$1.50.

Developing, Printing and Mounting at Reduced Prices.

Pocket Kodak Films, \$.40 Doz.
Folding Pocket Kodak Films,75
3 1/2 x 4 1/2 Film or Dry Plates, 1.25
4x5 Film or Dry Plate, 1.25
5x7 Dry Plates, 1.65
Kombi Film,65c. for 25

ELECTROSE DEVELOPING TRAY.

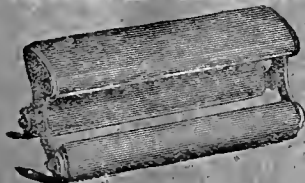
The latest, neatest and best, very strong, being made of a new composition, more durable than rubber and easier to clean; has lip for pouring, and four slightly raised ridges on bottom, which prevent the plate from adhering to the tray. Made in two sizes. Size 3 1/2 x 4 1/2 Postage 5c. Price 20c. Each.
" 4x5 " " 7c. " 25c.

PATENT NEGATIVE RACK.

age 18c. Price 50c. Each.

No. 2.—Regular rack, used by Amateurs and Professionals. Holds 24 negatives of any size, from 4x5 in. up to and including 8x10 in. Postage 10c. Price 35c. Each.

Baby.—Small size negative rack; holds 12 negatives; all sizes between 2 1/2 x 3 1/2 and 4x5 in. Postage 10c. Price 24c. Each.

INGERSOLL PRINT ROLLER No. 1.

handle by strong metal frame. Used once always used. Postage 14c. Price, 75c. Each.

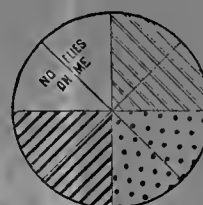
No. 2.—Single roller, otherwise same as above. Postage 6c. Price, 50c. Each.

GENERAL PHOTOGRAPHIC SUPPLIES.

	Price.	Post.
Daylight Film—		
12 Exposure for Pocket Kodak	32c.	2c.
12 Exposure for Folding Pocket Kodak	40c.	3c.
12 Exposure for No. 2 Bullseye	40c.	3c.
12 Exposure for No. 2 Bullseye	40c.	3c.
Flash Light Powder Actino	1.00	3c.
Solilo Paper 3 1/2 x 5 1/2	per doz. 15c.	2c.
4x5	15c.	2c.
4x5	per gross, 1.00	14c.
4x5	per doz. 2.50	9c.
4x5	per doz. 3.50	5c.
Cabinet size	per gross, 75c.	14c.
Solilo Toning Solution	per bottle, 50c.	Exp.
Bromide Paper, 4x5	per doz. 1.50	4c.
5x7	1.00	4c.
Dry Plates, 1 1/2 x 2 1/2 for Pocket Kodak	30c.	3c.
Plate Holder for Pocket Kodak	each, 25c.	1c.
Processing Cloth, 1 yard wide, specially prepared	50c. per yard	postpaid
Dry Plates, 2 1/2 x 3 1/2	per doz. 25c.	3c.
2 1/2 x 3 1/2	per doz. 15c.	5c.
3 1/2 x 4 1/2	per doz. 25c.	18c.
3 1/2 x 5 1/2	27c.	20c.
3 1/2 x 4 1/2	40c.	18c.
4 x 5	50c.	By Ex
5 x 7	60c.	
5 x 8	75c.	
N. Y. Aristo Paper, 2 1/2 x 3 1/2	15c.	1c.
3 1/2 x 4 1/2	20c.	2c.
3 1/2 x 5 1/2	20c.	2c.
3 1/2 x 4 1/2	20c.	2c.
4 x 5	20c.	2c.
4 x 5 seconds, per box, 100 sheets,	60c.	14c.
5 x 7	per doz. 30c.	3c.
5 x 8	35c.	5c.
6 1/2 x 8 1/2	50c.	4c.
8 x 10	70c.	5c.
Self Toning Paper, 2 1/2 x 3 1/2	15c.	1c.
3 1/2 x 4 1/2	25c.	2c.
3 1/2 x 5 1/2	30c.	2c.
4 x 5	25c.	2c.
5 x 7	50c.	2c.
Velox Paper, 3 1/2 x 4 1/2	15c.	2c.
3 1/2 x 5 1/2	20c.	2c.
4 x 5	25c.	2c.
5 x 7	40c.	2c.
M. Q. D. developer for Velox Paper, 1 tube	20c.	
5 tubes in box	1.00	1c.
Blue Paper, 2 1/2 x 3 1/2 per pkg. 12 sheets,	10c.	1c.
3 1/2 x 4 1/2	15c.	2c.
4 x 5	20c.	3c.
Card Mounts, plain—		
for 2 1/2 x 3 1/2 picture	per doz. 6c.	2c.
3 1/2 x 4 1/2	10c.	2c.
3 1/2 x 5 1/2	12c.	2c.
4 x 5	15c.	2c.
Kombi picture	10c.	4c.
Card Mounts, embossed—		
for 1 1/2 x 2 1/2 picture	per doz. 10c.	8c.
2 1/2 x 3 1/2	10c.	3c.
3 1/2 x 4 1/2	18c.	6c.
4 x 5	25c.	10c.
5 x 7	30c.	12c.
5 x 8	35c.	14c.
Printing Frames, 2 1/2 x 3 1/2	each, 20c.	3c.
3 1/2 x 4 1/2	25c.	5c.
3 1/2 x 5 1/2	25c.	5c.
4 x 5	30c.	5c.
5 x 7	40c.	5c.
5 x 8	50c.	5c.
Single Plate Holders, 2 1/2 x 3 1/2	25c.	5c.
Double Plate Holders, 2 1/2 x 3 1/2	25c.	5c.
3 1/2 x 4 1/2	25c.	5c.
3 1/2 x 5 1/2	25c.	5c.
4 x 5	1.00	5c.
Trays, Japanned, 3 x 3	10c.	2c.
4 x 4	15c.	4c.
3 1/2 x 4 1/2	25c.	4c.
4 1/2 x 5 1/2	20c.	5c.
5 x 7 1/2	25c.	7c.
New Process Rubber Composition—		
3 1/2 x 4 1/2	each, 20c.	5c.
4 1/2 x 5 1/2	25c.	6c.
Graduate Glass, 2 oz	30c.	6c.
4 oz	30c.	6c.
8 oz	40c.	12c.
Developer—Hydrochinon, 8 oz bottle,	30c.	Exp.
Metal,	35c.	
Toning Solution,	30c.	
Mounting Paste,	4 oz jar, 20c.	
8 oz	33c.	
Glycerine,	1 fluid oz, 20c.	
Magnesium,	1 oz, 25c.	
Flash Cartridges,	per box of six, 25c.	7c.
Chloride of Gold,	per lb box, 85c.	13c.
Hypo of Soda,	15 gr bottle, 25c.	1c.
Comet Camera Film, roll for 4 pictures,	5c.	1c.
Kombi Camera Film, roll for 25 pictures,	20c.	2c.
Print Trimmer,	\$2.50	25c.
Photo Scales,	75c.	5c.
Squeeze Album for Pocket Kodak pictures, 3 1/2 x 5 1/2	1.25	25c.

OUR AIM is to enable you to get your goods through us at your home and to be cheaply in EVERY instance then you can possibly do in any other way—Our prices are low enough to guarantee this.

REVOLVING SHIRT BOSOM.



The latest and most startling novelty, scoring everywhere a record breaking success, and causing endless fun and roars of laughter wherever introduced. Take a look at the illustrations and see why Cholly

is so happy; it won't be necessary to tell you that he wears one of our Revolving Shirt Bosoms and not only has the laugh on the Chinaman, but on his many rivals who can't understand how he can afford a new shirt every day. It's simple and cheap when you know how, and here

it is. Our Revolving Shirt Bosoms are the only ones on the market with a high finish and open fronts—therefore the only true imitation of the regular shirt. The disc is very glossy and divided into quadrants, each having a different colored pattern of the latest design as follows: No. 1, striped pattern, stylish, mod. est. No. 2, Full dress shirt, plain or with motto (see cut). No. 3, Very attractive plaid, will draw attention everywhere—to be worn on race tracks, fairs, etc. No. 4, Red hot—too comical for anything, success on the stage assured—something for the "boys." The above patterns you can apply within a second and will instantly change your appearance from a clergyman to a gambler. As a novelty and rip-roaring side splitter it has no equal; as a practical article and money saver it is the greatest. Postage 2c. Price 15c. Each; Special \$1.40 Dozen.

The new "Top" Klondike"



The latest in Tops and by far the best yet produced. Spins the longest, wears the longest, and is the most fascinating toy out. Made of highly ornamented stamped steel, the only one that won't crush or dent. No string required. Has automatic spring winder of simple and durable construction, which cannot get out of order and allows any child to manipulate it. Spins on either end in the spinner or on the end of finger. Try it on a plate, they say it never stops going. Finished in rich Klondike Gold and brilliant colors. Postage 4c. Price 10c. Each; \$1.00 Dozen.



Novelties productive of more laughter to young or old are seldom seen. These faces are moulded in soft rubber composition colored in exact imitation of life with glass eyes which seem to change their expression with the face. Held between thumb and forefinger the face is compressed and bent one way and another producing the most startling changes in expression from serious to sad, grotesque, laughing or crying. Four different characters are made and from the set you can produce 400 variations. Postage 2c. Price 7c. Each; Set of 4, 25c.

SPIDER CATCHING FLY.

A mechanical novelty of the greatest attractiveness. A large spider made entirely of metal, nearly 4 in. long, colored and decorated in exact imitation of a real spider. Spring mechanism inside makes its legs move exactly as in life and also rapidly climb the thread and seize the poor little fly held in a boy's hand. Postage 3c. Price 9c. Each;



"MAINE" SOUVENIR SPOON.

Every true American should possess one of our Souvenir Spoons of the Warship Maine, which was blown up in Havana Harbor, causing the death of so many of our brave sailors. The entire spoon is of composite metal, heavily silver plated, and nicely decorated. The engraving is an exact reproduction of the Maine, with the words "Battle Ship Maine" and "Captain Sigsbee" around it. You must order quickly if you want any, as they are selling very fast, and our supply is small. Postage 1c. Price, silver plated, 12c. Each; \$1.20 Dozen. Gold plated, 16c. Each; \$1.62 Dozen.

AMERICAN FLAG GIRDLE.



Show your colors; no better way to do so than by wearing one of our American Flag Girdles. The best and latest thing out, and the most appropriate to wear during these stirring war times. Your soldier boy will gaze upon you with unconcealed admiration when he notices the stars and stripes entwined around you; and the lasting impression it leaves with him, will urge him on to greater deeds for the honor and glory of his country. The Girdle is strongly made of metal; plain or oxidized silver plated, with embossed anchors and American Flags in correct colors alternating. It is without doubt the slickest thing out for Ladies' use, and is sold at a very low price. Postage 3c. Our Special Price, 48c. Each; \$4.75 Dozen.

FLAG BUTTON.



The most beautiful button made represents the United States and Cuban Flags, in regular colors of hard enamel. These two flags make about the prettiest color combination possible. Finished in excellent style in either Roman gold or silver plate. Postage 1c. Price 15c. Each; \$1.58 Dozen.

MAINE STICK PIN.

The best way to Remember the Maine



is to wear one of our scarf pins with the battleship in hard enameled colors. Best scarf pin out and shows a good picture of the great war vessel. Made of composition metal and Roman gold plated. Postage 1c. Price 10c. Each; \$1.05 Dozen.

FREE CUBA PIN.

Here is a great war souvenir and a



grand seller. It represents one of the bullets with which our brave soldiers are going to free Cuba. You want some of these, and the sooner you send the better. Thousands have been sold and we can't make them any too fast. Postage 1c. Price 8c. Each; 75c. Dozen.

"MAINE" EXPLOSION QUESTION. WHO DID IT?



Buy a package of these papers and solve it yourself. This novelty has had a tremendous sale in New York; almost every family having been supplied. It consists of a piece of tissue paper, showing the battleship Maine as she lay off Havana Harbor, and a few officers of the Spanish army on land. Ignite the fuse found with each package and touch the burning end to the torch in the hand of the kneeling figure (see cut). Hold the sheet at arm's length and watch the result. A catchy war novelty and the most original yet introduced. Each package contains 10 explosions. Get a supply before your neighbor. Postage 1c. Price 10c. Package; \$1.00 Dozen.

Grand Army Souvenir Canes.



This Cane has been adopted by a number of G. A. R. Posts, and has received the endorsement of thousands of Veterans throughout the country as being an excellent souvenir and one that is serviceable at the same time. The head is made of gun metal, cannon shaped, and engraved on one side is the Grand Army badge and anchor, and on the other, the crossed swords and guns, and the years 1861 and 1865, with the centre containing a wreath and the initials G. A. R. The stick is of high grade maple in black and red stain. If you want to please a Veteran present him with this cane; it will be a thousand times more appreciated than anything else you could give him. Postage 8c. Price 25c. Each.

CHESTERFIELD LINKS.



This do be the age of wonders. Here's a pair of stylish rigid link buttons, with dumb bell ends, nicely gold or silver plated at an "eye opening" price. Don't ask how we can do it, but order a pair and consider it one of our everyday bargains. Postage 1c. Price 4c. Pair, 45c. Dozen

OUR WONDERFUL METEOR BALLOONS.

We offer something entirely new in Balloons. There is nothing quite so fascinating to old or young as watching the airy flight of a balloon, and a foreign inventor has just gotten a patent on a new idea in paper balloons. They rise from a table in the house or ascend heavenward in the open air. They excite the greatest curiosity everywhere they are shown, and thousands are now sold daily in Europe. Our foreign representative saw them in London and sent a large invoice across the Atlantic, so we could be the first to advertise them in America. Our cut above shows them in their flight, and as they burst and drop bright star-like orbs slowly to the ground. Positively no danger of any kind connected with them. In packages of 10 balloons. Postage 1c. on 20. Price 10c. package; \$1.00 Doz.

X RAY WONDER TUBE.

Price 10c. Each; \$1.05 Dozen.

The Wonder Tube is a wonderful toy which affords and creates astonishment among young and old. It shows the bones of the hand, the lead in a pencil, the hole through a pipe stem, etc. etc. It is a baffler to all, and we defy any one to give any explanation of it without taking the instrument apart, and this will disclose something beyond the power of man to reproduce. In using the Wonder Tube place it to the eye as shown in cut and look toward a window or other strong light (daylight is better than artificial light); then hold the fingers in front of the instrument, spread them apart, moving them backward and forward until the proper focus is obtained, when you will have the identical appearance shown by the Roentgen Rays. Postage 1c.



refilled without removing it from your coat. Cologne can be used in place of water when desired. We have many funny things in our stock, but nothing that equals this. Each bouquet in a beautiful box with full printed instructions. Price, all complete, only 20 cents.

THE SURPRISE BOUQUET.

Fun for the Million and Rare Sport for the Practical Joker!—A pleasing novelty and the best practical joke of the season. This beautiful button-hole bouquet is made of artificial flowers and leaves, which so closely resemble natural flowers and leaves that not one person in a thousand would detect the difference. After placing the bouquet in your buttonhole, you call the attention of your friend to its beauty fragrance. He will very naturally step forward and smell of it, when to its utter astonishment, a fine stream of water will be thrown into his face. Where the water comes from is a mystery, as you can have your hands at your sides, in your pockets, or behind you, and not touch the bouquet in any manner. You can give one dozen or more persons a shower bath without removing the bouquet from your buttonhole, and after the water is exhausted it can be immediately refilled without removing it from your coat. Cologne can be used in place of water when desired. We have many funny things in our stock, but nothing that equals this. Each bouquet in a beautiful box with full printed instructions. Price, all complete, only 20 cents.

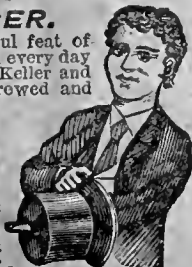
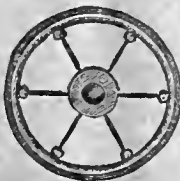
THE COMICAL MIRROR.

slim" view are stunners and will cure the blues every time. Send for one it will afford you lots of fun. Postage 2c. Price 6c. Each; 65c. Dozen.

A handsome convex mirror in a case suitable for carrying in the pocket. For many years the funniest and most laughable attraction in nearly every museum has been the large convex mirrors in which a person appears drawn out as long and narrow as a bean pole, or flattened down like a gridiron with a face as broad as a cellar door. This mirror produces the same effect, as the large and expensive mirrors in the museums. By holding the mirror in an upright position stout people look thin, and in a horizontal position thin people look stout; any one can recognize themselves at once, but their features are so distorted and their general appearance so changed that they cannot fail to have a good laugh over it. If you have a friend (lady or gentleman) who think they are a little better looking than any one else, let them take a peep into the mirror and it will take them down a peg or two—either the "short and fat" view or the "long and

**TRICK FINGER.**

This is a most wonderful feat of prestidigitation, performed every day on the stage by men like Keller and Herman. A hat is borrowed and after being shown to your audience to assure them that it is in perfect order, you (apparently) coolly jab your finger through the crown. The owner of course protests, but all you have to do is to keep out of his reach a moment when you can hand back the hat in perfect order. The finger consists of a piece of flesh colored rubber, moulded in perfect imitation of a fore-finger including nails, knuckles, lines and other characteristics; in the end is a needle which by a quick movement you insert in the crown. Postage 1c. Price 6c. Each; 65c. Dozen.

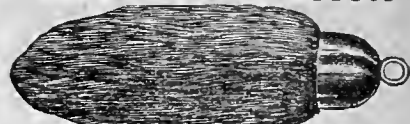
**BICYCLE PUZZLE.**

This is an up-to-date puzzle, which is not only a test of nerves and skill, but especially of ingenuity. It is a perfect miniature of a bicycle wheel, hub, spokes, rim and pneumatic rubber tire. (As a house ornament and novelty it is worth more than its price.) On each spoke is a movable metal ball, and the object is to get the balls from their positions against the rim, as shown in cut, into their proper places around the hub. This requires no end of coaxing and patient labor, as while you are endeavoring to run the last delinquent in, three or four others escape. Then to get them back to the rim to the average man is just as difficult; but there is a way to do it easily. Can you find it? Postage 2c. Price 9c. Each; 80c. Doz.

ROOSEVELT WHISTLE.

See this ghastly grin! We have them to sell. All you need to do to give yourself not only the greatest smile ever produced, but also the greatest horse-laugh, is to buy a Roosevelt Whistle. It is a very ingenious invention from every standpoint. The mouth is so splendidly executed that it has the exact appearance of those one sees in life but once in years. It fits the face so perfectly that close inspection is necessary to see that it is not your own. The coloring and formation of lips, gums and teeth is so perfect that the illusion is complete. Attached to the back is a noise-making device which does actually "beat the band." It will give you a hilarious demoniac laugh, a roar like a sea-lion, a bark, whistle or cry—anything you like, in fact. This novelty can't be beaten for a fun maker. Postage 2c.

Price 9c. Each; 90c. Doz.

RABBIT'S FOOT MASCOT.

The highest honors ever reached by man have been attributed to carrying this wonderful mascot, and while we can't guarantee a similar result in the case of every one who will carry one persistently, we are told there is a whole lot of general good luck in it, such as immunity from sickness, ill-fortune, success in love, business or any other undertaking. This is an old-time mascot, and we have gotten it up in a neat and popular form, so it will have the widest possible effect on the fortunes of the masses. Guaranteed a genuine rabbit's foot, size of cut; has eye screw anchored in the bone for attaching to watch chain if desired; also neat nickel cap piece. Postage 1c. Price 8c. Each; Special 75c. Doz.

DARKEY SMOKER.

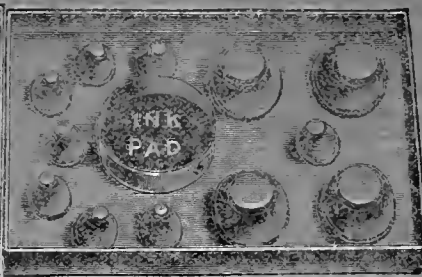
An attractive ornament and useful Disinfectant Holder made entirely of metal, to represent a Dude Darkey smoking his cigarette. Disinfects your room as small sticks of disinfectant are used by the smoker, which he seems to enjoy as much as the genuine article. We call him the Warmest Coon in Town, and his appearance while smoking certainly warrants the name. Each Darkey is packed in case with 10 sticks of disinfectant. Postage 2c.

Price 9c. Each; 95c. Dozen.

THE CLIMBING MONKEY.

The great success of this year in mechanical novelties. Untold millions have been sold and if we did not know how large the country is, we would think everyone had one. It is a mechanical triumph. To the ordinary observer it may look easy to accomplish, but to make this monkey climb the string, always moving his four limbs exactly true to life and then climb down again, simply by pulling or releasing the string, involves a great deal of mechanism which the inventor spent months in perfecting. The monkey is of decorative metal and about 8 in. long. He climbs as stated above; is strongly made and will not only give intense enjoyment, but last a lifetime. Postage 4c. Price 25c. Each; \$2.60 Doz.

1000 FUNNY FACES FOR 10 CENTS!



Our New and Wonderful Transformation Stamps enable you to make a thousand caricatures, all different and as varied as the above, which are exact copies from originals. They are the most extraordinary fun-producers of the day. The new elaborations of grotesque faces and exaggerated expression is without limit. An ingenious combination of 12 Rubber Stamps enables you to quickly produce a face fashioned to suit your imagination. You may have it with arched eyebrows, down turned mouth and upturned nose and a sidelong glance, or with a broad laughing mouth, sad eyes and drooping nose. The prudish maiden can be compelled to wear the expansive smile or the ghastly grin of some of her neighbors, and so on with the hundreds of transpositions, each giving a new and astonishing effect. 12 perfect stamps, mounted on turned wood bases, in compartment box, with self-inking pad.

Price 10c. Each; \$1.10 Dozen—Postpaid.



Latest Fad Lapel Buttons.

These Motto Buttons have been carefully selected and are some of the most popular and catchy sayings of the day. They have the patent pin back. Can be worn anywhere, on coat lapel, on vest or under lapel, ready to "spring" on your unsuspecting friend at a second's notice. White enamel and black lettering. Postage 1c. on 5. Price 5c. Each; 5 for 15c.; 10 for 25c.; 25 for 50c.; Full Set 50, 90c.

WE ALSO HAVE the following in stock: I Don't Think; Girl Wanted; If You Love Me, Grit; You Make Me Tired; Just Tell Them That You Saw Me; Don't Kick; I Have Troubles of My Own; Don't Mention Yours; Murder—Watch; It's a Good Thing; Push It Along; Don't Shoot; Let's Get Married; Where Do I Come In; Just For a Kid; Keep off the Grass; You Need a Shave Badly.

PARLOR FIREWORKS.



A large box with attractive label on the cover, printed in five colors. The contents are neatly labeled and full directions accompany each experiment. Material for the following popular experiments is furnished: "The Art of Fire Eating," or producing sparks and flame from the mouth. "Spectral Light," causes the company and surroundings to assume a ghastly aspect. "Pharaoh's Serpents," produced from tiny eggs. "Fairy Ferns," produced by burning prepared sheets. "Flash Paper," with brilliant light. "Lightning Flashes," such as produced in theatres. "Magnesium Light," as brilliant and dazzling as electric. "Luminous Paint," emitting a soft glow of light in darkness. Three wooden boxes and five packages contain the necessary ingredients for the above experiments. Postage 4c. Price 30c. Each; \$3.20 Doz.

OCARINA WHISTLE.

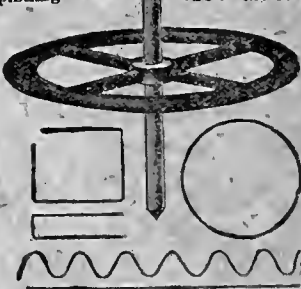


A New French Whistle, Ocarina Shape, made of silvered metal, cast in one piece; small but powerful and shrill in tone; in fact a genuine screecher, can be hung on neck cord, belt or chain and is very popular among sportsmen. All the rage in France and fast becoming so in this country. Postage 1c. Price 9c. Each; 85c. Doz.

OUR PLAN is to save you money on all your purchases by leaving out the middleman or retailer; See?

NEW MAGNET WONDER TOP.

Of all wonders full. A very accurate staff. With each steel forms as spinning and



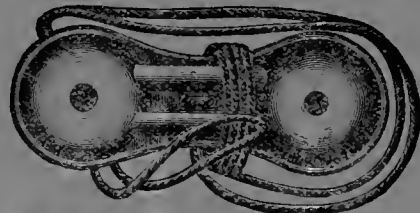
in its line, the most wonderfully made all metal top; entirely magnetized steel centre top is furnished a number of shown in cut. The top is set one of the forms laid near it. The top attracts it and then the fun begins. The spindle revolving sends the form in a beautiful set of gyrations corresponding to the shape of the form; different forms take different courses and all go through surprising, interesting and instructive evolutions. As long as the top moves the motion and magnetism combine to keep the form going first this way and then another, backward and forward, reversing quickly and doing all sorts of antics. Postage 2c. Price 14c. Each; \$1.42 Dozen.



"Ein Bier" Glass.

The greatest joker out. Fool your friends by offering them this glass of beer and if they drink it, they're bound to "swear off" at once. It is an exact imitation of a fresh drawn glass of Coney Island lager with a liberal collar and nothing but a close examination will make you believe it is other than the real article. Postage 2c. Price 9c. Ea.; 95c. Dz.

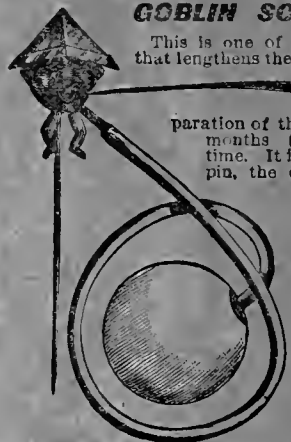
WILD WEST SCREECHER.



The "Screecher" is made from heavy stamped metal. It is the greatest oscillating noise-producer on earth. You can get more fun out of this Wild West Screecher than a lot of hungry monkeys. It sings, rips and roars like an African jungle. It can never break or get out of order. It is a lifetime of mirth, music, and maddening uproar for 2 cents. You should sell it for 5 cents. Postage 1c.

Price 2c. Each; 20c. Doz.

GOBLIN SCARF, PIN.



This is one of the few things that lengthens the life of the practical joker; it is estimated that each preparation of this trick adds 6 months to his allotted time. It is a gold plated pin, the design being a

man mostly head and legs. It is so curious in get up that no one can fail to notice and examine it closely as worn on your scarf. At this juncture you pinch a rubber ball concealed in your pocket, which works the hose," and

the little man squirts from his pursed up lips a fine stream of "aqua pura." Postage 2c.

Price 22c. Each; \$2.20 Doz.

GOOD LUCK GARTERS.



To be strictly up-to-date wear a pair of these garters. Silk webbing with fancy fluted edges, ornamented with lovely silk bows; have a silver plated buckle and clasp attachment so that they can be adjusted to any size. Clasps have various mottoes engraved upon them, and "last but not least" have the old time mascot, a genuine Rabbit's Foot attached, which is reported to be chuck full of general good luck for the wearer. Postage 8c. Price 45c. Pair; \$4.55 Dozen.

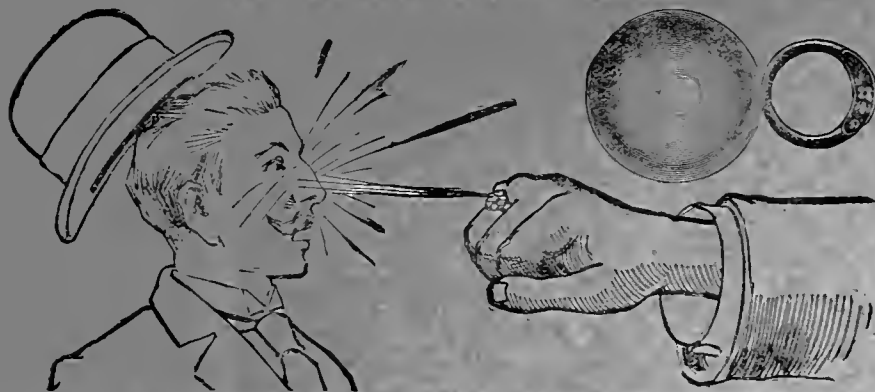
Wonderful "What-Is-It."



This is the most comical surprise, and creates unbounded fun wherever introduced. The "What-Is-It" is made of beautiful ivory, and when extended to its full length measures from 3 to 4 feet, and in appearance closely resembles a long spotted reptile. It

is enclosed in a neat wooden box about 5 in. long, and if you desire to create a sensation, just open this box and drop the "What-Is-It" into the hand of a friend. The effect produced will be something remarkable, especially if your friend is of a nervous temperament, or easily excited. Indeed, the "What-Is-It" with its shining eyes and red flaming tongue is something to shake the steepest nerves. If you have a boasting acquaintance who is fond of repeating stories of his coolness and bravery, you can test him thoroughly by gently dropping the "What-Is-It" into his lap, and the look of horror that overspreads his features will cause roars of laughter among those who witness the joke. Boys, girls and even "children of large growth," will find this novelty a source of rare amusement, and the exceedingly low figure at which we offer it places it within the reach of all. Postage 1c. Price 5c. Each; 50c. Doz.

THE SPRINKLING RING.



A most prolific source of satisfaction to a practical joker. You know its no trouble to get any one to examine a new ring, especially if it be a novel design as in this case and it is certainly no trouble for you to give a gentle pressure to the rubber ball which lies snugly in the palm of your hand with the result depicted in the illustration. The ball of course has previously been filled with water. Or if you wish to play a complimentary joke on a lady fill the ball with cologne, this will be appreciated two ways. It is of White Metal, silver plated; connected to white rubber ball $1\frac{1}{2}$ inches diameter. Postage 2c. Price 15c. Each; 2 for 25c.; \$1.40 Doz.

THE X RAY CAMERA.



This wonderful instrument dis- counts in many respects the intricacies of the elaborate and scientific devices of Roentgen and Edison. It is one of the most wonderful of modern sensations. Objects, no matter how dense or thick, placed between its lenses, are as if made of thin air, as the eye penetrates them without the slightest effort. What can be more wonderful than to place your hand, finger, or a piece of wood or heavy metal in this instrument, between the lenses, and then place it to the eye, and instead of the vision being obstructed, as would be the case with any except this instrument, it travels through and beyond the object, as if nothing were there. Of all optical inventions (and there have been a great many), this stands alone as the most wonderful and incomprehensible. The Camera contains two sets of compound lenses, mounted in a handsome telescope case, $3\frac{1}{4}$ inches long. It is being sold by the million in the largest cities at 25 cents. Consistent with our usual custom, we cut the price almost in half and place the wonder within reach of all for a trifle. Postage 2c. Immense Sale Enables Us to Reduce Price to 10c. Each; 3 for 25c.; 90c. per Dozen.

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THE POCKET TELEGRAPH.



A Telegraph Instrument in Novel Form. Will do the same sounding as a regular machine. Quite an amusing thing as well, as you may operate it out of sight and puzzle the bystander. A Morse Alphabet goes with each. Postage 2c. Price 10c. Each; \$1.00 Doz.

CHAMPAGNE BOTTLE.



Here is a bottle labelled "Champagne Extra Dry." It looks like the genuine article, and when you see an old toper you can invite him to have a drink. Tell him it's "extra fine." He will gladly avail himself of the opportunity to take a free drink, but once he gets the bottle open a frightful snake, with black eyes and fiery red tongue, leaps out, and makes him think he's "got 'em bad." Hard drinkers often see snakes, and here is a valuable temperance lecture, bottled up along with gallons of fun.

Postage 1c. Price 12c. Each. \$1.20 Doz.

IMPS SACK RACE.



This quartette of little Imps will furnish amusement by the hour. Laid flat on a book cover or board they are lifeless, but slightly raise one end of board and immediately they commence to turn their comical summersaults to the bottom. An amusing game can be played by starting them together at the top of an incline. (All private bets should be made before the start). The Imp that reaches the bottom first is a winner. We furnish them in boxes, 4 gold or silver Imps to the box. Postage 1c. Price 6c. Set; 63c. Doz. Sets.

ELECTRIC LIGHT SCARF PIN.



NO. 1.—The Electric Pin gives a strong light of unequalled brilliancy, and may be worn as a scarf pin, buttonhole bouquet, and lady's hairpin, or as a corsage flower. They are the most surprising and ornamental novelties of the present day, and can be made to do useful service, as the light is sufficiently brilliant to read by. By simply pressing a button, the light can be produced at pleasure, and without detection, as the battery and push button are placed in the pockets and all wires are concealed under the clothing. The many charming effects that may be produced by the use of the above light can be readily appreciated. The battery does not heat up or leak, and can readily be carried in vest pocket. Price includes complete outfit with each lamp. This is the same outfit formerly sold at \$3.00. We have cut the price in the middle and improved the outfit, and placed it within reach of thousands of fun lovers. Postage 8c. Price \$1.50 Each.

Electric Light Scarf Pin, No. 2.

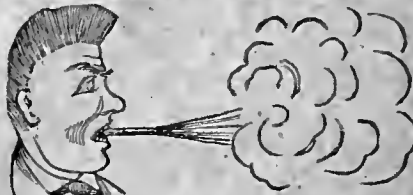
Finding a large demand for a light of greater volume for practical uses of watchmen, policemen, actors, etc., we have gotten up an outfit of double capacity. The light is one full candle-power with strong double batteries to correspond. While both our outfits are wonderful value, this one is a wholly practical lamp for personal use, giving a large, strong and lasting light. Battery can be renewed with supplies from any drug store. Postage 15c. Price \$2.85 Each.

THE LIVELY COON.



Here you see him with angry expression, showing his teeth and frowning. You press on the crown of his hat and you have a new coon entirely, for he rolls his eyes good naturedly, runs out his tongue, 4 inches or less, throws up his arms and kicks out his legs. The mechanism which makes him do all these things is quite wonderful in so cheap a novelty. Made of metal beautifully lithographed in 5 colors. His brother, "Cholly the Dude" is equally comical and should always go along with him. Postage 1c. Price 9c. Each; Set of two 15c.

VESUVIUS CIGARETTE.



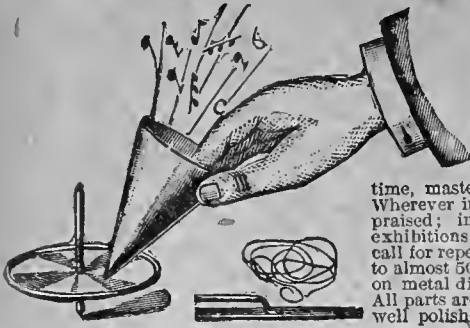
These cigarettes are made of the finest tobacco, regular size, and packed in nice box, legally stamped; when partly smoked down a beautiful red illumination takes place—to surprise of the smoker and amusement of spectators. Perfectly harmless and a great joke. Postage 1c. Price 10c. Pack of 10; \$1.00 Doz.

THE ORIGINAL YELLOW KID.

This is "de real stuff"—the Kid of the N. Y. World, who afterwards strayed away and was picked up by the Journal and sent on a tour around the world. He is made of metal, beautifully gilded and has every characteristic of the original conception: the ears, facial expression, bands, dress and big toe and an inscription as shown by cut, suitable for a paper weight or a unique house ornament. Postage 8c. Price 10c. Each; \$1.00 Doz.



WONDERFUL PHONOGRAPH TOP.



The musical sensation of the age, and a novelty Par Excellence; affording hours of amusement in the parlor, concert hall or a family evening's entertainment. A musical treat thoroughly appreciated by young and old alike, and at almost no expense. The Phonograph Top is a combination of Top and Musical Instrument, with intonation similar to the great Edison Phonograph and producing the most charming music imaginable. Its operation is extremely simple, children can in a short time, master the most difficult pieces of music successfully. Wherever introduced the Phonograph Top has been highly praised; in the largest department stores in New York exhibitions are given daily before immense audiences, who call for repeated encores. The sales in one month amounted to almost 50,000. The music is caused by slight indentions on metal disc, which transmit the notes through the horn. All parts are handsomely decorated in gold, red or blue and well polished. Postage 8c. Price 24c. Ea.; \$2.45 Dz.

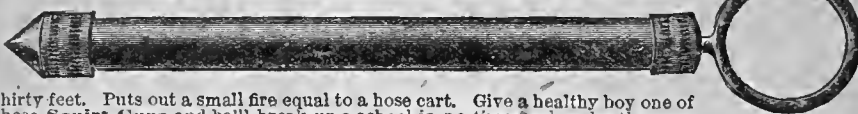
DANCING SKELETON.



A jointed figure of a skeleton 14 inches in height; will dance to music slow or fast, keeping exact time, and perform various gyrations and movements while the operator may be at any distance from it. The figure may be examined by the spectators, who cannot discover the motive power. When handed back to the operator it is simply placed upon a chair or table, when it will seemingly become endowed with life and begin to move. At the command of the operator (who may be in any part of the room), it will lie down, stand up, dance, etc. This is similar to the wonderful skeleton used by Professor Pepper in his lectures and exhibitions. For exhibition in the parlor, before social gatherings, or for public exhibition in the school or lecture room there is nothing more acceptable. It never fails to create a sensation, and is so substantial as to last for years. We send full and explicit directions with each Skeleton, by the aid of which any one can readily make it perform, to the astonishment of their friends or the public. Postage 1c. Price 7c. Each; Three for 20c.; 75c. Doz.

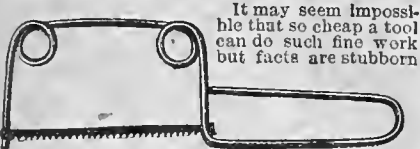
THE FIRE ENGINE SQUIRT GUN.

Made of Brass, highly polished and Nickel-plated, and throws a stream over



thirty feet. Puts out a small fire equal to a hose cart. Give a healthy boy one of these Squirt Guns and he'll break up a school in no time, and make the community think there's a circus in town. "And you'll never miss the water till the well runs dry." Directions—Fill the Squirt with rain water or Cologne water, and push on the pusher. Fill the Gun with Bed-bug poison and help your mother scold the bugs. This is just out and we predict a big sale. Postage 1c. New Price 4c. Each; 45c. Dozen.

JUNIOR BRACKET SAW.



It may seem impossible that so cheap a tool can do such fine work but facts are stubborn

things; many a boy has made a lot of dollars with this saw. It is made of a continuous piece of steel nickel plated. It can't break or get out of order; it holds the blade firm and at proper tension for good and quick work. It will saw wood of any thickness up to an inch; it will also saw metal as the blades are of best steel and hardened; with each saw we send seven blades of assorted sizes (extra blades 8c. Doz.) Postage 3c. Price Complete 10c. Each, 95c. Doz.

LAPEL THERMOMETER.

You're Not so Warm! as you think you are. Why not carry a thermometer right on your person? It is a neat ornament and always tells the truth about the weather and saves a lot of guessing. This little lapel button thermometer tells you and those you meet the exact temperature. Guaranteed accurate. A great novelty. Beautiful made; hand cut scale on celluloid back; mercury filling. Postage 1c. Price 23c. Each; 3 for 60c.; \$2.25 Doz.



LILLIPUTIAN GUN.



Arm your boys and girls. Here is just the kind wanted; a diminutive gun, strongly made of metal, ornamented stock bright barrel, and for ammunition uses a cork attached to string inserted in end of barrel. Makes a loud report without the least danger and with it the boys can shoot imaginary enemies to their hearts content. Postage 1c. Price 7c. Each; 75c. Doz.

BOTTOMLESS BANK.



This is the latest in Trick Banks; seems very simple, but to operate is a puzzle to the wisest heads. Strongly made of wood and handsomely finished. Can be shown in several ways. Place a nickel in the slot and offer it to your friend if he will get it without breaking the Bank. This he will find impossible; then take the Bank into your own hand, and much to his surprise the coin will immediately drop out. Hold the Bank in your hand and have him put several coins in the slot; each piece will drop through the Bank into your hand; no matter how closely he watches you, the mysterious opening will not be discovered until you show the secret. Directions furnished with each. Postage 2c. Price 10c. Each; \$1.15 Dozen.

POSTAGE on all articles of jewelry rarely exceeds one cent each; on rings, charms, light chains, etc., several will go for one cent. "Do not forget postage," though it is not mentioned with each item.

1,000 FUNNY FACES!



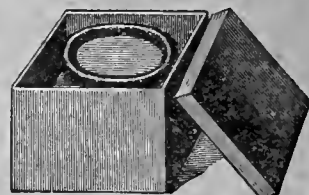
The funniest you ever saw and no end to them. The above and 1,000 more just as funny and different may be made with our new FUNNY FACE OUTFIT, consisting of a set of 12 Rubber Stamps to represent the various features which may be used in giving practically unlimited variety of expression and type of faces. These wonderful transformation stamps will produce the Frozen Face, the Ghastly Face, the Prudes Face, the Scared, Disconsolate or Laughing Face. You can take the smiling lady's mouth and give it to the glowering miser and make a thousand other exchanges to suit your imagination. This outfit eclipses everything for variety, novelty and amusing qualities. Every stamp perfectly made and mounted on turned wood base and set in neat compartment box with self-supplying ink pad. Cut shows them 1/4 size. Sent Postpaid for 10c. Each; \$1.00 Doz.

RED LOBSTER PIN.



You are not keeping pace with the times if your "Joke Cabinet" doesn't contain a dozen of these "boiled lobsters," as they are the latest fun producers and meeting with great success as practical jokers. Don't vent your feelings on your "friends" or enemies by calling them "lobsters," the risk of getting whipped is too great; the best way is to slyly pin our little boiled lobsters to his coat, hat or trousers as he strolls majestically down the street, and watch results at a safe distance. The outcome will be surprising and will cause screams of laughter. The biggest novelty out. The many little ways it can be used are innumerable; for house or tree decoration it is very satisfactory, being made of bright red chenille on piano wire. Postage 1c. Doz. Price 4c. Each; 40c. Dozen.

WIZARD'S TRICK RING.



Sometimes called the vanishing coin trick. A most bewildering optical illusion and trick comprises a heavy enamelled steel ring; a neatly made block and box, all of which figure in the performance of the feat of causing a coin to vanish and reappear in box at will. Postage 3c. Price 5c. Each; 55c. Dozen.

THE CRAZY BALL.



Fig. 1 represents a box of 1 dozen Crazy Balls (assorted) three of which are standing on the inclined cover without rolling off, notwithstanding that they are perfectly round. Fig. 2 represents a table showing the course a Ball is liable to take when rolled forward. It being impossible to roll it in a straight line, it may roll a few feet forward and then return to the starting point or may do any other crazy or unaccountable feat. When thrown in the air the curves it describes surpass those of the most famous base ball pitchers. It is one of the most amusing novelties and never fails to attract a crowd. Postage 4c. Price 9c. Each; 92c. Doz.

WE SELL goods at wholesale prices, in quantities to suit purchaser; Our plan is New, Economical and Safe; Try it?

Our Up To Date Garters.



Yes strictly up to date with choice selections on each buckle; Here are some of them:—"Hands off;" "Touch not, handle not;" "Good things come high;" "Private Ground;" and there are others. Made of fine silk webbing heavy and 1 1/4 inch wide with fancy silk bows, assorted colors. Buckles of neat design, adjustable by lever to any size. Splendid value, not to mention their novel feature. Every one wants to get them. Packed in neat fancy box. Postage 3c. Reduced Price 29c. Pair; \$2.85 Dozen.

MAGIC SPOTS.



This is the most interesting, magnetic and scientific puzzle of the age. It is having an enormous sale in all the principal cities of the world and is creating more comments than any puzzle since "Pigs in Clover." Magic Spots is so different from the usual order of puzzles that groups of men, women and children are often found watching the sensational and magnetic movements of the spots. The puzzle comprises a neat round wooden box with



cardboard base, a German horseshoe magnet and a number of small flat lead spots. The object is to get the Magic Spots directly over the red dots, with the aid of the magnet, from the outside of box. To move them is very easy as the horseshoe is strongly magnetized and attracts the spots instantly, but to place one on each spot requires great nerve and skill, and the length of time it takes to do it depends entirely on the quickness of your hand. It has often been done in a minute and then again has taken over an hour before all were placed; but the queer antics performed by the little spots so engrosses your attention that you hardly notice the passing of time. There is more enjoyment to be had from this puzzle than any other ever invented; you will be mystified at its wonderful magnetic influences and spend many hours in trying to solve it. Postage 1c. Price 9c. Each; 95c. Dozen.

IMP'S Enchanted Bottle.



A surprising little trick, very simple to perform and very astonishing in its results. It consists of a beautiful enamelled bottle which will instantly return to an erect position when laid down by any member of the company; but the performer may cause it to lie in any position desired. At this command it falls down as flat and as dead as a nail, but let an outsider touch it and it is up like a flash, and he cannot make it lie down. As the bottle is turned out of a solid piece of wood it cannot be broken. Great fun can be had at an evening party or elsewhere, with this trick, which will bear repeating any number of times. Postage 1c. Price 5c. Each; 54c. Doz.



Grandfather's Hat.



An exact miniature of Texan Sombrero, of best brown unfadable felt, and pink silk ribbon band neatly attached. A cute little envelope is sewn to one side upon which is printed: "You are talking through your hat"; inside contains a small blank card for your name. Send it to some one known to be a "bluff and blower" and it will cure him instantly. A handsome article and useful as well as novel. Postage 1c.

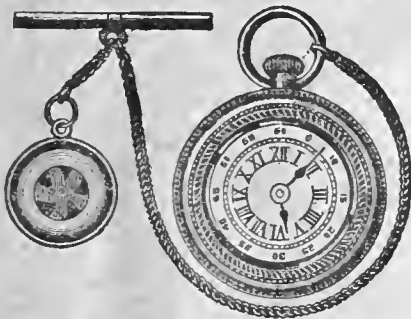
Price 8c. Each; 84c. Dozen.

JUMPING GORILLA.



A new Novelty which is without doubt the prettiest and most attractive toy ever invented, and as a mirth producing jest upon a grown person it has no equal. You set the spring and place the Gorilla upon a table or desk, tell the person not to touch, but to watch him open his mouth, when after a moments anxious expectation he will jump 18 inches, causing screams of laughter from every one witnessing the fun. Postage 2c. Price 10c. Each; \$1.00 Doz.

WATCH AND WHISTLE.

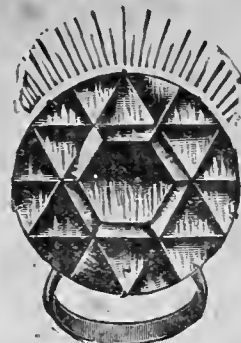


This is an item expressly to delight the small boy or girl, combining an exquisitely made nickel watch with moving hands, stem winder, with a good sharp "tick" and a chain of neat pattern and a charm whistle. This whistle is of the "Develine" type, which makes its noise by a revolving wheel inside. Its sound raises and lowers as you blow hard or light and makes a low purring or an unearthly screech. Considering the many attractive features of this outfit it is a wonderful bargain which we can only offer by importing immense lots. Postage 1c. Our Price 9c. Each Complete; 94c. Doz.

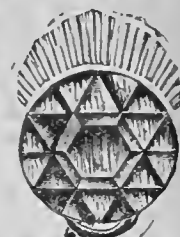
GEMS FROM KLONDIKE.

The equal of a "Koh-in-noor" for

50¢!



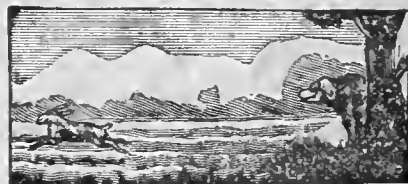
68 KARAT.



20 KARAT.

Our new Klondike Gems are designed for those who do not believe in doing things by halves. If you wear "diamonds" why not wear sizes which will make people look? With these Klondike gems you might not pass the experts unchallenged, but on the average citizen you produce the same appalling effect as with a genuine \$2,500 stone. Many a sport has walked up Broadway with one of these "headlights" on his shirt-front, the envy of the bankers, brokers and millionaires he rubbed against. They are perfectly cut by regular lapidaries from special crystal recently discovered in the Klondike region. They are pure white in color and have the iridescence of genuine diamonds and always show to wonderful advantage. Mounted in special patent settings, which wonderfully magnify the natural brilliancy of the gems. Made in two sizes and three styles. Postage 1c. Price, 68k. Ring, Stud or Pin, 50c. Ea.; \$5.00 Dz. "20k. Ring or Stud, 25c. Ea.; 2.40 Dz.

SOONER DOG.



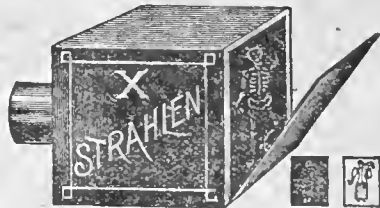
One "Sooner Dog" with one box (12 pills), complete post-paid 15c. Extra Pills 5c. Box. 50c. Doz. post-paid.

PATSY'S BEARD.



A well made set of under chin whiskers of a brilliant auburn hue and a genuine Dublin cut. Just the thing to make up with, for private theatricals, masquerades, etc., and never fails to create roars of laughter. Made of best imitation hair, strung on steel wire, securing itself over the ear, and can be removed instantly. With the help of Patsy's Beard you can pass yourself off among your friends as the "True Irish Gentleman" without the least fear of detection. 50 cents is considered a low price. Postage 2c. Our Price 20c. Ea.; \$2.10 Doz.

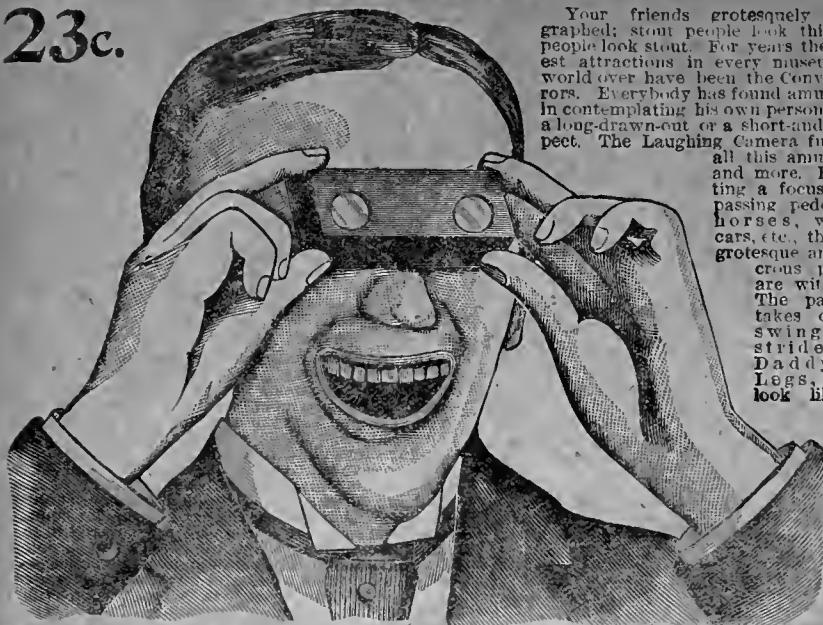
X RAY TABLEAUX.



The latest X Ray Illusion and a modern wonder Chance for neat manipulation which will simply confound your audience. A fancy lacquered metal box about 2 in. square gotten up to represent a camera. The pictures, of which there is a collection of eight furnished with each are slid into the front of camera. You look at the picture and see a lady in full attire; you look again and lo! behold, the lady as you look again and lo! and in her place is only her ghost; yet no change of pictures has been made and the picture can be shown as it originally was. With the change of pictures the novelty and interest is manifold. The characters are comical and grotesque and furnish unending excitement. Postage 2c. Price 10c. Each; \$1.10 Doz.

Laughing Camera No. 2.

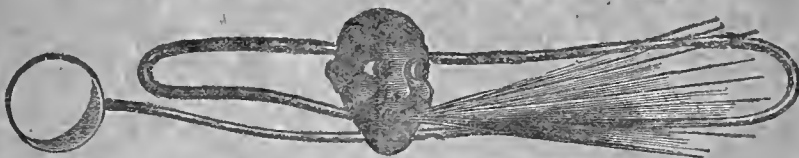
23c.



Your friends grotesquely photographed; stout people look thin—thin people look stout. For years the funniest attractions in every museum the world over have been the Convex Mirrors. Everybody has found amusement in contemplating his own personality in a long-drawn-out or a short-and-fat aspect. The Laughing Camera furnishes all this amusement and more. By getting a focus on a passing pedestrian, horses, wagons, cars, etc., the most grotesque and ludicrous pictures are witnessed. The passer-by takes on the swing and stride of a Daddy Long Legs. Horses look like Gi-

raffes, and altogether there is more genuine, hearty fun crowded into the 4 cubic inches of this little instrument than theatres could show in centuries. All grow fat from laughter. Postage 3c. Price 23 Cents Each; \$2.25 a Dozen.

THE MEFIISTO SCARF PIN.



This great novelty has had a tremendous sale and as a practical joker has few equals. Mefisto's bulging eyes, bristling ears and ghastly grin as he rests on your lapel or necktie are sure to bring out all the latent curiosity of the friends you meet and the result is very close scrutiny of its features. Their curiosity is fully satisfied when by pressing the rubber ball filled with water and concealed in your pocket you project a fine stream of water into your friends' eye. Good either at long or short range as it throws a stream over 30 feet. Mefisto is nicely worked out in oxidized silver and as a unique scarf pin is well worth its price. The ball holds a lot of water, being 1 1/2 in. in diameter and the hose is 16 in. long. It is the most popular in price and character of anything of its kind. Postage 1c. Price 14c. Each; 2 for 25c.; \$1.40 Doz.

Little Willie's Pants.



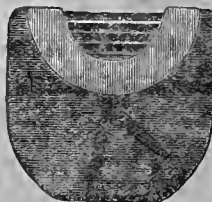
size (60 years of age). Postage 1c. Price 10c. Each; \$1.25 Dozen.

Windmill Whistle.



This whistle is capable of making a very sharp or shrill noise, so delightful to the youngsters, and with which they can keep papa in excellent spirits while reading the paper, or help mother in putting the baby to sleep. The little wheel is gayly painted in beautiful colors, and presents a grand appearance when revolving at lightning speed. Made of metal, with accurately adjusted wheel and embossed casing. Postage 1c. Price 8c. Each; 82c. Dozen.

PRAIRIE WHISTLE.



This is one of the most wonderful productions of the artisan's skill, and its effects are simply wonderful. It is a little instrument which is entirely concealed in the mouth when in use, it being impossible for the closest observer to discover that the person using it has anything unusual in his mouth at all. It is composed of a double semi-circular metallic ring, which encloses and supports the vibratory tissues or sound producer. Attached to the ring is also a diaphragm or retractor, the whole instrument being only about half an inch in length and less than an inch in diameter. All the parts are made by costly machinery, designed expressly for the purpose, and every part is finished in the most perfect and substantial manner, will last a life-time. With it any person can imitate in the most perfect manner the singing of every bird in the forest, the cackling of a hen, the squeal of a pig, the grunt of a hog, the neighing of a horse, the whistling of a quail, the quacking of a duck, etc. For the use of the hunter, they are invaluable, as an animal or bird can be so imitated as to call them at once within range. All the various songs of the mocking bird, canary, and other choice singers can be given so naturally that the most expert listener cannot detect the difference. You can talk as well with it in your mouth as without it. This is the famous genuine double throat or ventriloquist's whistle. Please look in other catalogues and see what awful prices they charge. Postage 1c. Price 3c. Each; 32c. Doz.

MAGIC TRICK WHISTLE.



Did you ever pick up a whistle without blowing it to see how loud it was? Did anyone? No! Whistles are to be blown and everyone knows it. So when they see one they blow, and blow hard. This whistle is just as inviting as any your guileless friend will be sure to blow if you leave it in his way, and what does he get? Instead of noise, flour! and he gets a lot of it in his eyes, nose, hair, on his black suit and shirt front. He gets filled with it, and looks like a ghost or a grist-miller, when it is over and he emerges from the deluge. Postage 1c. Price 9c. Each; 94c. Doz.

TIMBUCTOO SCARF PIN.



This was all the go at the World's Fair in Chicago. The people almost fought to get them. The manufacturer could not make them half fast enough. It is a very comical pin and always attracts a great deal of attention to the person wearing it, as it rolls its eyes and keeps sticking out and in its red tongue. When you first see one you believe it's alive and is making faces at you. Well worth the money charged for it. Postage 1c. Price 9c. Ea.; 99c. Dozen.

LOVER'S FINGER TRAP.



A TRAP For the Unwary.

You can always catch your unsuspecting friend (or enemy) with this seductive device; no one can resist the inclination to stick his finger in the end; the manner in which it closes in on the finger sends the cold chills up his spine and makes him think he is in the grip of a box constrictor. Pulling is of no avail, as it only emphasizes the fact that "he is caught." When you relent only can he escape. Postage 1c. Reduced Price 3c. Ea.; 30c. Doz.

COON TARGET.



This is the most popular novelty of its class ever brought out. The first out shows "Humpty Dumpty" with a coon between his legs; taking the ball attached to elastic cord you draw and shoot; if you hit the coon he jumps away and another and blacker "coon" springs quickly onto Humpty's shoulders as shown in second cut; don't wait but get it now if its fun you want. Postage 1c. Price 11c. Ea.; \$1.10 Doz.

LIGHTNING TRICK BOX.

A Startling and Pleasing Illusion:—"The ways of the world are devious," says Matthew Arnold, but the ways of the Lightning Trick Box, when properly handled, are admitted to be puzzling and uncertain. You take off the lid and show your friends that it is full of nice candy. Replace the lid, when you can solemnly assure your friends that you can instantly empty the box in their presence without opening it. See cuts which show how this illusion appears, and taking off the lid again, sure enough the candy has disappeared. Or you can change the candy into a piece of money by following the directions sent with each box. This is the neatest and best cheap trick ever invented. Postage 3c.

Price 9c. Each; 38c. Doz.

Pharaoh's Serpent's Eggs.

A wonderful and startling novelty! Our illustration gives a very correct idea of this scientific wonder, which has become so famous since its introduction in America. "Pharaoh's Serpents" are produced from a small egg, no larger than a pea. Place one of them on a plate, touch fire to it with a common match, and instantly a large serpent, a yard or more in length, slowly uncoils itself from the burning egg. Each serpent assumes a different position. One will appear to be gliding over the ground, with head erect; another will coil itself up, while another will stretch out lazily. Each movement is natural as life. After the egg stops burning the serpent hardens and may be kept as a curiosity. Twelve eggs in wood box. Postage 1c.

Price 7 Cents a Box; 50 Cents a Dozen.

STEM WINDING MUSICAL WATCH.

Finely made, nicely plated. Great novelty ever offered to the boys and girls of America. A COMPLETE MUSICAL INSTRUMENT, size and shape of a watch. Music box attachment concealed within, which plays one of the following tunes: "Home, Sweet Home," "Yankee Doodle," "Blue Bells of Scotland," "Carnival of Venice," "Grandfather's Clock," and a Waltz. The notes and tones are correct. It entertains both old and young. You will be delighted with it. Postage 3c. Price 25c. Each; \$2.50 Doz.

THE ELECTRIC SLEEVE BUTTONS

Nobby High Kickers for the Boys! A Great Parisian Novelty!—These beautiful goods are perfect gems, and create a sensation wherever they are shown. They are constructed upon a very novel principle. The figures as shown in the cuts represent ballet girls who go through every movement known to the finished danseuse. The ballet girls are continually in motion and the sleeve buttons cannot be held so steady but what these lively dancers will be making some graceful or laughable movements, while the slightest motion of the hand will send them off on a lively gallop, waltz or jig. With a very little practice the wearer

can cause them to perform a great variety of amusing telephoric feats. They are the "cutest" sleeve buttons ever invented. Everybody is anxious to get them at any price. You can have any amount of solid fun with these electric figures; their actions are life-like, and it is almost as good as going to a theatre to see them dance. The buttons are very handsome gold finished, and the figures are covered with glass. If you want the "tallest" sleeve-button out, sent for the electrical ballet girls. Postage 2c. Price reduced to 30 cents per pair; four pairs \$1.00; one dozen pairs \$2.50.

These buttons can readily be sold at 50 cents per pair. Agents have only to show them in order to effect a sale.

SECRET CONVERSATION CARDS.

THE LOVER'S DELIGHT.



(Copyright 1894.) With them you can keep up a conversation with your lady-love in the presence of others, and they will not know what is going on. They are the cutest thing out. With a pack of these in your pocket, you are bound to have a good time wherever you go. These Secret Conversation Cards are an entirely new invention. With them you never need be at a loss to know how to amuse your true love. Are you bashful? These will cure you. Are you at a loss to know how to pop the question? These will help you out; you can give your dear one the sweetest names, or tell her anything you wish, and there may be a hundred present and examine the cards, but no one can tell what is being said. Price by mail, 10c. 4 Sets by mail, 25c. One Dozen Sets by mail, 60c.

GEM MUSICAL WATCH.



10c
We have just given an immense order for this ingenious musical novelty, and in this issue reduced the price from 25c. Made of sheet metal and contains a musical comb of 8 tongues, a complete octave. The music box is a stem-winder, and when the crank on stem is turned, and the watch is held to the ear or rested on top of a wooden box as sounding board, a complete air is played. This will be found an amusing toy for children, as they can wear it

as a watch, and at the same time play a tune on it. Each watch plays a single air. Cut is 2-3 size. Postage 3c. Price 10c. Each; \$1.10 Doz.

SEBACKROSCOPE.



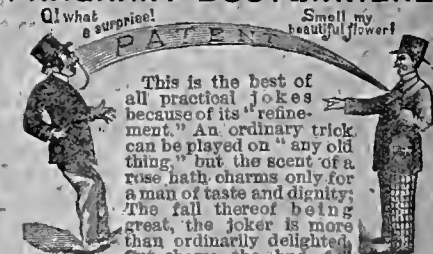
This invention has taken the country by storm; wherever exhibited it has created great excitement and has at once jumped into popularity. The biggest novelty of the year. When placed to the eye you will be surprised to find that you can see what is taking place in back and front of you at the same time. No need to wish for eyes in the back of your head, as with this article you can observe all that occurs in that direction without even turning the head. How often you are anxious to see faces back of you or to observe who is following, without attracting attention by turning around. The Sebackroscope does this for you. The merchant at his desk may see what is going on back of him without turning. Take one with you on the Picnic or Excursion and observe the liberties your rival will take with your best girl, soon as your back is turned. You will find lots of fun in owning a Sebackroscope. Made of hard rubber, absolutely indestructible, and finished in an excellent manner. Postage 1c. Price 22c. Each; \$2.25 Dozen.

PRINTINE



Printine is the most wonderful chemical invention of the age; entirely harmless; furnishing an endless source of pleasure to the young and very necessary for practical use in transferring by every one. By this process (Dry Transfer) you can duplicate newspaper pictures, fancy type, lithographs, typewritten letters, and also letters written in ink, as distinctly as original copy. Our illustration shows the boy reproducing a newspaper caricature of two prominent members of Congress by the use of Printine. A number of copies can be made of the same picture, each as clear and perfect as the first. Transfers can also be made of Butterfly and Moth Wings for scrap books, thus forming an interesting and instructive Entomological collection. Explicit directions with each cake, by which a child of 6 can transfer equally as well as an older person. Postage 1c. Price 10c. Each; \$1.22 Dozen.

FRAGRANT BOUTENNIERE



Oh what a surprise! Smell my beautiful flower!
This is the best of all practical jokes because of its refinement. An ordinary trick can be played on "any old thing," but the scent of a rose bath charms only for a man of taste and dignity. The fall thereof being great, the joker is more than ordinarily delighted. Out shows the bud, full size, complete with rubber bulb. It unscrews, the shank going through lapel button-hole. The bud is so exquisitely designed and made, that no one would suspect until a fine stream of water issues from center onto the person of the smeller. This is accomplished by gently pressing bulb with thumb. The rose is worth our price aside from the novelty, as it is a work of art. Packed in a beautiful box. Postage 1c.

Price 15c. Each;
\$1.28 Doz.

BEFORE YOU ORDER look careful through our book—Don't be too hasty, but look at each article and ask yourself if you do not want it—you can save much in time and money by doing this as double the quantity of goods will often cost no more for transportation.

THE ELECTRIC PUSH BUTTON.

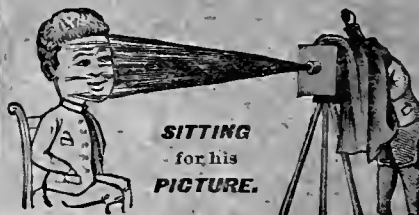
YOU PRESS THE BUTTON—THE BUTTON WILL DO THE REST.



This is an original novelty, an exact imitation of the Electric Push Bell, such as used in hotels, apartment houses and elsewhere. The base is made of maple, highly polished, and the push button of black walnut, the whole being about 1½ inches in diameter, with a hook at the back so that it may be slipped over the edge of the vest pocket. Young America is always eager for something new, and to meet the demand we have just brought out our "little joker," the greatest hit of the year.

When you see a chestnut find approaching, or a friend who has ever heard of the old Chestnut Bell, you have simply to raise the edge of your coat so as to expose to view your New Electric Bell, when he will push on the button at once expecting to hear it ring; the result can be better imagined than described. As soon as he touches it, you will see some of the liveliest dancing you ever witnessed. The Electrical button is heavily charged and will give a smart shock when the button is pushed. Never known to fail. More fun to the square inch with the Electric Button than anything ever before invented. Just the thing to use on old chestnut, stale-joke peddlers. One shock from the Electric Button and he will never try to "rim off" any chestnuts on you again, but he will immediately send for a button for himself, and square his account with some other fellow. Fun pressure, one thousand pounds to the square inch. There is more real fun in the Electric Push Button than any other joker in existence. Everybody should have one. Postage 1c.

Price 8c. Each; three for 20c.; one dozen 60c.

MAGIC INSTANTANEOUS CAMERA.

A New Sensation.

SITTING
for his
PICTURE.

To say the above creates a sensation wherever shown and operated, puts it mildly. A perfect little CAMERA in appearance. No chemicals or dry plates required. Fits vest pocket. Place your sitter in a good light, pull out the slide, inquire whether he or she "prefers full face or profile," get the proper focus and press the little rubber ball on the inside of Camera; and we predict an **Instantaneous result** which will cause much surprise and amusement (the former will be experienced by your sitter and you and those initiated will enjoy the latter) when your subject receives the little stream of water which issues from the tube of the Camera. It never fails to produce roars of laughter. It is the greatest mirth maker at an evening entertainment and delights old and young alike. It can be refilled and used as often as desired. Postage 2c. Price 10c. Each.

THE SMOKERS' CAMERA. WARBLER

A Cigar-Holder that will produce a completely finished photograph (size of cut) equal to any taken with a \$100 Camera. The working part is simplicity itself. "You smoke the Cigar, we do the rest." Every smoker who loves fun should have one to entertain his friends. The Holder is of hardwood, made especially for this purpose and hard enameled; a regular Cigar-Holder. We furnish with each Holder material all prepared for making six different photographs of Actresses, Actors, Skirt Dancers, etc., in Stage Costume. Extra Photographs 12c. doz.; 50c. per 100 post-paid. Postage 1c. Price complete 10c.; \$1.00 Doz.

**POCKET LANTERN.**

The inside revolves so that three different colors can be obtained, white, red and blue. Every boy wants one. It is 5 inches high, made of heavy tin, japanned. The glass is very heavy, making it impossible to break with ordinary usage. It is also oval in shape, making a powerful light. It is complete with lamp and burner and will burn any oil.

Postage 8c.
Price 15c. Each;
\$1.55 Dozen.

SCARF PIN.

"This is a BIRD!" not only in the worn vernacular, but in fact. It is, furthermore, a live bird! At least it has two of the most necessary attributes of one, namely, it sings and flutters its tail. It is beautifully designed and perfectly made by one of the country's leading manufacturing jewelers; elegantly plated in 14 K. gold. Its detail is so fine that each particular feature is brought up by the perfectly engraved dies. This is important, for to get one's attention you must wear something odd, striking and pretty. Your friends will never fail to notice the bird. Then, while they are examining it, you secretly press the rubber bulb concealed in your vest pocket and to the astonishment of all the bird, till then quiet and inanimate, raises its tail, which is of beautiful real feathers, and begins to sing; and as your friend becomes more interested and wondering you vary his singing to suit yourself, from the mild chirrup of a meadow lark to the shrill plaint of a whippoorwill. Imagine the consternation caused by seeing such a performance of an innocent and beautiful Scarf Pin. Last year we were obliged to sell this at 70c. Finding it so popular we contracted for a large lot, and have reduced the price to but little over one-third this amount. It is complete with all fixtures, as shown in cut, including ball and about 2 feet of tube. If your fancy pleases, you may use water in place of air, and instead of filling the atmosphere with music you fill it with water and spray. A great fun-maker. Get it. Postage 2c. Reduced Price 30c. Each; \$3.10 Doz.

**THE SKIRT DANCER PIN.**
THE LATEST NOVELTY.

To be Worn in either the Scarf or Lapel of Coat—Kicks like the Original Article. An Attractive Pin.



There is a pneumatic arrangement within the figure which is connected by means of a concealed rubber tube with a small rubber ball carried in the pocket of the wearer. Like Loie Fuller, you have to reach into your pocket to see her dance. It is only necessary to apply a little pressure to the bulb in the pocket and the skirt dancer's pedal extremity describes arcs in the air with precision enough to destroy a tile at every kick. You press the bulb, she "does a turn." The chief advantage of the small silver Loie over the other kind lies in the fact that she is perfectly obedient to the stage manager's wishes, and all her kicking is confined to her own line of business. Postage 2c.

Price 23c. Each;
\$2.30 Doz.

**THE MAGIC BOX.**

A beautiful nickel-plated box containing a heavy wheel centered on a shaft, the top end of which is magnetized and projects through top of box; the wheel is set in motion by a lever at side of box, and on account of its weight it runs a long time. The magnetized shaft end of course attracts metal, and when in motion anything placed against it will be kept in constant action, taking courses depending on the shape of the metal applied. Cut shows two figures set on a metal base of irregular shape, which moves the figures exactly as if they were waltzing and reverses them at intervals. With each box comes an assortment of a dozen different figures in beautiful colors, also the same number of metal fixtures of almost every conceivable shape, making the variety of permutations this box will bring out almost endless. It is impossible to adequately describe it. You will be a hundred times satisfied if you send for one. Postage 2c. Price 40c. Each; \$4.00 Doz.

THE MAGIC KEY.

This Key can be given to any one for examination, after which a ring is borrowed, and put on in a mysterious manner. Then the Key with the ring upon it, (as the cut shows) is given again to any one, with the request to take the ring from the Key. This feat they find it impossible to accomplish, and return it to the performer, who instantly and easily removes the ring to the wonderment of all. Postage 2c. Reduced Price 30c. Each.



This is Our

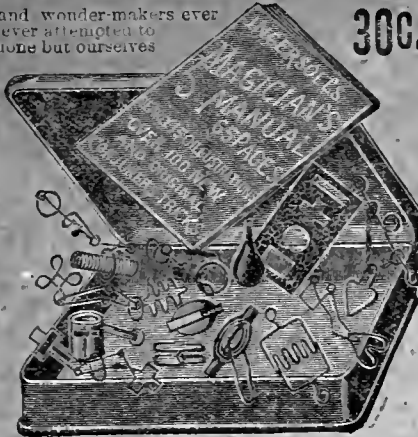
Fad Lapel Lamp.

Complete with oil tank, wick, colored lights, and strong metal frame. Compact and neat. Burns 4 or 5 hours. Novel and useful. 2 in. high; 1½ in. square. Postage 3c.

Price 9c. Each; 90c. Doz.

OUR MAGICIAN'S CABINET.

Here is the grandest aggregation of wonders and wonder-makers ever offered to the mystery-solving public. No one has ever attempted to produce such an outfit for less than a dollar and none but ourselves could do it; we are pioneers in producing new and original tricks, puzzles and illusions at popular prices, placing in the reach of all, feats which were held as great secrets and sold at high prices. This outfit contains 13 pieces the same or equal to those usually sold by regular dealers at 25 and 50c. each. Some are the best selections from our regular line where we sell them at 10c. or more; so even at our out prices you have a value here of from \$1.25 to \$1.50 aside from our new manual, which is a work alone worth, as such works usually sell, many times our price for the outfit. It contains fully illustrated and demonstrated conjurers' tricks and illusions to the number of 100, all original and up-to-date; exactly as they are practised by the greatest prestidigitators of the day. Such famous puzzles as the "Missing Link," "Razle Dazle," "Concentric Ring," "Tangle," "Penny in the Slot" are included in the outfit, besides several of the most difficult wire puzzles ever devised. Besides the great box, we send with each item of this outfit an illustrated demonstration of it. Anyone not feeling that they have received large value in this outfit may return it and have his money back. Postage 5c. Price 30c. Complete; \$3.10 Doz.



WIZARD'S PACK OF CARDS.

WONDERFUL! SURPRISING! ASTOUNDING!
A full pack of 52 cards appearing precisely the same as an ordinary pack of playing cards, but by the aid of the instructions given, anyone can perform the most wonderful and apparently impossible tricks. Many of the feats exhibited are truly marvellous and will delight, astonish and amuse a whole audience. Some people may, however, become so puzzled and bewildered at the mysterious and inexplicable character of as to attribute them to "Evil One." Bear in mind that the whole set and the tricks cannot be done by any other cards. No to discover the secret to them. These cards games, interspersed that will astonish every each pack the celebrator, the renowned Villier, the remarkable first time made public, then the most remarkable

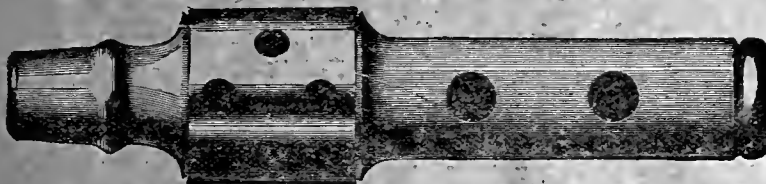


many of the tricks the agency of the mind that the legend remain or slight - of - hand, cret is in the cards, be performed by

one has ever been able until it was explained can be used in all card the playing with tricks one. We also send with ted trick cards of Prof. conjurer and magician, tricks are now for the and are without, except- able card tricks extant are unequalled. They in them will never grow tainment or festal oc- tricks that can be per- shuffed in the pack, pack after having been divided by one cut. 4. The card discovered under a handkerchief. 5. Six persons draw a card each, shuffle them, and immediately after the performer at once produces them, pulling them rapidly out of the pack one after the other. 6. The performer leaves the room; while he is absent a person draws a card. He returns, takes the pack in his hand, and immediately pulls the card from the pack drawn in his absence. 7. To cut a pack and name the number of cards in each part. 8. A card drawn by the audience not seen by yourself, shuffled and placed with the pack upon the table, separates itself from the others. 9. To call any number of cards and draw them from the pack as called; etc., etc. While performing these tricks, many others equally as good will naturally be suggested to the mind of the performer. We mail a full pack of Wizard's Cards (52 cards), Prof. Villier's trick cards, and a book with full and explicit instructions for performing all the tricks. Postage 3c. Sold by others at \$1.00

Our Price just reduced to 25c. per Pack; 3 Packs 70c.; \$2.65 Doz.

KAZOO, the Musical Wonder.



GREAT FUN FOR THE BOYS! With this wonderful instrument you can play any tune, imitate birds and animals, bag-pipes, Punch and Judy, etc., etc. The Kazoo is the only musical instrument that any one can play at a moment's notice, without instruction. When used by minstrel and specialty artists, quartettes or choruses, it invariably receives repeated encores. Furnishes good dancing music for excursions, picnics, etc. Superior to anything else for clubs, street parades, etc. Used as a mouth-piece on brass or tin horns; a good band can be organized with little practice, as the keys require no fingering.

FAVORABLE NOTICES FROM THE PRESS.

"The popularity of the kazoo as a musical instrument is attested by the fact that kazoo quartettes and choruses are being generally introduced at entertainments. The kazoo quartette at the City Hall entertainment recently was recalled six times, and the kazoo chorus at the Genesee Normal School entertainment received 4 encores."—"Post Express," Rochester, N. Y.

"A portion of the afternoon's pleasure and amusement was due in no small degree to a small musical instrument called the 'kazoo,' with which the musically inclined gentlemen of the party performed in a creditable manner the popular songs of the day. It was this little instrument that furnished music for the march to the hotel, and if one might judge by the interest taken in it by the guests on the piazza, it fully sustains the reputation of novelty given it by its inventor."—"Boston Journal." Postage 1c. Price 9c. Each; 3 for 25c. 1 Doz., by express, 90c.

THE WONDERFUL MONEY MAKER.

THE MONEY QUESTION SETTLED AT LAST.



While "Gold Bugs" and "Silver Cranks" are trying to settle their differences on the money question this gentleman says nothing and saws wood. The illustration shows him in his first convulsion of surprise at the result of simply turning the crank. As he turns, the white paper goes in and a crisp new \$5.00 note comes out, and when the last bit of paper disappears between the rollers of the machine the bill drops. A hatful of the same kind follows as you feed in more paper. Transmutation of metals is not in it with the wonderful money maker, as you (apparently) make money with it out of paper costing but 4c. a pound. However it is NOT a counterfeiting machine but the sleekest fooler of the credulous ever devised by ingenious man. Guaranteed to do as claimed above. Substantially made with metal frame on fancy wood base, provided with a supply of blank paper and instructions enabling anyone to work it to perfection. Post-paid with Catalogue of 1000 new Novelties. Price 35c.

"Monkey on A Bike."

5c.



This is a clever invention. It is a solid metal wheel with a shaft on which the string is wound. It is set swiftly in motion the same as a top and then placed on the floor and off go the Monkey and the Bike as naturally as life. They will go a long way too and will only stop at some obstruction. Several hundred feet is not too long a trip for them if the going is good. The monkey is a cute little fellow made of chenille; he is so light that some force keeps him upright when riding. Postage 2c. Price 5c. Each; 50c. Doz.

THE ELM SCROLL SAW.



A complete outfit consisting of not only a good saw frame but all the extras at a very small price. The frame is of hard wood and very well made.

With this outfit any boy or girl can make money and enjoy hours of fascinating pleasure. Persons who work during the day, can make extra money by sawing a few hours each evening. Parents will find that this outfit will keep their boys and girls in the house when everything else fails. The outfit consists of the following:—1 Saw Frame, extra Saw Blades, 1 Bradawl, Copying Paper for copying designs, Sandpaper, 1 dozen New Designs for making Baskets, Match Safes, Wall Brackets, Card Baskets, Paper Knives and others. Also, full directions for using all, packed in a neat box. Postage 6c. Price Complete 25c. Each.

Laughing Camera No. 1.

One of the most pleasing and amusing Optical Novelties we have yet introduced; can be carried in the pocket and produced just when your friends need something to make them laugh. We make people forget their troubles quite as fast as anything we know of. The latest mirth maker on the market; creates bushels of sport. You look through the lens and your stout friends will look like Bristle skeletons, your thin friends like Dime Museum fat men, horses like giraffes, and in fact everything appears as though you were living in another world. Each camera contains two strong lenses in neatly finished leatherette case. Postage 2c. Price 10 Cents Each; \$1.00 a Dozen.



FAD LAPEL LAMP.

Here's the littlest lantern ever put on the market—2 inches high and 1 1/4 square. Is complete in every particular; sliding panels of colored glass and real oil burning lamp. Pin is so arranged that it may be fastened to coat lapel, hat, pants, or anywhere. Will burn 4 or 5 hours with a bright glare to be seen for blocks and won't blow out. Pin a half a dozen all over your clothes and what a sensation you would make walking down the street! Won't leak or burn your clothes; won't smell or smoke. You can have a cart load of fun with these little twinklers. If you're the first one in town to get 'em you have the rake off on all your friends, and they'll want a couple right away. Postage 3c.

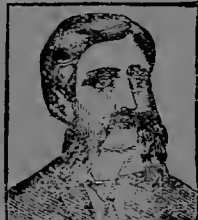
Price 9c. Each; 90c. Doz.



FALSE BEARDS AND SIDE WHISKERS.

There is nothing else that will so completely change one's appearance as a false beard. A boy can be instantly transformed into a middle-aged man, that even his parents would fail to recognize. We have two styles—"full beards" and "side whiskers with mustache," as shown in illustrations. They are suitable for masquerading parties, private theatricals, tableaux, parlor entertainments, etc. They can be easily adjusted to or removed from the face, and young men can have any amount of fun by putting them on at evening parties or elsewhere. The transformation is wonderful, and we guarantee that the wearer of one of our beards will not be recognized by his nearest friends or relatives. They are made from real hair, nicely crimped,

which gives them a wavy, natural appearance. We have a full assortment of colors, white, gray, red, light brown, medium brown, dark brown and black. In ordering send a small lock of hair, or state color of beard desired. Price of full beard, as shown in cut, 50 cents; price of side whiskers with mustache, as shown in cut, 50 cents. Sent by mail, post-paid.



Animated Skull Scarf Pin.

This is about the richest novelty ever invented. It is composed of a neatly made and heavily gold-plated skull; Shakespeare tells the rest—And in those holes where eyes did once inhabit there were crept as 'twere in scorn of eyes, reflecting gems, etc. Ingeniously constructed levers and springs inside the skull enable the wearer by means of a fine silk thread running behind the scarf, to make the jaw drop and the diamonds come out and fill the holes; the effect is truly awful; enough to startle the most phlegmatic. Too well made to be very cheap but will yield bushels of fun. Creates roars of hilarity and never loses its attractiveness or novelty; entirely harmless; will injure none's feelings, but make everyone happy. If you want a novelty to make you remembered, get a good one; this is it. Postage 1c. Price 75c. Each.



THE LITTLE JOKER.



in several ways, all of them being very mysterious to all except the operator. Postage 1c. Price 7c. Each; 70c. Dozen.

One of Prof. Herrmann's most wonderful little tricks; with it you can mystify all your friends. Impossible to detect unless you know the secret. One way to show it is to pass the Joker among your friends for examination, then open it yourself, unfolding the pocket inside, showing it to be empty, place a dime in it, fold it up, close the covers and open at once. "Presto change," the coin has vanished, close again and open once more. "Behold" the coin has reappeared. The Little Joker can be used

NOVELTY CARD PISTOL.

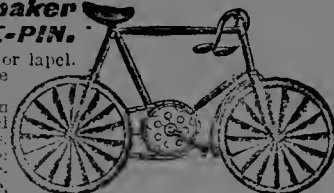


looks much like an ordinary pistol. It will shoot any kind of card; 100 are furnished with each for a starter. Postage 3c. Price 15c.; \$1.50 Doz.

Pacemaker BADGE-PIN.

For cap or lapel.

This is the nearest novelty pin ever offered to cyclists. Exact size of cut. Perfect frame, seat, handle bars, sprocket, pedals, chain, and all in silver-plated stamped sheet metal; its novel feature is its wheels, which are of Roman gold, and in place of spokes it is composed of wings like a windmill. They are perfectly balanced, and the slightest breeze sets them whirling like lightning, giving a beautiful effect and producing a pleasant purring relieving the monotony of the ride. "Don't ride alone when you can have company." Postage 1c. Price 10c. Each; Special 9c. Dozen.

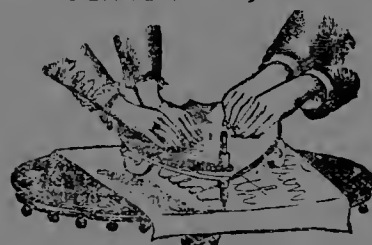


MURPHY'S PUZZLE BOX.

Laughable, Amusing, Interesting and Exciting from beginning to end. In size, convenient to be carried in the pocket, and brought forth on each and every occasion. It will please you and will put your friend in good humor. The puzzle consists in putting Murphy's eyes in their right place. The eyes, which are represented by two small shot, persist in rolling all over Murphy's face and when, through careful manipulation, one eye is put in place it trembles in quite a comical manner—but when both eyes have been successfully placed, Murphy's face fairly beams with good humor. Postage 1c. Price 5c. Each; 50c. Doz.



PLANCHETTE, JR.



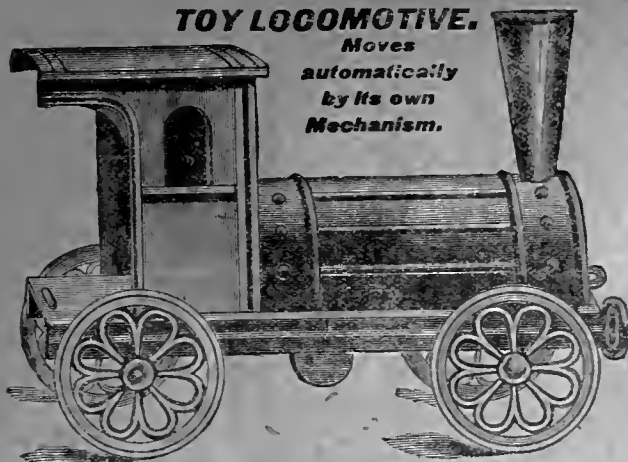
"Aerial spirits by great Jove designed to be on earth the guardians of mankind; invisible to mortal eyes they go and mark our actions, good or bad, below." Since the days of the Fox family nothing has appeared which has excited scientific inquiry into the possibilities of actual intercourse between the seen and unseen as did, and still does, the magical, and to some minds the uncanny, Planchette. Under its guidance questions have been answered and tales told so bordering upon actual revelations that one's intellect becomes confused, and for the moment at least it seems possible to enter the secrets of the spirit world. Scientific journals and societies admit that there is an indefinable "something" which controls the actions of this instrument to such an extent that its answers are proved by actual knowledge to have been true. Professor Tyndall frankly says, after the most careful examination, that "the phenomena are inexplicable by any known laws." The present generation have only an indirect recollection of the days of 1867, when Planchette was first studied and discussed about nearly every house. The instrument is illustrated above, and consists of a movable table bearing a well sharpened lead pencil in its index point. For an evening's entertainment Planchette proves a diversion both interesting and marvelous, especially as it refuses to act while under certain individuals' touch, and again readily becomes alive when another investigator presses a his fingertips upon its responsive mechanism. Planchette Jr. is the same in principle as the larger ones, but measures only 5 1/2 inches. Polished hardwood table. Postage 5c. Price 25c. Each; \$2.45 Doz.

BE CAREFUL to write your orders plainly, giving name and full address of each article; to sign your name and full address to your order; to show how we are to ship; to enclose the proper amount—to address, seal and stamp your letter carefully; in short **DON'T BE CARELESS.**

PLEASE DO NOT FORGET POSTAGE.

TOY LOCOMOTIVE.

Moves
automatically
by its own
Mechanism.



Price 8c.

This is a handsomely finished Toy Locomotive, made of metal, mounted on strong wheels, having gilt boiler, black smoke-stack and bright-colored cab with four windows. When wound up, it runs a long distance across the floor, and affords the greatest amusement to the children. It is by far the cheapest self-moving locomotive ever made, and a marvel of strength and beauty. Every parent should buy one for the children.

Postage 2c.

Price in a strong box,
only 8c.;
three for 20c.;
75c. Doz.

MIND READING CARDS.



Something entirely new. Can be used by all. To know others secret thoughts is something people have been wishing for; with these cards you can almost instantly know what any one thinks of you. For instance, if a young man is desirous of knowing what he is thought of by a certain lady or girl, if he is in possession of these cards he can, in less than fifteen minutes, know just exactly what she thinks of him, without her knowing anything about his discovering her thoughts. Or, if she has the cards she can detect his thoughts.

Postage 2c. Price 14c. Set; 148 Dozen.

MAGIC PICTURE BOOK.



This is the greatest wonder of the printer's art—the most ingenious, puzzling and magically changing book to be had. It contains 50 pages of fancy and comic pictures in colors, pages of music, of alphabets, etc. You can take this book, and, turning the pages, show your audience that the book contains only comic pictures. "Presto, change!" You again open the book, and, turning over the leaves, the pictures have changed to music. You then change the music to birds and flowers. Another change and alphabets in various types appear. You again open the book, and, turning the pages, only blank white leaves are seen. In making all of these changes you turn the leaves from beginning



to end of the book. It excites the utmost wonder in the minds of all who see you turning the leaves. The book is strongly bound in fancy cover, showing "Ben All," the famous Magician, doing one of his picture tricks. This is a book to amuse and instruct young and old. Postage 1c. Price 8c.; 75c. doz.

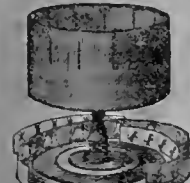
GENII OR TALKING BOARD.



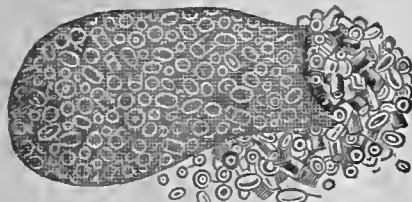
This wonderful discovery, based on the mysterious powers of human magnetism, answers all questions on any subject, in the most accurate and marvellous manner. How and why it does this we cannot explain; yet when the Board is set between two persons, and their fingers are placed on the little magnetic table, set upon the Board, the little table will soon commence to move, faster and faster, talking or answering questions rapidly, by touching the printed words or letters on the Board. It works with surprising speed, and will answer every question on all topics—political, religious or social. It will tell your fortune, guide you in business matters, and inform you as to your future husband or wife; tell whether you are to be rich, live long, etc.

The GENII is a marvel, astonishing all who try it. It is a handsomely polished Board, covered with words and letters, and with the magnetic table, is packed in a strong box. Postage 25c. Price 50c. Each; \$5.00 Doz.

ZOETROPE.



After years of universal popularity, the Zoetrope is still as much a wonder as ever. It causes simple figures printed on strips of paper to become animated so that life movements are imitated in the most natural manner. Although many thousands have been sold, yet not a quarter of the children of to-day have ever seen one, and at the reduced price they are within the reach of all. The diameter of the drum is nearly five inches and a set of pictures containing a dozen designs is furnished with each zoetrope. Postage 8c. Price 25c. Each.



OUR ASSORTED BEADS are a great delight to children and often of utility in fancy work; an immense number of them put up in neat cheesecloth bag; a great variety which would cost a lot of money bought in any other way. Postage 3c. Price 6c. Each; 60c. Dozen.

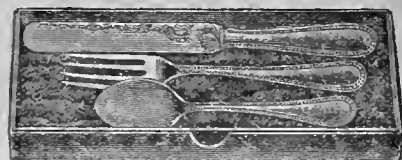
LIVELY ELEPHANT.



An entirely new novelty for the little ones, made of heavy tin and painted to look just like a real elephant. You can start him at the top of an incline and he will immediately walk to the bottom without assistance, or you can lead him by a string and he will walk on the floor or anywhere you guide him like a pet animal. The mechanism is perfect and requires no winding and in construction so simple that it will run for years. The children will find him very obedient and ready at all times for a romp with them. Postage 2c. Price 12c. Each; \$1.23 Doz.



MOTHER GOOSE PINS.—One of the most charming sets of novelty pins ever offered; comprises "Boo Peep," "Tom the Piper," "Hey Diddle," and "Little Jack Horner," all with regular size pins, heavily silver plated on white metal and exquisitely enameled in 5 or 6 bright colors. Reduced Price 3c. ea.; 4 for 10c.; 25c. doz.



SILVER-PLATED CHILD'S TABLE SET.

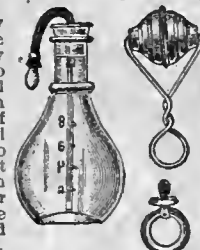
This set is a perfect beauty and is one of our best offerings. It is not a toy set, but of good size and finest quality. Knife is 7 in. long; the design is particularly handsome; extra heavy silver plate; packed in neat fancy lined box. Postage 4c. Our Reduced Price 17c. Each; \$1.75 Dozen. The same set in aluminum gold. Price 45c. Each; \$4.50 Dozen.

COPPER TEA KETTLE.



This is a regular made tea kettle of regular design and workmanship; Made entirely of copper, highly burnished; size, twice as large as out; holds a good tea cup full, and may be used for practical purposes as well as a toy. Postage 4c. Price 15c. Each; \$1.38 Doz.

DOLL NURSING SET.



The sight of this novel little outfit will almost make your Doll smile with delight. The set is of German make and a perfect imitation of a genuine nursing outfit. It consists of a dainty little bottle of glass with rubber tube and nipple, complete in all parts and ready for use, also has rubber teething ring, and Doll rattle. A pretty toy for any little miss. Postage 8c. Price 9c. Set; 93c. Doz.

DOLL COMB SET.



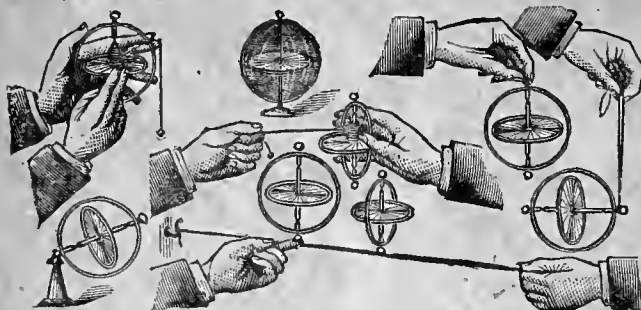
Any little Miss who desires to be up-to-date should use a set of these cute little combs for the pet doll. The combs are all perfectly made of hard rubber and are very handsome. Each set contains 5 combs: toilet, dressing, fine, round and back; also 1 pair bracelets, and 2 hair pins. We have made the price low, so that every Miss can present her pet doll with a set of these little beauties. Postage 2c. Price 19c. Set. \$1.95 Dozen.



PLANTATION DARKEY SAVINGS BANK.

This new mechanical bank is $3\frac{1}{4}$ inches square, height in front $5\frac{1}{2}$ inches. It is made of sheet metal, an exact imitation of an old time "quarters befo'de wah." When a penny or nickel is dropped in, the clockwork starts the machinery, the player will "pick de ole banjo" the other darkey dances a genuine breakdown, keeping perfect time, and with a great variety of amnsing steps. 600 distinct operations are required to make each bank, which contains over 60 separate pieces. With one of these banks you can do a "regular land office business," why? because every one that comes along will want to see the performance, and the talent does not accommodate unless paid, consequently in goes the admission price, every time. The bottom is a coin safe into which all the money drops and remains there until removed by the treasurer of the bank. The metal door with safety key, insuring this. It is wound up from the back. Artistically designed, stamped in relief, and hand painted, making it handsome enough for the parlor table, and sure to attract attention, and make money. Useful, funny and you cannot buy anything that will please the little folks better, and amuse the older. Postage 17c. Price 98c. Each; \$11.00 Doz.

THE MARVELOUS GYROSCOPE.



"This top has been for years a 'sticker' for scientists and even the most learned cannot satisfactorily account for the wonderful feats it performs in apparently defiance of all laws of gravitation and motion. Our cut shows its capabilities better than we can describe them. It is composed of a neatly decorated wheel of heavy metal on a bright steel axle which is perfectly pivoted inside a bright steel outer ring. The wheel, owing to perfection of its bearings and its weight turns at high speed, and runs a great while." Without being able to state reasons, we guarantee that this top will spin in all the positions shown in cut, and in almost any other the operator can devise. Sold the world over at 25 cents. Notice our cut. Full directions and pedestal with each. Postage 4c. Price 12c. Each. \$1.20 Doz.

The Telescope Vocophone.

Here is a funny thing; it is figuratively and actually a yard of fun and is capable of being concentrated into very small compass. Suppressed by the Coney Island authorities, because it made so much noise and for this and other reasons now wanted by every one. When collapsed as shown in small cut, it occupies a box 4 in. square; when extended, it is about 3 feet long with a 4-inch mouth; composed of 12 tapered sections. Its construction gives the same astonishing effects in magnifying the power of the voice as the recently invented Microphone by which ordinary tone is increased to that of a giant and carried a mile and over with ease. With it you can speak to the mountain-tops, valleys and forests from your doorsteps; call the folks to dinner from the back lot a mile away and in fact hold long distance conversation with your neighbors in general. Furthermore, each instrument is fitted with a Patent Vocophone mouth-piece which gives a peculiar wild and penetrating quality to the tone and enables you to exactly reproduce the bellowing of a bull, the roaring of a lion, squeal of a pig, crowing of a rooster—down to the cherrup of a dicky-bird. It will imitate perfectly any band instrument from piccolo to bass horn or opera singer from high soprano to basso profundo with all the usual "agony". All told we have not in years offered anything with more merit for amusement and utility than this Telescope Vocophone. Made of special fibre tubing coated with silver and gold leaf enameled mouth-piece with delicate reed mechanism, not affected by dampness or use. Get one now and let the fun begin! Postage 9c. Price 50c. Each; \$4.95 Doz.

Pocket Watch Purse.



A perfect representation of a watch (stem winding); silver-shell case and chain—but, as the cut shows, it is really a vest purse. It is quite a novelty, is well made and finished, and is having a very large sale. Postage 2c. Price 23c. Ea.; \$2.30 Doz.

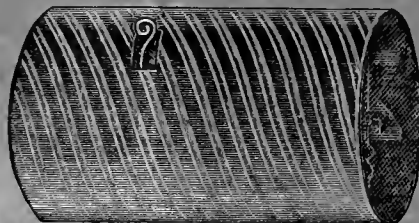


Postage 1c. Price 2c. Each; 20c. Doz.

WHISTLING FIG.—You hang him to your watch chain as a charm, and you have not only an odd little ornament, but something of use and value as well. You blow his nose and he emits a shrill squeal. In fact he is an A. No. 1 whistler. Will stop any car except a Broadway cable.

SAVE MONEY by ordering a quantity of goods by Express or Freight. Get your neighbors and friends to order with you. Look this book well over before sending an order and make up an express order.

"PAPA" AND "MAMA."



This is a small box about 3 in. long, and it is full of condensed and concentrated fun. The ends are of gauze, giving the appearance of a cage, and the noises that come from it will make the average mortal think there is something very much alive inside. As a matter of fact it contains a good-sized bellows, and when you release a secret spring the thing yells out in a loud voice like a baby's or a parrot's "Mama!" or "Papa!" At an evening party or dinner table you can set the crowd crazy by operating it in your pocket. Postage 3c. Latest Price 18c. Ea.; \$1.98 Dozen.

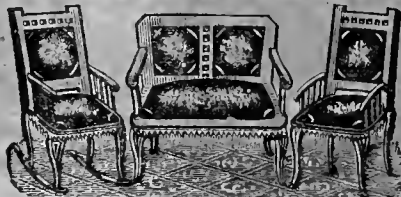
DOLL SEWING MACHINE.



24c. Each; \$2.45 Dozen.

The cutest little mechanical toy and parlor ornament ever devised; can't be beat as a novelty, and again demonstrates Yankee ingenuity in its entire construction. Is an exact Sewing Machine in miniature form; the little crank on the right quickly sets it in motion, as on practical machines, to the great delight of the young ones. All parts of metal and finished in Roman Gold. Worth a Dollar. Postage 4c. Our Price

PRINCESS PARLOR SET.



Upholstered Sofa, Rocker and Chair, perfectly similar in shape and appearance to real life size furniture. Upholstered in beautiful silk plush. The most popular fancy goods novelty brought out in years. Pleases young and old alike. Frames are 5 inches high. Made of Aluminum alloy. You may have any color plush upholstery you like. Postage 11c. Price 23c. a Set; \$2.25 Dozen.

GEM PARLOR SUITE.



This Beautiful Parlor Suit is not the minute article generally sold, but is of good size and represents an expensive upholstered suit. The patterns are produced in unfadable colors on cloth, especially prepared. They are very simple; each article being complete in itself, any child large enough to sew a short seam, can cut them out, set up and upholster this beautiful little suite. This furniture can be used as pin cushions and make handsome ornaments for the dresser. Full instructions with each suite. Postage 2c. Price 12c. Ea.; \$1.22 Doz.

MECHANICAL ROOSTER.



A typical Barnyard Rooster made from heavy card board and lithographed in natural colors and very lifelike. This bird is not a fighter but quietly stands eating his corn. The mechanism is so arranged that you can help him do it, and enjoy seeing him select the best from the feed pan. No skill required in operating; any one can work it upon the first trial. Postage 2c. Price 5c. Each; 52c. Dozen.

DO NOT FORGET POSTAGE.

SELF MOVING TROLLEY CAR.



This is our latest production in the mechanical toy line, and is far in advance both in novelty and excellence of workmanship of any similar contrivance made. Its simplicity in mechanical arrangement of driving gear is marvelous, making it possible for a child to set it in motion with the use of forefinger and thumb. All parts are strongly made of metal, beautifully painted and decorated and represents an underground trolley car. The car is ready in an instant to make a round trip, and boys and girls and also "grown ups" have a glorious time playing motor man. The car will easily run the full length of a large room. Our price enables every one to become President and General Manager of a one car trolley line. Postage 3c.

Price 10c. Each; \$1.05 Dozen.

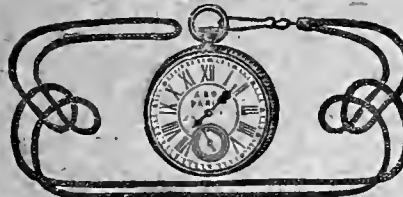
CATHEDRAL CHIMES.



The very latest in the toy line, entertains the old and pleases the young folks. Operated on the telephone principle, when arranged on string as illustrated in cut and allowed to swing against any hard object, produces loud vibrating sounds, similar to a chime of bells. Is all the rage at present, secure one yourself and listen to the sweet melody of the Cathedral Chimes.

Nothing like it has ever been invented before; the greatest novelty out. Postage 3c. Price 10c. Each; \$1.25 Doz.

LA PETITE WATCH and Lorgnette Chain.



All the boys have their toy watches, why not the girls? We have had the "La Petite" made expressly for them and we feel sure it will make a "hit." The Watch is gold plated and is patterned after the latest Swiss models; stem wind and set. With each we give a beautiful Lorgnette Chain, 30 inches long. Present this to the little ones and they will be delighted. Our price is extremely low. Postage 2c. Price 9c. Each; 95c. Dozen.

Mechanical Flying Bird.



Since the wonderful climbing monkey was produced nothing so attractive in this line has been produced, and this is even better, as it has more action and is more attractive. As the string is pulled,

as shown in cut, the bird flaps its wings with perfect naturalness and really appears (the string being small and almost invisible) to mount up on the air alone to the boy's other hand. The bird is beautifully gotten up in lithographed metal in several colors showing its plumage as in life; measures 7 inches from tail to beak; its wings have a duplex action, each having a skeleton mechanism which works from machinery inside the bird. A 50 cent toy. Postage 8c. Price 35c. Each; \$3.50 Doz.

TIGHT-ROPE WALKER.



Here is the "Queen of the Air," Miss Blondin, a beautiful young lady that really walks along a real rope suspended in the air, without any assistance from anyone. She always creates great laughter and applause. The figure is perfectly formed and wears a Bloomer costume—blue skirt, and red and blue trimmed waist, with bare arms, and legs in tights. By an ingenious mechanism she is made to stand on rope, and is ready to walk the moment you place her on the rope. By adding extra rope she will walk from one room to another, or the whole length of the house without taking her down. This a wonderfully ingenious invention, and Lady Blondin walks just like a real tight-rope walker, her legs and feet moving as if in life. An entirely new and sensational novelty just from Paris, France. Full directions accompany the figure which is carefully packed in an ornamental box, showing her picture. Postage, 6c.

New Price 18c. Each; \$1.75 Dozen.



Bloomer Doll.

A pretty faced, curly haired Blonde, dressed in varic-colored bloomer suit with ruffled collar and toboggan cap. An appropriate gift for some bloomer friend and a very acceptable present for any little Miss to add to her doll family. It has jointed legs and arms and can be placed in almost any position without breaking.

Postage 2c.

Price 7c. Each; 75c. Doz.

"Uncle Sam" Cap Hammer. "EXPLODING CAP"



An up to date cap exploder which was especially designed to eliminate all danger to the eyes and fingers, and is specially recommended to parents as being harmless and absolutely safe in the hands of a child of 5 years. Nothing to equal it in price or novelty. Never fails to explode the cap in 1 stroke; never gets out of order; hammer of metal with red wood handle, 9 inches in length. Postage 3c. Price 9c. Each; 92c. Dozen.

THE TORNADO TOP.



The most wonderful Top in the market. Runs by simply blowing into it. It will run faster and longer than any top of its weight ever made. It is made of brass, nickel plated, is strong, indestructible, and when in motion an amazing assortment of colors appear upon the top disc, which seemingly move in all directions. Some of its many advantages: Children cannot get hurt with it; has no sharp points. Those of three years and younger that can spin no other top spin this easily, and are wild with delight, watching its bright, changeable colors. Old people study it. It is of great benefit, as it expands the lungs, broadens the chest, promotes circulation, and is a healthful exercise. It's the only "tornado" that benefits all who come in contact with it. Postage 2c. Toy store price 25c. Our Price 10c. Each; 90c. Doz.

THE PARACHUTE GUN.



The finest out-door toy for boys and girls. Scientific, amusing and instructive. The manipulation of this toy is so simple as to hardly need any explanation; it consists of a Parachute painted in gay colors, with a handsome little gun, to shoot it up in the air, which at a certain height unfolds itself and slowly descends in a graceful manner to the ground. Entirely harmless. The gun is 21 inches long, the parachute 17 inches; packed in a neat paper box. Postage 10c. Price 25c. Set; \$2.50 Doz.

LIVING PICTURES.



An album of movable pictures, lithographed in new and beautiful colors, and operated by a mechanical arrangement, making each picture appear lifelike and in motion. The scenes depicted are calculated to amuse and instruct young and old, and include the following: "Shipwreck," "Fox-Hunting," "Christmas in Germany," "Saw," "Grandfather's Racker," "Battle of Bunker Hill," "Express Train," etc. Postage 1c. Price 8c. Ea.; 80c. Doz.

COMICAL RUBBER STAMPS, No. 1.



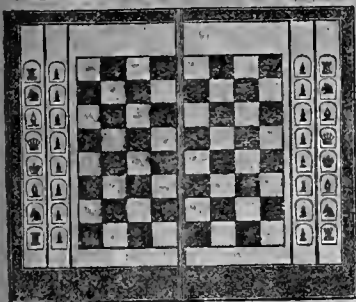
This is one of our great popular sellers, and is it any wonder? A set of rubber stamps, mounted on neat moulding with a self-inking stamp pad in neat box with lithographed label. These figures are most grotesque and laughable, and with the outfit they may be printed in all sorts of amusing attitudes and situations. The most attractive amusement children have found for years. The popular set has been sold as high as \$1.00. Postage 2c. Our Price, 9c. Each; 88c. Doz.

NEW TIDDLEDY WINKS.

12c.

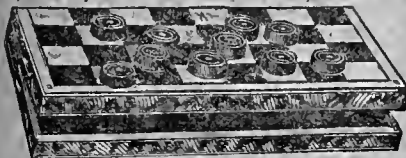


Our popular size. This is not a new game, but it has spread like wildfire and is played everywhere. The game is to give the winks (or buttons) a flip and make them land in the pot. Consists of 16 winks 4 tiddledies and 1 gypsy kettle shape wink pot, all nicely colored and in wood box. An unheard of cut in prices. Postage 5c. Price 12c. Ea.; \$1.23 Doz.

CRANE'S POCKET CHESS.

Very ingeniously constructed, especially designed for travelers, but is so convenient that it is often preferred to the

cumbersome board. The player holds it in his hand, and after playing offers it to his opponent. Each square covers a pocket, into which the men fit neatly. Made of parchment paper to stand wear. Men of best Bristol; board covered with Russia leather. Size open 6x7 in. An extra set of men with each. Postage 4c. Price \$1.00 Each.

POCKET CHECKER SET.

A nineteenth century wonder comprising a perfect checker board 3 1/2 x 7 inches, perfectly made in every detail, including cloth hinge back and granite enamel paper edges, and a full set of checkers. Not only suitable for a child's set but being the thing for lovers of the game to carry with them. Will go in any coat pocket and weighs but 2 oz. and note the price. Postage 3c. Price 8c. Set; Special 75c. Doz.

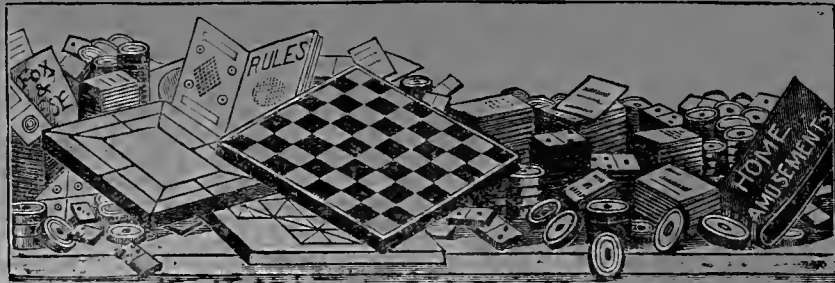
PLAYING CARDS.**HUSTLING JOE.**

Every card a character sketch. Unique back designs, in two colors. Linen stock, highly enameled and finished. Postage 4c. Price 41c. Pack; \$4.15 Dozen.

ALADDIN.—An extra valuable pack; worth 25c. Regular size and weight. Patent process finished almost equal to enamel. Extra stiff stock, elegant Dragon backs. Will suit the most fastidious. Postage 4c. Reduced Price 15c. Pack; \$1.55 Doz.

RAMBLER.

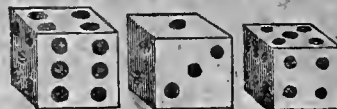
A prime favorite. Extra good stock, with new process aluminum surface and waterproof finish; set pattern margin back. A pack that will stand years of night work. Postage 4c. Price 18c. Pack; \$1.80 Dozen.

New Peerless Package of Games.

The grandest collection of Games and Amusements ever offered, no trash, but all of practical use, furnishing the entire family with "A Cart Load of Fun" for the whole year. See what you get—Game of Backgammon, folding board 7x11 inches with full set of men; Games of Chess and Checkers, boards and men complete; Game of Nine Men Morris; Game of Fox and Geese, both with boards and men. Game of Dominoes, full set of handy size; Game of Fortune; Game of Authors, 48 card in pack. Game of Forfeit; The Great 13 Puzzle; The Peerless Triple Puzzle; The Royal Tablet of Fate, as used by the Ancient Astrologers; The Oracle of Love, Marriage and Destiny; Magic Age Tablet, with which you can also tell your girl's age; Prof. Pepper's Animated Dancing Skeleton, 14 inches high, will furnish fun for an entire evening; Pack of Comic Conversation Cards. Peerless Amusement Book in every Package contains: Morse Telegraph Alphabet, The Beautiful Language of Flowers, Language of the Gems. 200 Selected Album Mottoes, Riddles and Conundrums with answers by the hundred. Teaches you how to become a Mind Reader and Clairvoyant. Full instructions for the arrangement of Pantomimes, Tableaux, Shadow Pantomimes and Shadow Buff. 1 dozen New Parlor Games, 1 dozen New Chemical Experiments, 15 New Tricks in Parlor Magic fully explained. A Model Love Letter, Lovers Telegraph, Flirtation Signals. The New Card Game, also Games of Magic Music, Adjectives, New Book, The Parson's Cat, Order of the Whistle, Black and Red, Game of Letters and the Puzzler. Package contains everything mentioned above. Postage 2c. Price 1 Lot 10c.; \$1.00 Dozen.

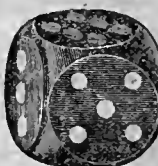
UNBREAKABLE POKER CHIPS.

Entirely new. Made of compressed fibre which will not break. They are also noiseless, neat in appearance and easier to handle, and owing to their lightness we can mail them to our trade at lower prices than the common kind. Postage 14c. 100. Price 65c. 100; \$5.50 1000.



Dice.—Made of first quality white bone with corners rounded. Spots filled with jet black enamel. Good goods at wholesale prices. Postage 2c. Doz.

No. 5.	7-16 inch.	Price	18c.	Doz.	\$1.25	100
" 6.	"	"	24c.	"	1.50	"
" 7.	9-16 "	"	30c.	"	2.00	"

BLACK DICE.

Made of the new Electro-se composition, jet black with white spots well finished and polished; will not chip or crack. Very large size, 9-16 inch, of good weight; corners rounded, insuring against sliding. The most popular kind made and the favorite with professional dice throwers. Postage 2c. Dozen.

Price 21c. Dozen; \$2.15 Gross.

BROWNIE SCARF PINS.

These novel little pins are made in eight different designs: Policeman, The Dude, Jolly Jack Tar, John Chinaman, Noble Red Man, Amateur Fireman, The Jocular Irishman, and the Celebrated Brownie. Made in metal, heavily silver plated and beautifully enameled in several bright colors. Equally suitable for ladies' stick pins or men's scarfs. Postage 1c. per doz. Special Price 1c. Each; 10c. Doz.

POCKET HORSE RACE.

Consisting of a handsome, open-face, nickel-plated watch case, with rapidly revolving dial set in motion by a stem acting device. Showing five horses, with jockeys all beautifully and naturally colored, running on a green field. It makes a very interesting diversion, and will afford more fun than anything ever sold at the price. A person of "Turfy" instincts will find this interesting as well as profitable, saving him "book-makers commissions" and much time and car-fare. You press the button and "They're off!" Postage 3c. Price 15c. Each. \$.50 Doz.

DICE CUPS.

Heavy grain sole leather, well finished and perfectly shaped, strongly stitched with fancy waxed end. Bottom is inserted. Postage 4c. Price, 2-in. 16c. Each; \$1.75 Doz. 2 1/2-in. 25c. Each; \$2.25 Doz.



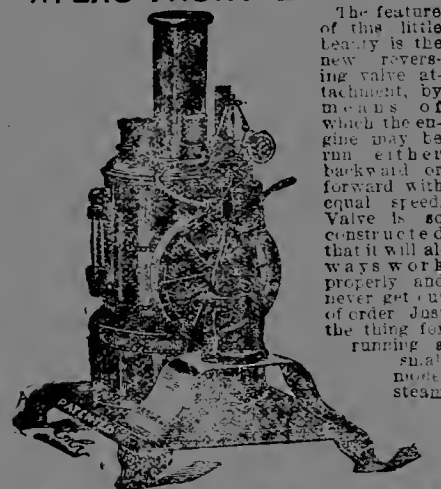
Authors Improved.—A great amuser and educator. A good, durable edition, finely printed on fine tough card and packed in a strong box with lithograph cover. Postage 4c. Price 18c. Each; \$1.85 Doz.

Cricket on the Hearth.

New edition, just out. An improvement on the popular game of tiddledy winks. Played with 10 crickets, 1 large counter. The plan of the game is to snap the counters through the hole, which counts 100; on the shelf, which counts 75, or in the lower compartments, which count 25 or 10 as the case may be. A fine game, which will fascinate not only children but older people for hours. Postage 4c. Price 10c. Each; \$1.10 Doz.



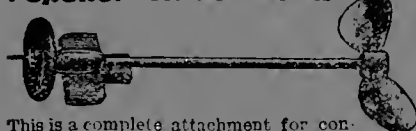
ATLAS YACHT ENGINE.



The feature of this little beauty is the new reversing valve attachment, by means of which the engine may be run either backward or forward with equal speed. Valve is so constructed that it will work properly and never get out of order. Just the thing for running a small model steam

yacht, and we can furnish the propeller attachments ready to be used. (Listed elsewhere.) Boiler is of highly polished brass, securely fastened to a double base and has a real water gauge attached. Whistle and safety valve are not soldered to boiler, but are locked on steam-tight. Has also a governor, insuring steady running. If any part needs renewing at any time, a duplicate can always be had. Price list and full directions for running are packed with each engine in a strong lock corner box. Thoroughly tested before leaving factory. As handsome a model as any in our line. Size 5 1/2 inches high; base 4 1/2 inches. Postage 41c. Should go by express. Price \$1.95 Each.

Propeller Attachment.



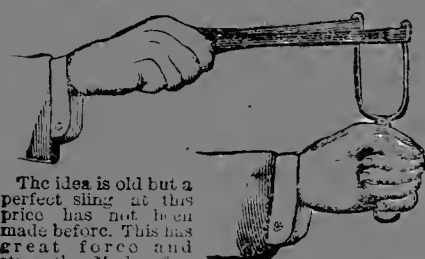
This is a complete attachment for connecting with engine, consisting of balance wheel with crank bearing on steel shaft, with propeller blade on other end; mounted in perfect bearings and frame. Designed especially for our Atlas Yacht Engine, but can be adapted to any of similar size and style. Postage 3c. Price 68c. Each; \$6.10 Doz.



HOT AIR TOYS.

These are practically the same as our engine attachments; fitted to attach to stove pipe, so that mechanism is operated by the hot air wheel over figure, as shown in cut. Prices, postage, and subjects the same as for engine attachments.

CATAPULT OR POCKET GUN.



The idea is old but a perfect sling at this price has not been made before. This has great force and strength. Made of a solid piece of rubber.

Requires no powder, no caps; is neatly finished, durable, and can be carried in the pocket, as it weighs only three ounces. Will shoot on bullets with accuracy and force, and with a little practice will kill birds on the wing or bring down a squirrel from the highest tree. It is the best thing out for taxidermists, as it will kill without spoiling game and makes no report. A boy can have more genuine pleasure in a day with a Catapult than with anything else made. Postage 2c. Price 10c. Each; 3 for 25c.; 90c. Doz.

DO NOT FORGET POSTAGE.

McGINTY WATCHES.



The McGinty Watch. In the phrase of the day, this watch "takes the cake." It is a genuine surprise party and creates intense astonishment. The watch has a handsome nickel-plated metal case, with stem-wind knob, and pretty silver-plated chain attached to ring. It is a regular dial watch, with minute hands, with glassed face. The watch can be carried in the vest, and when asked the time, you can paralyze your friend by opening the watch, to jump McGinty from the bottom of the sea. This is emphatically a "surprise" to everybody, and costs so little that everybody can afford it. Each watch and chain in a beautiful box with illustrated cover. Postage 1c. Price 8c. Each; 75c. Doz.

AUTOMATIC ACROBATS.



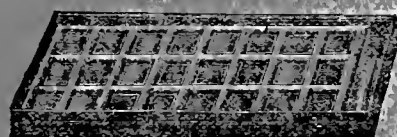
Price of the double acrobat only 95c. each; 90c. Doz.

JUNIOR PAINT BOX.



An ideal water color outfit, containing 1 dozen cakes of assorted moist colors of best quality, and a fine camel's hair brush, all put up in a handsomely decorated metal case with sliding cover. Any ambitious boy or girl can learn the art of painting, and will find this an excellent outfit to begin with, the colors being very brilliant, and of best and produce excellent work. Postage 3c. Price 8c. Each; 84c. Doz.

AMATEUR PAINT BOX.



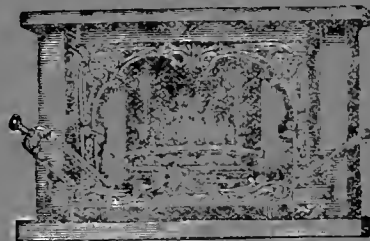
The largest water color outfit sold for less than 50c.; 24 different moist colors of first-class quality. We could offer a similar set for one-half our price, but we think our customers appreciate quality rather than low-priced trash. Put up in slide cover, japanned box, with metal partitions; also brush. Price first cut 50 percent. Postage 3c. Price 15c. Each; \$1.50 Doz.

BALLOON BUBBLE BLOWER.



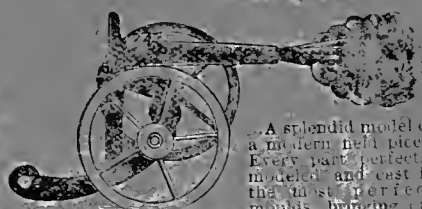
Indestructible entirely of tin, makes the biggest bubbles ever seen and very tough ones. You can play ball with them; good lung tester. Entirely new; one cake of special Balloon Soap, (extra cake 1c. each) with each. Postage 2c. Price 10c. Each; 95c. Doz.

MINIATURE FIREPLACE.



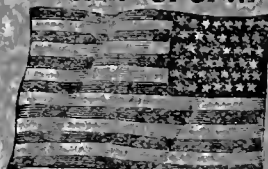
This little novelty is almost a work of art, so closely does it resemble the real thing. Fireplace and Mantel with wood burning grate, fender in front and shovel and tongs to rest on the hearth. Made entirely of nickel, 4 1/2 inches long by 3 1/2 wide, nickel-plated and polished. A handsome ornament wherever placed, and a charming miniature is complete without. Postage 3c. Price 15c. Each; \$1.45 Doz.

BREACHLOADING CANNON.



A splendid model of a modern field piece. Every part perfectly modeled and cast in the most perfect moulds, bringing out a bright, graceful and perfect little gun. It is provided with a strong spring hammer which fires the cannon by means of a paper cap inserted at breach. Perfectly harmless and a everlasting joy to play with. Price 7c. Each; 6c. Dozen.

SILK (U. S. A.) FLAGS.



We have recently purchased a large supply of American Flags (size 7x10 inches) made of the finest pure silk, and are true copies of "Old Glory." Make very handsome and appropriate personal decorations for Civil Wars, can be used as a decoration of miniature houses and planned to the clothing can be fastened in Case or Parasol, or a number of them can be hung in line, making a splendid decoration for all festive occasions. Postage 1c. Price 15c. Each; 2 for 25c.

GIANT DECALOMANIE.

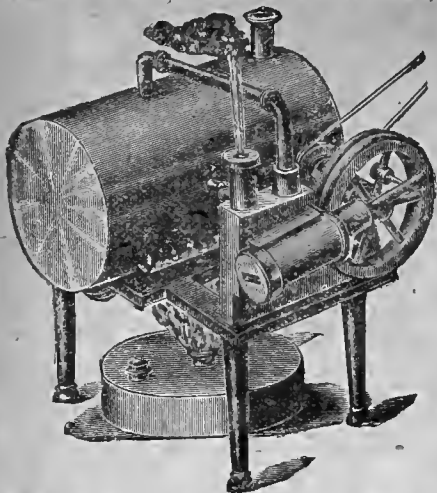


These Albums of German production contain a grand collection of Decalomanie, a masterpiece of art, 60 feet of Transfer Pictures (over 200 separate pictures) artistically printed in bright colors, representing the grandest in all kinds of odd costumes. Animals, Birds, Flowers, Fruits, and Landscape Scenes in great variety, useful in Household Decorations and will furnish hours of amusement to all in ornamenting various articles, making up Scrap Books, etc. We purchased at a low price a large invoice of these Albums, and through our salesman offer you a great bargain. Postage 1c. Price 9c. Each; 95c. Doz.

GAME CHICKENS.

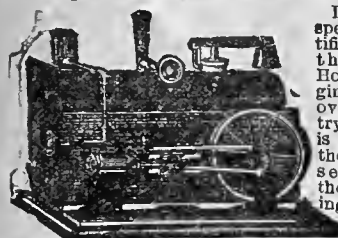


The comical Japanese Chickens will amuse you for hours at a time by their queer and strange like movements. Jolly company at any time. These chicks are to fight to music fast or slow, lie down, stand up, or make a bow all at the word of command from the operator. The secret of their actions can only be discovered upon the closest examination. Full directions to manipulate with each pair. Postage 2c. Price 10c. Pair; \$1.15 Doz.

(VICTOR STEAM ENGINE.)

This Engine is a perfect beauty, which our cut exactly represents, everything about it shines—Boiler is nickel; Frame enamelled; Balance-wheel turned bright and true. It is a new design and made on the best plan for durability and power. It is put up complete with lamp and instructions for running. Postage 8c.

Latest Price 48c. Each; \$4.85 Dozen.

THE WEEDEN HORIZONTAL ENGINE.

Is in all respects a scientific model of the ordinary Horizontal Engine in use all over the country. The boiler is mounted in the usual brick setting, and there is a working furnace door for the management of fires. The top of the boiler is provided with safety valve, lever and weight, whistle and whistle valve, steam dome and steam pipe. The Engine has a stationary cylinder with the usual piston, cross head, connecting rod and crank shaft, with fly wheel attached. An eccentric on the crank shaft controls the valve rod and rocking valve, by means of which the outlet and inlet of steam to the cylinder is controlled. All the parts are accurately made and carefully fitted by experienced workmen. It is a perfect running Engine. Finished in bronze, scarlet and black. Thoroughly tested and packed in wood box.

Full directions with each, with price of parts. Postage 30c. Reduced Price \$1.45 Each; \$14.00 Dozen.



Interesting illustration of the working power of the Duplex Steam Engine. (Has tall chimney only partly shown in cut). For realism and novelty and practical amusement this beats all the engines. Unavailable. Cut Price \$2.85 Each.

ENGINE ATTACHMENTS.

This cut shows the Dollar Electric Engine operating two mechanical figures. These attachments very largely add to the attractiveness of the small electric and steam engines now so popular. They can be quickly



attached to any of our motors or engines. Postage, 3c. The subjects are as follows: Wood Sawyer, Butcher, Carpenter, Equestrian, Washerwoman. Price 25c. Ea. Spanking Scene, Shoemaker, 45c. Ea.

WEEDEN'S UPRIGHT ENGINE.

The most practical and perfect working miniature engine ever made. It is safe and easy to operate. Has considerable power. It will develop ingenuity in your children and give them an insight into the wonders that are being achieved in the line of steam power and machinery. Each engine comprises 41 separate parts made by 400 separate operations and is fully tested before leaving factory. Packed in strong box.

Postage 24c. Price 85c. Each.

Triumph Upright Engine.

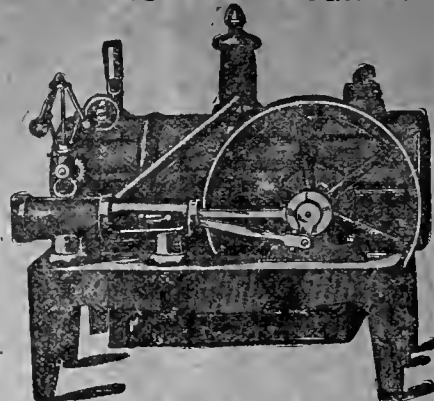
Brand new model and splendid value. A large and attractive engine, (11 in. high), well made in every particular. It has a finely fitted water gauge, made perfectly tight by means of adjustable nuts which can be easily tightened or loosened with a little wrench, packed in box with each engine. It has a large balance wheel and all the parts necessary to make it a Complete and Beautiful Model Engine. The boiler is polished brass and the base and running parts are finished in colors. The Lamp and Draught arrangement in this Engine is especially adapted for the use of petroleum or kerosene oil as a fuel (with perfect safety). Thoroughly tested and fully warranted. All parts interchangeable and duplicate parts may be had. Packed in wooden box with full directions. Post-

age 34c. Our Price \$1.00 Each.

DUPLEX STEAM ENGINE.

A regular Trolley or Electric light power station! Built on the lines of the very large Corlies Engines used in large factories. Wonderfully complete and accurate in all its proportions. Made up of two complete Engines; the Boilers, Boiler Frame, Engine Frame, and Base are made of heavy sheet iron, finished in bronze, scarlet and black, and are all substantially put together.

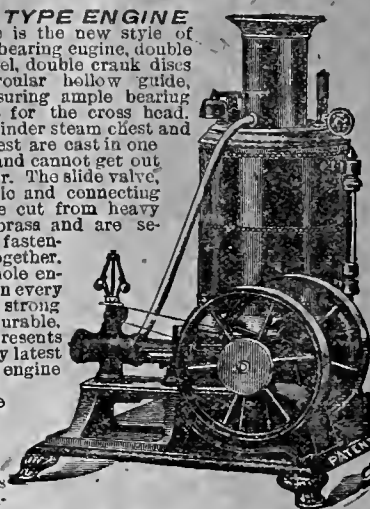
The Engine is so set that the piston rods and cranks work in opposite directions and furnish an interesting and entertaining illustration of the working power of the Duplex Steam Engine. (Has tall chimney only partly shown in cut). For realism and novelty and practical amusement this beats all the engines. Unavailable. Cut Price \$2.85 Each.

DAUNTLESS HORIZONTAL ENGINE.

This is our best example of the horizontal type and it is a model of strength, elegance and perfection: has a large, highly polished brass boiler, trimmed with steam dome whistle and safety valve and is connected to steam chest on cylinder by a polished brass steam pipe. The frame is cast malleable iron, to which boiler and engine are firmly attached. The cylinder, steam chest and slide rest are cast in one piece and cannot get out of order. The slide valve, eccentric, and connecting rod are all cut from very heavy sheet brass and are fastened securely together. The whole engine is in every way strong and durable. Made so carefully that it runs with great ease, rapidity and power. Unavailable. Just reduced from \$2.75. Cut Price \$2.35 Each.

NEW TYPE ENGINE

Here is the new style of centre bearing engine, double fly wheel, double crank discs and circular hollow guide, thus insuring ample bearing surface for the cross head. The cylinder steam chest and valve rest are cast in one piece, and cannot get out of order. The slide valve, eccentric and connecting rod are cut from heavy sheet brass and are securely fastened together. The whole engine is in every way strong and durable, and represents the very latest type of engine building. The Boiler has ample steam space, is of polished brass, trimmed steam dome and smoke stack. Has safety valve, water gauge, whistle and steam pipe connection with steam chest. Height of boiler is 11 1/2 inches, mounted on strong malleable iron base, 7 x 11. Altogether a very beautiful large model, up-to-date in every appearance, and our very latest and best steam toy. The best of its kind that money can buy. Tested and guaranteed. Unavailable. Price \$3.75 Each.

**Propeller Attachment and Engine.**

This attachment, though designed particularly for our Atlas yacht engine, can be rigged to any steam boiler and made to run a miniature launch at a high rate of speed. It consists of propeller blade modeled after most approved shape, with shaft, balance

wheel, piston, and everything complete and ready to connect to boiler. Made entirely of neatly finished brass, iron and steel, in the most substantial and scientific manner. Length of shaft 5 1/2 inches. Reduced Price \$1.05 Each; \$10.75 Dozen

Invalid's Home Healer.

Do you suffer from **RHEUMATISM, GOUT, NEURALGIA, NUMBNESS, NERVOUS TROUBLES, WEAKNESS or BLOOD DISORDERS** of any kind? **ELECTRICITY** is the **BEST KNOWN CURE** for all these ailments and many others, it is **ALWAYS BENEFICIAL, and NEVER HARMFUL** no matter what the disease or trouble may be.

Ask any authority, "Is Electricity Beneficial for Muscular and Nervous Affections?" The answer will invariably be "Yea."

There are Millions this Dynamo will cure. Many are squandering, not **SINGLE DOLLARS**, but tens, hundreds, and even thousands with Doctors in the vain search for relief. We know how they are buying quack medicines, wearing magnetic belts and other useless devices of avaricious so-called specialists; how they are being scared, bled and fleeced by charlatans and advertising fakes.

Dr. Cutten's Medical Dynamo is the latest and most marvelous invention of the celebrated Dr. E. B. Cutten, one of America's foremost and most successful specialists in modern sciences. Belong a Medical Doctor of wide experience and an expert in Electro Chemistry, he has, after long and continuous study of the various apparatus, now employed by the Medical World, been successful in evolving a machine at once unique and scientific, yet most adaptable and efficacious as a means of distributing the electrical currents through the human system in the most beneficial manner. From the large medical coils, magnetic machines and other highly expensive and complicated apparatus ordinarily used for electrical treatment Dr. Cutten has eliminated all the faults and magnified many times the virtues in the invention of this simple little Dynamo.

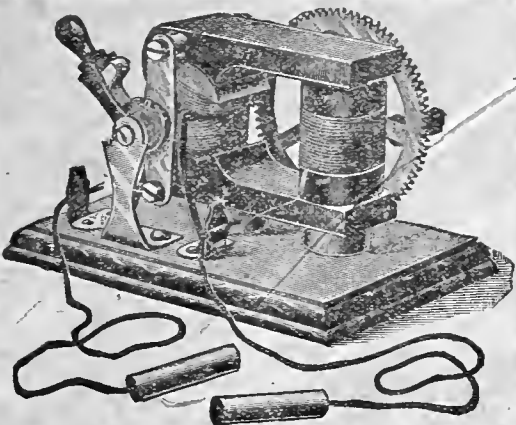
This Home Health Giver is wonderful on account of its size and low cost, yet generating the effective **DIRECT CURRENT** so essential for the best curative results. The Dynamo requires neither doctors' prescriptions nor expert handler. No chemicals necessary and is always ready for instant use.

The current can be exactly gauged by means of the patent switch, developing as it does a continuous volume, without shock or irritation and suitable for the most delicate organism or strong enough to overpower a giant.

The Dynamo comprises permanent field magnet and armature connected with multiplying gear, giving great speed with slow turning, switch for controlling current and conductor cords attached to electrodes which may be applied to any part of the body. Mounted on polished wood base. Dr. Cutten's Treatise, a work of great value, giving explicit instructions for home electrical treatment free with each dynamo.

Price \$1.00. By Mail, \$1.20.

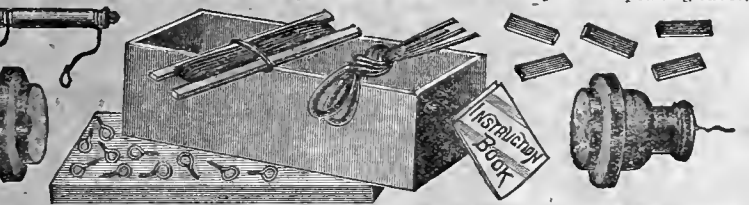
ROBT. H. INGERSOLL & BRO. 65 CORTLANDT ST. DEPT. NO. NEW YORK.



HELLO! DO YOU WANT A TELEPHONE?

Since the Bell patents have expired the public have awakened to the fact that Telephones are wonderful savers of time and labor. Instead of going to see your man, you stay where you are and talk with him. It has always been our study to fix on the best things of this earth and if possible place them within the reach of all the best people, i. e., the masses—the workers. The difference between "luxuries" and "necessities" is usually represented by monopoly and high price. Many a device just as much a necessity as a pen or a broom is made a luxury by patents and consequent high price. So we have gotten out this popular edition of the Telephone. Each set consists of two black enameled Receivers and Transmitters, perfect reproductions in shape, appearance and general construction of the Bell instruments. Their acoustic properties

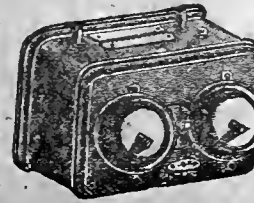
are very powerful, owing to their construction on a new model, giving a clear delivery of the slightest sound at great distance. They carry with distinctness a whisper 300 to 500 feet. For short connections and indoor lines they are much better than \$100 instruments. For use in place of speaking tubes,



for connecting your house with barn, factory, office or other point on a farm, or with your neighbor or postoffice station, this outfit will prove entirely satisfactory and result in sales of many more. We send the two combined instruments complete for both ends, with everything necessary for adjustment and connection, including very explicit instructions. This outfit is shown just as it is by the illustration, containing several hundred feet of line, with all the necessary fixtures for putting up, turning corners, etc. Postage 12c.

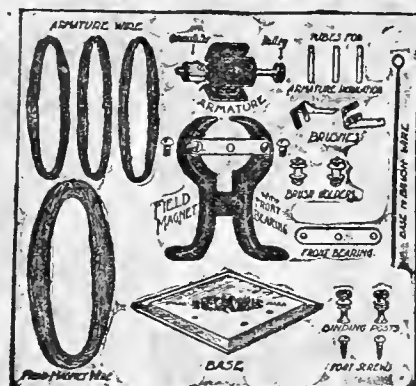
50c. Price 50c. Each; \$4.90 Dozen.

This is our great **Electric Headlight No. 2**—great fun with this outfit. Lights and goes out with the press of the button. You can walk along on a dark night and read a testament. Price \$3.00, complete with double battery, 1 candle-power light, wire and full instructions.



Electric Bells and All About Them—A complete instruction book in Electricity, especially Bells and Telephones, by a famous scientist, S. R. Bottone. Bound in cloth; 196 pages; 100 illustrations. Price, Postpaid, 65c. Each.

Little Hustler Motor Parts.



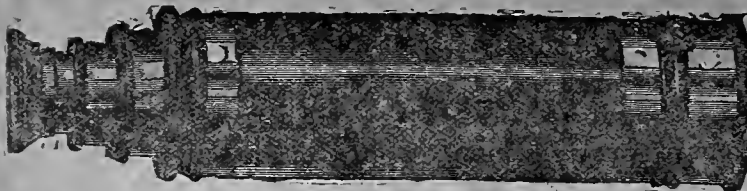
This is a complete set of parts for the Little Hustler Motor shown elsewhere. Every screw and pin necessary to carry it to completion will be found in this outfit as shown in cut and with the valuable instructions sent with each any clever boy can make a motor equal to any. Postage 14c. Price Complete \$1.00.



This Cut shows about one-fourth size our little **AMERICUS LANTERN**. A perfect little gem of completeness, utility and novelty—Though perfectly made with strong metal frame and three-colored lights. We sell it for a song and though it is one of the greatest of novelties it also has a practical side; 4 in. high; 1 1/4 in. square. Postage 2c.

Price 12c. Each; 96c. Doz.

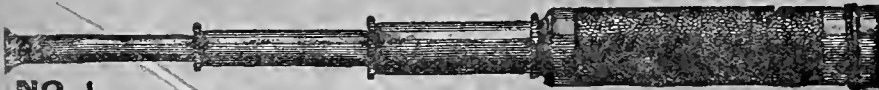
IMPERIAL ENGLISH TELESCOPES.



they do wonders in shortening distance, and are entirely practical and satisfactory and a great delight to the youth, who can easily afford to buy them on account of the extremely low prices. The object lenses are of fine quality and high power, 1 inch across; sections are of highly-polished seamless brass tubing, fitted at each joint with milled and threaded brass caps, so that all may be readily taken apart. The workmanship is of the most perfect throughout. Our prices are far below the market, as we import direct in large lots. Postage 3c.

Prices: Two Draw, 38c.; Three Draw (see cnt), 48c.; Four Draw, 72c. Each.

FRENCH ACHROMATIC TELESCOPES!



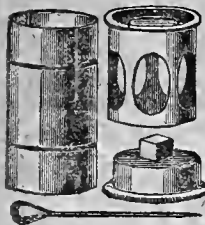
NO. 1

This useful and beautiful instrument has five lenses, of the best French manufacture. The object lenses are achromatic, that is, convex and concave. High power achromatic telescopes have heretofore sold at prices placing them almost beyond the reach of persons of moderate means. The telescope we now offer is just what the people want, a real philosophical instrument at a low price. It is strongly made and cannot get out of order, but will last a lifetime. The slides and mountings are made of brass, highly polished, the telescope tubes fitting closely into each other. Safety caps of polished brass cover the exposed ends of the instrument, keeping out dampness, and dust when not in use. The main tube or body of the telescope is covered with handsome French morocco, making it altogether a most excellent instrument. The length of the telescope when extended is 16½ inches; when closed, 6 inches; diameter, 1¼ inches. Each telescope is furnished with a strong case. Postage 13c. Price \$2.00 Each.

No. 2 FRENCH ACHROMATIC TELESCOPE.

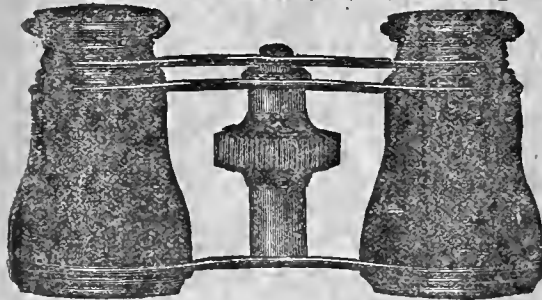
For those desiring a still larger and more powerful telescope we have one which measures, when extended, 25½ inches; when closed, 9½ inches; diameter, 1¾ inches. This is a magnificent glass and is specially adapted for the study of the heavens; thousands of stars invisible to the naked eye being clearly brought to view by the aid of its powerful achromatic lenses. We have placed another large import order which enables us to reduce the price to \$3.80 Each. Sent by Express.

COMBINATION MICROSCOPE.



It is specially imported from France, and readily sells for one dollar at retail. The cylindrical case is manufactured from highly polished brass, while there are two separate lenses—one at each end of the microscope. The larger glass is a convex magnifier, adapted for examining insects of various kinds, the surface of the skin, the hair, fur or any small articles. It will magnify the hairs on the hands or arms till they resemble large ropes, and it is a most interesting companion. The other lens is exceedingly powerful, and will clearly delineate every small object entirely invisible to the naked eye, such as the animalcules in a drop of water, fishes, feathers and the minutest insects. Thousands of living animalcules can be seen in a single drop of stagnant water. An insects eye is a very beautiful object when seen through this microscope. It is invaluable in detecting adulterations in food, such as flour, tea, coffee, sugar, spices, milk and the fatal trichina spiralis or pork worm. Postage 2c. Special Price 38c. Each; \$2.75 Doz.

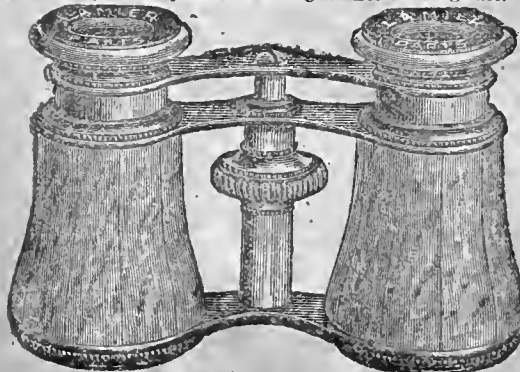
FRENCH FIELD GLASS.



miles away. Each packed in strong leather carrying case.

Postage 10c. Price \$1.50 Each.

PEARL OPERA GLASS.



This is one of the finest offerings, value beauty and all considered. It is a medium size glass, 3¼ inch extended, of strictly high grade and most elegant finish; perfect in every part and an exact duplicate in appearance of a \$25.00 glass. Barrels are of 23 sections, perfectly jointed pearl of finest, light, variegated quality; frame, caps, screws, etc., are most perfectly finished, and plated in 14-karat gold and silver-nickel. There is not a point open to criticism about the whole glass. Made by a Parisian manufacturer of world-wide fame. The lenses are of fine quality and high power, making this glass as good as it looks. It is just the kind you pay \$3.00 or \$6.00 for in a store. Each is furnished in a perfectly-made genuine morocco case. A present worthy of any lady, of whatever station. Postage 10c. Our Price \$2.85 Each.

FANCY OPERA GLASS.



We would think they were stolen if we did not know just where they came from, so elegantly are they made. Medium size; durable gilt and nickel frame; barrels satin finished, gilt plated on silverine base; hand engraved in artistic design. First-class lenses. Would ordinarily be taken for a glass costing \$10 to \$15. To make this one of our greatest attractions, we inclose it in a splendid plush bag with silk gathering cord. Postage 10c. Price \$1.45 Each.

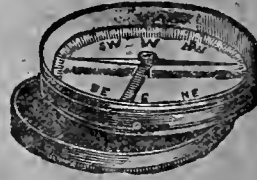
NO. 1 FIELD AND MARINE GLASS.



This cut represents a Field and Marine Glass of very high quality, fine appearance, and great value at the price we place on it. It is designed and made especially for our trade by the celebrated Lamier of Paris. It is of large proportions, and as good as it is large. When closed it is 6 inches high by 5½ wide; when extended fully, (as shown in cut) it is, with sun shades 8½ inches long. The object lenses, which are of fine achromatic quality, are 2 inches in diameter, or 24 lines; the

bodies are covered with rich tan colored alligator leather in the highest style; the trimmings are nickel plated, of extra quality. A black leather case is furnished with each, also a finest shoulder sling strap. We recommend this as one of the best glasses for land and marine service, and fully guarantee it as represented. Worth \$5.00 every where. Postage 25c. Our Price \$3.60 Each.

POCKET COMPASSES.



No. 11.

We are the largest importers in the country of this line of goods, and can guarantee not only the quality, but our prices. You will save 25 to 50 per cent. by ordering of us as dealers make wide margins on them.

- No. 1. Brass finish, open face, heavy glass front. 1½ in. diameter. Price 17c. Each; \$1.75 Doz.
No. 4. Nickel finish, regular watch case style, metal dial, finest divisions, 1½ in. diameter. Price 34c. Each; \$3.45 Doz.
No. 6. Same as No. 4, with 2 inch dial. Price 50c. Each; \$5.00 Doz.
No. 9. Hunting Case, all the best improvements, 1½ in. dial. Price 79c. Each; \$7.90 Doz.
No. 11. Brass finish, slip cover, jewel centre, device for locking magnet, extra fine divisions, 1½ in. dial. The finest instrument made. Postage, any number, 3c. Price \$1.10 Each; \$11.20 Doz.

BE CAREFUL to write your orders plainly, giving name and price of each article—to sign your name and full address to your order—to say how we are to ship—to enclose the proper amount—to address, seal and stamp your letter carefully; in short **DON'T BE CARELESS.**

CELLULOID EYE SHADE.

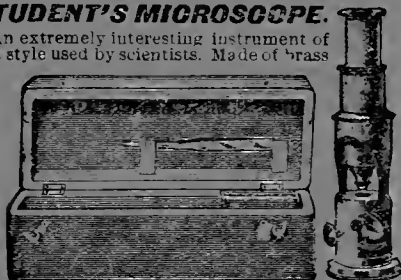


The new Featherweight Eye Shade, as shown in illustration, has decided advantages over all other shades or visors in the market. It is the only transparent eye shade which gives absolute protection against the injurious rays from all artificial lights when reading or writing, and while it protects your eyes from these reflections, its perfect transparency enables you to discern all surrounding objects without removing the shade from the forehead. The Featherweight Eye Shade is neatly bound with best quality of braid and has spring bows to adjust itself to the head without any pressure. For bicycle riders our shade is indispensable. It can be attached to any cap, also to office or travelling caps, affording a transparent visor and all its advantages. The material of which the Featherweight Eye Shade is made is perfectly pliable and does not absorb dampness or perspiration, which in itself is a feature making our invention the cleanest article in the market. Postage 2c. Price 19c.; \$1.86 Doz.

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STUDENT'S MICROSCOPE.

An extremely interesting instrument of the style used by scientists. Made of brass



throughout and highly finished. Stands 6 inches high. Can be focused by means of a draw to suit any sight. Has reflecting mirror in the base for throwing the best light on the object; will magnify one thousand times. Each Microscope put up in a polished mahogany binged box, provided with a pair of tweezers, one prepared object glass and two extra glasses for mounting specimens. Postage 13c. Price reduced notwithstanding raise in duty. Price \$1.65 Each.

Adjustable Eye Protector.

A most useful invention, made of transparent celluloid, cup shape, and neatly bound with cloth. Easily adjusted to the eyes by an elastic silk cord, and affords absolute protection against dust, rain, hail, or sun. Just what wheelmen, railroad men, teamsters and others have been looking for. Postage 1c. Price 18c. Pair. \$1.75 Doz.



German Horse Shoe Magnets.—Good quality steel, permanently magnetized; polished forks; red loop.
2 1/2 in. Postage 2c. Price 4c. Each;
39c. Doz.
4 in. Postage 5c. Price 9c. Each;
88c. Doz.

MAGNETS, GRADE A.—Best quality steel; highly magnetized by process insuring permanency; heavily red enameled loop and full polished and plated fork and cap; steel is 1/2, 3/4, 1 and 1 1/2 inch respectively.
2 1/2 in. Postage 2c. Price 8c. Each; \$.75 Doz.
4 " " 5c. " 12c. " 1.20 "
6 " " 8c. " 20c. " 1.90 "



Acme Goggles.

Dust goggles or eye protectors; old favorites; extra quality colored glass, with wire gauze frame and elastic. Each in tin box; 25c. not an unusual price for them; note ours. Postage 2c.
Price 6c. Pair; 60c. Doz.

NO. 2 MARINE OR FIELD GLASS.



As our space is limited we cannot illustrate them as we should like, but you can get a slight idea of their appearance from the pictures which we show here. The glass we offer is beautiful in finish, graceful in shape, and of high quality. Black morocco body, with sunshades; black japan draw tubes, cross bars and tops, packed in a handsome morocco case with shoulder straps. Farmers, herdsmen, hunters, prospectors, travelers, tourists, and in fact everybody, will find this instrument invaluable. The tourist can bring distant mountains, valleys and cities almost to his feet; while any one with this powerful glass will soon become familiar with different objects, that, before (from their great distance) he knew nothing of. They are substantially made, cannot get out of order, and will last a life-time. Many of our customers write us that they have never had so much pleasure and enjoyment from a small investment as this Field or Marine Glass has afforded them. We might charge you double the price that we ask for them, and we believe you would be perfectly satisfied, but we believe in giving our customers the benefit of our ability to buy goods in large quantities at low prices. Postage 25c. Should go by express or freight with other goods.
Price \$5.00 Each.



Stereo-Graphoscope, or Camera Obscura.



A combination of rare cheapness and utility with many new scope it is of sees are achro-

power. The attached to adjustable slide, giving more strength and accuracy than when holder moves on slides. The great feature of this instrument is its adaptability for use also as a first-class graphoscope in which pictures and photographs of every description may be magnified, whereas in a stereoscope only the double views may be used. For this use the lenses are given a half turn outward by means of small knobs shown in cut. This changes focus and produces the desired result. Another point of great importance is the perfect-fitting light-excluding hood. It is essential in using this instrument to exclude all light, to obtain a perfect focus, as in photographing, and this patent hood does this perfectly. In this is one of the most wonderful of our offerings, especially considering the low price. Sold everywhere for \$1.00. Postage 13c. Our Price 50c. Each; \$5.00 Doz.

THE RIFLE RANGE SPY GLASSES.



These are spy glasses of extraordinary high power and quality. In goods of this class the value is largely in the size and quality of the lenses, and in these glasses they are of the highest grade. The sections are of solid brass tube, polished; each joint is made with solid screw cap. The focusing is done in the first draw which contains four double convex achromatic lenses of best quality and perfectly adjusted for highest results. The object section has two high power achromatic lenses; a solid brass fittings, with brass dust cap. Each Telescope has four sections and six lenses—covered with best black grain morocco. Postage, No. 1, 18c.; No. 2, 27c.

No.	Length Extended.	Closed.	Diameter.	Lenses.	Price
1.	23 in.	8 in.	1 1/2	10	\$2.98
2.	30 in.	11 1/4 in.	1 3/4	19	4.35

FINE STEREOSCOPIC VIEWS.



These views comprise a large variety of interesting subjects, both comic and otherwise. The comic views are most laughable showing up the comic people of all conditions, almost speaking volumes of merriment. The landscapes comprise the most notable scenes of America and Europe, such as Yellowstone Park, Niagara Falls, Brooklyn Bridge, Geysers, Yosemite Valley, Capitol at Washington. They are all nice subjects and well made and finished photos, from life—not cheap copies. No two alike in 100. If specially ordered we can supply 1000—all different. Postage 3c. doz.
Price 5c. Each; 35c. Doz.; \$2.25 per 100.

SPECIAL STEREOSCOPIC VIEWS

These are the finest Views made, taken from original negatives by special artists sent solely for the purpose by the manufacturer and copyrighted. Perfect in detail and finish; mounted on extra heavy board. A special feature of these views is an elaborate description of each subject on back. Several hundred noted landscape subjects; no two alike. Postage 5c. doz. Price 9c. Ea.; 90c. Doz.

PARAGON STEREOSCOPE.

A genuine fine quality instrument; made of finest



solid walnut. Has hinged handle, sliding bar and all other requisites of a good article. One of the finest and most reliable made on the market. The price is for a cheap article but the instrument is in no sense cheap. An astonishing bargain. There is no article giving more pleasure and instruction than one of these instruments and a nice collection of views such as we describe below. Its lenses are of a quality equal to any used in such instruments; they transform all ordinary photographs into a living scene or landscape, making every person or blade of grass appear as in life and bringing out the perspective in a landscape perfectly. The sliding view holder makes it readily adjustable to any eye. It is finished throughout in the finest style and is an ornament to any parlor. One of our greatest value offers. Price just reduced from 50c.; sold for \$1.50 two years ago. Postage 15c.
Price 30c. Each; \$3.00 Doz.

Cupid Microscope.—Objects can be placed upon the glass at the top of the spring (which will hold them in place), and then placed in the tube for examination. The result will astonish you. Postage 1c. Price 14c. Each; \$1.40 Doz.

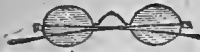


FEATHER WEIGHT SUN GUARD.

A practical and unbreakable Sun Guard, as well made as the colored sun glass usually retailed at \$1.00. It is rimless, with contiguous nose pads and riveted springs. We can furnish them in following colors: White, amber, blue and red. Especially recommended to bicycle riders and adapted for all purposes of a sun glass. Their great value consists in the entire absence of weight and pressure on the nose, and at the same time they are as effective as glass ones. Postage 1c. Price 8c. Pair; 85c. Doz.

**Duplex Pocket Microscope.**

—It has two 1½-inch double convex lenses of the best manufacture and of extraordinary magnifying power. Mounted in heavy metal rims and hinged to case, which is of heavy metal. Metal parts finished in best style. Lenses may be used separately or together as power is desired. Postage 3c. Price 40c. Each; \$4.10 Doz.

**Crystal Spectacles.**

—We offer these as special bargain Spectacles because they are at a very low price remarkably good serviceable goods. The lenses are plano convex and ground accurately by special machinery; the frames are of best steel, very strongly made and heavily nickel plated. Each in neat, strong case. Postage 3c. Price 10c. Pair; \$1.05 Doz.

**Daisy Microscope.**

—Fitted with 2 very strong lenses, set about ¼ inch apart, giving an extraordinary power. Lens frames are of solid brass, oxidized, and screw into the rim, giving considerable focusing adjustment; rim and handle of nickel. Postage 2c. Price 21c. Each; \$2.15 Doz.

**Colored Eye Glasses.**

—Best hard rubber frame, blued steel spring, perfectly made. Either blue or smoked glass worth a quarter at stores. Postage 2c. Our Price 8c. Each; 80c. Doz.

SCENERY SPECTACLES.

An excellent article for protecting the eyes from the glare of the sun, without affecting the vision. The glasses are of assorted delicate tints, ground very fine, with clear centres, which concentrates the eyesight and enables one to see distant objects more plainly than with the naked eye. Parks, Landscapes and Scenery resemble beautiful paintings in their natural colorings. Can be worn by anyone without injury, and are beneficial to children with weak eyes. Frames are made of best tempered steel, nickel plated. Postage 2c. Price 15c. Pair; \$1.35 Doz.

**Witch Hazel Ointment.**

A guaranteed cure for Sore Feet, Corns and Bunions, Ingrown Nails and Chilblains; all Eruptions and Soreness of the Flesh; Barbers' Itch, Sore Nipples, Flesh Worms, Black Heads, Felons, Mosquito Bites, Salt Rheum, Chapped Hands, Sore Lips, Cuts, Burns, Bruises, etc. The best remedy for Piles. Price—Trial Size 6c. box; 60c. doz. Postage 1c. Large " 15c. " \$1.50 " 3c.



Our Electro-Magnetic Rings are used the world over and accomplish wonderful cures of Rheumatism, Gout, Sciatica, Neuralgia, etc. They are scientifically made and have the strongest magnetic properties. Prices, Postpaid: Silver Plated, 25c. Each; Gold Plated, 50c. Each.

READING GLASSES—Class B.

This line of reading glasses is the most popular known, and importing as we do, direct from the factories of France, we offer them to consumers at wholesale prices. All prices below have just been cut and the quality was never so good. The making of the lenses in these glasses has been for 25 years the special study of the makers, who supply practically the whole world's markets. Clearness, perfect shape, given by exclusive process, and consequent highest magnifying power; solid turned metal rim and shank, nickel plated, and stout ebonized handles.

No.	Size.	Postage.	Each.	Doz.
4	2 in.	3c.	35c.	\$3.20
5	2½ "	5c.	42c.	3.80
6	3 "	6c.	60c.	5.80
7	3½ "	8c.	80c.	7.65
8	4 "	10c.	\$1.00	9.60



Eye Protector.—These glasses are having an immense sale with bicyclists, travellers and others. They keep the dust and wind from the eyes but do not in any way affect the vision or eyes. The crystals are of plain white glass slightly oval and non-magnifying, of large size shielding completely the eye and surroundings. Nickel steel frame and bows with ball points fitting over ears. Each in strong case. Postage 3c. Reduced Price 14c. Each; \$1.40 Doz.



Patent Cork Grip Eye Glasses.—Plain white crystals; the finest nose grip ever put on any glass, namely, a straight cork grip attached at lower end by light steel spring and upper end loose, playing in slotted extension on spring. Has all the requirements of expensive goods, including an extra good quality of crystal. Guaranteed to hold tightly to any nose. Assorted numbers. Postage 2c. Reduced Price 9c. Each; 90c. Doz.

Gold Alloy Spectacles.

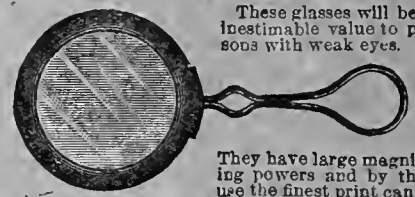
These fine Bow Spectacles, are first class serviceable goods, in every way. The frames are of Gold Alloy, the new metal, warranted not to tarnish, wears as well and in every way the equal of Gold, except in price. The glasses are of pure white crystals accurately ground. Our assortment enables us to fit almost any eyes. The numbers run from No. 8 usually worn by persons from 60 to 65 years of age to No. 36 for those from 30 to 40 years of age. In ordering give your age. Postage 8c. Price 35c. Pair; \$3.50 Doz.

HOT WATER BOTTLE.

A necessity, comfort and lifesaver. A splendid bedfellow and riding companion and for emergency use in almost any form of sickness it is invaluable and often the only means of relief. Holds about 2 quarts of water; is made of best rubber, warranted not to harden or crack; funnel shaped mouth and nickel plated screw stopper and rubber washer, insuring against leak. Rubber handle and loop at bottom for tying in place. Sold universally at \$1.00 to \$1.50. Notice the prices we are able to make, based on economical methods of buying and selling. Postage 9c. Our Price 62c. Each; Special \$8.50 Doz.



Cubeb Cigarettes.—One of the best remedies for Catarrh, Influenza, Headache, Asthma, etc. Quiets the nerves and clears the respiratory organs. Ours is the best brand and come 12 (not 10) in a pack. See the price. Postage 2c. Price 7c. per Pack; 72c. Doz.

READING GLASSES.

These glasses will be of inestimable value to persons with weak eyes.

They have large magnifying powers and by their use the finest print can be read with ease and much better than with spectacles. They also greatly enhance the pleasure of looking at photographs, engravings, etc. Only the very best clear ground achromatic lenses are used in our glasses. Class A.—See cut above.—Solid metal frame; formed metal handle; fine nickel plate.

No.	Size.	Postage.	Each.	Doz.
1	1¼ in.	02c.	23c.	\$2.25
2	2 "	03c.	32c.	3.20
3	2½ "	05c.	40c.	4.05



Folding Microscope No. A.—Sometimes called a "linen prover," made of solid polished brass with double hinges; 1 inch high, opened: strong lens. Postage 1c. Price 20c. Each; \$2.10 Doz.



Unique Magnifier.—A neat and compact but very powerful glass. Solid metal rim; bone handle; well nickel-plated and polished; good lens. Suitable for vest pocket use. Postage 1c. Price 9c. Each; 90c. Doz.

Bottled Electricity.**THE ONLY CATARRH CURE.**

Catarrh, Headache, Neuralgia, Hay Fever, Asthma, Deafness, Falling Eyesight, and All Aches and Pains.



Can be easily, quickly, pleasantly and lastingly cured by the **Electric Jar**. It clears the head, sweetens the breath and cures Catarrh in all its stages. The Jar will cure the worst Nervous Headache in from one to three minutes. No waiting for results. This novel and true curative shows its wonderful power instantly and gives universal satisfaction, as cures by Nature's remedy are permanent. Catarrh—a common and dangerous malady when chronic—is liable to consume the frontal bones of the skull, destroy the cartilages of the nose, and undermine and blight every function and faculty of its victim. The breath is offensive; the memory, reasoning powers, sight, hearing and the senses of taste and smell are impaired; the digestive and assimilative functions become disordered and Consumption ensues. The Electric Jar will eradicate Catarrh and prevent these evils. Over 300,000 sold during 1895. Postage 2c. Our Price 50c. Each; \$5.10 Doz.

HUMPHREYS' MAGNETIC RING.

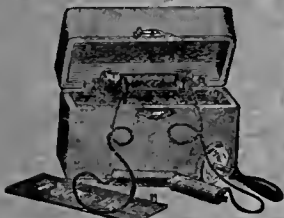
This is a well-known ring which differs from others in not being continuous but broken, as shown in cut, and therefore having a positive and negative pole, the same as any magnet. Its strength and practicability may be tested with a compass or any article of steel. The record of marvellous cures traceable to this ring probably exceeds that of any other. A ring which is closed or joined together cannot completely distribute magnetism, as is well known by any scientific person, that if there is any current it will keep revolving around the circle and will not depart from itself, thus having no effect. Not so with Professor Humphreys' batteries, for as the current comes to the end of the circle the electricity enters the body at one point and is taken up again at the other, after passing through the body, forming a complete circulation. Regular price \$2.00. Postage 1c.

Our Special Price 75c. Each.



The Great German Eye Water, a well known and famous remedy, which has no equal as an Eye Wash for weak or inflamed Eyes, Granular or Scaly Eyelids, or any inflammation caused by overwork or injury to the Eyes. In fact, can be freely used in all Eye ailments, as it contains nothing injurious and gives almost immediate relief. This remedy is made from the Original Prescription by Dr. Agnew, America's greatest Ophthalmic Surgeon. Each bottle contains in case with medicine dropper and full directions for use. Postage 3c. Price 25c. Bottle; \$2.50 Doz.

DIAMOND MEDICAL BATTERY.



Since the Diamond Battery was first put on the market, its success has been phenomenal, and for a low priced outfit there is nothing superior made. The battery cell is in dry form and located directly under the coil itself, and

when exhausted can be replaced in a few minutes by any one. All enclosed in polished hard wood box with nickel trimmings. Gives three currents, from the mildest to the very strongest, making it useful in many cases of Rheumatism, Neuralgia, Headaches, Paralysis, and when used in an intelligent manner, or by Physicians' advice, it is positive to give results most satisfactory to the user. With each instrument is furnished two hand Electrodes, one improved Sponge Electrode, one polished Nickel Foot Plate. Full directions accompany each instrument. Regular price \$7.00. Unavailable. Our Reduced Price \$3.95 Each.

Miniature Galvanic Battery.



To be worn against the body. Complete battery and perfect generator of electricity. Size of a half dollar. Constructed on the most scientific principles, operated by the perspiration and acid excretions of the body. It will convert the effete eliminations of the system into a healthful and revitalizing principle, checking the unnatural waste and conserving the vital forces. Strong enough to ring a bell. Try it with a compass or galvanometer. Restless Nights, Nightmare, Palpitation of the Heart, Loss of Confidence, Dizziness, Fainting Spells, Loss of Memory, Fullness of Blood, Fits of Melancholia, Debilitated, Lack the Power of Will and Action, Disordered Condition of the Liver, Blood, Kidneys or Urinary Organs—these troubles arise mostly from relaxation and debility, for the relief of which electricity is eminently adapted, and this little body battery has a record of years for reaching such cases where everything else failed. Regular price \$2.00 each. Postage 1c. Our Price 75c.

with valuable treatises.



Knapp's Little Doctor.

Astonishing results are obtained from Little Doctor. Is so advanced in workmanship, utility and cheapness that it may be called a twentieth century product. For curative purposes and amusement, it touches the spot. The regulator graduates the current so a child can hardly feel it, or to make a strong man dance. For invalids it is invaluable, a limitless prescription without price. Is self-applied, invigorating and replaces induction coils and medical batteries. The peculiar properties of Faradic Electricity over Dynamic Electricity are well known in cases of Nervous Troubles, Rheumatism, Neuralgia, Numbness, Sciatica, Gout, Blood Disorders and weakness from any cause. Little Doctor gives a smooth, penetrating current, pleasant and beneficial; has permanent steel magnet; multiplying gear, crank and current regulator. Hand Electrodes and Sponge Electrode for application to the afflicted parts. Made of best materials, finely finished and complete in ornamental cabinet with instructions for medical use and electrical experiment. Every boy wants it for experiment and instruction. In a group side splitting fun is made by the many amusements and tricks the machine is capable of producing. Postage 30c. Price Complete \$1.50.

DR. SCOTT'S ELECTRIC BELT.



Spinal Trouble, Urinal Difficulty, Inflammation of the Bowels, Kidney Disease, Liver Troubles, Constipation, Paralysis, Numbness, Impaired Circulation, Lack of Vigor, Dizziness. A new popular style which we sell at a popular price; made especially for our trade and guaranteed to have every essential property of any belt, regardless of price. Made of finest material, extra wide and comfortable. Regular Price \$2.00. Our Price \$1.00 Each postpaid.

"Equalatore" Magnetic Foot Batteries.



Remove all aches and pains from feet and limbs, cause a feeling of new life and vigor equal to the days of youth. Think of the luxury of warm feet all winter in all weather, and dry, cool and comfortable feet in the hottest summer weather. These Magneto Batteries increase the flow of blood, vitalize it and cause a most delightful feeling the moment your feet rest upon these powerful Magneto Insoles. They will cure Rheumatism, Neuralgia, and Swelling of the Limbs. Every pair gives comfort and satisfaction. If you keep your feet at an equal temperature you cannot catch cold. What's the use of suffering from those tired, all-gone, worn-out feelings? A pair of our Magneto Foot Batteries will act like a charm on your blood, and give you a sensation of warmth and vigor at once. They are built to EQUALIZE FOOT TEMPERATURE by stimulating circulation and purifying the blood, and are GUARANTEED to do it. They will quickly cure any case of perspiring feet. They are as light as any insole in the market, despite the many layers of different material needed to produce the effect, and persons wearing them cannot feel the metal plates nor distinguish anything but a pleasant glow of warmth. When ordering give size of shoe, lady's or gentleman's. We sell these insoles at popular prices, though they have every intrinsic quality of those selling at \$2.00 and upward. Postage 3c. Price 45c. Pair; 3 Pairs for \$1.00.

Rheumatism, Neuralgia, Swelling of the Limbs, and Consumption are all the direct result of unhealthy conditions of the feet. Coldness in winter and overheat and sweat in summer are both equally disastrous, and both a result of improper blood circulation. These Foot Batteries

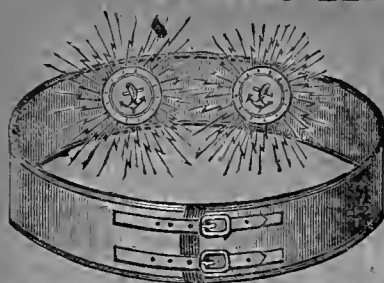
Dr. Scott's Electric Hair Brush.



Exactly the same electric curative properties as in those sold at \$5.00. Will positively cure nervous headache in 5 minutes! bilious headache in 5 minutes! neuralgia in 5 minutes! falling hair and baldness! dandruff and diseases of the scalp! Promptly arrests premature greyness. Makes the hair grow long and glossy. Immediately soothes weary brain. The brush handle is made of a new odorless combination resembling ebony; a combination of substances producing a permanent electro-magnetic current, which acts immediately upon the hair glands and follicles. This power can always be tested by a silver compass which accompanies each brush. Made of pure bristles, not wires—elegantly mounted and carved back. Each is handsomely boxed. They have won their way to royal favor in England, being cordially endorsed by the Prince and Princess of Wales, used by the King of Holland and Prince Bismarck, and written upon by the Rt. Hon. W. E. Gladstone. They cure by natural means; will always do good, never harm, and are a remedy lasting for many years. They should be used daily in place of the ordinary hair brush, hair washes or hair growers. This is the first offer of a genuine electric hair brush for less than \$3.00. Postage 7c.

Our Price 87c. Each; \$8.40 Doz.

OUR MAGNETODE ELECTRIC BELT.



The only humbug about Electric Belts in general is the abnormal price at which they are sold. We have gone thoroughly into the construction of these appliances and have found that there is nothing in the \$10.00 Belts, aside from outward show, which is not duplicated in the cheaper ones, and we have had made under contract, by the most prominent manufacturer in this line, the belt we offer here. Our contract does not allow us to use his name in connection with this Belt, but every one is sold under his absolute guarantee of quality, and, further, that it will effect cures as quickly and radically as any other Belt of all such diseases as Rheumatism, Nervousness, Kidney Diseases, Stomach, Liver and Bowel Troubles, Pains, Paralysis and Weaknesses. It is provided with duplex permanent magnets, which contact directly with body, and electrodes encircling the body and imparting a steady volume of electricity necessary to radical cure. Best webbing body flannel lining; fitted with strap and buckle.

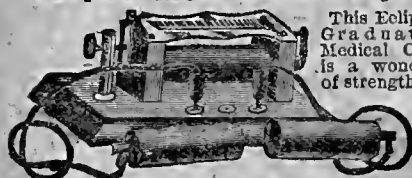
Our Price for the Magnetode Electric Belt 50c. Each, Postpaid.

ELECTRO-MAGNETIC RING.



for the cure of Rheumatism. Beware of imitations. To get size, cut a piece of paper to reach around your finger. Prices Post-paid. Silver plated 25c. Heavy Gold plated 50c. Each.

Eclipse Medical Battery.



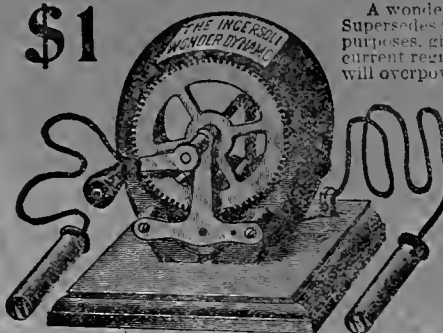
small compass, and at a low price. Its base is 1 x 6 inches, of polished mahogany; fixtures, metal parts and handles are nickel; two nickel telescope handles, one wooden handle and conductor cords, nickel ends. Full instructions for use with each. Graduated scale on each top plate. Regular price \$4.00. Postage 21c. Our Price \$2.40 Each; Battery Extra 50c.

Medicine Dropper—Seamless rubber bulb; pointed and curved glass tube; for measuring medicine by drops. Postage 1c. Price 2c. Each; 22c. Doz.

THE INGERSOLL WONDER DYNAMO.

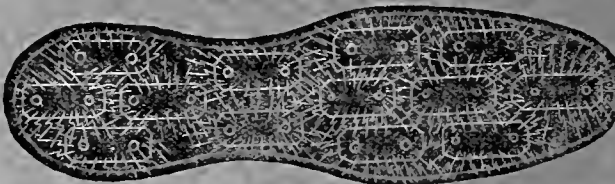
Cure Yourself at Home and for Nothing.

\$1



ments. Postage 29c. Price Complete Only \$1.00 Each; \$10.20 Doz.

DR. SCOTT'S ELECTRIC INSOLES.



and changes the atmosphere inside the shoe, removing dampness and impurity. They are curative of all forms of disease. Postage 4c. Price, 48c. pair; \$4.75 Doz.

COLUMBIAN ELECTRIC GENERATOR, OR DYNAMO.

This is a wonderful little machine in the line of Electrical goods. Up to date the only portable Electric Generator has been a chemical battery, called Medical Coils; This machine is entirely mechanical and generates a very powerful current depending on the speed with which it is run. Attached to a sewing machine, and run from the large driving wheel it will generate sufficient a current to throw a man down instantly, and for all medical purposes, it gives ample current by hand-power. By belting from the large pulley which is 6 inches across to small on shirt, a speed of several hundred revolutions of Armature per minute is easily attained. This Dynamo is perfectly made and is good for unlimited use. It uses no chemicals, only requiring power. A great instructor for the young and something by which an ingenious boy may demonstrate nearly all of the various powers of electricity by adapting it to running motors, experimenting and furnishing amusement to company. As a remedy for various ills, electricity is well known and this dynamo is destined to supersede all other forms of small generators as it has more power than a \$25.00 chemical generator, costs nothing to run and lasts a life-time. Cannot be mailed.

Complete as shown in cut, Price \$3.60

Nichols' Inhaler.



This is the only guaranteed Catarrh and Headache Cure. Always ready. Can be carried in vest pocket and used at a moments notice. No glass to break or spoon to bother with. No person would be without this Inhaler after using one for a few minutes, as its beneficial properties are immediately felt. Thousands who have suffered from Catarrh, Neuralgia, Asthma, Sore Throat, Colds, Headache, etc., have been cured by this simple and inexpensive Inhaler. Recommended by the leading physicians and preachers. Price 25c. Ea.; \$2.50 Doz.

TOOTHACHE DROPS.



will cure him in one minute



cork, tooth, pick and cotton; enclosed in wood case. Postage 1c. Price 9c. Each; 94c. Doz.

Dr. Scott's Electric Corsets.



Are universally approved by leading physicians as the best, safest and most effectual remedy for spinal complaints, incipient consumption, diarrhoea, pleurisy, tumors, asthma, bronchitis, epilepsy, lumbago, debility, dropsy, paralysis, loss of voice, hysteria, cutaneous diseases, nervousness, backache, indigestion, palpitation, etc., and have cured some of the most obstinate and distressing cases, after all remedies (so called) have failed. The corsets do not differ in appearance from those usually worn, and are made after the best French pattern, and warranted satisfactory in every respect. Sizes 18 to 30 inches. Mention size when ordering. Colors: dove and white. Worth its price, irrespective of its great curative value. The only genuine electric corset ever sold at less than \$3.00. Postage 15c. Price \$1.00 Each; \$10.80 Doz.



Menthollette—Instant relief for Headache, Neuralgia, Dullness, Catarrh, Hay Fever. Menthol Penicillin in neat wood case with cap; 3 in. long. Postage 1c. Price 8c. Each; 80c. Doz.

PRESS BUTTON KNIFE.

Here we offer extraordinary value. The blades are of imported Sheffield steel, full crocus polished. The automatic opening feature is the best known—a push button at each end releases the blade, which flies open and locks so that it cannot shut up and cut the hand. Each knife has two blades; medium size $3\frac{1}{2}$ in. closed; assorted buffalo, cocoa, tortoise and stag handles. Guaranteed worth our price as ordinary knives—the opening feature is thrown in. Postage 3c. Our Latest Cut, 80c. Each; \$8.50 Doz.



NO. 6644.—Here's a Stag handle pen knife; four good steel cutting blades (no nail file). An article designed for use, and good hard use at that. German silver bolsters, and brass lining. Equal to a Roger's 75c. knife. Postage 2c.

Our Price 25c. Each; \$3.00 Doz.



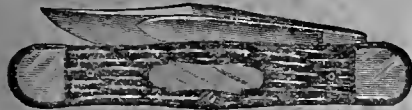
NO. 1164.—A gentee vest pocket knife. Finest imported pearl handle. German silver beveled bolsters and plate, and brass lined. Steel is best razor quality. Not equalled in quality by knives sold at retail for a dollar. Postage 3c.

Price 50c. Each; \$5.40 Doz.



NO. 226. NON XLL.—Pruning Knife. A single blade of best Sheffield steel, $4\frac{1}{2}$ -inch heavy Buck horn handle. Steel bolsters, steel lining, steel riveted. Every gardener, or every man who has his little orchard or vineyard, should have one of these standard knives. Postage 5c.

Price 40c. Each; \$4.30 Doz.



NO. 1802.—Extra heavy and strong Stag Jack-knife. German silver bolsters, and name plate. One large and one small blade of best English steel. Size is ample; $3\frac{1}{2}$ inches. Made for wear and hard usage. Postage 3c.

Price 32c. Each; \$3.05 Doz.



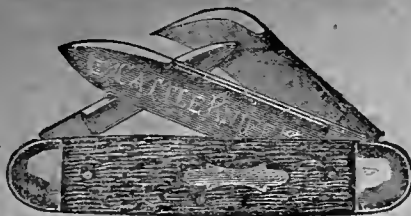
NO. 4503.—A good stout knife of splendid quality; 3 blades, best English steel well ground and finished; brass lined; pure white bone polished handle; polished back; German silver shield, cap and bolster. Postage 2c. Price 24c. Each; \$2.48 Doz.



No. 0045.—Two good steel plain blades, large and small, best polish, carefully ground; solid sides of German Silver, embossed. Large value at our price. Postage 1c. Latest Price 10c. Each; \$1.00 Doz.



POCKET-KNIFE CASE.—Made of soft pliable Kid Glove finish leather with nickel-plated frame and ball catch; it keeps the blades bright and prevents them from becoming rusty. Made in 3 lengths; $3\frac{1}{2}$, 4 and $4\frac{1}{2}$ inches, width in proportion, state what length desired when ordering. Postage 1c. Price 8c. Each; 80c. Doz.



No. 800.—The famous Cattle Knife is an article of merit, and for quality and perfect finish cannot be excelled even by knives costing three times the price. The Cattle is a three bladed knife of fine quality, with stag handle, brass lined throughout, and German silver trimmings. The use of this knife will quickly prove its merits. This knife has had a larger sale at \$1.00 than any other knife made. Our price is a "hummer." Postage 3c. Price 32c. Each; \$3.10 Doz.



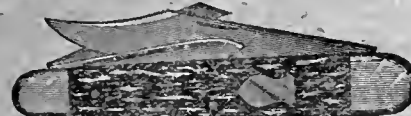
NO. 3075. A very rare bargain—a regular 50 center; genuine pearl sides, heavy German Silver bolsters, brass lining, polished back; Best cutlery steel, blades perfectly ground and full polished. You can't find its equal at our price. Postage 2c. Price 25c. Each; \$2.46 Doz.



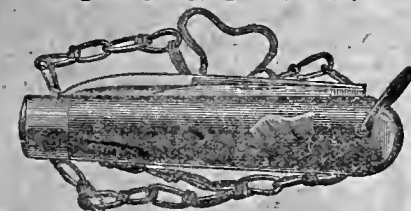
Champagne Knife.

Made entirely of metal; heavy polished German silver sides; large and small blades and wire cutter; holes in sides for cigar cutting with blade; extra good blades perfectly ground and crocus polished; also strong steel corkscrew. $3\frac{1}{2}$ in. long. Postage 2c.

Price 40c. Each; \$4.10 Doz.



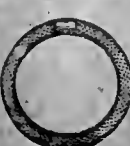
NC. 8063.—Back handle pen knife, large clip blade and two small ones. German silver bolsters and shield, and brass lined. Best English steel, well ground and will keep edge. Postage 3c. Price 42c. Each; \$5.25 Doz.

SAILOR JACK-KNIFE.

A regular Yankee Barlow, with a fine steel chain to fasten to pants button. Extra heavy in style and finish. $3\frac{1}{2}$ inch, apple handle, steel bolsters, shield and lining. Two heavy blades of best cutlery steel. You can't lose it; you can't break it. Postage 4c. Price 45c. Each; \$4.75 Doz.



NO. 6773.—Imported German pen knife of very finest quality. One small and two large blades, one of which is double-edged at the tip. German silver lined and German silver bolsters and plate. Extra selected stag handles. Finest razor steel. One of the finest knives in our entire line. Retail at \$2.25 to \$2.50. Postage 3c. Reduced Price 69c. Each; \$6.95 Doz.

**STAR ARMLET.**

Soft woven silk and best elastic armlet; clasps the arm gently yet firmly, and holds the shirt sleeve securely without slipping. Keeps your sleeves drawn up out of the dirt when you're working. Postage 1c. Price 5c. Pair; 50c. Doz.

DEER FOOT.

This is a large and exceptionally fine hunting knife. When open is 9 in. long with very large clip blade of finest steel, ground and polished like a razor, springs open and can only be closed by touching a spring on handle; the handle is a work of art, being in close imitation of a deer's leg and foot, real deer skin cover, fancy bone cap imitating foot. It also has finger shield which goes into place automatically as knife opens. Postage 4c. Price 98c. Each; \$9.75 Doz.

Ladies' Pearl Handle.

A dainty little article for a lady's use. Made by W. H. Morley, the famous cutlery manufacturer of Sheffield, England, which is a guarantee of quality and perfect make. Full Pearl Handle, German silver lining. Two blades, one plain, the other a fine nail file and trimmer, both of the best quality steel. Note our incomparable price. Postage 1c. Price 45c. Ea.; \$4.60 Doz.

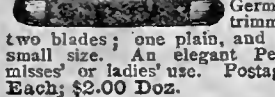


TORTOISE SHELL.—Two blades, finest quality of English cast-steel; handle of tortoiseshell, surrounded with bolsters of German Silver, insuring extra durability. A very handsome knife well made substantial, and fully guaranteed for quality and durability. Postage 2c. Price 15c. Ea.; \$1.45 Doz.



No. 5802.—Genuine German Barlow Jack-knife. Has $3\frac{1}{2}$ in. rosewood handle, German silver inlaid plate and bolsters, brass lined, extra stout blades and well riveted. Postage 3c.

Our New Price 22c. Each; \$2.25 Doz.



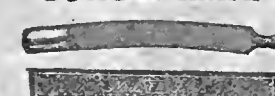
No. 1049.—Tortoise shell handle; brass lined; German silver plated trimmings and bolsters; two blades; one plain, and one nail file blade, small size. An elegant Penknife suitable for misses' or ladies' use. Postage 1c. Price 19c. Each; \$2.00 Doz.



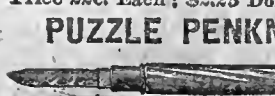
Easy Opener.—We don't know why all knives should not be made this way. A large knife of first class quality; $3\frac{1}{2}$ in. long; ebony handle, German Silver shield, cap and bolster; brass lined; polished back; blades of best English Steel. Postage 3c. Price 45c. Each; \$4.20 Doz.



EUREKA POCKET KNIFE.—One of the most useful Pocket Knives ever made. Contains 1 Spear Blade, 1 Small Blade Cigar Cutter, Cork Screw and Glass Cutter. The Glass Cutter alone is well worth the price we charge for the whole combination. The quality of the Steel in the blades, is not as good as our razor steel jack knives, but at the price, it is splendid value. Postage 3c. Reduced Price 15c. Each; \$1.45 Doz.



No. 965.—Ladies' Knife. A combination of Pen knife, Button Hook, and Glove Fastener. Has full tortoise shell handle, Brass lined, and German silver shield. Blades are of good quality steel, accurately ground and polished; your local dealer charges 50c. Postage 1c. Our Price 28c. Ea.; \$2.25 Doz.

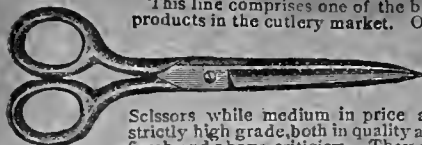


CUTICLE KNIFE AND FILE. A combined knife and file of highest grade. File is hand cut and forged; one side is single and reverse double. Carefully ground, full polished and plated. Knife and polishing end $3\frac{1}{2}$ in. long. It is a complete manicure set in itself. Enclosed in neat Russia leather case. Postage 1c. Price 22c. Each; \$2.25 Doz.

PUZZLE PENKNIFE, 8c. Best steel blade concealed in nickel handle. Press the button and it opens. Worth 25 cents as a knife and \$5.00 as a puzzle. A sample of our \$3.00 bargains, mailed postpaid, with new catalogue, for 8c. E. H. INGERSOLL & BRO., 55 Cortland St., Dept. N. Y.

FINE STEEL SCISSORS.

This line comprises one of the best products in the cutlery market. Our



Scissors while medium in price are strictly high grade, both in quality and finish and above criticism. They are made from superfine English cast steel, perfectly ground and fitted; they are full crocus polished and nicked so heavily as to be practically rust proof and beautiful in appearance. We carry them in a full assortment of sizes and we guarantee our prices to save you 25 to 50 per cent. Postage 3c.

Length	4	4 1/2	5	5 1/2	6	6 1/2	7	7 1/2
Price	.15	.17	.19	.22	.25	.28	.32	.35

Doz. \$1.48 1.75 1.85 2.25 2.50 2.75 3.25 Dz.

FINE STEEL SHEARS.

These are extra high grade, straight trimmers. Their quality is unexcelled by any in the



market. Made of finest English tool steel, with finest polish and heavy nickel plate. Every pair strictly warranted for quality of steel and perfection of workmanship and finish. Postage 6c.

Sizes, inches—	6	7	8	9
Our price, Ea.	.37	.41	.49	.57
" " Doz.	\$3.68	\$4.05	\$4.85	\$5.75

POCKET SCISSORS.

Best grade, English cast steel, perfectly ground bevel blades



with blunt points, full polish and heavy nickel plate. 4 and 4 1/2 in. Postage 2c. Price 20c. Each; \$2.05 Doz.

Spring Adjustment Shears.

These shears are adjusted with a steel spring which gives at all times an easy tension, takes up wear and in connection with the brass bolt and interlocking nuts, permits easy and exact adjustment. The most important improvement in shears ever brought out.

Sizes, inches—	7	8	9
Our price, Each	.22	.25	.28
Doz.	\$2.25	2.45	2.75

MONITOR HAIR CLIPPER.

At the prices we are now selling these



goods every family can as well afford to have one as a good pair of shears and they are almost as indispensable, making barbers superfluous. The Monitor has best quality cast steel jaws, perfectly ground, tempered and polished. Full polished and heavily plated. Strong double steel spring. American made and guaranteed. Postage 12c. Price 90c. Each.

KEEN EDGE.

Will sharpen the dullest razor in two minutes, and give it a fine, smooth, cutlery edge. It makes shaving a pleasure; removes the only difficulty; it makes old razors as good as new, and is warranted not to injure the finest razor made. With Keen Edge you can put a fine smooth cutting razor-edge on any tool; full directions come with each cake. Postage 1c. Price just reduced from 9c. Price 5c. Each; 48c. Doz.

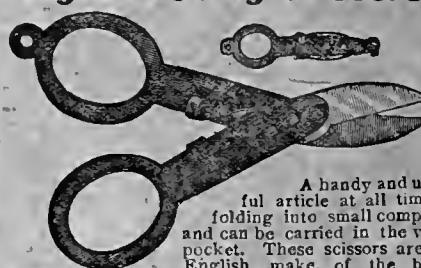
PEERLESS HAIR CLIPPER.

One of the finest tools in the market. Formerly sold at \$5.00. Perfectly made

**REDUCED TO****\$1.00**

throughout; with best steel jaws, carefully fitted to cut perfectly and stay sharp. Handsomely finished in full nickel. A favorite with barbers, which they don't like to see their customers buy. One important feature

is the concealed steel spring to open handles. By offer this splendid instrument to consumers at a them. Postage 12c. Price \$1.00 Each.

English Folding Scissors.

A handy and useful article at all times, folding into small compass and can be carried in the vest pocket. These scissors are of English make, of the best Sheffield Steel, black enameled handles and polished blades. Will do as good work as the most expensive pair. A snap bargain at our price. Postage 1c. Price 10c. Pair; Special 90c. Doz.

BUTTON-HOLE SCISSORS.

A necessity in every ladies work-box. 4 1/2 ins. in length; made from the best English steel, strongly hinged and gauged by means of a screw regulator so as to cut out any desired size of button-hole from any material, thin or thick. Postage 2c. Reduced Price 19c. per Pair; \$2.00 Doz.

EMBROIDERY SCISSORS.

These are little gems that every lady who appreciates the best tools will be delighted with finest quality. Perfectly formed and ground with greatest accuracy and fitted for the finest work. Full crocus polish and nicked. 3 1/2 in. Postage 2c. Our Price 17c. Each; \$1.75 Doz.

STAR SAFETY RAZOR.

This is the pioneer safety razor. Made by Kampfe Bros. It has many features to recommend it aside from its perfect construction and high quality. The casing opens wide to permit thorough and easy cleaning. It cannot clog. Has perfect adjustment permitting quick and fine adjustment to suit the user. Its safety device is perfect, making it impossible to cut or abrade the skin. Furnished with blade and extension stropping handle in neat metal case. Notwithstanding many improvements we are able to offer nearly 25 per cent. reduction in price. Postage 3c. (Extra blades 95c. each.) Our Price \$1.65 Ea.; \$16.00 Doz.

WE SELL goods at wholesale prices, in quantities to suit purchaser; Our plan is New, Economical and Safe; Try it!

importing direct in 1,000 lots, we can lower price than storekeepers pay for

TWEEZER NO. 150.

A high class combination article for personal use in extracting hairs, splinters, particles of skin, etc., also perfectly made ear spoon. Made of best steel, ground, polished and plated in highest style. Postage 1c. Price 5c. Each; Special 35c. Doz.

TRIUMPH NAIL TRIMMER.

The neatest little instrument for keeping nails neat ever thought of. Blade is of best tempered and polished steel with sharp point for cleaning nails and well-made file, pivoted to spring frame so that it turns readily, all nickel plated, not a cheap article. Postage 1c. Price 15c. Each; \$1.50 Doz.

Combination Nail Trimmer.

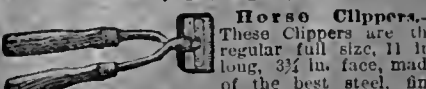
A very neat combination for the pocket; consisting of Nail File, Cutter and Cleaner, and Ear Spoon. To keep the nails in perfect order a good instrument is required, and this is ingeniously designed and perfectly made of best steel, polished and plated. Postage 1c. Price 12c. Each; \$1.25 Doz.

NAIL FILE and CORN RASP.

The most effective and practical article of its kind. The file is hand-cut and very quick cutting; of two grades, coarse and fine; the rasp on the reverse side is a regular miniature horse-shoer's rasp of two grades; best English tool steel; polished edges. Postage 1c. Price 22c. Ea.; \$2.25 Doz.

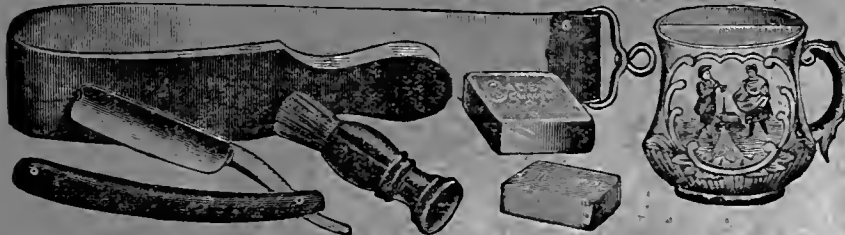
PERFECT EYE SHADE.

A great Eye Saver. Always in great demand. Used extensively by office men and persons with weak eyes. Sold generally at 25c. Metal rim and bound edge. One of our best bargains. Postage 2c. Price 10c. Each; \$1.10 Doz.



Horse Clippers.—These Clippers are the regular full size, 11 in. long, 3 1/2 in. face, made of the best steel, fine tempered jaws, hard wood handles, of simple mechanism, and not likely to get out of order. Postage 17c. Price 98c. Each; \$9.50 Doz.

OUR PEERLESS SHAVING OUTFIT.



This outfit consists of the articles necessary for all gentlemen who shave; are of the best quality. The razor is a Wade & Butcher medium hollow ground, finely etched blade, heavy weight, black horn handle, each in a case. The mug is china, hand painted decorations, gold rim, soap partition. The brush is made of genuine boiled clear white stock, imitation horn handle. The strop is a genuine oil finished, horse hide leather, and of one piece. This strop is used by all barbers. With each outfit we give one cake of the very best genuine Barber's Soap and Keen Edge. This outfit, if the articles were bought singly, would cost \$2.50. Packed in strong box. Postage 25c. Price complete \$1.00.

30c.



Lightning Comb Guard.



With this comb guard and a pair of shears you can without any previous experience cut hair equally as well as an expert. The teeth are so made that they catch the hair in just the right quantities, allowing you to cut evenly and not in "steps," as very often happens with the barber. A great time and money saver, and so simple in its construction that almost any one can operate it rapidly after a few trials. With our Lightning Comb Guard mothers and fathers can cut their boy's hair in a few minutes and at practically no expense, as it is made of best hard rubber and will last a lifetime. Postage 3c. Price 30c. Each; \$3.20 Doz.

BON-TON RAZOR.

One of our most popular sellers. First-class quality, with the added attraction of a handsome white bone handle finished very artistically; blade of best Sheffield steel, hollow ground and given the best possible orocous polish. Strictly warranted; American make. If we cared to misrepresent we could call this an ivory handle, as it is so white and finely finished as to defy criticism. Note our great cut in price; a clear saving of 75c. over the usual store price. Postage 3c. Price 95c. Each; \$9.40 Doz.

SWEDISH RAZOR.

An entirely new type; very thin and light; the thinness of blade is supported by a steel rim neatly swaged on the back; made in a superior manner by the most noted Swedish cutlery manufacturer, Dahlgren, who is famous for his process of working Norway steel and which is acknowledged superior to any other known. Fully equal to the finest Sheffield razors and of a design and weight bound to be popular. Satin etched blade, polished shank, rubber handle; in good case. Notice the price. Postage 2c. Price 48c. Each; \$4.95 Doz.

HAIRSPPLITTER RAZOR.

Our "Hairsplitter" Razor. A half-dollar wonder. Medium hollow ground, finely etched blade; heavy weight black horn handle, well ground; 3/4 blade. Each in separate case. As good a razor as you can find in stores for \$1.00 to \$1.50. A great leader with us. Postage 4c. Price 50c. Each; \$5.10 Doz.

BEST HORSEHIDE STROP.



A great favorite and hard to beat for dressing a razor. Very heavy; size 2x24 inches; made of the very best horsehide, made very soft and flexible by oil finishing; large eyelet for holding; made of one solid piece of leather. You will pay 50 or 75 cents for this strop in stores. Postage 4c. Our Price 22c. Each; \$2.20 Doz.

SHAVING BRUSH NO. 1.



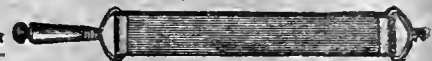
This is a good substantial brush; well made in every respect, good ebonyized handle; long bristles well anchored in handle; good value at 25c. Postage 2c. Our Price 9c. Each; 85c. Doz.

SHAVING BRUSH NO. 2.



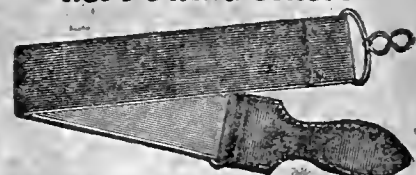
As good a brush as any one wants. Best pure mixed bristles, selected and trimmed to give best results; imitation rosewood handle, heavily enamelled by special process, making it impervious to heat and water and very handsome in appearance. Worth 25c. in any store. Now reduced again. Postage 3c. Price 13c. Each; \$1.36 Doz.

No. A SWING STROP.



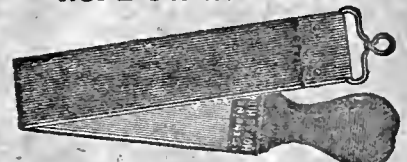
Our Professional Swing Strop. The best that has ever been offered and the only style used by barbers. A keener edge can be obtained in less time than from the old fashioned kind. A combination Swing Strop, one side is made of black horsehide, oil finished, and the reverse side a patent finish canvas. Polished wood handle, nickel plated trimmings, each packed in a box. Postage 8c. Sold for 50c. everywhere. Our price again reduced to 30c. Each; \$3.10 Doz.

No. 1 SWING STROP.



The cheapest double strop ever sold. These goods are of our best specialties and we defy competition to price and quality, good oil finished genuine horsehide and canvas; swivel holder; strong genuine leather handle; 24 in. long, 2 in. wide. Postage 4c. Quality the same as when we sold it at 50c; but price reduced to 18c. Each; \$1.75 Doz.

No. 2 SWING STROP.



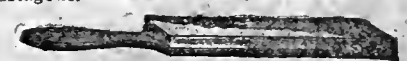
This is a very serviceable and handy strop, best horsehide finished in oil and heavy canvas for first stroppings; 2 in. wide and 22 in. long; strong swivel holder, loose at lower end so both sides of canvas and strop may be used. Never sold at less than a quarter. Postage 8c. Price 12c. Ea.; \$1.15 Doz.

SHAVING SOAP.



Is it not funny how many people are willing to "give up" 25c. for a little piece of shaving soap because it has a big name? Here is a cake of soap, twice the size of ordinary and just as good as the best. Made by one of the best known toilet soap manufacturers.

Postage 2c. Price 5c. Cake; 55c. Doz.



Quick Edge Knife None—6 in. long; hardwood base, with 3/4 inch facing of famous Pike sharp grit; back of finest oil-cured leather, enabling user to produce a razor edge on the dulllest knife; each in telescope case. Postage 2c. Reduced Price 15c. Each; \$1.52 Doz.



FOX SAFETY RAZOR.—This cut shows this noted English razor ready for use, with blade cut away to show blade adjustment screw. It is formed of an outside frame and guard in one piece, two inches long, the razor blade is one and fifteen-sixteenths and the handles three and one-fourth inches and four inches long. Within the outside frame is another movable frame, presses against the blade when inserted. The "Fox" Safety Razor is the only one with a blade that can be adjusted to any one's face. The blade is its strong point, and places this razor in the front rank; made of finest steel and hollow ground in a style known only to its makers. Beautifully made and silver plated frame, ferrule, etc. Packed in attractive lithographed metal box, only 3 in. long with holder for stropping; convenient to carry and quickly adjustable; guaranteed the equal of any. Sold every where at \$2.00. Postage 4c. **Our Price \$1.20 Each; Extra Blades 75c. Each.**



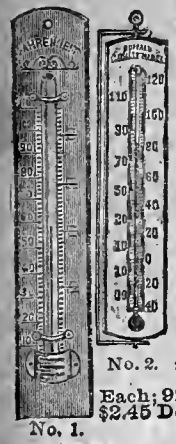
Folding Pillow.—A frame so constructed of heavy spring steel wire, that when fixed in position it forms a large and substantial pillow, and when folded it occupies very little space and can easily be carried in a satchel. Ideal for travellers, picnics, camping and home use. New lot just made at a popular price. Price was \$1.00 Postage 25c. **Price 25c. Each; \$2.70 Doz.**



SPRING BALANCE SCALES.—An old favorite. The best quality yet produced. Elegantly finished and accurately made and soiled off. Japanese; iron back, polished brass front. Made in two sizes, No. 1, 24 lbs. and No. 2, 48 lbs. Great value as below.

No. 1. Postage 6c. **Price 8c. Each; 80c. Doz.**
No. 2. Postage 8c. **Price 17c. Ea.; \$1.75 Doz.**

"TRIED AND TRUE" THERMOMETERS.



These Thermometers have our unconditional guarantee that they are carefully and thoroughly tested, and strictly accurate. No. 1—Very ornamental and strong; mercury indicator, protected by ribbed nickel metal covering; and nickled clasps. Mounted on hard wood base, black sides and back, with beautiful yellow polished front, upon which the degrees are plainly marked in black. No. 2 is our Window Thermometer, having a patented device easy to fasten to the sill and allowing thermometer to revolve in any direction desired. The case is of metal, hard enameled, with the degrees arranged in a new way, making it possible to read them at some distance; a feature not found in any other. Our prices are leaders. Postage 3c. **Price No. 1—9c. Each; 92c. Dozen. No. 2—24c. Each; \$2.45 Dozen.**

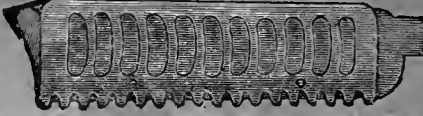


DECORATIVE BAROMETER.

Besides being an efficient and accurate fore-teller of the weather and indicator of temperature, this instrument is highly ornamental. The glasses are mounted in a beautifully lithographed metal case of dainty design and coloring. It is a brand new production and superior in quality and design to anything yet brought out; 10 in. high with glasses and contents of the best quality. Guaranteed accurate.

Postage 6c.
Price 18c. Each; \$1.75 Doz.

Aluminum RAZOR GUARD.



If you shave, use this Razor Guard. Light, durable and useful. Made of Aluminum metal in 4 sizes to fit 1/2, 3/8, 1/4, and 3/16-inch blades. You can see it's a good thing. Why? Useful to the old whose hand is unsteady. Useful to the young who lack experience. Useful to anyone who desires a clean, even shave. Indispensable to travelers on cars or steamer. You need not be in constant fear of cutting yourself. Anyone can use it. One shave pays for one. The adjustable lug sets it to any degree of closeness. The bulge holds the lather of an ordinary shave. And, lastly, if you shave only once twice a week, this handy little invention will save \$10.40 a year. Postage 1c. **Price 15c. Each; \$1.84 Doz.**

STROPPING OUTFIT.



For Safety Razor blades of all makes; entirely automatic; you simply place blade in machine and hold as shown in Cut, and move it back and forth on strop; the mechanism turns the blade automatically and quickly produces the keenest edge. The strop in this outfit is of finest horse hide, 2x18 in.; prepared on one side with paste which will bring the dullest razor to keenest edge; nickel trimmings; machine of heavy brass, nickled; ebony handle; packed in imitation leather case. Postage 8c. **Price \$1.25 Complete.**

QUICK EDGE RAZOR STROP.

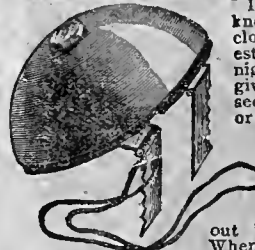


We offer here a splendid Strop made by a celebrated manufacturers, the Howards, at a cut price. It has four sides properly graduated including hone. The outer strop has patent tension regulator. It is enclosed in strong and handsome case and is a 50c. article the world over. Postage 8c. **Price 22c. Each;**



Ideal Safety Razor—The simplest, and cheapest safety razor of the usual pattern and while it has not all the adjuncts of the best razors it is entirely practical. It has a safety device as safe as any and adjustable. Has 3 jointed handle with end to hold blade for stropping. Packed in a very small box 2 in. long. The blade is of best Sheffield steel, medium hollow ground and full polished. Note the price. Postage 3c. **Price 67c. Each; \$6.50 Doz.**

Rackett Burglar Alarm.



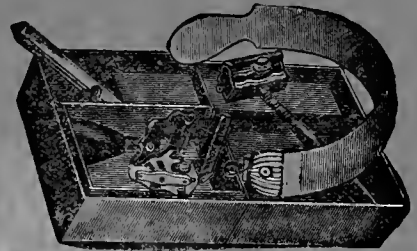
Is it worth anything to know that your door is closed against the smartest sneak thief every night? This alarm will give you that feeling of security. He may pick or break the lock, but he don't open the door without setting off the alarm. It winds like an alarm clock and is closed into any door jamb without injury to woodwork. When the door opens it drops suspended by string, and goes off with loud ring. Made to sell at \$1.00, it is practically a gift at our price. Postage 5c. **Price 15c. Ea; \$1.50 Doz.**

ELECTRIC REFLECTOR.



A reflector, lamp shade, and chimney protector combined. Attached to the common kerosene lamp it equals the Electric Light. Made of polished Nickle-plated Brass, and can be used with any size chimney. To read or sew by, it is unequalled as it concentrates the light at the point needed with a lighting power four times greater than produced by the ordinary kerosene lamp. It also acts as a shade on the opposite side, and is worth its cost for that purpose alone in a sick room or nursery. A success in every way. Postage 1c. **Price 9c. Each; 85c. Doz.**

Fox Safety Razor Outfit.



This is a complete outfit, containing the celebrated Fox Safety Razor, with stropping machine and best horsehide strop, described elsewhere. These articles are put up in an elegant folding case, with compartments arranged for each article. The case, the arrangement, and completeness of the outfit, make it one of the most attractive and desirable of presents. The stropping machine automatically brings the blade to a hair-splitting edge, removing the last impediment to shaving. As a bargain it is unusual, as even at cut prices there is a considerable saving in this outfit. Worth \$5.00. Postage 12c. **Our Price \$2.75, Complete.**

FOLDING SOISSORS.

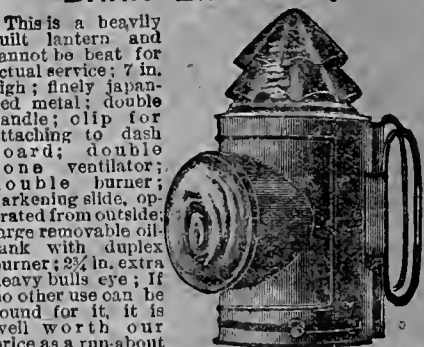


Carrying ordinary scissors is disagreeable and dangerous. Scissors are very handy things to have at all times, however. We offer a very fine pair of Folding Scissors, which any one would prize highly. They are of the best steel, highly polished and nickel-plated, and ingeniously fold into very small compass. Handsome Leatherette Case with each pair. A great bargain at price below. Postage 2c. **Price 24c. Each; \$2.50 Doz.**



Razor Case—Made of best kid, strongly sewed with glove stitch; nickel metal frame and ball clasp. Postage 1c. **Price 10c. Each; \$1.10 Doz.**

BURGLARS' FAVORITE DARK LANTERN.



This is a heavily built lantern and cannot be beat for actual service; 7 in. high; finely japanned metal; double handle; clip for attaching to dash board; double cone ventilator; double burner; darkening slide, operated from outside; large removable oil tank with duplex burner; 2 1/2 in. extra heavy bulls eye; If no other use can be found for it, it is well worth our price as a run-about lantern as nothing is more effective, safe or handy. Postage 20c. **Price 35c. Each; \$3.45 Doz.**

FAMILY SOLDERING SET.



Every family wants, and should have this Soldering Set. It is needed in every home, as this set contains everything required for doing a repairing job. Anyone can make \$3.00 per day in any town by calling at the houses and mending their lin ware. For home use it will pay for itself many times over every year. Set consists of a fine Soldering Iron, with solid copper end, one Bar of Solder, one Scraper and a box of powdered Resin and full directions, packed in strong box. Postage 8c. **Price 15c. Each; \$1.45 Doz.**

DO NOT FORGET POSTAGE.

NUT PICK SET No.1.

This is distinctly a bargain. We have sold immense quantities of this set and get a wonderfully low price from the maker. A fine set of 6 picks in neat fancy cloth lined compartment box; Picks are of best steel with long perfectly formed points; artistically turned, milled and ground; full polished and heavily nickeled. Special good value. Reduced from 19c. Postage 5c. Price 14c. per set; \$1.42 Doz.

Parisian Ventilator.



A useful little contrivance made entirely of metal and will never wear out. When attached to Gas Globe or Lamp Chimney keeps continually in motion, while light is burning and keeps up a perfect ventilation in the room which produces a clear and effective light. Protects the globes from breaking by drawing the heat away from them. Acts as a shield and prevents discoloring of ceilings. Fifteen thousand sold in New York in one month. Postage 2c. Price 9c. Ea.; 95c. Doz.

DOG AND CAT COLLAR LOCKS.

Scand'n. No. 80. No. 100 B. Daisy. No. 4014. No. 101.



Price, 10c. Each. \$1.05 Doz. 7c. Each. 72c. Doz. 8c. Each. 78c. Doz. 10c. Each. 96c. Doz. 17c. Each. \$1.65 Doz. 15c. Each. \$1.44 Doz.

Cuts are actual size. All are brass nickel plated except No. 101, which is aluminum. Each lock is furnished with 1 or 2 keys. No. 4016 same as 4014 but larger. Price 20c. Each; \$1.96 Doz. Scandinavian No. 2 larger than cut. Price 18c. Each; \$1.75 Doz. Postage on any lot.

Ever Ready Knob.



useful in many ways. Every Housekeeper should have a supply of these useful and inexpensive knobs on hand at all times. Postage 1c. Price 4c. Ea.; 3 for 10c.; Special 32c. Doz.

This handy little device has become a necessity in every Home. The Knob is made from hard wood, about the size of cut, black enameled, and will not burn the hands. The screw runs through the handle, giving extra strength, and can be quickly fastened, by the use of nut at the bottom. With this you can replace the broken or lost knob, on tea-kettle, coffee pot, kettle covers, etc., supply a pull for drawers or a knob for the stove door. Can be made useful and inexpensive knobs on hand at all times. Postage 1c. Price 4c. Ea.; 3 for 10c.; Special 32c. Doz.

COMBINATION DIPPER.



In every respect truly great! The handiest kitchen utensil brought out in years. Contains the following: Funnel, Fruit-Jar Filler, Lamp-Chimney Cooker, Cake-Baker, Strainer, Cullender, Egg Poacher, Pint Measure, Clothes Sprinkler, and regular Dipper—and none of them "trumped up" either, as you will see when you get it. 4 1/2 in. diameter, 3 1/2 in. deep. Made of heavy planished tin, with stout fancy iron jappaned handle. Has 5 parts, including bottom, funnel, strainer, and cullender; all fitting water-tight. A perfect gem, which regular tradesmen are glad to charge well for, viz. 25c. Postage 6c. Our Reduced Price 14c. Each; \$1.50 Doz.

Everlasting Lamp Wick.



This Wick will undoubtedly create as great a revolution in household lights as did the introduction of kerosene oil. It has many advantages over all others, which make it the wick of the future. It is made of mineral wool which cannot burn. It never needs trimming, and as nothing but the oil burns, there can be no escape of black smoke or soot to discolor the chimney. A clear, white and brilliant light is obtained, which no other wick in existence can produce. Made in 2 sizes: A, 3/4 inch wide for House Lamps. B, 1 inch wide for Stand or Bracket Lamps. Postage 2c. per dozen. Price, either size, 4c. Each; 42c. Doz.

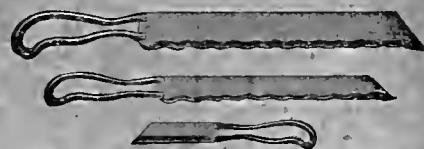
The Gem Pillow Sham Holder.



This is just what every lady needs to hold her pillow sham in place. It is made out of small cast steel wire and tempered and nickel plated. Will be an ornament to any bedstead, as well as useful. Place the sham as represented in cut. The center holder holds one corner of each sham, and on retiring turn the sham over the top of the headboard, or it is very easy to draw it out of the clasp. Screws with each set. Postage 1c. per set. Price 8c. Set; \$1c. Doz.

THIS BOOK costs us as much money as the average 25 cent novels. We send it to you gratis—not for fun, but to enable you to trade economically.

CHRISTY KNIFE SETS.



These famous cutters hardly need a description, so well are they known. We caution our patrons, however, against cheap imitations, and call attention to our price. They are of the finest steel, full polished and nickel plated. The cutting edge is patented, and cuts bread and cake without making crumbs. Sold only in sets of 3: the long bread knife being 12 inch and short one, for meat, 6 inch. Postage 10c. Our Cut Price 62c.; \$5.00 Doz.

JEWEL COFFEE MILL.



At last we have a Coffee Mill which every housewife in the land has been wishing for; it is so simple and easy to operate that you fail to understand why it was not thought of long before. The bin on top holds one pound of coffee, and is directly connected with grinder underneath. When coffee is needed, turn crank to the right and the ground coffee falls into the graduated tumbler. You can have your coffee ground and on the stove in the time it takes to collect your old mill, coffee and measure. Made of the very best material, beautifully finished and ornamented, and can be easily fastened to the wall. Should go by express with the goods. Price 50c. Ea.; \$5.50 Doz.

WITCHKLOTH.



"Witchkloth" is a specially prepared cloth, so treated that it is regular and ordinary use will remove and prevent tarnish, etc., and keep gold, silver, brass, nickel, copper, bicycles, etc. always bright, clean, and free from corrosion, tarnish, stains, dirt, etc., without scratching. 1 square foot in envelope. Sold everywhere at 15c. Postage 1c. Our Reduced Price, 8c. Pkg.; 85c. Doz.

Gem Self-Lighting Gas Burner. Matches are dangerous to have around and to use; and often when you want them most, they're not to be found. Avoid them and save gas by using the Improved Gem Self-Lighting Gas Burner. Furnishes a light instantly. Fits any Gas Fixture; when turned down it burns less than a cent's worth of gas a month and wastes none. Selling in stores at 50 and 75cts. Postage 5c. Our Cut Price, 30c. Each; \$3.10 Doz.

GOLD PAINT.



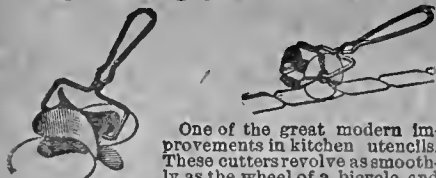
Ready for immediate use. The most economical and best for general use. Used for every form of decorating, no matter what the material, whether a stove pipe or a Christmas card. Each bottle packed safely in a neat wooden mailing case. Postage 5c.

Reduced Price 18c. Each; \$1.80 Doz.

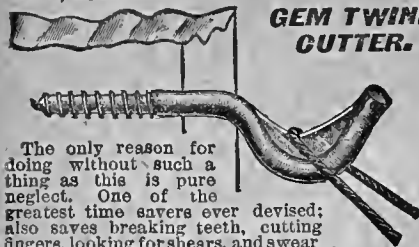
PERFECT FRUIT HULLER.



With this Huller you can quickly prepare all kinds of berries for the table, removing the hulls, take out the soft spots, save time, stained fingers, crushed fruit, etc. The Huller is made entirely of metal, of such shape that it can easily be held and not slip out of the hand, is very simple to operate, cannot get out of order, and one will last a lifetime. Used as a Stitch Picker it becomes a very useful and handy article for the dressmaker and housewife in picking out stitches, basting threads, etc. Postage 1c. Price 7c. Each; 72c. Dozen.

ROTARY CAKE CUTTERS.

One of the great modern improvements in kitchen utensils. These cutters revolve as smoothly as the wheel of a bicycle and at the same time cut the dough clean and perfect. Once used they become indispensable. Made of heavy planished tin and wire. No. 1 cuts a 3 in. circle; No. 2 cuts 2 in. square with round corners and will cut very thick dough, for tea biscuits, etc. Postage 1c. Price 6c. Each; 60c. Doz.

GEM TWINE CUTTER.

The only reason for doing without such a thing as this is pure neglect. One of the greatest time savers ever devised; also saves breaking teeth, cutting fingers, looking for shears, and swearing. Made of steel with tempered and perfectly ground blade. Screws into wood wherever you want it. Postage 1c. on 6. Price 4c. Each; 36c. Doz.

NOVELTY POCKET SCALE.

Fills a long felt want, is compact, light and elegantly made and finished. Constructed on best principles; metal, heavily nickel plated; can be carried in the pocket without the slightest inconvenience; weighs with absolute accuracy from 2 ozs. to 15 lbs. Postage 3c. Price 32c. Each; \$3.25 Doz.

PERFECTION IRON HOLDER.

Made upon scientific principles; lined with asbestos cloth; has two pockets for the fingers and thumbs, which prevents the heat from hot irons or articles handled from contact with the same and positively prevents all danger from burning. Postage 2c. Price 8c. Each; 82c. Dozen.

POLISHING MITTEN & DAUBER.

It is a very great improvement over the old stove brush for blacking stoves. Without getting a speck of blacking on her hands a woman can black and polish her stove. Thus the blacking of a stove is no longer a dreaded, dirty, disagreeable job. This is why the housekeepers as quick as they see, it say, "I want one." Postage 3c. Price 15c. Each; \$1.55 Doz.

Crown Cooking Mat.

Made of asbestos thoroughly fire proof, fits any size stove hole, 9 inches in diameter, metal bound. It is not necessary to stir food cooked over this mat, as it will not burn or scorch milk, rice, jellies, custards, etc. Has a hundred uses we can't mention here. Postage 3c.

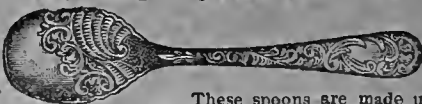
Price 6c. Each; 40c. Doz.



Corundum Knife Sharpener—12 inches long; polished oak handle; nickel steel guard to prevent knife cutting hand; tapered cylinder of finest corundum. Note the price. Postage 6c. Price 10c. Each; \$1.00 Doz.



Giant Tack Puller.—It catches right on and never lets go till the tack is out. Split jaws, steel blued, enamel handle. The lever tightens jaws on tack harder as handle is pressed. Postage 2c. Price 8c. Each; 80c. Doz.

ALUMINUM GOLD SPOONS.

These spoons are made up of an entirely new and absolutely pure metal, as tough as steel, and will wear as well as Solid Silver or Gold with proper care in cleaning. Beautiful in design and luster, impossible to distinguish it from gold. The designs are all after style shown. Nothing more elegant or practical can be selected for holiday gifts. Packed 1/2 dozen in box. Postage 6c. on 6. Prices: Tea or Coffee Spoons, small or large, 20c. Each; \$2.25 Doz.

PERFECTION EGG OPENER.

No longer any fear of spilling your boiled egg into your vest pocket or of decorating the table cloth. Opens an egg with absolute neatness: no chipping of shell. Place the Egg Opener on one end of the egg so as to take off about 1/4 of the shell; then press the jaws together until the sharp points pierce the shell; then lift on handles of Egg Opener, which will cause the shell to part evenly and nicely. Bright nickel finish. Postage 3c. Price 25c. Each; \$2.48 Doz.

DRIPLESS STRAINER.

COFFEE.



TEA.

LUMINOUS MATCH SAFE.**UNION PARER AND CORER.**

The fact that the old fashioned knife may ever be improved on for fruit and vegetable paring, is difficult to convince some people of—but a fact it is. The Union Parer and Corer will prove it in an instant to the most skeptical. It is a lightning peeler and will do the work of two with the old knife. Postage 2c.

**MATCH HOLDER.**

A toothpick or match holder, 4 in. high; pretty aluminum embossed basket work outside cup, with gilt inside and gilt tripod legs. Very ornamental and useful. Postage 3c.

Reduced Price 24c. Each; \$2.42 Doz.



Cook's Delight.—Saratoga potato chopper, peeler, corer, vegetable chopper, eye gauge, grater and a lot of other indispensables. Made of one piece of heavy metal. Postage 2c. Price 2c. Each; 20c. Doz.

GEM BROOM HOLDER.

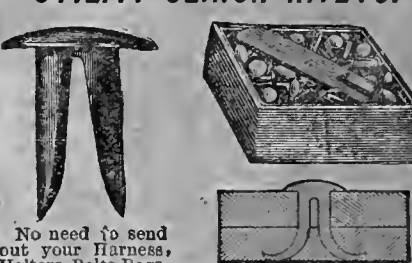
After all it is the little things, which taken together, make up the sum of our happiness or misery in this work-a-day world. Isn't that so? You can almost (but not quite) throw the broom at the Gem and it will hold it fast, vertical up, away from dirt and where it can be found. The cuts tell the rest, except its very low price. Postage 3c. Price 7c. Each; Special 60c. Doz.

Asbestos Baking Sheets

have become an indispensable household article. They are made from the pure tissue Asbestos Paper, manufactured under our own supervision and are adapted to all kinds of ovens. They are used in baking bread, pastry, etc. and all roasts are greatly improved thereby. They are put up in books of 12 sheets each, size 9x14 in., with an attractive cover containing full directions. Postage 4c. Price 6c. per Book; 60c. Doz.

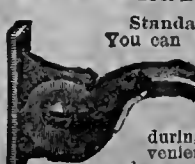
WIZARD MOUSE TRAP.

Catches 'em alive and catches 'em every time. Catches 'em when all others fail. And its automatic, gate shuts when Mr. Mouse goes in, and remains shut until he noses around and gets into the inner room, when the gate pops open again ready for the next one. Worth 5 times the price because it works every time. Postage 7c. Price 30c. Each; \$3.08 Doz.

UTILITY CLINCH RIVETS.

No need to send out your Harness, Halters, Belts, Bags, Shoes, Straps, cheap Clothing, Overalls and other goods made of Leather, Rubber, Felt, Canvas, Pasteboard, Sheet Iron, Wood and various articles that are constantly in need of repair, which means time lost in sending and waiting, beside the expense of the repairs, when you can have the article right at hand at trifling cost. One job alone done by yourself will pay for the box. The rivets are made of copper, beveled shape, (see cut). No hole required in the article to be repaired. Simply drive the rivet in as you would a tack, using the hand rivet set, which comes with every box including one hundred assorted sizes rivets. Postage 4c.

Latest Price 10c. Box; 88c. Doz. Boxes.



Standard Window Fastener.—You can lock your window at any point; applies also to window screens. It can be put on by any one, securely prevents rattling, which is so annoying, especially during the night. Extremely convenient, when there are no window cords, or when the cords are broken. Cut is 1/4 size complete with screws. Postage 2c. Price 4c. Each; 42c. Doz.

Arc-Light Lamp Wick.



for yourself Postage 1c. per doz. Price—Size A, 3/8 inch., or B, 1 inch—5c. Each; 40c. Doz.

GEM RAISIN SEEDER.



One of the sleekest machines in existence. The only mechanical raisin seeder doing quick and good work at a popular price; delivers a clean seed and a whole raisin; very neat and light, simple and clean; will seed a lb. of raisins in 5 minutes; composed of a gang of eight steel discs with teeth which bear against a soft rubber roller; enclosed in retined steel hopper and held by iron frame with adjustable clamp. Cost you \$1.00 in stores. Look out for imitations—this is the best. Postage 17c. Reduced Price 65 Ea.; Special \$6.25 Dz.

HOUSEHOLD REPAIRING OUTFIT.



Do your own half-soleing and repairing by using Iron Lasts and household repairing outfit. Any person can successfully use them. Outfit complete for Home and Farm use. This outfit consists of Four Iron Lasts and Standard suitable for half-soleing and heeling Boots, Shoes and Rubbers. One Iron Extension, patented. Four pkgs. assorted Wire Clinch Nails; Pegging Awls and Hammer, ready for use; Sewing Awls, Stabbing Awl and Shoe Knife; Hammer; Bottle of Leather Cement, Rubber Cement; half-dozen pairs Star Heel Plates; 25 assorted Waxed Ends; Ball of Shoe Thread, with Needles and Bristles; Ball of Wax; Four Harness Needles; One Pair Pliers. Full instructions. Packed in strong box. Weight, 20 lbs. Price Complete, \$1.75

Paring Gloves.—Made of thin rubber and protects the forefinger and thumb from stains and callous—usually so annoying to ladies who do their own work. By using this glove the hands are kept soft and white, and the paring of potatoes and other vegetables and fruit ceases to be an annoyance and discomfort. Can be worn on either hand. Postage 1c. Price 12c. Each; \$1.20 Doz.

Silver

Salt and Pepper Shaker



Made of finest white metal, with a triple sterling silver plate that will last for years. We guarantee more than double store value on this shaker. Beautiful chased design; perfect-fitting screw cap. 2 1/2 inch high. Postage 3c. Price 14c. Each; Special \$1.32 Doz.

Daisy Hat Rack.



Hooks of strong steel; turned ball ends; strongly anchored in formed steel bracket; the whole is highly polished and heavily plated; secure against rust; folds against the wall and is out of the way. Postage 6c. Price 17c. Each; Special \$1.70 Doz.

Lemon Juice Extractor.



Made of aluminum, and will not corrode; has no sharp edges to cut the fingers; can be used on any glass or tumbler; can also be used as a shaker for milk punches, etc., by placing between two glasses. Postage 8c. Reduced Price 17c. Ea.; \$1.75 Doz.

JAPANESE TOOTH PICKS.



Several hundred picks in fancy box. The box is a work of art, being a basket of red and natural color. Postage 2c.

Price 5c. Each; 50c. Doz.



Aluminum Scale and Straight Edge—3-inch Pocket Rule accurately sealed. It is scarcely heavier than a piece of paper of its size. Nearly white in color and never tarnishes. Postage 1c. Price 6c. Each; 60c. Doz.



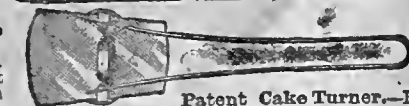
Pocket Glass Cutter—Nickel case; 3 1/2 in. long closed; 5 in. open. Cutting reverses inside of case when not in use. Finest steel cutter, as hard as adamant. Postage 1c. Price 9c. Each; 90c. Doz.

BOOK TAPE MEASURE.



An ornament to any Ladies' work basket. A patent 40 inch Linen Tape, with spring catch and return. Metal case to represent small morocco bound book, gold edges and ornamental covers. Entirely new and novel and sold at a lower price than ordinary tape measures. Postage 2c.

Price 12c. Each. \$1.25 Doz.



Patent Cake Turner.—Flips the cake over automatically by simply squeezing handle together. Made entirely of steel. Reduced from 18c. Postage 5c. Price 8c. Each; 80c. Doz.

Star Window Cleaner.—This may be rather a homely article, but you should not be without it if you have a window. Most effective for its purpose. A strip of flexible rubber 5 inches long is inserted in the base and securely fastened. Postage 3c. Price 5c. Each; 45c. Doz.

Imperial Dog Remedies.



These remedies are some of the best compounds, manufactured by H. Clay Glover, V. S., the well known specialist in canine diseases. These preparations have attained a world wide reputation as the best ever manufactured. They are put up in round wooden boxes with full directions printed on each. Postage 3c. Price 50c. per box.

Liver Pills.—A positive cure for all liver complaints. Act directly on the liver and secretions.

Sulphur Tablets.—A cooling medicine which tones up the entire system. Particularly adapted to small dogs.

Condition Pills.—These pills purify the blood, reduce fever, regulate the stomach, and keep up the appetite and general strength.

Digestive Pills.—For indigestion, Gastritis and all disorders of the digestive organs, these pills have no equal. One pill given the dog 3 times a day after feeding will cure the worst cases in a short time.

Worm Capsules.—A safe and certain destroyer of the much dreaded worm.

Kennel and Stable Soap is especially recommended for keeping the skin and coat in a healthy condition, and is particularly good for any humor, irritation or sores. It is largely used for skin or scalp troubles in human beings. Postage 3c.

Price 25c. per Cake.

Diseases of the Dog, and How to Feed.—This book is a valuable treatise on all diseases of the dog; given in a clear and comprehensive style by H. Clay Glover, the eminent Veterinary Surgeon. Explains fully the best methods of keeping dogs in a healthy condition; causes of disease; hints on feeding, and in fact everything of interest to the dog fancier. Price 10c. Copy.



Liquid Glue.—Will mend anything in furniture, glass, crockery, leather, etc., and is the only glue on the market that will stick wood and metal together. Always ready for use and will keep in any climate. Full size bottle complete with brush. Regular price 25c. Postage 4c. Our newest Price 5c. Each; 50c. Doz.



Gem Water Filter.—Will take out every impurity quickly and surely. It is reversible and self-cleansing. The case is of heavy brass, handsomely plated, containing two fine strainers and best filtering material. Fits any faucet. If you use well water the necessity for a filter is even greater and you can with little expense rig up connections for this device. Postage 4c. Reduced Price 18c. ea.; \$1.83 Doz.



Prepared Wire Solder in convenient form to be used by any one at any time or place without the aid of irons, acids, resin, or in fact anything but a candle or lamp. All that is necessary is to scrape the tin bright, hold over a flame as shown in cut and apply the solder. Postage 2c. Price per package, 6 sticks, 3c. 30c. Doz. packages.



Call Bell.—The only full-size Call Bell ever sold for this price. Enamel base, with nickel crown and a nickel striker. A perfect automatic action call bell made and finished in a superb manner. Postage 6c. Price reduced to 8c. Each; 85c. Doz.

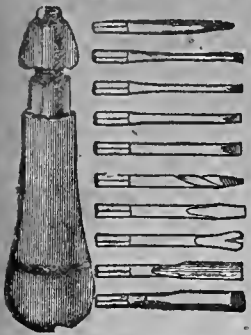


Our New Monitor American Hair Clipper.—We have just reduced the price of this clipper from \$1.40 to 90c., though recent improvements give it 50 per cent. more value. We sold it a few years ago at \$3.50. "The World do move!"

Postage 13c.

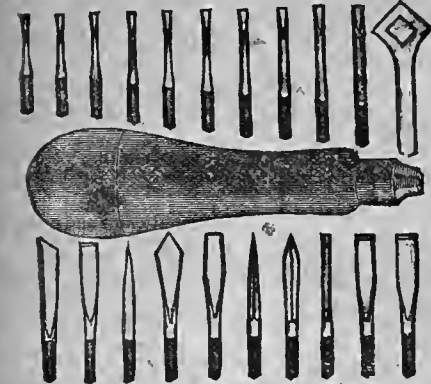
DO NOT FORGET POSTAGE.

HANDY TOOL SET, No. 1.



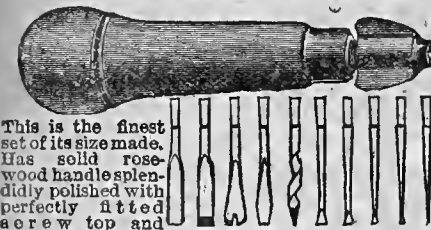
This is a very high class set in which the tools are of finest steel and workmanship, making it a great favorite with the most fastidious mechanics and a good investment for anyone. Polished rock maple handle, perfect fitting screw cap. Strong steel adjustable chuck for holding tools; closes by turning large wing nut; nickel plated. 10 tools of good steel as shown in cut. All are ground and polished. Postage 5c. Price 35c. Ea.; \$3.75 Dz.

HANDY TOOL SET NO. 2.

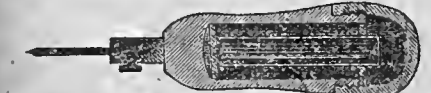


This set is particularly generous as to the number of tools contained in it, 20 in all, as shown in cut. Chuck closes with wrench, also furnished. The tools are of good quality steel, and though cheap the whole outfit is neatly made. Postage 4c. Price 40c. Each;

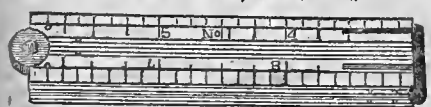
TOOL SET NO. 3.



This is the finest set of its size made. Has solid rosewood handle splendidly polished with a few top and nicked steel chucks; length with tool in, 10 inches. The principal feature is the quality and finish of the tools; they are 4 in. long, of best tool steel, substantial, correctly shaped, ground and full polished; no better tools are to be had and we give you ten of them for the price of 2 or 3. Has 2 awls, 2 chisels, screw driver, gouge, bit, counter-sink and saw. Postage 11c. Price \$1.00 Each.

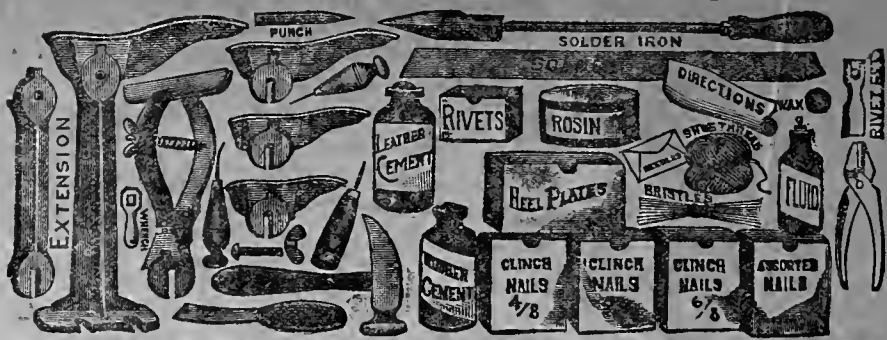


Brad Awl Combination—Hollow handle of hard wood, 5 in. long; weighs 3 ounces. Contains, inside, on a spool, 50 feet waxed linen shoe thread. Spool is hollow and contains 3 awls and 7 needles of various shapes and sizes.—Postage 3c. Price 21c. Each; \$2.10 Doz.



Boxwood Rules—Our rules are from the best maker and are of guaranteed quality. Our prices are 40 per cent. below the storekeepers'.
No. 1—One foot; round joints; middle and end plates; 8ths and 16ths. Postage 1c. Price 5c. Each; 52c. Doz.
No. 2—Two-foot; same as above. Postage 2c. Price 7c. Each; 72c. Doz.
No. 4—Two-foot; extra quality; square joint; brass bound; graduated to 8ths, 16ths and 32nds and drafting scale. The best rule made. Postage 3c. Price 20c. Each; \$2.04 Doz.

OUR MAMMOTH REPAIR OUTFIT.



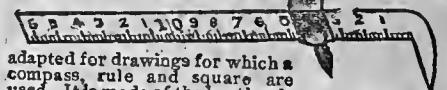
The enormous success of our other repair outfits has made this one possible. The thousands we have sold of these outfits enables us to get them up by the train-load and deliver them to consumers at almost the price of old iron. They are the base, not only of cobblers and tinkers, but of hardware dealers as well, as this outfit supplies about \$6.00 worth of hardware for \$2.40. It is easier to tell of the jobs it won't do than those it will; look it over in the picture above and judge for yourself whether you cannot get your money out of it several times a year. Consisting of 40 first-class tools and materials shown in cut, viz.: 1 iron last, 10 in.; 1 iron last, 8 in.; 1 iron last, 6 in.; 1 iron last, 4 in.; 1 iron standard with base; 1 iron extension (patented); 1 package 3-8 clinch nails; 1 package 4-8 clinch nails; 1 package 6-8 clinch nails; 1 package 6-8 clinch nails; 6 pairs Star heel-plates; 1 box slotted rivets; 1 rivet-set; 1 steel punch; 1 sewing-awl, complete; 1 pegging-awl, complete; 1 wrench for above; 1 stabbing-awl, complete; 1 shoe-knife; 1 shoe-hammer; 1 bottle rubber cement; 1 bottle leather cement; 1 harness and saw clamp; 1 ball wax; 1 ball shoe-thread; 1 bunch bristles; 4 harness needles; 1 pair pliers; 1 soldering-iron; 1 bottle soldering-fluid; 1 box resin; 1 bar solder. Shipped by freight or express. Our Wholesale Consumer's Price \$2.40 Each.

IMPROVED WASHER CUTTER.

The need of a tool which should enable anyone to cut washers of any desired size, has long been felt; and we believe we have at last produced such a tool. It unites three important requisites, strength, simplicity and compass. With this Improved Washer Cutter any circle from that required by the smallest hose packing to an ordinary pump box can be cut. Each tool is conveniently put up in a neat paper box. Remember, the knives are steel and adjustable; one knife cuts the inside of the circle, while the other cuts the outside and does the work well. Postage 5c. Price 20c. Each; \$2.03 Doz.

Hunter's Mechanical Combination.

The designs that can be drawn by this wonderful Combination are unlimited. It is



adapted for drawings for which a compass, rule and square are used. It is made of the best hardened steel, finely tempered, 8 1/2 in. in length and 1/4 inch in width, insuring both lightness and flexibility and being graduated down to 1-32 of an inch. It will allow the operator to describe a circle varying from 1/2 in. to 12 inches in diameter, while its cheapness places it within the reach of all. The cut describes the tool and its uses, accuracy being guaranteed. Try one and you will never be without it! Former price 50c. Postage 2c. Our Cut Price 15c. Ea.; \$1.50 Doz.

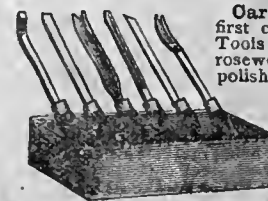


Diamond Point DRILLS.

These Drill Points are of polished steel, and will fit any of our hand drills or any scroll saw drilling attachments. The cut represents actual size of drill points. Postage 1c. per doz. Price 25c. per Doz.

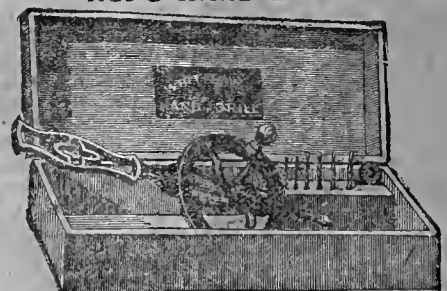
TWIST DRILLS.

We carry twist drills of corresponding sizes; they are generally preferred for metal work and work well in wood. Sold in Sets of 6. Postage 1c. Price 15c. per Set.



Carving Set—This is a first class set of Carving Tools with genuine polished rosewood handles and full polished cast steel tools properly ground and sharpened; 5 1/2 inch; cut shows shapes of tools; they are made by the Millers Falls Co.; packed in neat stained and varnished slide cover box. Postage 3c. Price 95c. Each; \$9.40 Doz.

No. 3 HAND DRILL.



A perfectly made hand drill, complete with a set of 6 twist drills and wrench, in strong hinged-cover polished case; polished steel mandril, pinion, and chuck; japanned and striped frame; 11 in. long; very strong and capable of drilling all kinds of metal as well as wood. Wonderfully cheap considering its quality. Postage 2c. Our Price 98c. Each; \$9.75 Doz.

SPIRAL HAND DRILL.



The most complete tool for bracket and much other work. Pushing down on handle revolves the drill and feeds it in quickly. Has fine solid rosewood handle and fine, perfectly made steel spindle, so it works easily and is very sensitive; works nicely with one hand; each is supplied with a dozen assorted drill points; may be used on metal as well as the most delicate woods. Postage 5c. Price 70c. Each; \$7.10 Doz.

No. 2 Soldering Set.



This is an outfit built for business. Not only are its parts of first class quality and workmanship, but they are of full regular size. The iron is 12 in. long, with 1/2 lb. octagon head of pure copper, polished enamel 4 in. handle; scraper is of hard steel with sharp ground edges; the solder is triangular shape, of good quality and used with the box of special soldering compounds furnished with each outfit, we guarantee perfect joints and clean work. Complete in strong slide cover box. It would cost 60c. to duplicate this outfit in parts. Postage 15c. Our Price Complete 25c. Each; \$2.50 Doz.

CUTTING PLIERS.



A clear saving to you of 40 per cent. on these goods. Compare prices and see. Good steel; full polish; accurately ground and hardened jaws. Correct model for cutting strength and leverage.

4 in. Postage 3c.	Price 25c.	Each;	\$2.25 Doz.
5 " " 5c.	" 33c.	" 3.00 "	
6 " " 6c.	" 40c.	" 3.60 "	

SIDE CUTTING PLIER.



Good serviceable tools; good forged steel; ground and polished; accurately ground side-cutting jaw and corrugated flat nose; well tempered.

4 in. Postage 3c.	Price .30 Each;	\$2.80 Doz.
5 " " 4c.	" .32 "	3.00 "
6 " " 6c.	" .35 "	3.20 "

ROUND NOSE PLIER.



Good steel; ground and polished; accurately rounded nose.

4 in. Postage 2c.	Price 8c. Each;	\$.75 Doz.
5 " " 3c.	" 11c. "	1.05 "
6 " " 4c.	" 18c. "	1.25 "

FLAT NOSE PLIER.



They are good serviceable tools which will for ordinary uses answer as well as goods costing 4 times their price. Good steel. Well ground and polished; corrugated and hardened jaws. Best popular priced line.

4 in. Postage 3c.	Price \$.10 Each;	\$.84 Doz.
5 " " 4c.	" .15 "	1.38 "
6 " " 5c.	" .20 "	1.75 "

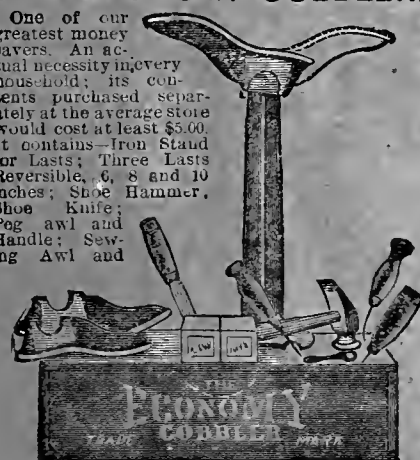
UNIVERSAL PLIER NO. 1.



A handy combination tool, including pipe grip, wire cutter and flat nose plier. Ground and well polished; good steel, 6 inches; corrugated and hardened jaws. Postage 5c. Price 25c. Each; Special \$2.25 Doz.

THE ECONOMY COBBLER.

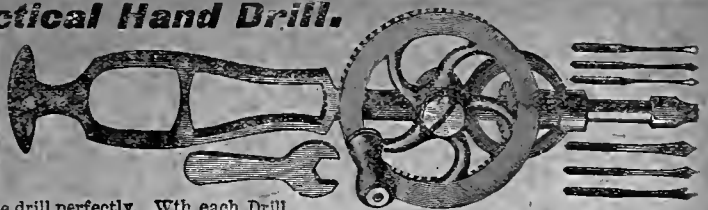
One of our greatest money savers. An actual necessity in every household; its contents purchased separately at the average store would cost at least \$5.00. It contains—Iron Stand for Lasts; Three Lasts Reversible, 6, 8 and 10 inches; Shoe Hammer, Shoe Knife; Peg awl and Handle; Sewing Awl and



Handle; Stabbing Awl and Handle; Heel Nails; Clinch Nails; Wrench for Peg Awl Handle. Full instructions how to be a cobbler. In all 16 articles. Weight 14 lbs. Price 90c. Each.

The Practical Hand Drill.

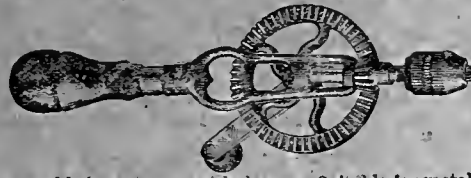
This Drill Stock is 8 inches in length and weighs 8 ounces. It is made of iron, finished in good style, and brass chuck for holding the drill points. This chuck is made on a new plan, and it centers and holds the drill perfectly. With each Drill Stock we send a box containing six superior drill points of various sizes. Postage 20c.



Price 65c. Each; \$6.40 Dozen.

No. 2 Hand Drill.

Built for business. Gear and pinion are very heavy and crank long, giving great power; teeth are cut, giving a free and positive action and long wear; polished steel spindle; polished rosewood handles; large handle has screw cap and holds 6 assorted drills furnished; the chuck is regular made, hardened jaws, nickel plated, and will take any drill, twist or otherwise from 1-32 to 1/2 inch. Chuck would alone cost price



named below at any supply house. Suitable for metal or wood. Postage 20c. Our Price \$1.40 Each; \$14.40 Doz.

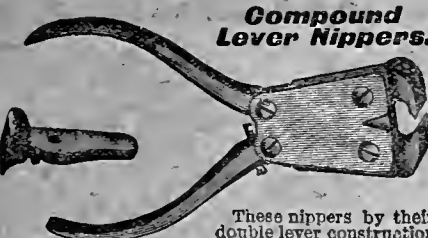
"Standard" Glass Cutter.



neases of glass, and a fine steel cutter of extra fine quality. Postage 2c. Price 8c. Each; \$1c. Doz.

A high grade Glass Cutter with polished handle and and nickel-plated steel head having notches for 3 thick. Made for long and hard usage.

Compound Lever Nippers.



These nippers by their double lever construction possess many times the strength of ordinary nippers or cutting pliers; the handles instead of being a part of the jaws operate on separate jaws as shown in cut, thus obtaining a compound leverage; they easily cut almost any piece of metal the jaws will take. Made only of finest tool steel properly tempered.

Size.	Postage.	Each.	Doz.	Extra Jaws.
4 in.	4c.	85c.	\$8.40	22c. pair.
6 "	6c.	\$1.40	13.80	30c. "

EUREKA COMBINATION TOOL.



Six Useful Household Articles. Here is the greatest novelty and the most useful article into the bargain; a full sized, perfect-working pair of pliers, or nippers; a nut cracker; corkscrew; a polished steel screw driver; a knife, very stout, and strong, good to open oysters, clams, cans, etc.; a reliable glass cutter; made of the best material, nicely bronzed, perfectly finished in every way. Postage 4c. Special Price 12c. Each; \$1.25 Doz.

Nickel-plated Bracket Saw.



What chances boys have nowadays. With a few cents worth of wood, he makes articles worth \$2 to \$5, and finds fun in the work of making them. This bracket saw is nickel-plated, polished, and the handle is polished hard wood. The whole outfit is put up in a neat box, and consists of 1 Nickel-plated Bracket-saw, 5 by 12 in.; 12 extra Saw Blades; 1 Drill Point; Designs for Brackets, etc., full size. Price just reduced from 93c. Postage 14c. Price 85c. Each; \$8.40 Doz.

POSTAGE MUST ALWAYS BE SENT. (Unless otherwise mentioned.)

HAND VISE.

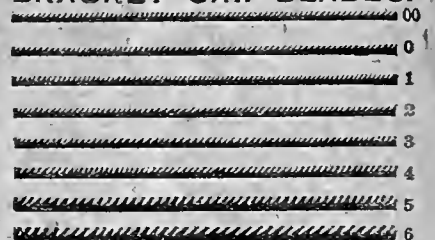


This is a very handy tool for a great variety of purposes; it will grip anything strongly while being filed, hammered or bent. Made of best forged steel; corrugated jaws, polished outside; strong spring holds jaw open. No one should do without this tool.

3 in. Postage 4c. Price 25c. Each; \$2.45 Doz.

4 1/2 " 9c. " 36c. " \$3.50

BRACKET SAW BLADES.



Our Saw Blades are made of the best imported steel, and have an established reputation. 5 inches long, sizes 00 to 6, we do not sell less than a dozen of any one size. Postage 1c. dozen.

Price 8c. Doz. 40c. for 6 Doz. Postage 3c.

Clark's Expansive Bit.



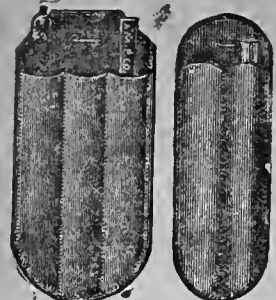
any size hole from 1/2 to 1 1/2 in.; it therefore takes the place of a full set of augurs. Complete in 3 pieces—stock, cutter and screw; of the best cast steel, full polished and plated. It has a graduated shank showing the depth of hole while boring, and also a spring cap separating face of stock. Two cutters with each bit. Postage 6c. Our Price 95c. Ea.

Household Harness Mender. Especially adapted for harness repairing, filing saws, etc. Contains wooden lever



clamp, sewing-awl haft with diamond awl blade, saddler's round punch, rivet set, shoe-thru, wax, 25 harness needles, copper rivets and burrs, ass'd. All articles are first-class in every respect; weight 10 pounds. A great money saver. Price reduced to \$1.35 Each.

PENCIL POCKETS.



This form of pencil holder stands as a favorite. These pockets are strongly made of good grain calf skin; stitched with linen thread. Each pocket is provided with safety pin on back for attaching to clothing; these pockets may be worn anywhere outside or inside of pocket; made for 1, 2, 3 and 4 pencils or pens. Postage 1c.

Latest Prices	1	2	3	4
Each	04c.	07c.	09c.	\$0.12
Doz.	42c.	65c.	85c.	1.25

SLOT PENCIL SHARPENER

More in this little thing than you'd think. A very innocent bit of steel 3 1/2 inches long, with flat and circular knives inside of slot. Made of good tool steel; knives are sharp and will stay so; even a woman can sharpen a pencil with it. It makes any kind of a point you want and leaves a nice taper. Neat, compact, handy, can't cut you, and the most effective sharpener. Postage 1c. on 4. Price 15c. Each; \$1.40 Doz.

Stop-Gauge Pencil and Leads.



This is brand new and the largest value we have ever offered in this line. It combines a first class stop-gauge propelling pencil, which feeds the lead by pressing on end. Has full nickel metal parts and corrugated rubber center. Besides the pencil, which is alone worth double the price below, is included a box of fine graphite leads for the pencil, again worth 10c. in any store. Postage 1c. Price only 8c., Complete as shown; 78c. Doz.

LEADS FOR PENCILS.



These leads are to replace those found in our various propelling pencils when used out. Postage 1c.
No. 119.—3 1/2 inches long; violet indelible; fits Brilliant, Propelling, Stop Gauge Pencils. 3 in wood box. Price 10c. Box; 90c. Doz.

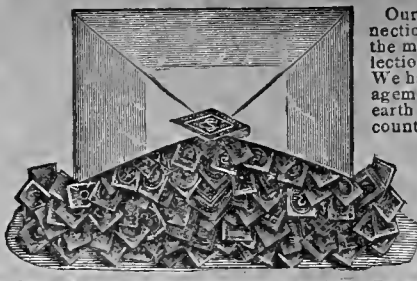
STICK MUCILAGE.



A muclage bottle and brush is a nuisance. The combination has not yet been made that would not gum up at the mouth of bottle, freezing brush solid, and straining to its limit the sweetest temper. Patent bottles have been made requiring no brush, but the "devil will out" and they have all proven poor makeshifts. So we have gotten back to first principles and produced a composition called Stick Mucilage, which for casual use, such as the average person has, beats the liquid in every respect. It is always ready, never dried up or soured; compact, can be carried in vest pocket; strong and quick in its action—much superior to liquid in this respect; economical—no waste whatever. Made in sticks about size of cut. Postage 1c. Price reduced to 5c. Stick; 50c. Doz.

25,000 about the number of letters we have to write to careless people who fail to enclose postage when ordering. **Don't be careless.**

CHAMPION STAMP COLLECTIONS.



Our extensive foreign connections enable us to put up the most attractive stamp collections known in the market. We have a bureau for the management of this line which covers the earth and draws the cream of every country through correspondents. We put them up in popular priced collections. The prices and quantities are apportioned to the rarity and value of the stamps; no definite description is possible and we can only say that we guarantee satisfaction, or refund money. No two collections are alike, and if you buy the whole line, you will have a larger and more varied value than you can obtain elsewhere at five times the price. Every stamp guaranteed genuine. Postage 1c. on 50c. worth.

Class A.—4 packets; No. 5 contains 10 different foreign stamps; No. 7 10 assorted U. S. stamps; No. 3 25 assorted foreign stamps; No. 1 50 same. Price any packet in Class A 5c. each; 4 for 18c.; 65c. Dozen.

Class B.—5 packets; No. 6 contains 50 different rare stamps; No. 8, 10 fine foreign stamps; No. 4, 25 different foreign stamps; No. 2, 100 assorted foreign stamps; No. 9, 25 selected U. S. stamps, all different. Price any packet 10c. each; 4 for 25c.; \$1 Dozen.

Class C.—2 packets; No. 10, 25 different rare stamps; No. 11, 50 different stamps; Price of either 25c.; 2 for 45c.; \$2.40 Doz.

Mammoth Collection.—A large and rich assortment of 1,000 choice foreign stamps. This is the acme of large value and yields more valuable stamps than any \$2.00 collection to be had. Every nation represented from one to 50 times. Price only 50c. per 1,000.

BLAISDELL PAPER PENCILS.



Something new; entirely practical though extremely novel; they have jumped quickly into popularity. No wood; the lead which is of the best quality, is covered with repeated windings of tough paper in conical form. To sharpen, no haggling with a knife is necessary; but instead a section of the paper is unwound, as shown in cut. Made in colors—blue and red—as well as black lead. Postage 4c. dozen. Price just reduced. Price No. 1 Black Lead, rubber tipped, 5c. Each; 48c. Dozen; Colored Crayon, 7c. Each; 68c. Dozen.

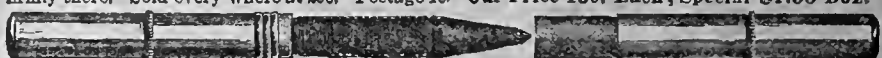
Special Black Lead Pencil No. 2. We have succeeded in making a new pencil of cheaper quality and finish than No. 1, but equally as good for ordinary use, which we offer at an extremely low price. Price No. 2.—3c. Ea.; 2 for 5c.; 25c. Dz. No. 3, same, rubber tipped, 4c. Ea.; 32c. Dz.



AJAX AUTOMATIC PENCIL.—This is another wonder; a regular automatic drop pencil with exactly the same mechanism as in high priced goods. All metal; enamel body; nickel top. Pressure on top drops the lead out as far as desired and releasing it closes again on the lead firmly. To illustrate how we buy and sell cheap, we buy of this one item a thousand gross at a time. Postage 1c. on 4. Price 2c. Each; Special \$1.80 Gross.

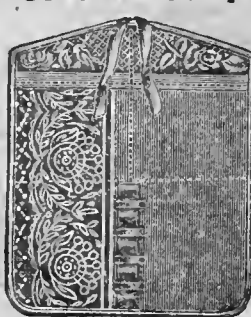


STOP GAUGE PENCIL.—This is the famous Eagle Automatic Stop Gauge pencil fitted with new improved Copying-Ink Leads which are smooth, firm, and durable, unaffected by either heat or humidity, and can be used satisfactorily in any climate. Though in writing they are black, you can obtain a press copy (through the usual ordinary methods), which becomes an indelible bluish-green. The lead feeds automatically to a proper distance and is clutched firmly there. Sold every where at 25c. Postage 1c. Our Price 13c. Each; Special \$1.00 Doz.



Indelible Linen-Marker.—A reliable Linen-marker will pay for itself in the saving of a single handkerchief alone. Marks black indelible without injury to clothes and without use of iron or other devices. Neat nickel case 5 in. long. Directions with each. Postage 2c. Price 10c. Ea.; \$1.00 Doz.

Scholars Companion No. 3.



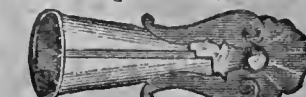
A handy article for little scholars' use; made of brightly colored and crameled cloth (water proof), and bound with strong braid. Contains two pockets, also holders for Slate Pencils, Lead Pencils, Pen Holders, etc. Rolls into small compass to carry in pocket. An article highly prized by all the little ones. Postage 2 cts.

Price 8c. Each; 65c. Doz.

ELASTIC INK HOLDER.



Makes writing a luxury; will write four sheets with dip of ink. Can be applied to any ordinary Steel or Gold Pens, and to Fountain Pens to prevent blotting. Clean, neat, durable, non-corrosive, elastic and automatic; prevents ink sediment or hairs clotting the pen and blotting the paper from frequent dipping. Improved facilities for making immense quantities enable us to cut the price in half; Postage 1c. Price 5c. Doz.; 45c. Gross.



Our Poplar Pencil Sharpener.—Made of composition metal, into which is cast a good steel blade, which will put a needle point on a pencil. About the cheapest thing we sell. Reduced successfully from 25, 15, 10, 8, 5, 3 cents. Postage 1c. Present Price 1c. Each; 10c. Doz.; \$1.00 Gross.



Tape Measure Pencil.—Pencil is of best quality, with eraser tip. Pencil may be replaced when used up. Tape is 12 inches long, carefully made and files back when released. Postage 1c. Price 6c. Each; 68c. Doz.

DO NOT FORGET POSTAGE.

The Handy Blotter.



This combination is very useful to every one that uses pen and ink. It is very handy as a blotter, being of convenient shape, and wound with 5 yards of the best quality of Blotting Paper, which unrolls only as required and remains in good shape until all is used up. It is but a second's work to replace the soiled sheets by simply tearing off at square end, where the succeeding layer is pasted again. The inner space opens from the side and can be utilized for keeping small articles out of sight and always on hand. Simple, practical and very cheap. Postage 4c. Price 12c. Each; \$1.25 Doz.

Magic Ink Crystals.



Make your own ink. Fill your ink well with water, add a few of our Magic Ink Crystals, and almost instantly you have a free flowing writing fluid of superior quality at practically no cost. Put up in boxes containing Crystals sufficient to make one pint of ink. Be careful in ordering, to state the kind of Ink you want, as we have the Crystals for making Black Writing only, or Black Writing and Copying combined, both being of the best quality. Postage 1c. Price 8c. Box; 75c. Dozen.

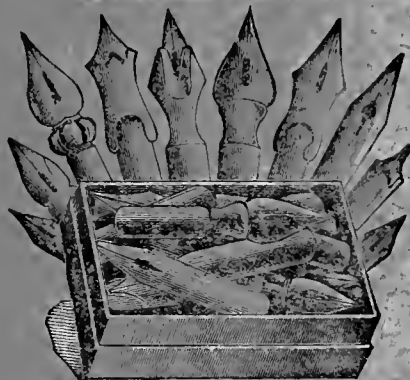
YANKEE PEN POINT.



A patented Steel Pen Point, made from the best quality steel. Embodies all the good qualities of the finest pens made, and by a small device on inside of point, retains the ink, and saves constant dipping, enabling you to do the work of a Fountain Pen. Will write twenty times longer than the ordinary pen, with one dip of ink. Prevents blotting, and may be used with any kind of holder. Postage 1c. Dz. Price 2c. Ea.; 18c. Dz.

PARAGON STEEL PENS.

24 Fine Steel Pens for 9c.



A box of our Paragon Steel Pens is just the thing to have in the house. Each box contains an assortment of two dozen pens, among which are pens of various sizes, with blunt or fine nibs, and adapted to any style of writing. We purchased them at such a low price that we now offer a box of two dozen assorted pens for 9c; three boxes for 25c; one dozen boxes 90c. Postage 1c.

OFFICIAL PEN.



For Book-keepers, Doctors, Lawyers, Students and Draughtsmen. Pen stock is black enamel; Tip is diamond-pointed, annealed crystal; Holder reversible. Can be carried in the pocket. Simple, durable, cheap. As good as any \$1.00 Fountain Pen. Better than any \$2.00 Stylographic Pen. Has no complicated parts to get out of order. Will never wear out. Uses any ink. Writes as easily as a pencil. Every pen tested before shipping. Best ruling pen in the world. Unexcelled for marking linen. Duplicate points can be obtained of any stationer. 7 in. long; large size, therefore easily held; very handsome in appearance. Postage 1c. Price 9c. Each; 92c. Doz.

NEW PARK FOUNTAIN PEN.



This is a strictly high grade Pen at a moderate price. The Holder is made entirely of hard rubber and handsomely engraved. No solder or soft rubber to be destroyed by acid in ink. Has the improved top feed and carries a Diamond Point No. 2, 14 K. Solid Gold Pen. Most Fountain Pens show a tendency to drip or skip when writing, but our New Park has a Patent Feeder which supplies the pen with ink evenly and not more than is needed. A hard rubber Cap closes the Holder, making it air tight, and protects the pen from all injury. There has never been a guaranteed 14 K. Gold Pen sold at this price before, and in offering this Pen to our many friends and patrons we do so with the assurance that it is the cheapest Gold Pen on the market, and unexcelled by any which have readily sold at from \$3.00 to \$5.00 each. Every Pen is tested before leaving the factory and is warranted to give satisfaction. Postage 2c. Price with Filler 55c. Ea.; \$5.75 Doz.

CUPID PEARL PEN.



Our Cupid Pearl Pen is without exception the grandest pearl handled pen sold at a moderate price. It has proven itself a big favorite with the ladies, as evinced by the hundreds of testimonials received, praising in the highest terms its excellent writing qualities and elegant appearance. The holder is of purest Mother of Pearl, artistically carved and fitted with gold plated and embossed metal trimmings. The pen point is made of a double elastic composition; looks like gold and will last much longer than any ordinary pen. Each pen comes in a handsome plush lined case, making it a dainty souvenir to present to any lady. Postage 2c. Price 30c. Each; Special \$2.80 Dozen.

THE RIVAL FOUNTAIN PEN.—Made by one of the oldest manufacturers and sells on its quality as well as reputation in all stores at \$1.50; has beautifully engraved barrel. A solid 14 karat Gold Pen in highly finished hard rubber holder. We warrant it in every particular and refund money when it is not satisfactory. Postage 2c. Price \$1.00 Each; \$10.20 Doz.

THE STUDENTS FOUNTAIN PEN.



For years people have been looking for a Fountain Pen embracing the good qualities of higher priced goods in this line and which sells at a moderate sum. We have found such an article and now offer it in the Students Fountain Pen. In appearance it will compare favorably with those costing from \$1.50 to \$3.00 and its durability equal to the most costly ones. Packed in a neat box complete with Filler. Postage 2c. Special Price 20c. Each; \$1.95 Doz.

LINCOLN FOUNTAIN PEN.



A first-class hard Rubber Holder, handsomely engraved; Pen is of solid 14 karat gold and of best workmanship and finish. This pen is retailed generally at \$1.50 and over. We offer it as one of our great dollar leaders, and guarantee that it will give as good satisfaction as any pen regardless of price. Packed in box with filler. Postage 2c. Price only 95c. Each; \$10.80 Doz.

INDEPENDENT STYLOGRAPHIC PEN.



If there is anything trying to man's patience or provocative of profanity it is a bad Fountain or Stylo Pen. We therefore dare not jeopardize our soul's salvation to the extent of offering such to people at any price. "The Independent" is the best, because there is no soft rubber, silver or solder in them to be destroyed by acid in inks. The point and needle are platinum and iridium. They will not lead or blot; any good ink may be used in them. Every pen is perfect (we warrant them so) in every part. They are the cheapest good pens in the market. We now make another reduction. Postage 2c. Our Latest Price 70c. Each; \$7.10 Doz.

GOLD-MOUNTED FOUNTAIN PEN.

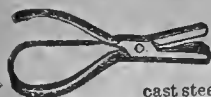


This is an extra high quality pen. The barrel, besides being finely engraved, has two ornamental gold bands of heavy rolled plate. The pen is also of extra quality solid gold, of good size and medium point. Holder is tapered, making it a great favorite for office use. As good and handsome a pen as can be had; for which dealers charge \$2.50. Postage 2c. Our Price \$1.20 Each.

THE IVORETTE PENHODER.



This penholder is made of which closely resembles ivory. Elegantly carved and a suitable desk. Consists of four parts another. The pen point is of sembling gold, noncorrosive, a smooth writer and far more durable than an ordinary steel pen. Also combines a neat paper cutter. In upper end of handle is a microscopic engraving of famous buildings, which if held to the light looks like a large steel engraving. When in use the pen is fitted to holder as shown in upper illustration, and when through being used can be taken off and inserted in handle as shown in lower illustration. Postage 2c. Price 15c. Each; \$1.50 Doz.

STEEL TICKET PUNCHES.

All are strong, cutting good heavy card, 1 inch from edge. Postage 4c. **No. 000.**—(See cut). Assorted dies, polished cast steel. A good working punch; plenty of strength. The cheapest punch known. Price 30c. Each; \$3.10 Doz.

No. 00.—12 assorted plain dies such as round, diamond, square, etc. Best cast steel, polished (see cut). Price 40c. Each; \$4.00 Doz.

No. 0.—Solid jaws, best steel, full polish and nickel plate. Large assortment of plain and fancy dies. Price 55c. Each; \$5.50 Doz.

No. 01.—A very stout punch, with solid jaw and stripper. Almost any design. Full polish and plate. Price 85c. Each; \$8.50 Doz.

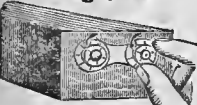
No. 1.—The finest punch made. Used on principle railroads. Short and strong; easy action. Any design. Price \$1.60 Each.

PEARL CHECK PROTECTOR.

This is a great safeguard against the raising of checks, receipts, etc., at a small price. It cuts and punctures the paper where figures are written in a way that prevents any alteration of same after the protector is used. It may save you hundreds of dollars. Postage 25c. Price 75c. Each; \$7.20 Doz.

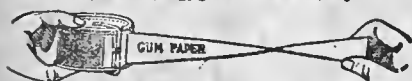
THE IMPROVED PANTAGRAPH No. 6.

This is not a worthless toy, but a practical mechanical apparatus, simple yet perfect in construction; an instrument that will enable anyone to draw portraits with pen, pencil, crayon, India ink or in colors, from small photographs to life size, easily and accurately. Every shade and outline of the copy is so clearly delineated by this instrument that a successful knowledge may be acquired by a single trial. Artists, architects, teachers, ornamental painters, marble workers and engravers will find this labor saving instrument valuable in their business. Photographs, music, engravings, maps, ornamental designs, fancy letters, monograms, etc., may be accurately enlarged to any size or made the same size as the copy, with absolute accuracy, without measurements. To the ladies it is especially adapted for stamping embroidery, braiding, and fancy patterns on cloth, etc. Also bracket patterns and patterns for every description of scroll sawing may be readily copied or enlarged to any required size by the use of this convenient little instrument. Sold everywhere at 50c. and \$1.00. Postage 6c. Our Reduced Price 20c.; Special \$1.80 Doz.

Magic Scholar's Companion.

This Combination secures its contents by means of a Real Combination Lock, similar to those in use on burglar and fire proof safes, and yet so simple that any child knowing the proper combination can readily operate it, but one scholar cannot open another's companion, as hundreds are made without any two combinations being alike. The combination is handsomely finished, and is divided into neat compartments for pencils, pens, chalk, sponge, etc. Postage 6c. New Price 9c. Each; 85c. Doz.

Steel Reservoir Pens.—Regular steel pens of finest quality, and costing very little more, with an inkholder turned under, as shown in cut; writes five times as much to a dipping as an ordinary pen. Note the price. Postage 1c. doz. Price 5c. Doz. 50c. Grp.

HANDY GUM PAPER.

One of our exclusive specialties, not found in stores yet almost indispensable when once used; a roll of specially fine transparent paper, coated with the highest quality adhesive gum. Almost equal to court plaster in strength and utility. The roll is 3/4 inch wide and an inch thick and is provided with a neat device for cutting the paper as desired (See Cut). For mending torn bills, sheet music, books and papers it is the only thing as all the markings on the bill show through the paper; it is superior to court plaster for cuts and abrasions. Try it and you will never do without it. Postage 1c. Price 8c. roll; 60c. Doz.

The Ingersoll Fountain Pen.

This is a pen of our own manufacture, and in it we furnish another example of what producing quantities combined with business ability will do. It is in no sense a cheap pen. The barrel is of specially made hard rubber, accurately turned and fitted, and hand engraved in beautiful design; this engraving is not of an ordinary machine or mould made kind, but spirally waved, giving an entirely new and elegant effect. It has a new patent under-feed which has never been equalled for non-leaking quality. The pen is No. 2 size and of extra good weight, and made of 14-karat gold by leading gold pen makers; it has a diamond point, and gives the best results of any pen made, as it is made with greatest care by experienced men, and combines flexibility with stability. The ink flow is automatic, and it will never drip nor skip. We guarantee it in every respect; and further, that it is the equal in quality and appearance of any \$1.50 pen sold. By making larger quantities than any other pen maker, and saving all middle profits, we can sell "THE INGERSOLL" at the price we have put on it. Complete in box, with filler. Postage 2c. Price only 85c. Each; \$8.40 Doz.

The Crystal Pen.

This is a big improvement in Glass Pens. They are hollow down through to the point, and the action of the air allows the ink to flow freely along the ribbed nib. They are made of the best black glass and one will last a lifetime. We guarantee they will write as well, clearly and easily as the best steel pen, and a great deal better than ordinary pens. The pen is grooved so that it will hold full supply of ink, while it has a very fine point, with which writing can be done on any kind of paper. The Glass Pen does not corrode nor wear out like steel pens, but will last almost a lifetime. The pen holder is of perfectly round smooth and polished glass of standard length to suit the hand. The Glass Pen is not an experiment, but a valuable, practical article coming into general use. If you try one you will never be without it, they are splendid to draw a line along the ruler for they will not blot. The price surely ought to induce you to send for one or more to try. They are great for children to draw maps and pictures with. Each pen is enclosed in a strong case. Postage 1c. Price 5c. Each in wood case; 35c. Doz.; \$3.60 Gross in Bulk.

Our PEERLESS ALUMINUM FOUNTAIN PEN.

We here offer one of our latest and most popular products. This pen is the result of a recent discovery of the wonderful qualities of aluminum for pen manufacture. A proper alloy of this metal with steel gives a maximum of elasticity and ductility; and what is more important, it entirely prevents corrosion and rust, so common in steel and all composition pens. These pens are especially made for us; large and substantial, holding a large amount of ink, and suited to all medium hands. This pen is much preferred to gold by a large class of writers, and are nearly as durable; with an occasional wiping they will last for years. Extra pens may be had at 10c. each. The Peerless is provided with a new top feed, which gives the best results in durability and good work. It will withstand all the effects of acids in inks, and produce uniformly good work without leakage or failure of any sort. Furnished with a regular full-sized and perfectly made and finished hard-rubber case. Engraved in finest manner. Similar pens in ordinary cheap plain barrel sell in stores at 50c and 75c. Our Reduced Price, Complete in Box, with Filler, 29c. Each; \$2.95 Doz.

VICTOR FOUNTAIN PEN.

This is a good reliable Fountain Pen, made by a leading manufacturer, and cannot be too strongly recommended as being the equal of any sold at a much higher price. All parts are of the most approved pattern. Holder is elegantly embossed and polished. The feed is an improvement on all others, insuring an even flow of ink and no leakage. The pen point is of popular size and made of Goldline, a new and durable metal which is not affected by the acid in ink. When not in use, a cap closes the holder air tight and protects the pen point. Each Pen complete in Case with Filler, and 2 extra pen points. Postage 2c. Price 25c. Ea.; \$2.60 Doz.

"READY CHANGE" HOLDER.

Just the Coin You Want!
Just When You Want It!



Can be carried in the vest pocket, holding 1, 5, 10 and 25c. coins to the amount of \$3.00, thus keeping your change compact and always at hand. It is simple and durable, having no complicated mechanism to get out of order, and is handsomely nickel plated. By the use of the "Ready Change" Holder you avoid inconvenience, delay and possible error in making change. No more small coin lost. No more torn pockets. Postage 2c. Price 9c. Each; 90c. Doz.

Pencil and Ink Eraser.

One of the handiest little desk articles that are made. On one end is a splendid pencil eraser, and on the other a perfect ink eraser, both set in polished hardwood barrel. Postage 1c. "Legitimate" trade charge 10c. for this; we import them and can sell a little lower. Our Price 8c. Each; 80c. Doz.

STANDARD FOUNTAIN PEN.

This pen is fully as good looking as the cut makes it and as good as it looks. The holder is of spirally drawn metal elegantly finished in nickel. The working parts are very ingeniously constructed. Just patented. The ink is contained in a glass well which is corked with a rubber stopper, when packed; in use the pen shank, having a rubber bushing, is inserted in place of cork. Entirely new and fully guaranteed; a very handsome and good working pen. Sold in stores at 25c. Postage 1c. Our Price 12c. Each; Special \$1.15 Doz.

X-RAY PURSE.

A great practical novelty! You see what you have and where it lies without opening. Celluloid form, strongly stitched to good grain leather back. Postage 1c. Price 10c. Each; 98c. Doz.

XX-RAY PURSE.

Extra quality with front and flap of celluloid. Price 20c. Each; \$2.10 Doz.

GENT'S COIN POUCH.

A very popular modern purse; compact strong and handy; about 3-in. square; fits the pocket nicely and opens wide and quickly; heavy tan grain leather, imitation seal; stamped edges; ball and socket clasp. Postage 1c. Price 13c. Each; \$1.25 Doz.

NO. 26.



A strictly up-to-date and high grade purse. Finest tan grain leather of superior finish. Size, opened, 3½ by 10 inches. Ample room for bills and coin and none wasted. Leather lined throughout; two ball and socket clasps; make up perfect; finish the finest. Dainty and durable. Postage 2c. Price 48c. Each; \$4.70 Doz.

SELF-REGISTERING PURSE.



The latest striking novelty in its line and a good one. It is having a sale almost equal to our pocket banks, of which millions have been sold. This is of leather, with a metal clasp, in which is located a locking and registering device which indicates through an opening the amount in dimes put in through a slot in the clasp. With the first dime the purse is locked and with the tenth it is unlocked. Price—until now 18c. each. We have just obtained control of its manufacture and will make it a "People's" purse. Postage 2c. Price 10c. Each; \$1.00 Doz.

SECRET LOCK BOX.

An invaluable article to everyone. Besides its novelty as a pocket case for Tobacco, Matches, Money, etc., it finds many uses for securing jewelry and other small articles from the curiosity of others; made of heavy brass and elegantly plated; 3½ in. long. A regular triple combination lock is contained in cover, and no one can open the box without knowing the combination. Postage 3c. Price 25c. Each; \$2.60 Doz.

STEEL.

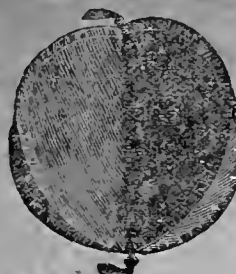
The most elegant and secure purse ever sold. Made entirely of steel rings interwoven. Will never wear out; lays loosely in pocket, taking up more or less room as it is full or empty; easy to get money from as your finger pushes contents up from outside. Has neat chain handle and ball clasp. Postage 2c.

Price 13c. Each;
\$1.25 Doz.

ADMIRAL DOT.

A little beauty; Genuine alligator; well made; strong nickel frame; two-ball clasp. Just the thing for child or small change. 2 in. high. Postage 1c. Price 7c. Each; 75c. Doz.

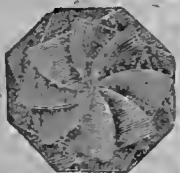
MYSTERIOUS PURSE.



Can you open it? You may say so, but can you? The Mysterious Purse is without doubt the most remarkable, interesting and mysterious production in this line of the Nineteenth Century. As a "Puzzle" it furnishes never failing amusement for all, while for the "curious" its mysterious secret invites the most careful examination and investigation. To those understanding the secret it can be quickly opened, while to the uninitiated it appears impossible. Full directions accompany each purse. Postage 1c. Price 15c. Each; \$1.55 Doz.

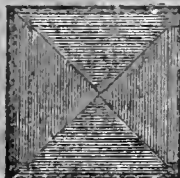
No. 500. Coin Purse—Dainty, convenient and high-grade; small size, 2½x3; fancy, imported leopard leather; outside card pocket on back; fine leather lined throughout; beautifully made and finished. Postage 1c. 30c. Each; \$3.60 Doz.

COLLAPSING.



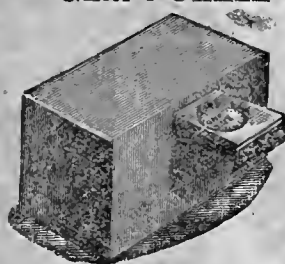
A novel purse but none the less practical and handy. Made of one piece of genuine seal leather folded into rose shape as shown in cut. 2½ in. across; lays comfortably in pocket, takes but little room, holds coin, bills and trinkets securely and opens readily; splendid quality and very cheap. Postage 1c. Price 12c. Each; \$1.15 Doz.

FOLDING PURSE.

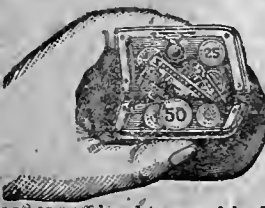


2½ in. square; fits palm of hand; a ladies favorite; opens by lifting any corner and closes when released; perfectly secure; holds several dollars. Beautifully made of finest grain leather, black, tan or red. Former price 50c. Postage 1c. Price 23c. Each; \$2.25 Doz.

GEM PUZZLE BANK.



A handsome dovetailed box with small drawer on top. You pull out the drawer, ask some one to put a penny, nickel or dime in slot, push drawer in and then pull it out quick. When money has disappeared and no way of getting it out. Secret only known to the owner of the bank. Fun, pleasure and profit combined. Postage 5c. New Price 8c. Each; 82c. Dozen.



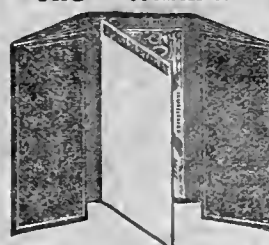
Here is a wonder among purses, the greatest novelty yet. It is an elegant and a very roomy purse, made from an extra fine quality of calf, with welled seams and lined with fine chamamois. There is a strong metal frame, and when the purse is shut there is no visible means of opening it. You can safely produce it full of money at any time and say off-hand to your friends: "I'll give you the contents if you open it." It will puzzle the cleverest to open it, unless they are shown the secret, when they will find it the easiest purse either to open or shut. Full directions for opening are sent with every purse. Postage 1c. Price 10c. Each; \$1.00 Doz.

SPECIE POCKET CASE.



Something attractive and salable. Beautiful in design, simple in construction and perfect in its operation. Holds all denominations to the amount of Six Dollars. Every business man will buy it, every conductor will carry it, and every family man will adopt it for his change. Postage 2c. Reduced Price 7c. Each; 70c. Doz.

The "Wizard" Bill Book.



This is a rare combination of utility and novelty. First, it is a splendid Men's Bill Book of large size, 8x3½ in., made of imitation Seal Leather, with ample pockets in each flap. The wonderful feature, however, is the part which retains the bills. The inside leaf is hinged at both sides and yet will open either way. You open the book and show a stack of bills. Closing it and deftly reversing the book, you again open it apparently as before and the money is all gone. It is the most secure device for holding bills, as the tapes shown in cut securely bind them in. Postage 8c. Reduced Price 35c. Each; \$3.75 Doz.

POCKET CASH REGISTER.

"Registers the amount of your purchase" just what you want to spend thrifly and others. It won't keep books but it will tell you whether your pocket has been picked during the day and call your attention to the fact that your money is going and perhaps getting low. A regular watch case, imitation stem wind, nickel finish. Pressure on crown registers 5 cents and when you get to \$1.00 small hand changes. Registers up to \$10. Postage 2c. Price 25c. Each; Special \$2.00 Doz.

POCKET BANKS.

The simplest, smallest and most practical Pocket Banks for the price yet made. Your money is as safe in this bank as any national bank and deposits cannot be withdrawn until the capital has been fully paid in. When bank is filled turn bottom piece from left to right. This bank has met with great favor and is the handsomest cheap pocket bank in the market. Made in two sizes, for Nickels and Dimes. Postage 2c. Price, any size, 8c. Each; 85c. Doz.

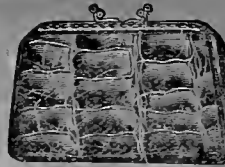


"BEATS ALL" PUZZLE PURSE.

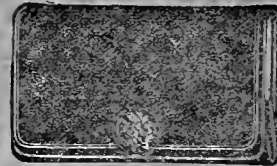




No. 490 Purse
Unique, simple and very handy. The nickel metal frame is so constructed that only a slight pressure on the clasp is necessary to open it, showing entire contents. You can select the coin you want in an instant; saves the trouble of digging into the dark depths of a pocketbook or wallet, and possibly the loss of your train or boat when traveling. Made of best sheepskin, 2 1/2 x 3 inches, in three colors, and of superior workmanship. Has special pocket for bills or cards. Postage 2c. Price 23c. Ea.; \$2.25 Doz.



No. 988.—Highest grade in the market. Genuine alligator purse, 4 large pockets, leather lined, with frame fancy fluted and nickel, 4 ball clasp, bellows top and sides, inlaid leather seams strongly stitched. Quality can't be beat and price laughs at competition. Postage 3c. Price 50c. Each; \$5.50 Doz.



No. 293, Ladies' Pocket Book—Medium size, 2 1/2 x 4; fancy stamped black leather outside; very neat design; oxidized clasp; 4 pockets; inside leather faced; splendid value. Postage 2c. Price 18c. Each; \$1.85 Dozen.



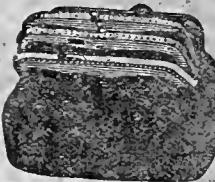
No. 0021, SEAL.

A Pocket Book and card case combined. Made of finest seal skin, black gum powder grain. Has an elegant ornamented flap, openwork metal patterns of sterling silver finish. Lined with soft black kid buffing. Inside nickel frame and clasp on coin compartment, and two extra pockets for bills or samples. Card space in the flap. Card case to be proud of and representing big value. Postage 3c. Price 30c. Each; \$3.05 Doz.

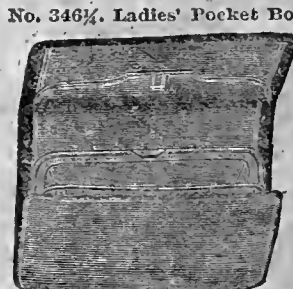


"Our Favorite Purse."—Fine leather pressed in a neat pattern, lined with undressed kid; large nickel frame and inside nickel frame coin pocket. A regular 50c. article. Postage 3c. Price 25c.; \$2.50 Doz.

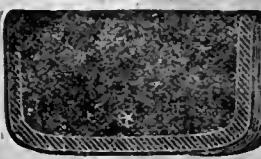
OUR FARMER'S WALLET.



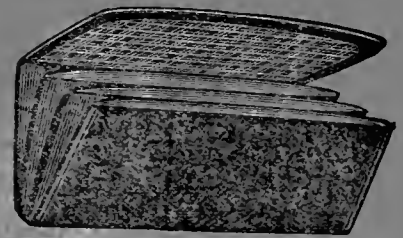
frames; frames beautifully ornamented and nickel. A good substantial every-day purse. Just like finding 25c.—buying it our price. One that is sure to please every time. Postage 2c. Reduced from 23c. Price 16c. Each; \$1.70 Doz.



throughout; strictly high class. Postage 3c. Price 45c. Each; \$4.50 Doz.



No. 470.—Fancy embossed men's pocket book in seal leather covers. Size, 4 1/2 x 2 1/2 in., with 7 compartments inside for bills, change, tickets, etc., and pocket for cards outside. No complicated clasp to undo but a simple button catch which flies open at the slightest touch. All stores charge 75c. Postage 2c. Our Price 10c. ea.; \$4.00 dz.



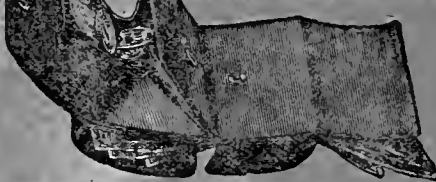
SPECIAL HIP-POCKET BOOK.

Six inch; full imitation black seal or red Russia leather; inside facing, 4 pockets. An ample and serviceable book for business men. Takes large papers and will wear a lifetime. Nothing cheap about it except the price, which we now reduce from 29c. Postage 6c. Price 23c.; \$2.35 Doz.

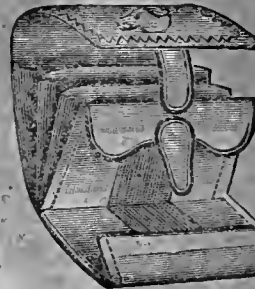
Men's Bill Book—Same as our "Special Hip" book but 2 inches longer, or 8 inches, making an extra large bill book, which will hold all bills, letters and legal documents. Assorted seal and Russia; 4 pockets; well lined throughout; scored edges. Good 50c. value. Postage 4c. Our Price 25c. Each; \$2.48 Doz.

COMBINATION PURSE NO. 48.

A beautiful Combination Pocket Book very difficult to illustrate and describe—it has so many clever features. Exquisitely made of real Russia leather; full leather.



er lined; small size 3 1/2 x 2 1/2. Has bill folder with one flap and wide opening specie pocket; 2 ball and socket clasps. Worth \$1.00. Postage 2c. Our Price 60c. Each; \$6.00 Doz.



Men's O. K. Wallet.—Used by our forefathers on which an improvement has never been devised. The most practical thing for carrying miscellaneous cash and papers, Russia leather and full lined, with bill folder and leather strap, 3 pockets and coin pocket. Postage 3c. Price 25c.; \$2.50 Doz.



bossed fluted design. Regular price \$1.00, Postage 3c. Our Price 45c. Each; \$4.50 Doz.



No. 802.—Morocco grain leather purse, 3 1/2 x 2 1/2 in., two pockets, chamis lined, frame exquisitely embossed, flower design, in gold and silver. Inlaid leather seams, making it the strongest purse sold. Postage 2c. Price 19c. Each; \$1.85 Doz.



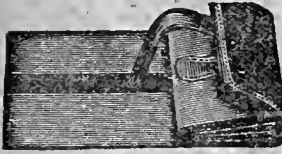
No. 107 Purse.—Genuine Russian calf of good quality, well made throughout, overlapping frame, nickel, 2 large compartments, easily holding \$5.00 in small change. Postage 2c. Price 11c. Each; \$1.15 Doz.

NO. 1079 BILL FOLDER.



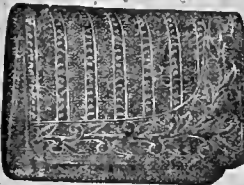
3 1/2 x 2 1/4 when closed. Fine smooth red leather outside; undressed inside. Two wings to retain bills; fancy design on flap; first-class finish; simple and convenient. Postage 1c. Price 17c.; \$1.70 dz.

OLD FAVORITE WALLET.

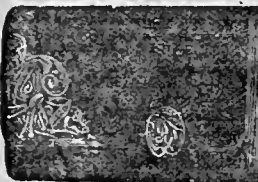


One of the most popular old time sellers. The average man of money wants an ample place for bills as well as change and valuable papers. This wallet furnishes all. Heavy, strongly stitched and fancy embossed cover of tan calf; 2 straps; well made pockets and bill folder; all leather outside and in; will stand years of hard service. Full size. A great bargain at our price. Just reduced from 27c. and worth 30c. at least. Postage 2c. Price 16c. Each; \$1.65 Doz.

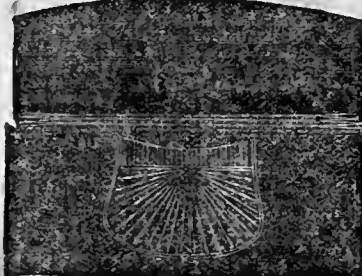
EMBOSSED No. 325.



Ladies' combination card case and pocket book; beautifully embossed grain and seal leather. Inside flap pocket; inside nickel frame; and three other pockets. Postage 3c. Our Price only 28c. Each; \$2.75 Doz.



No. 404.—Fine grain seal; oxidized fancy strip corner and clasp; fine inside spring frame and lock, nickel; morocco lined; 5 pockets. Postage 3c. Our Price 25c. Each; \$2.50 Doz.



No. 957, Bill Book.—Large size 8 1/2 x 3 1/2 in.; imitation seal outside; fancy embossed imprint; best duck lining; 3 large and 1 embossed card pocket. It also has a 32-page ruled, flexible cover memo book 3 1/2 x 8, which slides into an outer compartment. Built for service. Worth 75c. in stores. Postage 5c. Our Price 40c. Each; \$4.00 Doz.

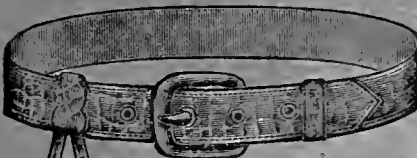
DO NOT FORGET POSTAGE.

Highland Plaid Belt.



A gorgeous creation in beauty and stylishness, of any other belt, regardless of price. Made of the finest fast colored silk, 1 1/2 inches in width, and lined with the best black Farmer Satin, with silk stitching. The up-to-date harness buckle and eyelets are of strong metal, heavily nickled and richly polished. Throughout the workmanship is superior, in point of excellence, to anything ever attempted on a belt at ten times the price. We can furnish this belt in three shades of plaid; light, medium and dark, one as pretty and tasty as the other. We are so confident that our many lady friends will be more than delighted with this belt, that we will not hesitate in refunding money to any one not satisfied with it. Postage 3c. Price 42c. Ea.; \$4.25 Doz.

BOULEVARD BELT AND BAG.



Something new this season; a dainty combination of Belt and Chatelaine Bag, which will prove very popular with bicyclists. Belt made of fancy alligator leather, carefully lined, stitched and creased; leather covered buckle and loop. Bag made with double stitched black bottom, gilt frame, leather covered front and leather lined. The belt

or bag, if bought separately, would cost 75c. each in the cheapest stores. Our price is 100 per cent. lower and a record breaker. Postage 5c. Price, Complete, as shown, 65c.; \$6.50 Doz.



No. 223.—Extra fine polished Belt of genuine cowhide; regular length; 1 1/2 inches wide; nickled harness buckle, double strength enameled eyelets of metal and 3/8 inch leather flap holder, securely riveted. Furnished in black only. Not a flashy Belt, but a good, substantial one which can be worn with almost any dress. Postage 3c. Price 21c. Each; \$2.20 Dozen.

Ginch MOSQUITO HAT.



A cinch indeed! This man don't care how many mosquitoes, beetles or bats there are in the air; he is living in his little world where those animals may not come. This hat is large value aside from its mosquito-protective feature. Its brim is 15 in. in diameter, making it the most complete sunshade in existence; its shape is held by tempered steel wire hoop, and it may be folded up, crushed or treated in any way, and it will quickly resume its proper shape as shown in cut. The fabric used is specially made for the purpose—light but tight woven, and brown in color. Crown is ventilated and band is elastic and fits snugly any head. To the outer rim is attached the netting of special strong quality. Besides its ordinary uses, for persons working around bees, in flower gardens, etc., it is invaluable. It folds up into small compass and will go in an ordinary coat pocket; provided with a pouch for this purpose. Postage 5c.

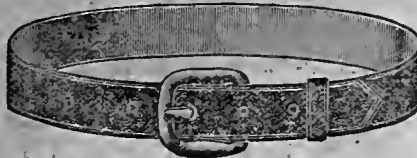
Reduced Price 48c. Each; \$4.75 Doz.

FACE CHAMOIS.

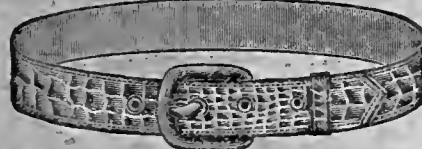
We have these pieces, which are six inches, cut from whole skins of the finest quality, and offer them at low prices, edges neatly scalloped. Postage 1c. Price 7c. per piece; 70c. Doz.



of the most pleasing shades of Scotch Plaid, and a perfect greatest novelty of the season and far and away ahead, regardless of price. Made of the finest fast colored silk, 1 1/2 inches in width, and lined with the best black Farmer Satin, with silk stitching. The up-to-date harness buckle and eyelets are of strong metal, heavily nickled and richly polished. Throughout the workmanship is superior, in point of excellence, to anything ever attempted on a belt at ten times the price. We can furnish this belt in three shades of plaid; light, medium and dark, one as pretty and tasty as the other. We are so confident that our many lady friends will be more than delighted with this belt, that we will not hesitate in refunding money to any one not satisfied with it. Postage 3c. Price 42c. Ea.; \$4.25 Doz.



No. 240.—Well made and strong. Ladies' black seal grain leather, with machine pressed edges and strap. Patent riveted eyelets and latest style harness buckle, nickel plated. Don't judge its quality by our price, the real value is 40c. Postage 2c. Price 12c. Each; \$1.25 Doz.



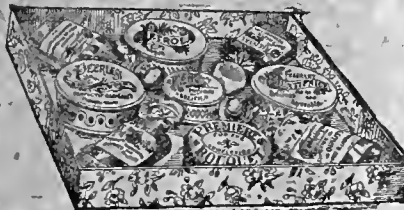
No. 247.—A very pretty Belt of imported Persian alligator, very soft and pliable, warranted not to crack and lined with good leather. Edges evenly stitched and creased; harness buckle of hard metal with leather covering stitched with silk. We can supply this Belt in three colors: Green, brown and black. Postage 2. Price 40c. Ea.; \$4.15 Doz.

DIANA GIRDLE.



Our illustration of this Girdle gives you a poor idea of its beauty and attractiveness; each head is a perfect likeness of Diana, the Grecian Goddess, embossed on metal and oxydized silver plated. It is an exact copy of these made in solid Gold and Silver for New York's most fashionable society ladies, and has proven itself the most stylish Girdle on the market. Links and rings of strongest silvered metal, and guaranteed not to break. Easily adjustable to any size. Postage 3c. Price 30c. Each; \$3.20 Doz.

TOILET OUTFIT.



Cut gives some idea of the character and extent of this new outfit called "La Belle Americaine." Contains one bottle each Oriental Balm for removing freckles, sunburn, etc.; Creme de Creme for beautifying complexion; Eau de Cologne; Royal Bouquet Extract; Cake of Premiere Facial Soap; Box of Fragrant Dentifrice; Box of Peerless Face Powder; Box of Karo Breath Perfume and a Box of Petrola for chapped hands, etc. All put up exquisitely each package being either with lithographed label or in lithographed metal box. Nine articles any of which would cost from 15 to 25c. in a drug store. All put up in handsome heavy hinged cover box with colored lithographed labels. Worth \$2.00. Postage 28c. Our New Price 34c. Each; \$3.38 Doz.



No. 407.—The very latest in Ladies' Purses; the design is entirely new and original and never before seen on purses selling at less than \$3.00. The embossed work shows artistic skill and is executed upon fine, soft brown leather with the background of black. All parts show the best material and workmanship; the two compartments are leather lined, sides of kid, and metal trimmings are fancy fluted and nickled. Centre rim gold plated. Postage 3c. Price 18c. Each; \$1.85 Dozen.

BELT PURSE.



A great favorite with Cyclers, Golfers and quite a fad for general wear. Made of the best Russet Leather, strongly stitched, with ball and socket clasp and loop strap for suspending from belt. A neat and catchy purse which nearly every one should have. Postage 1c. Price 3c. Each; 80c. Doz.



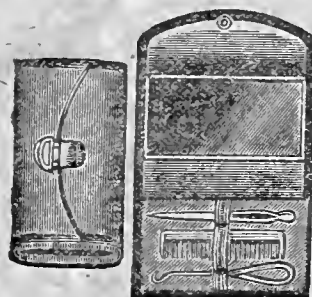
No. 477, Child's.—Well made purse of Liliputian size. Ooze calf leather; assorted colors; fancy silver plated trimmings, with two ball clasp. A small purse at a smaller price, which will delight any child. Postage 1c. Our Price 4c. Each; 40c. Doz.



SHOPPING BAG NO. 2.

Large black grain bag, imitation seal; very strong and durable. First class finish; leather handles; large outside pocket with fancy embossed sides. Sateen bag with tape strings; 11 inch; worth 75c. Postage 10c. Price 45c. Each; \$4.80 Doz.

JEWEL TOILET CASE.



One of the most complete and compact pocket outfits made. It contains a bevel plate mirror, ear spoon, toothpick, nail cleaner, comb and button hook in neat folding case with beautiful white celluloid cover with patent plated clasp. Its high toned in appearance, well made all through and very cheap. We are selling hundreds every day, and at our reduced price our sales will be enormous. Postage 2c. Out Price 9c. Ea.; \$9.00 Doz.

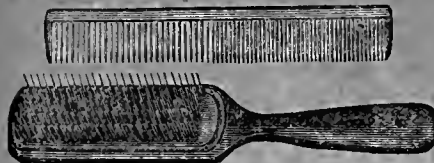
COMB AND MIRROR CASE.



A special importation of our own, which cannot be duplicated at double our price. A neat and strong imitation-leather case, with good quality mirror mounted in side, and containing a good-sized and strong tortoise-shell comb, perfectly made and of extra good finish. A splendid gent's rest-pocket companion, and equally desirable for ladies. Postage 2c. Price 6c. Each; 82c. Doz.

Revolving Pocket Comb.

OPEN. CLOSED.
This is without doubt the most ingenious Pocket Comb ever devised. The comb moves on a pivot, turning itself inside out and protecting the teeth against all danger of breaking when not in use. Convenient in size, 1x4 in. and made of the purest hard rubber, richly polished. Postage 1c. Price 18c. Each; \$1.75 Dozen.

METALLIC COMB AND BRUSH.

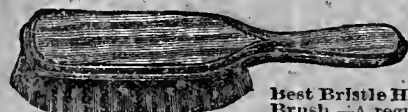
Brush is made of wire bristles set in rubber; the handle and back of polished, ebonized wood. Cleanly and healthy for the scalp. With brush is sent a fine nickel-plated metallic comb, making a valuable and cheap combination. Postage 8c. Price per Set, 20c.; \$2.00 Doz.

ALUMINUM POCKET COMB.

These Combs are rapidly taking the place of bone and rubber Combs, being much lighter, always clean, unbreakable, and with their highly polished appearance make a neat and attractive article. Made of fine and coarse teeth, which possess considerable spring; but if by accident they should become bent they can easily be straightened without fear of breaking. Handsome leatherette case with each. Postage 1c. Price 6c. Each; 55c. Doz.

Cleo de Merode Comb.

To those who have not tried aluminum combs we are pleased to state that there has never been a comb produced heretofore, which has given as much satisfaction. Our Cleo de Merode comb is made of purest aluminum, will not injure the hair in the least and is a marvel of lightness and strength. The comb is 7x1 1/4 inches, straight backed, fine and coarse teeth, easy to handle and will give excellent service. Former price 60c. each. Postage 1c. Our Price 19c. Each; \$1.95 Dozen.

**Best Bristle Hair Brush.**

500. penetrator. Black okatka center, white bristles outside; handsome mottled wood back, elegantly finished. Positively better than any 500. brush ever on the market. Postage 6c. Price 20c. Each; \$2.00 Doz.

RUBBER TOILET BRUSH.

Made of rubber, with flat ended teeth of circular biting edges which makes the brush so effective, also has a point on the end to use for the nails, and has a fine hard wood ornamental handle. By far the most effective brush made. Acts quickly and without irritating the skin. Postage 2c. Price 24c. Each; \$2.37 Doz.

TRIUMPH CORN RASP.

This Rasp offers the most thorough and expeditious method of removing those common nuisances, Corns. The well-known cause of Corns is superfluous cuticle or callous and absence of proper blood circulation. The rasp removes the callous and induces circulation and restores the toe to a normal condition promptly. Postage 2c. Price 7c. Each. 76c. Doz.

IDEAL COMPLEXION BRUSH.

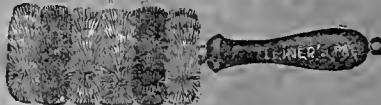
This useful article should be in the possession of every person who takes a pride in the care of the complexion and skin. The Ideal is a well made Brush of the finest bristles securely fastened to a solid handle; comfortable to hold, and which cannot become loose after wetting. Dries out quickly being transparent and quite light. Very soft and pliable and has no equal for invigorating and beautifying the skin and increasing the circulation of blood. Made in white and black bristles. Postage 4c. Price 25c. Each; \$2.50 Doz.

BRUSH, COMB and MIRROR.

How often do you have them all with you? One of the finest toilet combinations we offer. A good white bristle 5 row hair brush, with bevel plaid mirror set in back, and first class hard rubber comb folding into back. 6 inches long, open; strongly made and beautifully finished. Postage 1c. Price 24c. Each; \$2.00 Doz.



The Yankee Broom.—Another tribute to Yankee ingenuity. For cleaning mud, spots, etc., from clothes, and things in general. With wire cloth on one end to start the dirt and brush of stiff plush on the other to finish the job. A neat little article (cut 1/2 size), which you would not sell for a dollar if you once tried it. Postage 1c. New Price 4c. Each; 40c. Doz.

PATENT BATH BRUSH.

One of the well-known wire-frame indestructible brushes. Nothing about it to rot, breed disease, or give out. Brush is made only of bright retinned wire and pure, long Russian bristles. Built to produce a "glow" on the skin. 9 in. long; 4 in. wide. A 50-cent brush. Postage 8c. Our Price 25c. Each; \$2.40 Doz.

**MAGIC POCKET MIRROR.**

This is a beautiful little at the other, holding the hosiery firmly in position hand mirror, made entirely at all times. Easy to adjust and cannot tear or of metal so that it will never injure the fabric; contains no rubber elastic to bind break. Though small, the leg and stop the blood circulation. Is the mirror being convex it shows most comfortable Garter ever worn. Postage 1c. the whole face and shoulders. Price 11c. Per Pair; \$1.15 Dozen.

CHAMPION GARTER.

One of the most famous and without exception the peer of any in the market. Its quality is the very finest; not a weak point in it nor a cheap feature. Best pure silk elastic web, 3/4 in.; pure silk cord; assorted colors; finest nickel fittings; applied as shown in cut; adjusts to any size or shape leg, and in this is the most comfortable and effective garter. Note the price—less than one half that of others exactly the same. Postage 1c.

Price 16c. Pair; Special, \$1.60 Dozen.

ELECTRIC COMB CLEANER.

This is the only practical Comb Cleaner ever invented. It is made entirely of metal, nickel plated. Will quickly and thoroughly clean any Comb, regardless of length or shape of teeth, leaving it like new; as necessary as the Comb itself, and should be in every home. Its neatness and utility commend it to all as an article of genuine merit. Postage 2c. Price 15c. Each; \$1.55 Doz.

DAISY NAIL FILE AND TRIMMER.

The oldest and best manicure combination. It comprises a nail file, cleaner and trimmer, and is so constructed that it can readily fold itself into a very small space. Manufactured of the finest English steel, heavily nicked and polished. The trimmer is ground to a razor edge and cuts clean and round; file is deeply and evenly ribbed and is instantly ready for use by simply pressing the ring; it also acts as a lever for the trimmer. Postage 1c. Price 23c. Each; \$2.25 Doz.

PLIER NAIL TRIMMER.

To those who give much care to their nails this will save much time and do the best of work. Made like a pair of pliers, of the finest steel, full polished and nicked; ground and polished jaws and clip for holding closed. Postage 3c. Former price was 60c. New Price, 40c. per pair; Special, \$3.65 Doz.

STEEL TWEEZERS.

Regular Jewelers' Tweezers; of best steel, tempered, ground and polished; strong corrugated points; welded joint. Postage 1c. 3 1/2 in. Price 9c. Each; 92c. Doz. 4 1/2 in. 11c. Each; \$1.14 Doz.

MEN'S GRIP GARTER.

The very latest in Garters for men; is a great improvement on all others, being made from one piece of metal, nickel plated. There is nothing to get loose or out of order; simply grips the hose at one end and the drawers

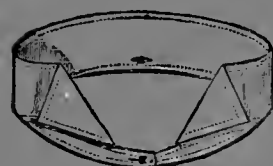
DERBY CUFF HOLDER.

Can be worn with any Cuff made; the newest in Cuff Holders and absolutely without a peer on the market. Will fit any style Cuff. You can easily make the new link cuffs out of your plain round ones as quick as a wink. In the "Derby" perfection in Cuff Holders has been reached, and no one can afford to be without this simple and economical holder. Postage 1c. Price 12c. Pair; \$1.25 Doz.



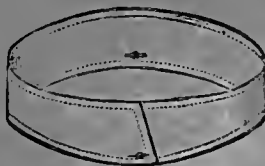
Perfect Cuff Holder. —Cuffs very often come unbuttoned and creep up or fall down annoyingly. The Perfect corrects this fault. It fastens the cuff securely to the inside of coat sleeve. Postage 1c. Price 9c. per Pair; 90c. Doz.

CELLULOID COLLARS AND CUFFS.



POLICE.

Sizes 18 to 20 inches.
(Front 2 in. Back 1 1/2 in.)



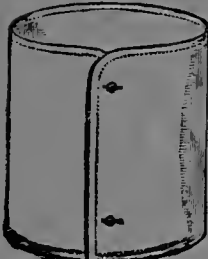
BRIGHTON.

Sizes 14 to 18 inches.
(Front 1 1/2 in. Back 1 1/2 in.)

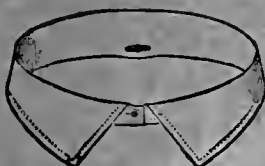


STERLING.

Sizes 12 to 18 1/2 inches.
(Front 2 in. Back 1 1/2 in.)



EXCELSIOR.
Sizes 8 to 11 1/2 in.
Width, 3 1/2 in.



HECTOR.

Sizes 13 to 20 in. Front 2 1/2 in.

ready for use. If you have ever found yourself without a clean collar in the house, you can easily appreciate the advantage in using Celluloid Collars. The buttonholes are warranted not to tear or break. We only show the very latest and most popular styles; and when ordering, please be particular to mention correct size. Postage 1c. on each. Price, Collars, 17c. Each; 1.75 Doz. Cuffs, 35c. Pair; \$3.50 Doz.

These Collars and Cuffs are practically indestructible, will stand years of wear and still be as good as new. Use them once and you will wear no other.

The cheapest, best and most convenient collars on the market. They are made of the very finest linen, and then covered on both sides with celluloid, giving them a permanent and high polish, and making them absolutely waterproof.

When collar is soiled, all that is necessary is to rub over it lightly with a wet sponge or cloth, then dry and the collar is again ready for use.

ELECTRIC RUBBER MENDER.

Black, White or Brown. Our Electric Rubber Mender will mend and repair silk and worsted dress goods, moth-eaten or torn coats, pants, umbrellas, billiard cloth, so neatly that it is hard to find patch or hole. It mends blankets, boots and shoes, leather or rubber. Consists of a sheet of rubber tissue

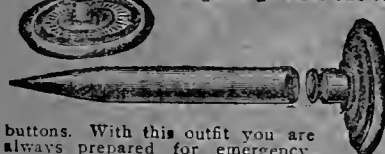
Old style patch.

8 feet long and 4 inches wide. A small piece is cut and laid between the patch and garment, and heat applied, which practically vulcanizes the two pieces of cloth together, so that they cannot be separated by pulling, soaking or by wear. Each package contains ample instructions and suggestions for many other uses than named above. We furnish 3 colors: White, Brown and Black. Price just cut down about one-half. Postage, 1c. Price 6c. per Package. 3 Pkgs. 15c.; 55c. Doz.

New style patch.

PAD-LOCK BACHELOR BUTTON.

Every man has seen the time when he would have given its weight in gold for one of these



buttons. With this outfit you are always prepared for emergency. This outfit consists of 12 buttons and parts (as shown in cut) and a polished steel needle, fitting the shank of button and enabling user to fix it exactly and firmly to place, when the padlock fastening goes quickly on, holding it securely and forever. Postage 1c. Price 8c. Pkg. of 12; 80c. Doz. Pkgs.

Acme Shoe Lace Fastener.

A simple little contrivance which can be attached to any pair of shoes in a moment. Fastens the lace and keeps it fast every time. So simple that a child can make use of it for its own shoes. There are many kinds of Fasteners in the market, but this one we can recommend as the best. Buckles and Fasteners, with full instructions how to use with every pair. Postage 1c. Price 5c. Pair. Special 40c. Dozen Pair.



Go-peep Pocket Mirror.

A handy and useful little Glass. 2 in. size, mounted in nickel frame, suitable for the pocket. Gentlemen find it a great convenience, and ladies a very necessary article at all times. Postage 2c. Price 8c. Each; Special 25c. Doz.



GRIP DRAWER HOLDER.

The Grip takes hold of drawers at any point and the broad hook hangs over the margin of trousers, holding drawers securely without constriction at any point or strain on either drawers or trousers. Postage 1c.

Price 9c. Pair;
94c. Doz.

POCKET SHAVING GLASS.

All travelers will find this suited to their use. The mirrors have a fine glass of good size (3 inches) mounted in embossed metal case, with adjustable back, to stand upon when open, or it may be hung against the wall. Folds into very small compass, easily carried in the pocket or thrown into bag with other articles, without danger of breaking, being entirely cased in metal. Postage 2c. Price 6c. Each; 59c. Doz.



MUSTACHE TRAINER.

A piece of finest silk gauze, neatly hemmed, to which is attached loops of Silk Elastic. The trainer is placed over mustache and loops over ears. A few minutes wearing daily, while dressing, sleeping or eating, will suffice to produce the desired result. Is it not worth the trouble? Try it! Postage 1c. Reduced Price 11c. Each; \$1.05 Doz.



Leather Key Chain.

Brand new! Elegant, strong and durable; will not wear the clothes as metal chains

will. Made of continuous inter-looped links of Russia calf; 10 in. long; with fine steel key-ring attached. Postage 2c.

Latest Price 7c. Each; 75c. Doz.

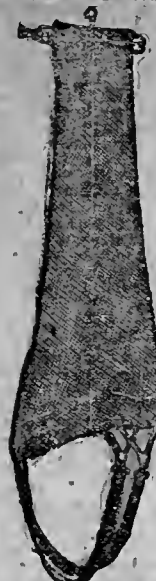
Best Cuff Holder.



A favorite style; nickel-plated brass; holds cuffs at any length by gripping hem of sleeve. Postage 1c. Price 7c. Pair; 70c. Doz.

IDEAL PANTS HANGER AND STRETCHER COMBINED.

PATENT APPLIED FOR.



It is a mistaken idea people have, that a stretcher removes baggy knees from pants, not considering that baggy knees come from neglecting the pants, and when once neglected nothing but sponging will do the work, this only for one time, no more.

Pants require more care than a coat; only hanging upside down will preserve their shape, and prevent baggy knees. Pants of every day wear, being in the Ideal Hanger through the night while you are resting, will look just as shapely as if just got from the tailor. If you hang them every time when retiring. This can be done in one moment's time, and the same in taking them out, without disturbing suspenders or contents of pockets. Does not force your pants; does not make them longer; simply stretches the pants by their own weight, which you cannot do by any other kind of stretcher. This Ideal Hanger and Stretcher can be taken in your trunk, satchel or pocket, not taking up much room.

Postage 5c. Price 10c. Each; By Express \$1.00 Doz; \$ 9.00 Gross.

ROUGH AND READY SUSPENDERS.



Here's a good old time favorite, the Firemen's Suspenders; color, red; Men's size. Leather ends, leather adjusting straps, and leather bonad. Elastic shoulder straps and double elastic piece set in the back. Won't "bust" when you stoop down suddenly. Double stitched. Postage 4c. Reduced Price 14c. a Pair; \$1.43 Doz.

ELECTRIC SPOT KING.



For removing immediately all kinds of Stains, Grease, Tar, Paint, Pitch, Oil, etc., from any fabric, such as Silks, Kid or Woolen Goods, Carpets, Lace Curtains, Table Linen or any article of wearing apparel, without the slightest injury. Famous the world around as being the best article for the purpose. It works like magic. Postage 3c. Price 8c. Each; 80c. Doz.

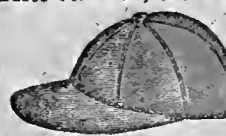
the best article for the purpose. It works like magic. Postage 3c. Price 8c. Each; 80c. Doz.



Leader Belt.—Very wide, substantially made from best lisle thread web in beautifully assorted colors, twist pattern slide and extensible snake buckle. Splendid value at double the price we ask. Quickly adjustable to any ordinary length, for man or boy. Postage 3c. Price 7c. Each; 70c. Doz.

extensible snake buckle. Splendid value at double the price we ask. Quickly adjustable to any ordinary length, for man or boy. Postage 3c. Price 7c. Each; 70c. Doz.

ETON CAP.



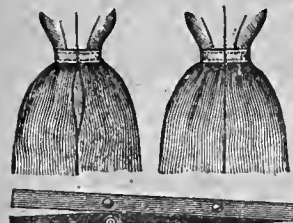
4 in. visor. The material is of the fine quality blue flannel, fast color. Postage 3c. Price 40c. Ea.



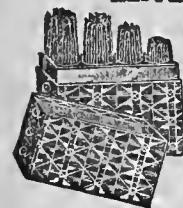
The Atlas Sprinkler.—For sprinkling of all kinds; 5-inch rubber bulb; metal screw cap with check valve, allowing water to flow in quickly. Reduced from 75c. Postage 9c. Price 50c. Each; \$5.10 Doz.

BOYS' BLUE JEANS.

The Blue Jean fad of last year among the youngsters of Greater New York will spread throughout the country this year. The children are beginning to make their appearance, while at play, in their favorite suit of Blue Jeans, and present quite a novel appearance. We have a contract with a large Clothing Manufactory to supply us with Blue Jeans, our understanding being that they shall be strongly made of fine woven Blue Denim of fast color, cut high in front with shoulder straps, and plenty of pockets. We have them in all sizes up to 12 years. In ordering give the boy's age, and we will send a pair to fit. Our price is low, and we expect to be called upon to supply the majority of the "Rising Generation" this year. Postage 8c. Price 35c. Pair: \$3.45 Dozen.

**PLACKET FASTENER.**

A perfect Fastener, strongly made, will never wear out, and is good for any number of dresses. Easy to fasten or unfasten, keeps the placket closed, and the back of dress in good form. The dress makers praise it, and the wearers are delighted with it. Its use avoids all gaping and tearing out of bottom of placket, and makes the use of hooks and eyes, buttons, button holes, and safety pins unnecessary. Postage 1c. Price 8c. Each; 79c. Dozen.

ELITE HAIR PINS.

A splendid assortment of the best make Pins for our lady friends. Handsome case enameled in imitation of Scotch plaid, containing 5 doz. Pins assorted sizes; 3 bunches of straight and crimped Pins, and 1 bunch invisible Pins. The case would be a bargain at any store, at double the price we ask. Postage 3c. Price 7c. Each. 75c. Doz.

Complexion Tea.

Produces a lovely complexion and a pure, soft white skin. Will remove Pimples and Flesh Worms in one week. Cleanses, whitens and softens the skin. Beautifies the Complexion and Removes Wrinkles. One package is usually sufficient to cure the most stubborn cases. Postage 2c. Reduced price 9c. Pkgs; 85c. Dz.

**WONDER DARNING MACHINE.**

A little device that entirely revolutionizes the work of darning and mending; selling by the million in all the large city stores; works like a loom, and equally well on all fabrics as well as knit goods, leaving the work free from lumps and botches and as if no mending had been made. A child can use it as well as an expert; made entirely of metal, and supplied with full instructions. Reduced from 23c. Postage 2c. Price 18c. Each; \$1.85 Doz.

PURSE GARTER.

The latest fad in garters is to have a small purse attached to them. We have just the article, a neat leather purse with nickel ball and socket clasp, attached to garters of fine silk webbing with fluted edges. Fastened with combination buckles and clasps, which are quickly adjusted to any size. Clasps are gold plated, and engraved with suitable inscriptions. Are also ornamented with handsome Silk Bows. We have them in the very latest color combinations, which we imported direct from Paris. Postage 3c. Price 40c. Pair; \$4.10 Doz.

POCKET MIRROR.

Something you needn't be without because of its price. Good size 2 inch; true reflecting mirror, securely mounted in strong enameled case, with embossed swinging cover with very artistic design; case closely resembles celluloid. Notice our new price. Postage 1c. Price 5c. Each; 48c. Doz.

GOSAMER WATERPROOF SLEEVE PROTECTOR.

Fine Gossamer, properly cut, and neatly and strongly made up. Enables a lady to go from parlor to kitchen without changing dress or soiling cuffs or sleeves, very light and durable, worth 50c. Postage 3c. Cut Price 18c. Pair; \$1.75 Doz.

CHAMPION HAIR CRIMPER.

The Best Crimper Made.—Takes the place of Curling Irons, Paper, etc. No heating necessary. They hold the hair securely in place without injuring it, and cannot get out of order. And the wavy shape of the Crimper gives the hair a naturally curled appearance. 15 to 30 minutes is sufficient to crimp the thickest and strongest hair. Postage 4c. Doz. Price set of 4, 14c. 34c. Doz.



Universal Heel Plate.—Metal Heel Plates. No nails or screws required. Have sharp points to drive into the heel. Small, medium or large. Postage 1c. Pair. Price 2c. a Pair; 20c. Doz. Pairs.

TOOTH BRUSH NO. 2.

The finest brush made; sold in stores at 40c. Finest quality white bristles; extra stiff and durable; trimmed to fit the jaws; warranted not to fall out. Large, carved ivory handle, perfectly shaped. Postage 3c. Price 18c. Each; \$1.80 Doz.



Seamless Dress Shield.—These shields are the finest quality of linen, fibre and rubber, strong, bandsome and durable, and we guarantee every pair to be impervious to all moisture. Postage 1c. Price 8c. a pair; 80c. Doz.

CELLULOID FACE SHIELD.

Wheelmen, expressmen, hack drivers, draymen, motormen, railroad men, sailors and employees in planing mills, machine shops, etc., have found this shield as necessary as glasses to a semi-blindman. It is perfectly transparent, is scarcely noticeable when worn, and yet is an effectual protection against sun glare, cold, wind, dust, snow, sleet, rain, sawdust, shavings, insects or any foreign substance liable to come in contact with the eyes and face. Postage 1c. Price 15c. Each; \$1.60 Dozen.

COAT COLLAR SPRING.

HE USES IT.



SO DOES SHE.

Saves the wear on button holes, which disfigures a coat quickly. By its use the Coat Collar and Lapels always retain their shape and never require pressing, thereby saving many times their cost in a short time. Made of fine oil-tempered steel, formed to fit under the collar with a firm hold. Comfortable and elastic. It keeps coat closed without the use of buttons, which so quickly wear them and button holes out. Over 2,500,000 sold. Postage 3c. Price 8c. Each; 80c. Doz.; \$8.10 Gross, by Express.

RUBBER COMPLEXION BRUSH.

For beautifying and invigorating the skin it has no equal. The brush is 6 1/2 in. long, by 4 wide, is used for an oily, sallow skin, wrinkle development; and for bathing, soft and pliable. Can be used dry as well as with water. Explicit directions accompany each brush. Postage 2c. Reduced Price

42c. Each; \$4.25 Doz.

Ladies' Atlas Syringe.

Made entirely of the best quality hard and soft rubber; very large capacity and entirely free action, giving a large, quick flow and suction. Has no valves, and is very efficient for its purposes. Our rubber goods are guaranteed the best in the market and our prices away below it. Postage 12c. Price 98c. Each.

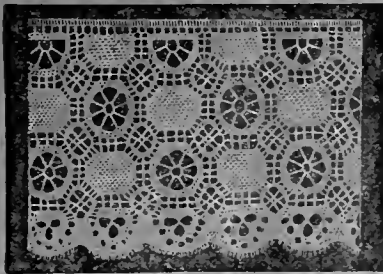


PRINCESS.—Full size strong curler, 9 in. long, oak handles, nickel-plated steel tongs. Postage 43c. Price 11c. Each; \$1.10 Doz.

CURLING IRON HEATER.

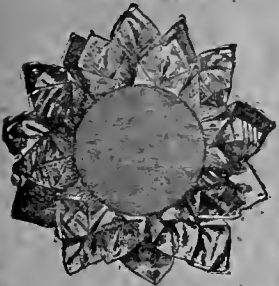
No. 1. The finest heater in the market. A long nickel-plated tube contains asbestos wick which absorbs oil or alcohol. The rests hold the iron in proper position. Postage 6c. New Price 35c. Each.

PILLOW SHAM LACE.



We have many beautiful patterns, width 2 or 3 inches. It is a staple article and can be used for Pillow shams, Ties, Aprons, etc. Is very strong and wears like a board. Postage on a dozen yards 30. Price 5c. per yard. 50c. per dozen yards.

Parisian Silk Mats.



These Mats are a marvel of French skill and have the shape of a sun flower. They are made of the best Silk material, plain and brocaded of different shades, and are the most ornamental and decorative Mats for lamps, vases, etc., that could be used on parlor tables or mantle pieces. Their

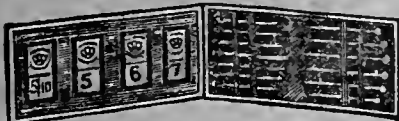
size is 34 inches round. Postage 1c. Price 11c. Each; \$1.08 Doz.



Siltocot.—This is a high imitation of pure silk, put up 100 yds. to the spool, diamond wound. Warranted pure dye, and fast colors. Useful for knitting, crochet, and other fancy work. Takes the place of genuine silk, wears and looks as good, and costs less than half. Comes in all the leading, solid colors.

Postage 2c. Price 6c. spool; special, 82c. Doz.

CLIO NEEDLE CASE.



A regular 25c. case. Contains 4 packages needles, assorted sharps 5 to 7, 10 black steel hat and shawl pins, 10 best steel heavy needles. Every article of best silver steel warranted not to bend, break, or cut the thread. Fine bronze lithographed case, 10 in. long. Postage 1c.

Price 4c. Each; 42c. Doz.

WATCH TAPE MEASURE.



A little beauty 40-inch linen Tape Measure, with spring return in electro gold plated case, and having

hands, dial and crystal in imitation of a lady's chateleine watch. An entirely new and unique combination which has "taken" with every one. Postage 2c. Price 23c. Each; \$2.25 Doz.

THIMBLE AND JEWEL CASE.



This is as pretty a little piece of fancy goods as ever produced; made of fancy white metal with hinge cover and catch; covers are two styles, plain glass or mirror; each case contains an elegant aluminium thimble very pretty in design, with a motto on each. Not only suitable for a thimble case but just the thing for trinkets and jewels. Postage 10c. Cut Price 8c. Each; 82c. Doz.



REMNANTS OF SILK RIBBONS.

We have purchased at recent wholesale auction sales several large lots of Remnants of Silk Ribbons, at prices which will enable our lady customers to secure splendid bargains. These remnants are all from one to two and three yards in length, and many of them are the finest quality of Ribbons in the market, of different widths, in a variety of fashionable shades, in fact, nearly all colors are represented; also different kinds of Ribbons adapted for bonnet-strings, neckwear, trimming for hats and dresses, bows, scarfs, etc., etc. No lady can purchase such fine Ribbons as these at any store in the land for many times our price, so that the bargains offered by us should be taken advantage of by our customers. Our stock of Silk Ribbons from which we put up these 30 cent packages consists of Crown Edge, Gros Grain, Moire, Picot Edge, Silk Brocade, Striped Ottoman, and various other styles of Plain and Fancy Silk Ribbons suited to the wants of our lady friends. We put up carefully-assorted packages of Silk Ribbons. No remnants less than one yard long and all first-class, useful goods. Price just reduced to 30c. Postage 2c.

Price 30c. package;
3 for 80c.
\$3.00 Doz.

GALYX-EYED NEEDLES.



The accompanying cuts represent the eye of this Self Threading Needle very highly magnified. Necessary to preserve good sight. Invaluable for failing sight. It can be threaded in the dark or by a blind person in an instant, and works just the same as a common needle. The eyes are gold finished, and the whole needle is gotten up in superior style. Cut No. 1 shows the thread being drawn into the eye of the needle. Cut No. 2 shows the thread after being drawn in. The square end of the eye will not allow the thread to draw out again. They are put up in sharps 1, 2, 3, 4, 5, 6, 7, 8, 9s, in solid sizes, and 3 to 9s. 5 to 9s, and 4 to 8s assorted sizes, in between we have No. 6-7-8 in solid sizes and 4 to 8 in assorted sizes. Postage 1c. Doz. papers. Reduced Price 9c. per paper; 85c. Doz.

WASTE SEWING SILK.



A rare bargain; 1,200 or 1,500 yards of remnants of various lengths, from one to eleven yards. Every imaginable color; finest quality of sewing silk; no waste, every yard can be used. Just as good as spool silk if you don't mind a little trouble which will save you \$2.00 to \$3.00 on this lot. Suited to every class of work, sewing, embroidery, etc. Postage 2c. Price 18c. per Package; \$1.80 Doz.

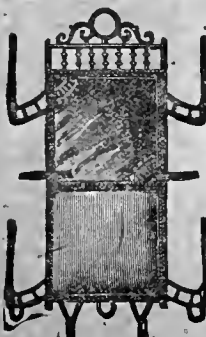
LINEN INITIALS.



36 initial letters artistically embroidered in best silk thread on strong linen. The surest way of marking your linen. It would take the most expert needlewoman several days to do what we sell for a few cents. We furnish any letter. Package contains 36 initials. Postage 1c. Price 7c. pkg.; 72c. Doz.

Kid Hair Curlers.—Double the size of engraving. Stuffed inside; each has a flexible wire; do not injure the hair; black and brown. Postage 10c. Price 7c. Doz.; 70c. Gross.

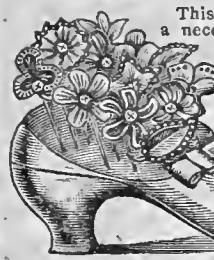
Sewing Companion No. 5.



A beautiful little pin cushion novelty in lacquered white metal. A perfect little miniature hat rack; 6 in. high; with hooks for spools, thimble, emery bag, scissors, button-hooks or keys. A square mirror set in the upper half; lower part for pins and needles. A fairy novelty that is sure to please and delight. Postage 5c. Reduced from 13c.

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This elegant article is almost a necessity to every lady. It is made of a metal that so closely resembles silver that it cannot be distinguished from that article, and it will wear exactly like silver. The cushion is covered with a bright colored plush. It

may be used for pins or needles, but is more particularly intended for lace pins. We have them in 3 sizes, and our prices are exceedingly low. Postage 8c.

Sizes, inches:—	3	4	5
Price Each	.09	.12	.16
Doz.	.89	\$1.25	\$1.54

MANUFACTURERS' SILK REMNANTS.



These are remnants of all kinds of bright colored silks, direct from the manufacturers in France, where nearly all fancy silks are made. They are put up in packages of assorted bright colors no two packages exactly alike, and are especially adapted for crazy patchwork and all kinds of fancy and ornamental work. Nearly every package contains some odd and beautiful colors which might never be seen outside of France, except among these remnants. Each package contains 60 pieces, or about 500 square inches of silk. Postage 3c. Price 20c. per Package.

Self Threading Thimble.



Teeth and eyes saved. Needle threading conquered at last. This patent thimble combines a needle threader B, through which a needle can be easily threaded. Also a thread cutter A, which never dulls. Two ingenious attachments saving teeth, biting thread, and eyes threading needle while sewing.

The thimbles are highly polished and plated and resemble coin silver. The threader is the most perfect ever produced. The combination thimble and threader retail for 10cts, though they have been sold as high as a dollar a piece. At our special dozen price you can make money fast selling them. Postage 1c.

Price 8c. Each. Special 78c. Dozen.

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The "Baby" is a perfect sewing Machine, warranted to do good sewing. It uses regular Wilcox & Gibbs needles and regular machine thread. No. 60 glazed is recommended. Silk thread works beautifully. The machine has a finger protector, which makes it absolutely impossible to get the fingers under the needle. Sent, complete, in a wooden box, with thread needle cloth

and everything necessary to commence sewing as soon as received. Full directions in each box. Weighs less than two pounds. Can be carried in a small satchel and used anywhere. Unsolicited testimonials from thousands of users prove the success and popularity of the "Baby." Keep up with the procession and send your order at once. Postage 32c. Cut Price \$1.00 Each.

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The grip fastener first grips the shirt band and then the collar, holding both firmly regardless of conditions. No buttons required; more secure and handy. Nickel plated. Postage 1c. Price 8c. Ea.; 80c. Doz.

Favorite Sewing Companion.



A complete sewing outfit in very small compass. It contains needles of several sizes, pins, and two small spools of thread, white and black and a good thimble. All put up in a neat and strong ebony case. Postage 1c. Price 7c. Each; 70c. Doz.

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Being as strong as steel, as light as a feather, non-corrosive and beautiful in appearance, this metal is best suited to this purpose. Very handsome design; guaranteed free from poisonous oxides. Assorted sizes. Postage 1c. Price 1c. Each; 12c. Doz.

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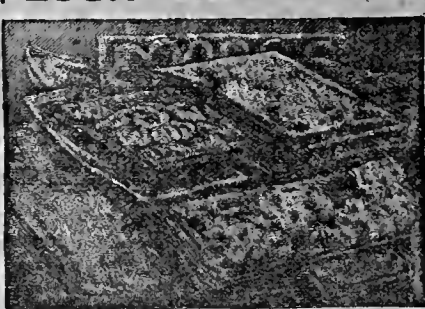
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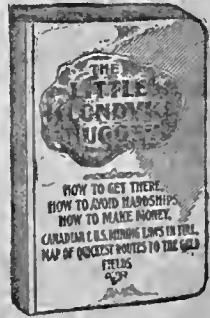
These remnants consist of salesmen's samples and short-lengths that accumulate in the process of manufacture, and are perfect in every respect, and in quality, color and finish are equal to regular goods. They come in all the popular and fashionable shades and bright, desirable colors, and can be used in hundreds of ways by any lady. Beautiful table and stand covers, sofa pillows, cushion covers and other pretty and useful articles can be made from them. Each package contains about 150 square inches of plush, plain and figured, in desirable colors. Price 20 cents per package. Postage 4 cents additional. One dozen by express, \$2.00.

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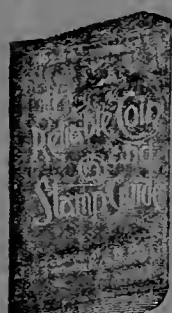


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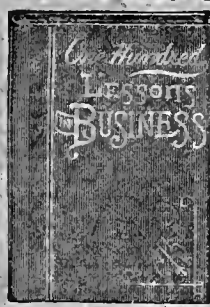
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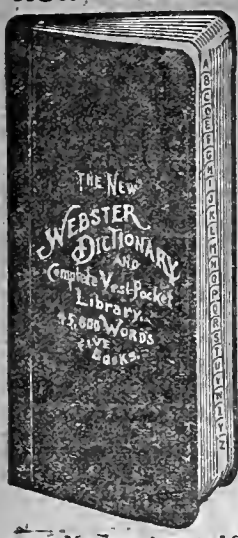
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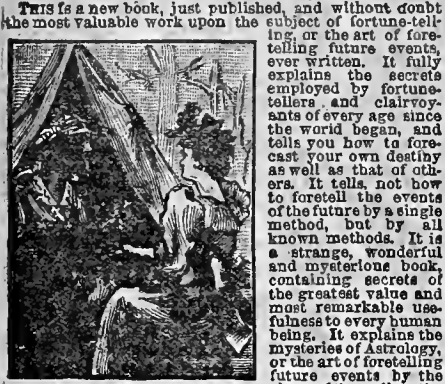
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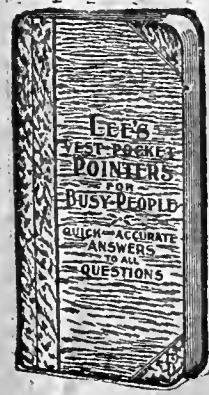


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This great book was written by the celebrated Frederic Macabace, one of the most famous of the world's ventriloquists. Mr. Macabace here clearly shows that ventriloquism is not a natural gift, but that by training and practice it may be acquired by any one, and it is certainly an accomplishment well worth cultivating, for nothing will so amuse and mystify a social gathering as the feats of the ventriloquist. He appears to be a man of a dozen voices. In his natural tone of voice he asks a question, and the answer appears to come from the depths of the chimney in the weak accents of a little child. Again, we hear the voice of an old man appearing to proceed from the roof of the building, the distant barking of a dog, etc., etc. These wonderful imitations are performed without the slightest movement of the lips, greatly to the astonishment of the audience. Would you not like to acquire this amazing and mystifying accomplishment? You can do so easily and readily by studying the directions contained in this book, which is the best and most complete instructor in the art of ventriloquism ever published. It is a book of 64 large, double-column pages, bound in attractive colored paper covers, and will be sent by mail post-paid upon receipt of only Ten Cents.

Up-to-Date Love Letters.



This is not a school book that tries to tell those who are enamored how to write love letters. It is a spicy, intensely interesting story about a beautiful young lady and a handsome young man, who met each other in Chicago, and fell desperately in love. The girl lived in Chicago and the lover in New York, to which place he returned shortly after the meeting. Of course they corresponded a great deal. They wrote back and forth; told one another of their great love, and their secrets. After a while they became jealous of each other, and they quarreled in their letters, but finally "made up." He sent her presents, and she wrote back the nicest letters you ever read. All of this correspondence is made public in this book, and never before were such interesting letters published. The book tells how to express ardent love; how to express joy, hatred, jealousy, passion; how to acknowledge a gift; how to make a deep impression on the one you love! It will strike a tender chord in the heart of any one who has ever loved. Love Letters is handsomely bound in cloth and beautifully illustrated. 170 pages. Flexible gilt cloth. Postpaid 50c.

PRACTICAL PALMISTRY.

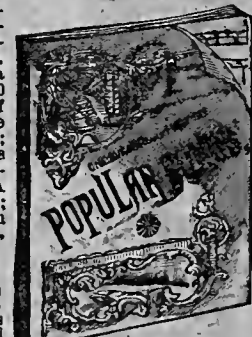
By COMTE DE SAINT-GERMAIN.



An entirely new work, and so easy to understand that any one can read hands, and discover therein the character, fame and fortune of the subject under inspection without the least difficulty. A record of the past, revelation of the present, and a guide of the future. 300 large pages, 5x7 1/2 inches. 49 illustrations. Paper covers. Postage 5c. Price 22c. Each; \$2.20 Doz.

156 POPULAR SONGS.

With Words and Music Complete.



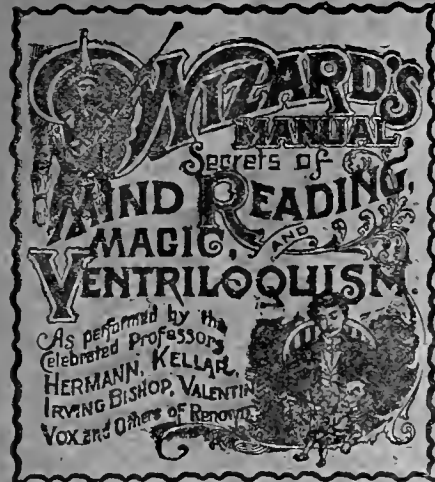
The songs contained in this book comprise the most popular sentimental, comic, operatic and Ethiopian selections. It is a grand aggregation of musical gems, old and new, which every lover of music should possess. Bear in mind that both words and music are given. The following is a partial list of the contents of the book: Comrades, Ta-ra-ra Boom-dey, Little Fisher Maiden, Little Annie Rooney, I Whistle and Wait for Katie, Stop dat Knocking, Over the Garden Wall, Twickenham Ferry, Won't You Tell Me Why, Robin, Nancy Lee, Lobarboard Watch, The Man in the Moon is Looking, Barney, Leave the Girls Alone, 'Tis Better So, Work, Niggers, Work, Baby Mine, We'd Better Bide a Wee, Bonnie Doon, Kil-larney, Let Me Dream Again, When Red Leaves Fall, Widow in a Cottage by the Sea, Old Zip Coon, Maggie's Secret, and 132 others, making a veritable treasury of the world's popular songs, bound in attractive paper covers in a neat and handy book, which will be sent by mail post-paid upon receipt of only Ten Cents.

LEE'S PRICELESS RECIPES.



Science Uncovered. 3,000 Secrets Revealed. 380 solid pages of every-day formulas of untold value; the life work of one of America's foremost scientists. A marvelous collection of money making, money-saving recipes for the farm, workshop, household, toilet, all trades, every profession or business, thoroughly explained and indexed. Unique, wonderful. A single item may suggest a fortune. Everyone buys who sees it. Handsomely bound in stiff cloth. Enamelled edges. Postage 4c. Latest Price 29c. Each; \$2.95 Doz.

THE WIZARD'S MANUAL



TEN DOLLAR VOLUME FOR 25 CTS.

In this advertisement we mention but a few of the many wonders that every person can perform after reading the WIZARD'S MANUAL; it actually contains more information than all other such books combined.

This Marvellous Book, written by a noted expert, not only tells just how to perform the most wonderful feats in the category of Magic, but

HOW TO READ It is a fact that you can read a person's thoughts, so that you can reveal numbers or names thought of, find hidden articles, etc. **YOU CAN DO IT.**

Every Secret is unfolded so clearly that even Children can learn.

SECRET OF VENTRILOQUISM REVEALED

This celebrated book tells how to become a Ventriloquist, making voices apparently emanate from boxes, empty rooms, chimneys, trunks, loads of hay, etc., and instructs you just how to "throw your voice" so as to make wooden images appear to talk and sing. The publisher of The Wizard's Manual agrees to FORFEIT \$1000.00 if this is not the TRUE SECRET OF VENTRILOQUISM. These secret instructions have never before been published in book form. Professors of the art have charged from \$100.00 to \$500.00 to instruct others; by investing 25 cents in this Wizard's Manual, you not only get this knowledge, but a vast amount of other information on all subjects pertaining to the mysterious arts. You can give a long performance in MAGIC, MIND READING and VENTRILOQUISM AFTER YOU HAVE STUDIED THIS BOOK A FEW HOURS. Don't fail to get it; remember that it is the best and cheapest volume on these subjects ever issued. It explains many illusions never before revealed in print, guarded secrets of the Science of Legerdemain and Psychology. Avoid buying cheap, imitation catch-penny affairs; get The Wizard's Manual and you will be well pleased. We will send it post-paid, upon receipt of only 25 CENTS; five copies for \$1.00. Get four others to send with you, thus getting your Wizard's Manual free.

Mesmerism & Clairvoyance.

This book is a complete exposition of the wonderful and mysterious sciences of Mesmerism, Hypnotism, Clairvoyance and Mind Reading.

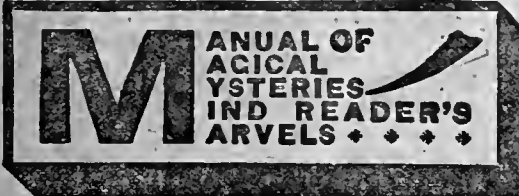


It was written by one of the most famous clairvoyants and mesmerists of the age, and explains the secrets of these peculiar sciences so clearly and forcibly that those things which to most people have appeared strange, unreal, mysterious and supernatural are made as plain as the light of day. By the aid of this book you may become a mesmerist, exercising this marvellous power of control over your friends and acquaintances; you may become a hypnotist, healing diseases by the aid of this marvellous gift; you may become a clairvoyant, foretelling events of the past and future, revealing hidden mysteries, etc.; you may become a mind-reader, able to read and disclose the thoughts of others. You will be surprised at the ease with which these wonderful gifts are acquired by the aid of the simple and lucid instructions contained in this book. It is a new book, just published, is no humbug, being written by an adept in the art of which it treats, and is by far the best and most practical work upon these subjects ever published. It is a book of 64 large double-column pages, handsomely illustrated, and bound in attractive paper covers, and will be sent by mail post-paid upon receipt of only Ten Cents.

THE GREATEST BOOK EVER ISSUED OF ITS KIND; a complete compendium of the SECRETS OF THE MAGICIAN, MIND READER and VENTRILOQUIST. Fully explained and illustrated.

IT EXPLAINS

- How to Produce Cabbages from a Hat.
- How to make Rings appear and Disappear.
- How to change Paper and Bran to Milk and Sugar.
- How to Produce Fire from your Mouth.
- How to make a Person Float in Air.
- How to do all kinds of Card Tricks.
- How to do all the Latest Coin Tricks.
- How to Cut a Lady in Halves.
- How to Produce Bowls of Fish from Handkerchiefs.
- How to Grow Flowers in Empty Vases Instantly.
- How to do Tricks with Dominoes and Dice.
- How to do Wonderful Tricks with Handkerchiefs.
- How to do Kellar's Ring Trick.
- How to make Large Objects Vanish.
- How to Procure Eggs from a Boy's Month.
- How to Restore a Smashed Watch.
- How to do the Great Box Trick.
- How to do all "Spirit" Mysteries.
- How to make "Ghosts" appear.
- How to Perform the Davenport Illusions.
- How to make a Cane Seem Alive.
- How to make a Coin Answer Questions.
- How to do Vanishing Lady Trick.
- How to do Hundreds of other Marvellous feats of Legerdemain.



PLAIN HOME TALK.

Popular Medical, Social and Marital Science.



A Sensible Book for Curious People. A Useful Book for Everyone. By New York's Most Celebrated Medical Author and Specialist, Dr. B. Foote. Of course you want to know what everybody ought to know. The young, how to choose the best one to marry; the married, how to be happy in marriage; the fond parent, how to have prize babies; the mother, how to have them without pain; the childless, how to be fruitful and multiply; the healthy, how they "grew" and came to be; the invalid, how to get well again speedily; the imprudent, how to regain wasted energy. All who want knowledge that is of most worth, find it in Dr. Foote's "Plain Home Talk." 1,000 pages, 200 cuts, 36 col. plates, 200 recipes. Our Price \$1.25 Postpaid.

The Diamond Collection of Songs.



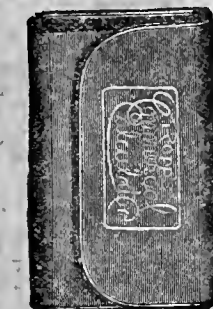
This is acknowledged the finest aggregation of songs, both new and old, ever bound between the covers of one book; it is a veritable treasury of the world's most popular and catchy songs. This great collection was compiled and published at a cost of many thousands of dollars and contains 600 songs, words and music, including the favorites now being sung with great success in Paris and New York. Each song is complete, with full accompaniment for piano or organ. Postpaid. Price 25c. Each.

Money-Making Secrets



This is a large and very valuable collection of recipes and formulas for the manufacture of hundreds of articles in daily use, and which may be readily made by any one and sold at very large profits. Great fortunes have been made by the manufacture of single articles, which recipes are here given, and some of these recipes have been sold for as much as \$50.00 each. Any one, by the aid of this book, can build up a steady, permanent, and very profitable business, for there is a constant demand for the various articles they may easily be made by any one, and sold either at wholesale or retail or through sub-agents. Many a millionaire started in life in just this way. Get this great book, and without doubt it will start you on the road to a competence. It is a book of 64 large double-column pages, neatly bound in attractive paper covers, and will be sent by mail post-paid to any address upon receipt of only Ten Cents.

COMMERCIAL CALCULATOR.



A practical Arithmetic for practical purposes, containing complete system of useful, accurate and convenient tables, together with simple, short and practical methods for rapid calculation. Truly worth its weight in gold to anyone who deals at all in figures. Former price \$1.00. Pocket size; limp covers. Postage 2c.

Price 20c. Each; \$2.00 Doz.



WORLD'S READY RECKONER

World's Ready Reckoner. Pocket size; heavy board covers. Useful assistant for Traders, Farmers, Mechanics, etc. Wages, interest, measurements and other valuable tables. An old standard work in popular form. Postpaid.

Price 25c. each; \$2.50 Doz.

HUNTER'S AND TRAPPER'S GUIDE

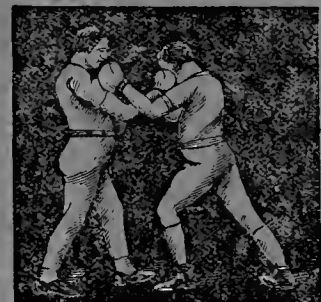


This little book has immense sale, and gives satisfaction every time. It is a practical guide to gunning and rifle shooting, tells how to choose arms and ammunition, about different kinds of game, making and using traps, snares and nets, baits and baiting, trailing game, preserving, dressing, tanning and dyeing skins and furs; season for trapping, hints to trappers, fire hunting, pigeon catching, camping out; sporting vocabulary, recipes for sportsmen, etc. Illustrated. Price post-paid 25c.



BOYS' PRINTER.

Billy Edward's Art of Boxing, and Manual of Athletic Training.



Illustrated. The illustrations are taken from instantaneous photographs of the two champion light-weight boxers of the world in their day (in a set of especially arranged for this work), and are acknowledged to be the best set ever produced. The book cannot fail to find favor with every Athletic and Athletic Club throughout the country. Postage paid. Board cover, cloth back, Reduced Price 32c; Cloth, gilt, 57c.

STYLE OF TYPE:
M. JONES.

POCKET PRINTER.

Over ten million of our printing outfits sold in the past fifteen years. The line we now offer is the result of this long experience in making popular goods at popular prices. Reference to cut will show the exact number of type and accessories contained in this outfit which is as follows:

4 A Font Type; 1 Set. Figures; Type Holder; Indelible Ink; Ink Pad; Type Tweezers; Spaces, Points and full directions for use, contained in neat box with colored label. Price 15c. Each; Post-paid, \$1.50 Doz., by Express.

STYLE OF TYPE.

JAMES A. ALLISON.
TEL. NO. 4097.

EVERYBODY'S PRINTER.

This outfit is as much of a wonder at 25c. as our Boys' Printer is at 10c. as it is capable of doing a large variety of commercial printing, containing as it does a very large font of type, viz.: About 5 Alphabets; Two sets of Figures; a two line Holder and an inexhaustible stamping Pad requiring no ink. Never before has a similar outfit sold for less than \$1.50 Yet here it is. Put up in heavy paper box with colored label.

Price 25c. Each; Post-paid, \$2.50 Doz., by Express.

STYLE OF TYPE.

GEO. JONES.
BOX 25. WACO.



BERLIN PEN AND PENCIL STAMP.

This Stamp is sold so surprisingly cheap that no one can miss having one. It has always sold for \$1.00 until lately when we reduced the price to 25 CENTS with name complete. It comprises a strong and well made frame, highly nickel plated and polished, containing a Rubber Stamp at one end and a propelling Pen and Pencil at the other. It is the most useful and novel combination ever sold. We now again reduce our price as below. Postage 2c. One line, 15c.—two lines, 20c.—three lines, 25c.

SPECIMEN DIES.

R. H. Ingersoll REC'D PAYMENT, R. H. Ingersoll & Bro.,

R. H. INGERSOLL & BRO.,
Novelties,
85 Cortlandt St., N. Y.

THE MAILS are a great convenience but are too expensive on many goods. We do not wish to have you save 25 per cent on a purchase and lose a large part of it in costly transportation—and therefore advise you to avoid the mails as much as possible by ordering a quantity of goods by freight or express. We do not guarantee the safe delivery of goods sent by mail. We pack properly and deliver to post office; there our responsibility ceases. In case of loss we do all in our power to recover the package. There is probably not a loss of one per cent on mail packages. Valuable packages may be registered for 8 cents.



MECHANIC'S LIBRARY.

Compiled by the eminent experts Edison and Westinghouse; deals with everything Electrical, Chemical and Mechanical. For Engineers, Electricians, Machinists and Artisans of every class. 520 Pages. Postpaid.

Price 75c. Each;
\$7.45 Doz.

VICTOR NUMBERER.

This is a wonderful little time and money saver; a means of legibly numbering checks, receipts, books, papers, etc., has not heretofore been within the reach of many, involving an outlay of about \$25.00 for a numbering machine. Here is one in a nutshell which will do the neatest work and quickly. Numbers up to 1,000,000. A movement of one of the wheels changes the number; in an instant. Nickel metal parts, enamel handle and perfect printing bands that will never harden. Think a moment and you will find many uses for this little gem. This shows the size of figures



\$17654

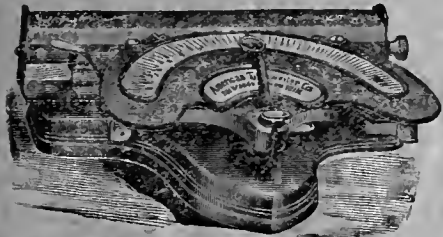
Postage 2c. Price 40c. Each; \$4.20 Doz.

OUR MAMMOTH PRINTING OFFICE.

This great printing outfit has never before been offered. The same press has been sold with type but without the many necessary and attractive features this outfit contains at \$2.50. We have added a bronzing outfit, and furnished extra large fonts of type, put up in regular printers' case and whole outfit put up in a splendid cabinet, and cut the price nearly in half. No other concern in the world can afford such an outfit for the price. This is one of the greatest outfits for boys ever gotten up. It is a complete printing office in every detail. It not only has the necessary machinery and tools but it also has the appearance so attractive to a youth. The press is built to print a form 13x3 1/2 inches, and will print nicely a full chase or one line. It is strongly built, with no weak spots, and operates with the smoothness and accuracy of a large machine. It is fitted with necessary "furniture" and has adjustment screws for locking type in chase; a hand inking roller and ink are furnished, also gold and silver bronze; a neat assortment of blank cards, fancy and plain, and other minor tools and fixtures, complete the layout. A neat font of printer's type 10 point (Pica) Old English goes with the press. The type are put up in a regular printer's case which slides into the cabinet box, as shown in cut. The price the world over is \$2.50. We save you nearly \$1.00. Unavailable. Price \$1.50 Ea. Complete.

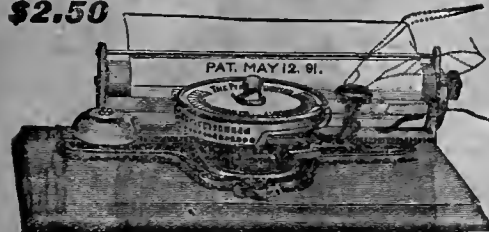
THE AMERICAN \$10.00 TYPEWRITER.

We offer this machine for regular commercial use. It is very strongly built; of simple mechanism and far longer lived than any \$100 machine. It does the finest work and with great rapidity as it works with both hands; cut exactly shows it. Frame of highly ornamented enameled iron; the type bar is of rubber inked by two felt rolls, no ribbon but direct impression from type to paper; 73 characters, including capitals, small letters and the various points; writes a line 8 1/2 in. long, full cap size. Its operation is easy and positive; only 3 wearing parts which are of hardened steel; its work is of the highest class. A splendid machine in every respect, at a wonderfully low price. Fully guaranteed. Style of type is the same as generally used on regular machines. Weight 4 lbs. Price we have secured a limited number of these machines.



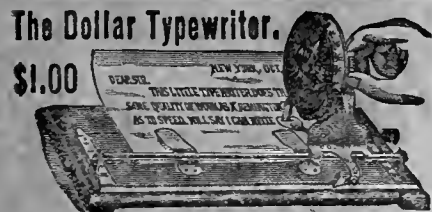
\$10.00 in fine traveling case. SPECIAL.—We without traveling case but in a neat shipping case which we offer at a Cut Price of \$5.00 Each.

\$2.50



The Dollar Typewriter.

\$1.00



The Dollar Typewriter is a complete machine as shown in cut. It has 46 characters of type the same as that used on a Densmore. It is provided with numerous patented devices for inking the type, holding the paper, spacing and governing the impression and alignment. It will write a postal card, note or full letter sheet and is particularly well adapted to addressing envelopes. Over a quarter million of these machines have been sold within the last year. It is a perfectly constructed machine that will do work equal in quality to any of the high priced machines. It is so simple that a child can operate it and will not get out of order. It is light and portable—just the thing for travelers. It is very attractive in appearance, made entirely of metal, mounted on a highly polished hard wood base. It will write rapidly with practice—15 to 25 words a minute. We guarantee every claim for it, and if not as represented refund money. The price is but One Dollar! This is the age of typewriters, and no one should be without one. Postage 15c. Price \$1.00 Each.

Rubber Stamp Pads

For Rubber Stamps, Type, Daters, etc., best quality. Heavy felt-covered with muslin and loaded with concentrated ink; will last years.

No. A, 1 1/2 x 2 1/2 in.	Price, 10c. each.	Postage 2c.
" C, 2 x 3 1/2 "	" 20c. "	" 3c.
" D, 1 3/4 x 1 1/4 "	" 30c. "	" 4c.
" E, 2 x 6 "	" 40c. "	" 7c.

DO NOT FORGET POSTAGE.

The Pearl Typewriter Reduced to \$2.50.

One of the best machines in the market. Has all the latest and best features, will do work equal to any and with great rapidity. Its visible working feature enables you to see just what you are writing as you go. In this respect it excels even the most expensive machines. Our Cut Price, only \$2.50 Each.

Improved Victor Date Printer.



Instant you can adjust it to any desired date in style shown below, by simply revolving the bands by means of the cog wheels, which is an improvement on the old style of band daters. Each dater also includes 4 extra words as shown below, which greatly increases its value. Postage 2c. Price 23c. Each; \$2.25 Doz.

JAN 5 1897 PAID.

DATER PRINTER NO. 2.

This is the same in every respect as No. 1 1/2 except in size of type and machine. Below we show size of type; this size is desirable for a large class of work where a very large plain date is wanted. Postage 3c.

No. 2. MAR. 28, 1898.

Price 50c. Each; Special \$4.50 Doz.

Victor FOUR-BAND NUMBERER.

This is the most popular-priced numbering device ever offered, and we now beat our last year's prices by a great deal, though the quality is held strictly up.

No. 0, 25c.

4444

No. 1, 25c.

3589

No. 2, 40c.

9218

This numberer has but 4 bands, and will therefore number only to 10,000, which in most cases is all that is required.

These numberers positively represent a value just double what we charge; to verify this ask any stationer or stamp maker. Postage 2c. Our Prices, Nos. 0 or 1, 25c. Each; Special, \$2.00 Doz.—No. 2, 40c. Each; \$3.80 Doz.

SELF-INKING STAMPS.

Rubber stamps have come to be a common necessity; they save time and insure legibility. If every one carrying on correspondence would use one to sign their letters with name and address thousands of dollars would be saved, not to mention delay and annoyance. These self-inkers are the best in the market; they ink and print with surprising rapidity. Note our popular prices.

Size and style of dies are shown below. Postage 2c.



Specimen Dies and Prices:

1 line, 35c.

2 line, 45c.

J. W. Jones. Yours truly, W. B. Burns.

3 line, 50c.

4 line, 60c.

Return in 10 days to Frank R. Smith, FRANKLIN, N. W. T. Wm. R. Brown, Grain Dealer, BROWNTOWN, Williams Co., U. S. A.

Cartridge Pencil Sharpener.



The very best Sharpener sold. It is turned from solid brass and heavily nicked. Drilled accurately to fit pencil and shape point. Knife is of the finest steel and adjusted to a hair so that it will work perfectly and last a lifetime. Knife may be removed and sharpened. Postage 2c. New Price 14c. Each; \$1.45 Doz.

AGENTS. Many people write us for agents and trade prices on our goods. To such we reply that this book quotes our only prices in plain figures. Agents and storekeepers can on the basis of dozen prices quoted herein turn our goods over at good margins. It is true they cannot sell at our prices as a rule but neither can their competitors. We call special attention to dozen prices having the word "special" before them. We want agents and offer inducements right in this book for live men.

No. 9. Self-Inking Printing Press.

With Type, Furniture, Ink, Cards and Instructions HOW TO BE A PRINTER.



\$3.75

This Little Benuty is a wonderful bargain. It is made after the same patterns and with the same care and skill as the large job printing presses. The cut exactly represents it, showing all of its parts just as they are. It combines all of the essential points of all large presses, some of which we name here—revolving Ink Plate, toggle joint lever, (giving great power,) adjustable Platen, steel roller Bearings, movable paper Grippers, and other important features found in the latest and most perfect job presses. Beside these, its complete outfit of Type, Furniture, Ink, Leads, Spaces, Quads, Tweezers, Cards and valuable instructions, making it fully the double of any bargain ever offered in this line. We guarantee it in every respect. There are no weak points about it. Everything is complete and constructed to do perfect work and keep in order.

MAKE MONEY! printing Cards, Envelopes, Note-paper, Bills, Circulars, etc., etc. This is the press you can do it with. The work it does will not "give you away" as, with ordinary care it will equal that of the finest professional printer. It prints a form up to size

2 1/2 x 3 1/2 inches. This is the style of type that is furnished with each press. Other fonts may be had if desired at from 60c. to \$1.50 Each by mail, but for all ordinary work one font is sufficient. We will ship this press securely packed in wooden case, complete as described above, for the special reduced Price of \$3.75 Each.

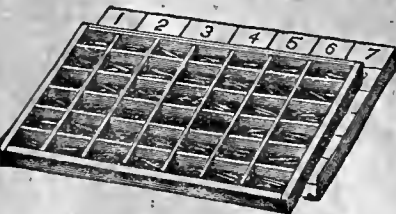
No. 10 will print a form 2 1/2 x 4 in. Weight of press and outfit 13 pounds. With 1 roller, and outfit of 1 font of No. 217 type, 50 blank cards, ink, and furniture. Price reduced from \$7.50 to \$5.50.

No. 11 will print a form 2 1/2 x 4 in. Weight of press and outfit 20 pounds. This press is extra finished, with 2 rollers, and outfit of 1 font each Nos. 200 and 217 type; 50 blank cards, ink, and furniture. Price reduced from \$10.00 to \$7.25.

No. 12 will print a form 4 1/2 x 6 1/2 in. Weight of press and outfit 80 pounds. Outfit of 4 fonts of type, Nos. 202, 203, 217 and 219, composing stick, planer, furniture, leads, and ink. Price reduced from \$21.00 to \$17.50.

No. 13 will print a form 5 1/2 x 8 in. Weight of press, boxed, 125 pounds. Outfit of 5 fonts of type, Nos. 202, 208, 217, 219 and 226, composing stick, planer, furniture, leads, and ink. Price reduced from \$31.00 to \$25.00.

One chase, oil can, set of iron quoins, and shooting stick go with Nos. 12 and 13 Presses.

TYPE FOR PRINTING PRESSES.

No. 208 2 A 5 a \$0.80; Postage 10c.

The Letter for Circulars, 12345

No. 204 5 A \$0.60; Postage 12c.

WALTER JONES, 123456789

No. 203 5 A \$0.60; Postage 12c.

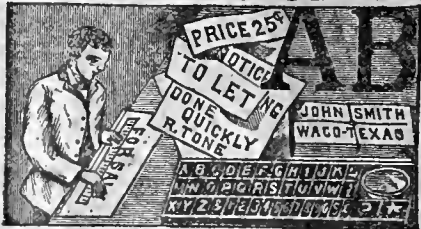
ATTORNEY AT LAW, 1234567890

No. 213 2 A 5 a \$1.25; Postage 25c.

Susan B. Anthony, 123

The above simply show the style of type included in each font, also the number of letters in same, taking "a" as a basis, the other letters all being in proportion.

We furnish a large variety of other styles shown in our special Printing Press Catalogue sent on receipt of 5c. postage.

THE JUNIOR TYPOGRAPH.

Something entirely new and not only educational and amusing to children but useful and profitable for many household and business purposes. Consists of a full alphabet, figures, points, ornaments etc., as in our larger typographs, of the size shown in out. The set is used by taking the letters and printing any desired matter on paper or any other fairly smooth surface. Its value as an instructor of children while furnishing them most fascinating amusement is apparent. For practical use in marking packages for shipment, labelling drawers etc., making price tickets and a hundred other purposes it is worth ten times its price. Postage 2c. Price 25c. Each; \$2.40 Doz.

This Type is regular printers' standard height and bodies and can be used in any ordinary press and all those sold by us. Each font put up in strong case as shown in cut. Partitioned for each letter with sliding cover printed on top, showing location of each letter. Each font has figures. We give postage opposite each, but such goods should go by express with other merchandise.

No. 200 5 A \$0.60; Postage 7c.
A VERY NEAT LETTER FOR NAMES, 1234567890

No. 202 2 A 5 a \$0.80; Postage 9c.
ROBERT H. WILLIAMS, 1234567890

No. 214 2 A 5 a \$1.10; Postage 25c.

Annual Reception, 1234

No. 217 2 A 5 a \$1.00; Postage 26c.

Pauline B. Richards, 12345

No. 219 4 A \$0.85; Postage 14c.

GEO. GOULD, 123456

No. 224 3 A \$1.20; Postage 22c.

ABCDE 1234

HANDY TYPOGRAPH.



HANDY

Above shows the Handy Typograph Complete in box, also the size and style of type used in it. The variety of uses this set of type can be made to serve are innumerable; show cards, price tickets, bulletins, notices, etc., are among its principal uses. For amusing and instructing children it is most valuable, teaching while it amuses. The letters as seen above are large and plain; each is mounted on a separate piece of moulding and set in a partitioned box so it may be instantly picked up; besides the full alphabet there is a set of figures with a number of extra words, punctuation marks, &c.; a self-inking pad in lithographed tin box; also a straight edge is included. Postage 6c. Reduced Price 35c. Each; \$3.55 Doz.

Baltimorean Printing Press.

Price \$1.00.

The king of cheap printing presses and the only one made on the same mechanical principles and with the same care as the large and most expensive presses. It is strong where strength is needed and accurately adjusted so that perfect printing may be done without skill in making ready. The outfit contains: A font of long primer type in a handsome case, a can of best black ink, furniture for locking up type, a pair of tweezers, a pack of blank cards, and full instructions. This is the outfit for the boys. With it they will make money and obtain most profitable amusement and instruction. Should go by Express or freight with other goods. The cheapest outfit of its kind ever sold. Former Price \$1.75. Price of this Press Complete by Express Reduced to \$1.00.

UNIVERSAL DATER.

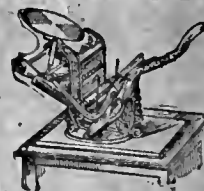
Prefix Band.

Ent'd
Rec'd
PAID
Ans'd
Filed
O. K.
Chgd
C.O.D.
Filled
A. M.
P. M.
M.

Exact Style of Type.

Prefix. Rec'd DEC 14 1897
Affix. SEP 25 1897 PAID

This is a rubber band dater of great usefulness, because of the Prefix and Affix bands which give it a variety of uses almost endless. By simply changing the position of bands, any date may be quickly had in connection with any of the words on the extra end band. Prefix style has band in front and Affix has it after the others. State which is wanted. Postage 2c. Price 40c. Each; \$4.10 Doz.

PRINTER'S CATALOGUE No. 3.

This is a complete amateur printer's gazetteer, containing illustrations, descriptions, prices, etc., of everything used in this business; Presses, Type, Borders, Rules and all tools and paraphernalia. Also full instructions in all branches of the printer's art. Sent on receipt of 5c. for postage, etc.

The INGERSOLL FOUNTAIN PEN.

One fountain pen manufacturer has made over \$2,000,000.00 selling his pens at a profit of over 300 per cent. Our limit of margin on such goods is 25 per cent; this explains the difference in our prices. 85c. against \$3.00. There is absolutely no difference in the pens. Ours is 14k gold, with beautifully made hard rubber barrel. Postage 2c. Price 85c. Ea.; \$8.40 Doz.



YANKEE DATE PRINTER.

The Yankee Dater is the latest product of our manufacturing department, and is the cheapest dater on the market. It combines all the '98 improvements of high priced daters, and many new and patented features of its own which tend to make it far superior to all in construction and practicability. With the use of the Yankee it becomes an easy matter for you to correctly date your bills, letters, receipts, checks, drafts, &c., legibly and quickly, and in a businesslike way, at almost no expense. The importance of having all business papers and legal documents plainly dated is so well known that no one should be without one of our Yankee Date Printers. It registers the month, day and year for 10 years in advance, consecutively or otherwise, and so constructed that changes can be made very quickly without tearing it apart in doing so. Two rubber stamps with the words PAID and RECEIVED are conveniently placed on both sides of Dater, and prove valuable additions to it. All parts are made of the best material by skilled help; the base is of polished hard wood with rounded corners, over which the pure rubber bands revolve easily. Outside casing is of sheet metal heavily nickel plated, which can be removed, so that rapid adjustment of date is possible. The most wonderful bargain of the century, and an article no one should be without. Postage 1c. Price 15c. Each; Special \$1.25 Dozen.

YANKEE OFFICE OUTFIT.



This outfit supplies the great demand for a collection of Rubber Stamps suitable for office and general use, in convenient form and low in price. At great expense we have succeeded in making a number of rubber stamps, inscribed with the phrases, etc., in common use by business houses, all over the world. It will be found indispensable to the book-keeper and office clerk and will prove a time and labor saver every hour of the day. The entire outfit is put up in neat card board box, 4x8 1/2 inches and consists of 24 separate stamps marked as follows: "Answered," "Dictated by," "Original," "Returned," "Billed," "Duplicate," "Paid," "Salesman," "C. O. D.," "Entered," "Please Remit," "Collect," "Express Paid," "Please Receipt," "Ship Via," "Copy," "Express," "Received," "Delivered," "Freight Paid," "Refused," "Shipped," and "Terms Net," also "1 Yankee Date Printer and Pad," with which you can date your Bills, Letters, Etc., for 10 years in advance. If bought separately this outfit would cost you \$2.50, but our extensive manufacturing facilities make it possible to sell at a remarkably low and popular price. Postage 5c. Price 48c. Set; Special \$4.75 Dozen.

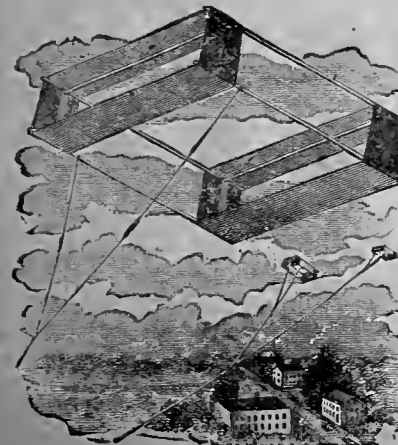
KIRK CHECK PROTECTOR.



The latest invention in Check Perforators, and absolutely the best ever produced regardless of price. With the use of the Kirk Check Protec-

tor all danger of raising or altering the amounts on checks, drafts, bonds, stock certificates, receipts, etc., is avoided. In placing the "Kirk" on the market, it has been our aim to furnish at once an article at low price, durable, simple in construction, and doing the work of the very expensive Protectors with more ease and less complication. One of the principal features of the Kirk Protector is that the perforations cannot be filled or erased. By a special device we perforate and ink the figures with acid-proof indelible ink, so that it is impossible for the figures to be altered. Made of best tempered steel, 8x3 inches, nicked and polished, and showing the finest workmanship in every part. Has our unlimited guarantee for perfect work and durability. Postage 11c. Price, with Shell of Ink, \$2.00 Each.

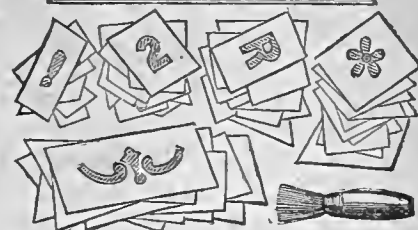
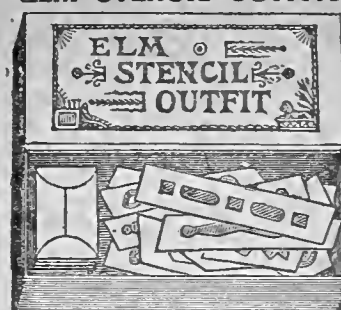
THE BLUE HILL BOX KITE.



This marvelous and scientific kite is the invention of H. H. Clayton, Chief Observer at the Blue Hill Observatory, near Boston. It is used at this famous weather station for sending up instruments in making observations at the wonderful height of 9,000 feet or almost two miles. Anybody can fly the Blue Hill Box Kite upon the first trial; ladies and children find a new and fascinating amusement in the sailing of these kites and become experts in a short time. Takes but a second to start it a-flying, and goes up straight from the hand like a bird. Will fly in a moderate breeze, and yet no wind short of a gale is too strong for it.

Celebrate the "Fourth of July" by sending up an air ship and floating the Stars and Stripes a thousand feet in the air. Two or more Kites can be attached in tandem fashion, and develop a lifting power which is marvelous. This Kite has undergone many changes in construction since its first introduction last year; the framework is now made of finest selected hard wood, much lighter and stronger, and wound with strongest linen fabric. When not in use can be folded so as to occupy very little space, and to reset it is but a minute's work. Size 80x20x10 inches. Packed ready for Express-work. Weighs 3 pounds. Sold everywhere at \$1.50 each. Our Price, 65c. Each; Special \$6.40 Dozen.

ELM STENCIL OUTFIT.



Here is something that is wanted in every home, Store, Factory, etc., a complete outfit for decorating, making show cards, marking bundles, boxes etc., contains 12 beautiful designs for decorating full set of alphabets and figures, 1 package each of Blue, Red, Green and White color. The alphabet is a large 2 in. letter of ornamental gothic style. In connection with the large variety of designs and various colors, very large and elaborate signs, bulletins, etc., can be quickly made. The set not only has great utility for a large variety of business use, but as an instructor and amuser of children it is without a parallel. Such an outfit cannot be had from regular stencil makers at less than \$2.00. Brush and full directions. Postage 7c. Price 25c. Each.

THE DENSMORE TYPEWRITER.



The world's greatest Typewriter; absolutely the highest grade writing machine on the market, and is the only kind having ball bearing type bars, protecting the joints on which durable alignment depends. Read the following testimonial from the United States Government:

"DEPARTMENT OF THE INTERIOR,
WASHINGTON, September 2, 1896.

We have now in use in the Bureaus of this Department nearly 125 Densmore machines. We have had no complaint from the users of them, hence we conclude they are giving entire satisfaction.

Respectfully,
(Signed) HIRAM BUCKINGHAM,
Custodian."

The Densmore has numerous new and handy features, is easy to operate, has lightest touch, and does the fastest work. Price \$95.00 Each.



Flexible Steel Rule. 12 in. best tempered steel spring accurately scaled by etching process to sixteenths; seal leather case. Postage 1c. Price 20c. Each; \$2.00 Doz.

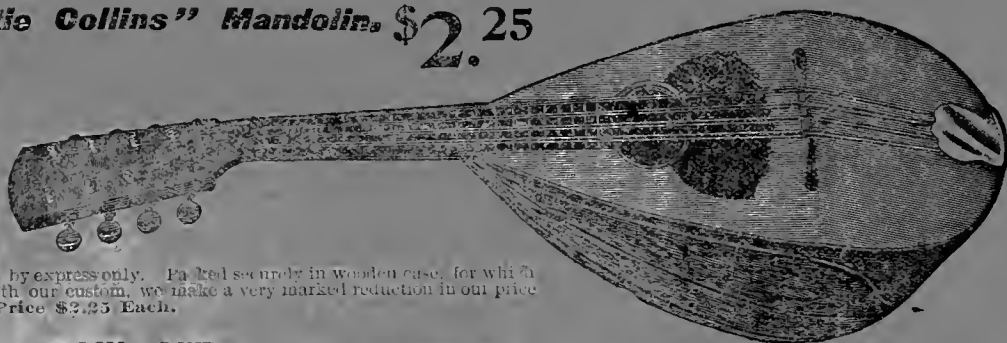


UP-TO-DATE STICK PIN

Is a Souvenir of Women's Rights. Have you some friend who is "bossy" or thinks she ought to vote? Send her one, or fasten it on the sly to her sleeve or the back of her coat, and you'll have all the fun you want. Sure to be a great joke. Either gilt or silvered. Notice our new price. Price 2c. Each; 20c. Doz.

Our Famous "Lottie Collins" Mandolin. \$2.25

We have made for this instrument a name by reducing its cost to a minimum by placing immense orders and persistently advertising it at a price never before heard of for an instrument of its high quality. The body is made of bird's-eye maple and sycamore; 17 frets; oval inlaid sound hole; black walnut finger board, with white celluloid position dots; brass patent head; rosewood guard plate; raised metal frets; nickel-plated sleeve protector, and shell pick; superb instrument, and far superior to imported makes. Sent by express only. Packed securely in wooden case, for which we charge 20c. In accordance with our custom, we make a very marked reduction in our price (\$3.85) in this edition. Reduced Price \$2.25 Each.



OUR DOLLAR VIOLIN SET.

This we are bound to say is the greatest value ever given in musical instruments. It is only by making large importations direct from the makers in Europe that we are able to provide our trade with a violin of such good quality for only a dollar. It is full size and well shaped model; made of well seasoned beech wood; carefully reddish stained in good imitation of an old violin; ebonyed keys and pearl inlaid tail piece; black polished finger board; string complete with bridge. Furnished with good, full-size bow with ebonyed ends, white bone screw tips; bound with silver wire. Enclosed in strong, fancy case, as shown. We guarantee this the greatest value ever offered in a violin. For shipment an extra box is required, costing 20c. Our price, \$1.00 Each; \$1.20 Doz.



Popular Violin Set.—This is a set complete, the same as our Dollar Outfit. The violin is of superior finish, good piano polish, fine model, carefully made, accurately swelled front and back, selected maplewood; beautifully stained medium red; to imitate old violin. Fine bow, bone, ebonyed, pearl and nickel mountings. Boxing 20c. Good \$4.00 value. Our price, \$2.00 complete.

"Stradivarius" Violin.

Our "Stradivarius" violin set. Violin a very dark red, highly polished instrument; French ebony finished trimmings; best of strings and bridge; double back; tail inlaid with flowers; extra good



bow, made of polished snake wood; metal rimmed frog; German silver tipped on both ends; pearl inlaid front and pearl eye, and pearl dot screw ends. Violin case made of wood and lined with flannel, and spaced in shape of violin; brass hooks and handle. Many instruments sold in music stores at \$15.00 to \$20.00 are not so good, and to offer it at \$5.00 we have had to make a large contract. Not mailable. Our Price \$5.00.

Our Monarch Guitar.

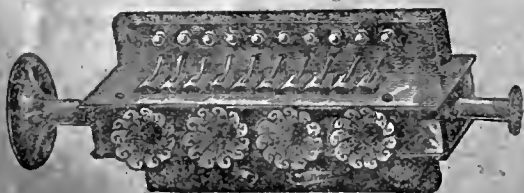
Our Guitars are all American made and guaranteed to stand this climate without changing shape, checking, etc. We know we can save you



a large percentage on these instruments and urge you to let us demonstrate this by ordering of us. The Monarch has a mahogany shaded body and neck. Finger board of genuine rosewood stock, 3/4 in. thick. German silver frets, fancy inlaid design sound holes. Patent. All metal tightening gear, imitation ivory buttons; pearl top for bridge pins. Warranted correct in scale. Music Store price \$6.00. Our Price boxed \$3.75 Each.

GRAND DUKE.—Finely deep cherry shaded body; hand polished and finished in most beautiful style; mahogany shaded neck, rosewood finger board with large pearl position dots, German silver frets; polished rosewood bridge; fancy genuine inlaid, sound hole; handsomely shaded and hand polished, orange front, beveled edges, oval back, new style and the best American Guitar sold at its price. Price \$5.50 Each.

GRAND DUCHESS.—Ladies size. Flamed curly maple body and neck; red shaded checkered inlaid edges. White front, elaborate real pearl and checkered inlaid sound hole; patent metal machine head or tighteners; ebonyed bridge and finger board. A gem of perfection and elegance. Our Price \$5.00 Each.



FANTASIE BLOW ACCORDEON.

A new and beautiful design of this popular instrument. Body of polished wood finished in gold. All nickel fittings. 10 keys and stops; 20 notes. Two double Basses. Has full pleasant tone and is a fine instrument not only in appearance but in musical qualities. Postage 15c. Price \$1.20 Each.

PROFESSIONAL BANJO.



Professional Minstrel Banjo. "Double-fold value." 38 nickel stud brackets, safety nuts, walnut neck, brass metal frets, inlaid position dots, wire edge, nickel rim, wood lined, 11-inch calf skin head, ebonyed pegs, full strung. This is a splendid high grade instrument and cannot be duplicated for less than double our price. Packed in strong case. Complete in every detail. Not mailable. Price \$5.00 Each.

INSTRUMENT STRINGS.



Our strings are from the largest manufacturer and are strictly guaranteed of first class quality. Put up in complete sets, wrapped in waxed paper and tinfoil and enclosed in neat box. Postage 1c. per set.

VIOLIN. Set of 4. Best Birmingham silvered steel, warranted not to rust. Price 11c. per Set; \$1.35 Doz.

Genuine Padua Gut. Price 45c. Set; \$4.20 Doz.

BANJO. Set of 5. Best silver steel. Price 14c. Set; \$1.35 Doz.

Best Gut, 1st, 2nd, 3rd and 5th; 4th wound on silk. Price 31c. Set; \$3.20 Doz.

GUITAR. Set of 6. Best silver steel. Price 21c. Set; \$2.20 Doz.

Best Naples Gut. Price 42c. Set; \$4.25 Doz.

MANDOLIN. Set of 12. Best silver steel. Price 22c. Set; \$2.25 Doz.

Ryan's Instruction Books.



Published by the John Church Co. These are the standard instruction books for all musical instruments; embodying only correct theory and the most approved methods of instruction. Each book commences at the beginning, assuming

that the student has no knowledge, and follows a line which must result in perfection in performing on whatever instrument is undertaken. Each is a complete compendium of musical terms, and contains short methods copyrighted by Prof. Ryan; also many choice selections properly graded for the student. For the following instruments:

BANJO, GUITAR, VIOLIN, MANDOLIN, ACCORDEON, HARMONICA, PIANO, FLUTE, FIFE.

Printed on strong, heavy paper; size of pages 7x10 in.; 80 pages, bound in stiff covers. Regular price 50c. Postage 3c.

Our Price 33c. Each; \$3.20 Doz.

DON'T ASK FOR CREDIT. The key note spelled thus C-A-S-H—we pay cash to get low prices and must GET cash to PAY—we were to do a credit business as most merchants do, we would be compelled to add 10 to 25 per cent to our prices. See?

THE GREAT PHONOGRAM.

It Talks and Sings!



The most extraordinary and marvelous musical instrument of recent years. A clever head backed by a vast amount of money has contrived and constructed a scientific instrument, operated on simple but accurate mechanical principles, which reproduces the latest popular songs, speeches, stories, music by bands, orchestras, &c., in a clear and distinct manner. Its music, both instrumental and vocal, is reproduced with all the beautiful expressions and melody as only the finest bands, orchestras and singers can render them. For home amusement, it has no equal; a child can operate it as well as any one; as there are no complicated parts to get out of order. The music is transmitted to the ear from the regular "Berliner" records, which are made of vulcanized hard rubber, practically indestructible, and can be used over and over again without injuring them. The number of selections you can listen to is unlimited, we have over 1000 in stock at present and are daily adding the latest compositions. Each machine comes in a strong, substantial case with black leatherette cover, size 8x12x3 inches, with one record, hearing tubes for two persons, extra needle points and a complete list of records we have on hand. If you fail to get a Phonogram you throw away a chance of buying a talking machine at \$2.50 which will work as satisfactorily as the \$100.00 ones. Weight 4 pounds.

Price Complete, \$2.50 Each.

ROYAL CONCERT ACCORDEON.

This superb instrument has 10 keys, 2 stops, 2 sets of reeds. The mouldings are embellished with large bugles, magnificently plated with coin silver. The corners and clasps are of burnished silver, and the case is Piano finish. The bellows are double, producing tones almost as powerful as a Cabinet Organ. Any one can at once produce the most brilliant musical effect. We send a complete instructor printed in figures (1-2-3, etc.) so any one can learn the simple rules and at once play on the instrument. We also send 800 pieces of the latest and best Songs, Polkas, Waltzes, etc., words and music. Simple to play and delightful to listeners. There is positively a value here of 50 per cent. more than our prices as we import immense quantities direct and sell them very close. Not available by express (boxed free) on receipt of \$2.25 or accordion alone for \$1.75.

American Roller Organ.

The American Roller Organ does not belong to the large class of instruments (most of them mere toys) which depend upon a perforated sheet of paper, frail and easily torn, to produce their music. This musical marvel EMPLOYS NO PAPER; but its music is obtained from a ROLLER, furnished with pins similar to those of a music box. These pins operate upon valve keys made of hard steel; the roller being driven by suitable gearing, which also works the bellows. All the working parts of the instrument are easily accessible, and are made of solid metal, the rollers and keys being mounted on iron castings, and the whole as durable and well made as the best sewing machine. Nothing has been omitted to give this grand instrument its

crowning qualities of EXTREME SIMPLICITY AND DURABILITY. The reeds are of organ size, and their volume of tone, and full sustaining and carrying power, equal that of a full organ. The case is handsomely made of imitation black walnut. We carry in stock over 1,000 tunes in sacred and popular music, to which we are constantly adding. Nearly any tune you may want can be furnished (price 25c. each, \$2.40 doz.; postage 5c.). Regular dealers' price of this organ, \$6.00. Weight, boxed, 15 lbs., length 16 in.; width 14 in.; height 9 in. Our Out Price, with 3 Rollers, \$4.50; by Express.

BEFORE YOU ORDER look careful through our book—Don't be too hasty, but look at each article and ask yourself if you do not want it—you can save much in time and money by doing this as double the quantity of goods will often cost no more for transportation.

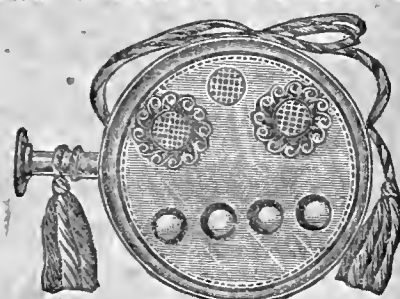
OUR AIM is to enable you to get your goods through us at your home. **MORE** cheaply in EVERY instance than you can possibly do in any other way—Our prices are low enough to guarantee this.

OUR SUPERBA ACCORDEON.



This is one of the greatest value offers we are making. It is a large and beautiful instrument of substantial quality and thoroughly good workmanship. Case is of piano polished imitation rosewood; ebonized mouldings; German silver finger buttons; nickel basses, stops, clasps and key cover; handsome cloth bound and decorated bellows. Superior quality and volume of tone, and elegant finish in every detail. Has 10 keys, double bass and 1 stop. Size 6 by 12 inches. As a popular priced bargain we commend this to all. Unavailable. Price \$1.35 Ea.

THE ACADEMY BUGLETTE.



The latest production in the musical line, made of metal, nickel plated, trimmed with gut; has varicolored neck cord attached. By an arrangement of keys you can produce with ease all the various Bugle Calls, or with a little practice play any tune upon it in imitation of various Brass Horns. Can be used in place of the Bugle by the Juvenile Military Companies, Bicycle Riders, etc. Several of the Buglettes produce the music of a full Band. Postage 8c. Price 28c. Each; \$2.25 Dozen.

CHART OF CHORDS.

A Quick Method of Learning to Play the Piano Without a Teacher.



Intended for those who have not the time to take lessons. A complete self-instructor, enabling anyone to play the piano or organ at sight. This chart is the practical result of years of study by CHARLES E. PRATT, the noted American composer and musician. With this chart anyone can become an expert pianist, playing accompaniments to the most difficult songs at sight, as well as dance music, marches, etc. This chart is valuable to the advanced musician as well as to the beginner, embracing nearly every major and minor chord used in music. It is the most comprehensive yet simplest chart ever published, and is indorsed by teachers and musicians everywhere.

To introduce PRATT'S CHART in every home, we will send free with each chart the "GIANT ALBUM of Songs," containing 184 Songs, with words and music, including the great hits, "I Won't Be a Nun," and "The Mountain Maid's Invitation." Also old and new favorites, and war songs. The price of the chart alone is \$1, but until further notice we will send PRATT'S CHART, and the GIANT ALBUM of Songs, postpaid, for 25 cents.

BARNUM'S GALLOPE.



It is a wooden stand of ten whistles each of different note, accurately tuned, and with this apparently innocent instrument the average small boy can be depended on to make life miserable for everybody within half a mile of him. Will play good music with practice. Postage 4c. Price 8c. Ea.; 80c. Dz.



motto to suitably inscribe over Clark's London Flute. It is in every respect a "perfect instrument," the best in the world of its kind, and all tunes can be fully played upon it. This flute is of good size, made substantially of highly polished brass, and its notes are clear, full and loud, producing the soft delightful music so characteristic of the flute. Any one can speedily learn to play upon it by following the directions of the "Self-Instructor" which we send with each instrument. These directions are ample, plain and complete, and will enable any one to speedily become an accomplished player; covering the entire range of tunes. Eighteen pieces of music set especially for this flute, with each note marked for the corresponding key, are also sent, including the beautiful and favorite airs of "Home, Sweet Home," "Old Folks at Home," "Last Rose of Summer," "Hold the Fort," "God Save the Queen," "Yankee Doodle," "Buy a Broom," "Harp that once through Tara's Halls," "Star-Spangled Banner," "How can I Leave Thee," "Coming through the Rye," "Carnival of Venice," "Blue Bells of Scotland," "Nearer, My God to Thee," "Auld Lang Syne," "Guard on the Rhine," "Campbells are Coming," etc. This flute should be in every household in the land. At the extremely low price asked by us, it is absolutely the cheapest musical instrument ever sold, and is in every respect first-class and reliable and will do all that is claimed for it. Postage 3c. Price with 18 pieces of music and everything "complete," only 18 cents; three for 50 cents; one dozen by express \$1.50.

OLD GLORY FIFE.

ndy characteristic of the best instruments. In finish they are perfect, and are guaranteed accurate in tone. Both are 17 in. long. Postage 4c.

No. 1. Made of natural maple, with finest polish; German silver ferrule tips. Price 25c. Each; \$2.40 Dozen.

No. 2. Genuine rosewood, beautifully finished and polished; with strong, Brass ferrules; a more elegant fife cannot be had at music stores for less than \$1.00. Price 39c. Each; \$4.10 Dozen.

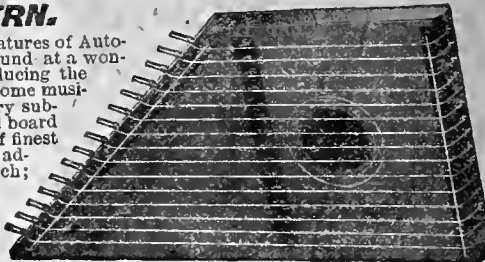
NICKEL PLATED FIFE.



This neat outfit consists of a splendid fife, made entirely of heavy metal superbly finished in full nickel plate; a set of 18 pieces of music arranged so that even a child can read and execute it on the fife which has its finger holes numbered to correspond with music; contained in neat case complete. The fife is carefully built and is used by the finest musicians in orchestras as its tone is fine and silvery and its range equal to any similar instrument. Postage 3c. Price Complete 22c. Ea.; \$2.25 Doz.

AMERICAN ZITHERN.

While this Zithern lacks the automatic features of Auto-harps, etc., otherwise it covers the same ground at a wonderfully cheap price. It is capable of producing the most charming music in the hands of one of some musical taste, with very little practice. It is very substantially built, mounted on a piano polished board 1 in. thick and 18 in. long. The strings are of finest silver steel, anchored at base and attached to adjustable posts at head; key furnished with each; positive accuracy of tone may be had; has 15 springs, passing over steel bearings; each string is lettered and numbered and 30 popular pieces of music is given with each. Unavailable. Price, 48c each; \$4.75 Doz.



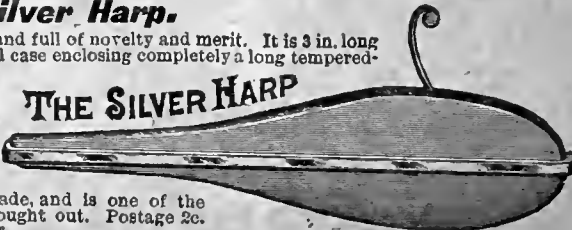
OUR No. 3. JEWS HARP.

This is something above the dignity of a Jews Harp, as it is free from their usual characteristics. Its music is full in volume and tone, and may be with slight practice, made very pleasant and varied. A new and improved model of very large size, 4 in. long; having a very broad and long tongue, its tones are very deep and rich. Its size makes it convenient to hold and its design is very ornamental; finished handsomely in black enamel. Postage 4c. Price 14c. Ea.; \$1.38 Doz.

The Silver Harp.

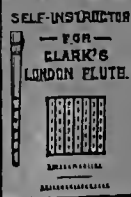
This is a brand new invention, and full of novelty and merit. It is 3 in. long and composed of a handsome nickel case enclosing completely a long tempered steel tongue; a slot in the edge admits the breath: it is specially formed to set comfortably in the teeth and is played in the same way as a Jew's harp, but on account of the sounding properties of the case and its general construction its music is far more melodious and its range greater. It is beautifully made, and is one of the most popular instruments lately brought out. Postage 2c. Price 22c. Each; \$2.25 Doz.

THE SILVER HARP



Clark's Great London Flute.

A Beautiful and Reliable Instrument for 18 Cents! "Music for the million" is the motto of the "Self-Instructor," the best in the world of its kind, and all tunes can be fully played upon it. This flute is of good size, made substantially of highly polished brass, and its notes are clear, full and loud, producing the soft delightful music so characteristic of the flute. Any one can speedily learn to play upon it by following the directions of the "Self-Instructor" which we send with each instrument. These directions are ample, plain and complete, and will enable any one to speedily become an accomplished player; covering the entire range of tunes. Eighteen pieces of music set especially for this flute, with each note marked for the corresponding key, are also sent, including the beautiful and favorite airs of "Home, Sweet Home," "Old Folks at Home," "Last Rose of Summer," "Hold the Fort," "God Save the Queen," "Yankee Doodle," "Buy a Broom," "Harp that once through Tara's Halls," "Star-Spangled Banner," "How can I Leave Thee," "Coming through the Rye," "Carnival of Venice," "Blue Bells of Scotland," "Nearer, My God to Thee," "Auld Lang Syne," "Guard on the Rhine," "Campbells are Coming," etc. This flute should be in every household in the land. At the extremely low price asked by us, it is absolutely the cheapest musical instrument ever sold, and is in every respect first-class and reliable and will do all that is claimed for it. Postage 3c. Price with 18 pieces of music and everything "complete," only 18 cents; three for 50 cents; one dozen by express \$1.50.



THE TROMBONETTE.



A remarkable adaptation of the principle of the trombone, to a small and cheap instrument, that will play any tune; the sound being regulated by pushing the ball out and in. Postage 1c.

Price 4c. Each; 41c. Dozen.

TROMBONETTE KING.



Look here, boys, with this little instrument you can make more noise than a Steam Calliope. This is made of a strong metal tube, with mouth piece at one end and a piston rod with turned handle at the other. By pushing the piston in and out the sound can be changed through an endless variety of notes, playing soft or loud at will. Small, but with untimely power. Postage 4c. Price 12c. Ea.; \$1.29 Doz.

LEADER FIFE.



Having a large demand for a good practical fife at a low price we have gotten up the "Leader" at considerable expense for machinery. It is made of heavy polished tin in a thoroughly substantial manner. It will play any class of music in perfect time and with a full clear tone. A wonder of cheapness. A number of pieces of music with each. Postage 2c.

Price 10c. Each; \$1.08 Doz.



TREMOLO.—A new production and a fine instrument with a valuable Tremolo attachment; a good quality harmonica, ebony front; 10 holes, 20 reeds. The Tremolo attachment forms an elegant case, making it one of the handsomest instruments and enables the player to execute the best Tremolo effects. Full nickel finish. Notice the price. One of our direct importations. Postage 3c. Special Price 6c. Each; 65c. Dozen.

JEW'S HARP, NO. 2.

Finely finished fancy bronze frame 2 1/2 in. long; carefully formed spring metal tongue, perfectly adjusted to give large resonance and clearness. A little practice will produce fine music on this instrument. Postage 2c. Price 6c. Each; 59c. Dozen.

THE HARMONEON.

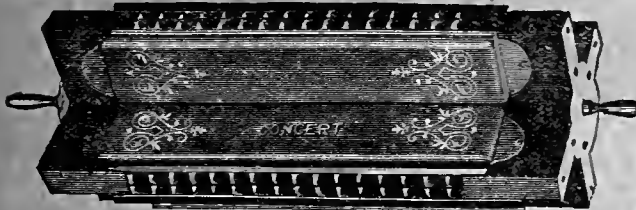


A remarkable musical novelty which produces chords of the most pleasing quality, similar to those of an aolian harp. Made of beautifully decorated metal. Inside are arranged reeds same as in an organ. As the instrument is revolved by means of a cord held in the hands, the air played upon the reeds produces most exquisite melody, swelling and diminishing as force is given by the operator. Postage 2c. Price 10c. Ea.; \$1.05 Doz.



TWO-BELL RICHTER.

Richter's harmonicas are the standard old-time favorites. Here is a 10-hole instrument; handsome stained cherry and nickel trimmings; with an extra mounting of two small silver-toned bells; different keys. This makes a very beautiful accompaniment. Postage 4c. Price reduced, 35c. each; \$3.40 doz



QUADRUPLEX.

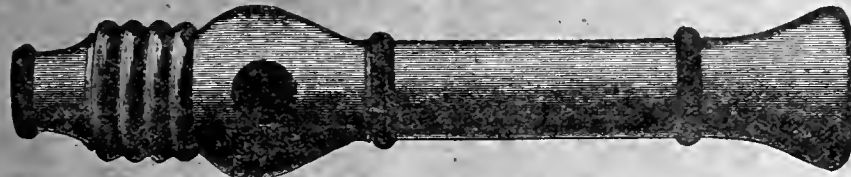
This is a beautifully gotten-up instrument of immense range, because it combines 4 of the highest grade Essbach harmonicas, all different keys—in such convenient form that it requires but an instant to shift from one key to another. Frame of polished bird's-eye maple, reinforced with heavy nickel end-pieces, with nickel pivots

for turning; 4 sides of 16 holes each, giving in all 128 notes; finest quality throughout; capable of producing the richest music, with all the exquisite harmonic variations. Postage 15c. Price \$1.30 Each.

Our New Zobo Cornet.



12 in. long, 5½ in. bell. Solid brass polished and lacquered same as a \$30.00 Cornet. A handsome instrument. Played same as a Zobo, at a moment's notice. Gives a full, rich, resonant tone so nearly like a fine Cornet as to deceive any one. With it, you can play any piece of music and produce all the tones and expression of an expert cornettist. Unequaled for Solo, Duet or Quartette. You can organize Brass Bands and play fine, stirring military music. These Zobo Brass Instruments are taking the musical world by storm. Full directions with every instrument. Postage 12c. Price 55c. Each; \$9.48 Doz.



THE WONDERFUL ZOBO.—This is a full size out of it. The most extraordinary musical novelty ever produced. So constructed that it amplifies and changes the human voice so wonderfully as to make it strange, weird and unnatural beyond all comprehension. That so small an article can accomplish so much seems impossible. It is guaranteed to give you the surprise of your life. It gives you the vocal power of ten giants, and yet its music may be softened to the cooing of a dove. See fuller description elsewhere. Postage 1c. Price 10c. Each; \$1.00 Doz.

DUPLEX GRAND PIANO METALAPHONES.



This is the finest type of this class of instruments. Gotten up for professional work and scientifically made; with large resonant sounding boards, and keys of specially tempered and finished steel, giving the clearest mellow tone, and tuned to an accuracy defying criticism. The music which may be produced on these instruments is most beautiful and popular, and may be executed to perfection with very little practice. With each we give a book containing 15 pieces of music, and charts showing quick method of learning. Large importations account for our low prices.

No. 3. Two rows of keys, 37 in all; length 23 in. As shown in cut. Unavailable. Our Reduced Price, \$1.85 Each.

No. 2. Same with 22 keys. 95c. Each.

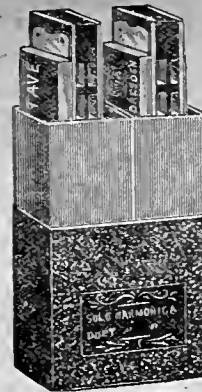
No. 1. Same with 8 keys. This is a splendid little instrument, on which a child can learn to play any tune. Postage 15c. Price 35c. Ea.; \$3.60 Doz.

ZOBO CORNETTO.



A Musical Novelty of exceptional merit, can be adjusted for different voices in an instant, any tune can be played with five minutes practice. Imitates to perfection all kinds of brass instruments, Cornets, Alto Horns, Trombones, Bass Horns, etc. Makes a perfect Bagle for Bicycle Riders, Drum Corps, Brigades, etc. Just the thing for duets with Piano or Organ accompaniment. By the use of several, a full band or orchestra can be imitated to perfection. Endorsed by the musical profession. Made of solid brass, highly polished, 4½ inches long. Postage 2c. Price 23c. Each; \$2.50 Doz.

BEFORE YOU ORDER look careful through our book—Don't be too hasty, but look at each article and ask yourself if you do not want it—you can save much in time and money by doing this as double the quantity of goods will often cost no more for transportation.



PROFESSIONAL SET NO. 1.

Contains two of the best harmonicas made the "Piccolo Octave," 10 hole; double reed tuned in octave for quick music, and 10 holes, double reed, tuned in duet for slow music. Both are in same key and can be used in solo or duet playing with the finest effect. Both high quality instruments, with heavy brass plates, polished and plated; nickel covers and elegant finish; 4½ inch. Postage 8c. Price 83c. Set; \$8.40 Doz.



MARINE BAND.



These are genuine Hohner instruments, and the latest first-class productions in the market. These goods we guarantee cannot be excelled, and to our customers who want the best we recommend them fully. They have heavy brass reed plates; heavy nickled brass oval covers neatly imprinted with Hohner's design, and highly finished. They are in keys from A to G.

No. 1.—10 single holes, 20 notes, concert style. Postage 3c. Price 30c. Each; \$3.00 Doz.

No. 2.—20 holes (see cut), 40 notes, double reed, octave concert. Postage 4c. Price 70c. Each; \$7.10 Doz.

TREMELO GRAND.



This is an improvement on our Tremelo Harmonica, (which has had an enormous sale), the Tremelo effects being executed with much greater volume in tone than any harmonica costing 5 times as much. To the expert our Tremelo Grand is a bonanza, combining as it does the best workmanship and quality of high priced instruments at a surprisingly low figure. The beginner has found it to give excellent satisfaction, as the slightest blowing on the reeds will produce a full note. A first class instrument, 5 inches in length, with extra heavy nickled case, with double set of reeds; ebony fronts. Postage 4c. Price 14c. Ea.; \$1.45 Dz.

LITTLE GEM MUSIC BOX.



No. 1. A very neat little instrument, well made and handsomely finished and at the price a perfect wonder. Nothing more amazing to a child than one of these boxes. Round Nickel Case, 2½ in. in diameter, decorated top and bottom, 12 notes, one air, operated by turning small crank on top. Postage 7c. Price 50c. Each.

FINE FINGER RINGS.

Our selection as shown below is the choicest and most popular from a dozen largest makers; our discriminating buyers take only what they know to be reliable goods at prices which will permit us to offer our trade extraordinary value. Every ring is "up to date" in design and workmanship and fully guaranteed as represented. Our Jewelry Department is managed so economically that we are enabled to sell these goods on closer margins than almost any other line.

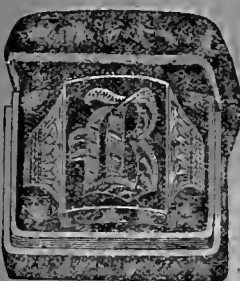
RING MEASURE



shown here, one end on the left, and the other end will show the number wanted.

NOTICE.—Much misunderstanding is caused by the common impression that any ring may be had in any size; Baby Rings run from 0 to 2½; Misses' from 3 to 6; Ladies' from 6 to 8, and Men's from 6 up. Remember this in ordering.

How to get the size of ring you want. Take a narrow strip of paper that just meets around the finger wish to fit; lay this strip on the gauge



NO. 25.—We are now in a position to offer our gentleman patrons a solid gold initial ring at \$2.75 which for years has found a ready sale at \$5.00. Our price will astonish you, but a prompt cash purchase of a large quantity accounts for this ridiculous price. The hand-chased mounting is one piece of gold, in which a genuine

agate is securely set. Initial is solid gold in Old English style, and can be had in any letter and size desired. Each in handsome plush-lined box. Our Special Price \$2.75 Each.



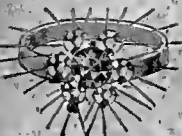
NO. 73.—Massive ½ round 12 K. plate ring. One of our heaviest rings and a beauty. Diamond shape engraving with space for initials. Sizes 8 to 13. Price 15c. Each; \$1.45 Doz.



NO. 845.—Lady or Gents' gold filled ring with one Karat Montana Pebble, mounted in a flush setting. Stone artistically cut by regular diamond cutters. A positive bargain. Price 49c. Each; \$4.35 Doz.



NO. 27.—The popular stone set ring, assorted onyx, caruncle and gold stone. Best quality rolled gold plate. Cannot be told from the gold goods of the same grade. Cannot be duplicated in real goods under \$4.00. Price 40c. Each; \$4.05 Doz.



NO. 4063.—Gold plated Cluster Ring, consisting of 6 white stones, and excellent imitation ruby. Setting strongly made; impossible to lose stones. Price 8c. Each; 75c. Doz.



NO. 2816.—New style English skeleton set ring. Very popular mounting of delicate workmanship and design which makes people wonder and admire it. The famous unbreakable tiger claw holds five of the prettiest rubies we sell. No size larger than No. 8. Price \$1.60 Each.



NO. 848.—Men's or ladies' solid gold filled ring; plain oval shape. This ring can be depended on for twenty years ordinary wear; composed of a heavy 14 K. gold shell with filling of bronze; a perfectly safe wedding ring; Perfect finish. Price 40c. Each; \$4.15 Doz.



NO. 1752.—This is the widest band ring we make. Entirely new and original design with edges well polished. Heavy 18K gold plate, guaranteed to stand the acid test. Considered cheap at \$2.00. Our Price 42c; \$4.20 Doz.



NO. 1468.—Ladies' Marquis Ring in very latest style mounting. One of the most attractive rings we sell. Special quality gold plate; will wear for years. Setting consists of 8 blood-red Rubies, with centre row 5 white Parisian Gems. Exceptional value. Price \$1.00 ea.; \$10.15 dz.



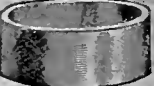
NO. 850.—This is a genuine 12 K seamless rolled-plate ring of unexcelled workmanship and design. Made in largest ring factory in the world, and warranted 1 Year. Price 25c. Ea.; \$2.50 Doz.



NO. 13.—Friendship Ring. No present is more appreciated by your best friend than this token of affection and esteem. Made of three separate wire bands, two of gold and one silver plate which combine in a knot at the top. Our price has "caught on" and we're selling hundreds every day. Price 18c. Each; \$1.75 Doz.



NO. 68.—Solid Roman Gold and genuine Diamond setting. Guaranteed as above. A million would not buy a finer ring because it is simply the finest made. Our Price only \$1.86 Each.



NO. 181.—Medium width, flat band ring, good quality gold plate, no visible joints. Sizes from 5 to 11. Price 11c. Each; \$1.40 per Dozen.



NO. 4711.—A neat pattern of the ever popular snake ring. Rich roman gold finish and set with an Emerald and two rubies. Price 24c. Each; \$2.35 Doz.



NO. 56.—A very handsome plain gold ring; large cut garnet stone; Extra gold plate. Price 40c. Each; \$4.08 Doz.



WIZARD'S.—New and most astonishing optical illusion and a Beautiful Finger Ring. Made of two twisted bands of Rolled Gold and Silver. Turn it—the bands appear to part; Lay it down—they seem to fall apart!! Inspect it—you have a perfect ring! Reduced from 25c. Price 18c. Each; \$1.80 Doz.



NO. 1557.—This is the very latest in Sterling Silver rings. Mounting is composed of hundreds of tiny stars which sparkle and glitter wonderfully. A specially selected Amethyst is firmly anchored in a tiger claw setting. Price 20c Each; \$2.00 Dozen.



NO. 2536.—This is the cheapest set ring sold. Made of extra fine 14K gold plate, handsomely engraved mounting and very strong shank. A ring any gentleman would be proud to wear. Price 22c Each; \$2.10 Doz.

WHY IT PAYS to buy our jewelry; we are in the center of the source of supply; we are exceptionally large buyers; we make a specialty of this department and discriminate with great care not only as to merit but also price; being easily available our trade is large, while relatively the expense of handling it is very small; our prices can therefore be shaved away "below the skin"; jewelry dealers as a rule maintain fine establishments in "expensive" locations; all our work is done "upstairs" where there are no "expenses." In buying goods, and jewelry in particular, of us you get what you pay for—the landlord and middleman are strictly outside the deal—See?



NO. 1342.—Very attractive Snake Ring, which the "Swells" have not been slow in finding out; with it you can pose as a wearer of \$100.00 rings. The two heads are each set with 2 Azurina Gems of purest white and a French Red Ruby. The best snake ring Gold. Price 80c. Each; \$8.00 Doz.



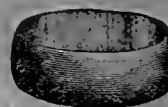
NO. 98.—One of our newest patterns. Gold filled, richly engraved band ring; highly polished and will last for years. Price 28c. Each. \$2.80 Doz.



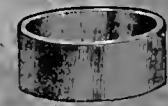
NO. 30.—Our Elegant Cameo. Very finely cut. Elegantly mounted in extra quality gold plate. Assorted stones, such as black cameo, intaglio, etc. Particularly rich designs. An elegant ring at a low price. Worth \$1.50 at any store. Price 60c. Each; \$6.20 Doz.



NO. 65.—The most beautiful ring we sell. 5 Turquoises in center, surrounded by 16 perfectly cut and set brilliants. If jewelers don't sell this ring at \$5.00 they are unusually conscientious. Perfectly made and finished; best rolled plate. Price \$1.25 Each.



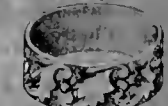
NO. 193.—An excellent Solid Gold Ring, medium width, ½ round band and a good seller. Sizes 5½ to 9½. Price \$1.40 Each.



NO. 303.—Seamless Wedding Ring, 5-16 inch flat band of solid gold; preferred by many over the oval shape, and has sold readily at \$1.00. Price \$2.30 Each.



NO. 57.—Massive square taper band with deep setting. Fine white stone with reflecting back, a splendid imitation diamond, extra heavy gold plate. New Price 28c. Each; \$2.75 Doz.



NO. 1848.—An up-to-date engraved ring. Wide band of seamless 14K gold plate. "Special Prize" design. No "handle with care" ring, but very serviceable, and which we guarantee to wear

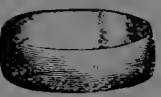


"Good Luck" Ring.

Made of a genuine horse shoe nail, heavily nickel plated, with "Good Luck" artistically engraved on it. Thousands now wear these rings testify to its lucky charms, and many more will take advantage of our record-breaking price and procure one before it's too late. Price 8c. Each; 75c. Doz.



NO. 790.—For good wearing qualities, latest style and high class workmanship, this ring is especially recommended. Our engraving gives an excellent idea of shape and setting. Heavy gold plated 14 karat blue white Topaz diamond setting. Cheap at 60c. Our Price 23c. Each; \$3.15 Doz.



NO. 45.—Misses' favorite size, half round ring, plated with 14K gold and sold with our guarantee for 3 years wear. Sizes 4 to 6. No larger. Special Cut Price 23c. Each; \$3.25 Doz.



NO. 1258.—Misses Snake Ring. Solid sterling silver; one of the handsomest snake rings made; has 3 turquoise settings representing head and eyes of snake. Perfect design and finish; a regular \$1.00 ring. Our Price 33c. Each; \$3.40 Doz.



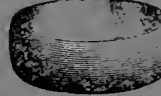
NO. 59.—For lady or gentleman. Very neat and rich, four pure white Alaska diamonds in handsome medium setting; heaviest gold plate. Price 48c. Each; \$1.95 Doz.



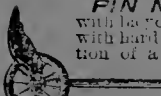
NO. 23.—Our Misses' Cameo Ring. One of our best sellers. Electro gold plate, strong shank, hand engraved. Price reduced. Price 6c. Each; 60c. Doz.



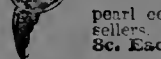
NO. 169.—Very neat design in ladies' hand engraved ring, stamped 14K gold filled and warranted for two years' wear. Price 12c. Each; \$1.20 Doz.



NO. 456.—Massive plain band ring, stamped 14K. Very popular width, gold plated and will wear well. Not quite as good as our No. 45, but splendid value for the money. Price 14c. Ea; \$1.35 Doz.



PIN NO. 303.—A great favorite with barbers. Finished in Roman Gold with hand soldered pin. Exact reproduction of a bicycle wheel, with imitation



pearl centre, making one of our best sellers. Others get 25c. Our Price 8c. Each; 80c. Doz.



INITIAL PIN.—Special burnished gold plate; perfectly made and beautifully finished and sold at a price never dreamed of before in the retail market. Elegant old English Initial design; any initial desired. Price 5c. Each; Special 40c. Doz.



THE TRANSVAAL.

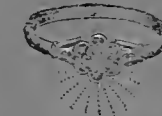
Our price on this pin is marvelous, but its so marked very plain, 5c. We bought one thousand gross at manufacturers cost price and are giving our customers the benefit of it. Trade of best gold plate and set with genuine imported South African Gem. Special Price 5c. Each; 50c. Doz;



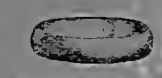
PIN NO. 568.—Best heavy rilled gold plate with pretty ruy setting; one of the neatest designs ever produced; each individual feather shows up perfectly and the stone sets off the pin in delicate contrast; strictly high grade modest and elegant. Price 25c. Each; \$2.40 Doz.



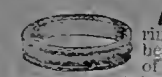
NO. 5174.—Men's Solitaire imitation diamond ring. Stone of Rock Crystal, diamond cut, and neatly worked in a leather setting. The diamond experts' "puzzler"; impossible to distinguish from the genuine. Price 26c. Each; \$2.95 Doz.



NO. 1524.—Misses' Genuine Diamond and Ruby. Solid gold mounting, extra setting with setting of imitated pattern. As a lady's jewelry, this is the most perfect protection over all others. Sizes 4 to 6. Price \$2.65 Each.



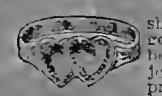
NO. 215.—Solid gold misses' hand ring, very narrow. Machine finished, invisible seams and made as well as \$30.00 rings. No size larger than 7. Price 35c. Each; \$3.50 Doz.



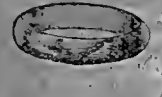
NO. 6.—Cute pattern, baby ring. Fancy lined edges with beautifully polished centre. Made of good gold plate and will wear for years. Price 7c. Each; 65c. Doz.



NO. 163.—Baby Ring. The tiny tots have not been forgotten, and we here offer a very pretty gold filled ring with Baby, Pet or Darling neatly inscribed on front. Can be had in sizes 9 to 12. State name desired. Price 9c. Each; 95c. Doz.



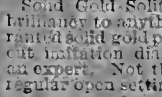
NO. 1194.—Misses' Friendship Ring. Solid sterling silver; good weight; popular design and best finish. Do you know of any jeweler selling such rings at our price? Price 19c.; \$1.85 Doz.



NO. 24.—Our New Band Ring. An always popular pattern. This is a new ring and could not be told from the solid gold band ring. Price 5c. Each; 48c. Doz.



THE JURA.
Solid Gold Solitaire Scarf Pin; far superior in brilliancy to anything ever before offered. Warranted solid gold pin and setting, having a perfectly cut imitation diamond. One that would puzzle an expert. Not the common full back, but set in regular open setting. Price \$1.00 Each.



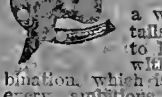
PIN NO. 222.—Lucky pin, represents 4 leaf clover. Set with Pearls and Turquoise and finished in Roman or polished gold plates. Reduced Price 6c. Each; 60c. Doz.



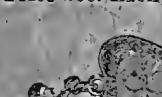
PIN NO. 5845.—Something for our athletic friends, represents a well-shaped foot and wing, details accurately brought out, true to life. A delicate horse shoe, set with 10 pearls completes this combination, which is bound to bring good luck to every ambitious "sprinter" who wears one. Price 23c. Each; \$1.90 Doz.



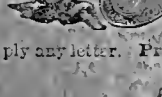
Capit Initial Pin. Heart-shaped initial bangle pin with pretty floral decorations executed in neat style by hand. We can supply any letter. Price 5c. Each; 50c. Doz.



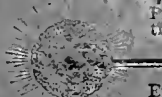
NO. 2034.—Solid gold Scarf Pin; beautiful cluster of imitation Diamonds with Ruby, Pearl, Emerald and Turquoise centres. Price \$1.50 Ea.; \$14.75 Doz.



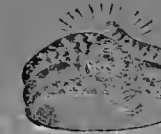
PIN NO. 14.—Solid sterling silver; popular double heart design, one plain and one fancy. Did you ever hear of a solid silver pin at our price before; usually sold at 25c. Price 9c. Each; 92c. Doz.



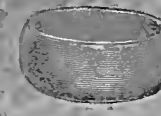
TANDER PIN. A novelty pin in every sense of the word. Perfect model of a bicycle built for two, with an up-to-date bloomer girl and her best fellow mounted on it. This years best selling stick pin. Gold plated revolving wheels and beautifully enameled figures in red and blue. Price 19c. Each; \$1.85 Doz.



NO. 64.—One of our most elegant and popular rings. Beautifully executed snake ring, size 12, round diamond with two rubies for eyes. Heavy rolled plate. Price 55c. Each; \$5.99 Doz.



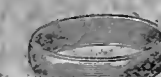
NO. 522.—Made of the new metal, Goldline, warranted not to corrode or discolor the finger. Will last forever. Sold at a lower price than gold plated rings. Sizes 5 to 12. Price 12c. ea; \$1.25 doz.



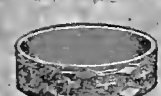
NO. 1213.—Misses' Ring; a very beautifully formed light snake ring, with garnet stone setting; not extreme as many snake rings are, but very neat and tasty; best rolled gold. Price 25c. Each; \$2.45 Doz.



NO. 773.—Ladies and Misses' 1/2 round band ring. Solid gold filled, seamless and one of our fast sellers. Price 10c. Each; 95c. Doz.



NO. 1492.—Misses' and ladies' 14 K gold shell ring, warranted for 3 years. In this ring the engraver has reached the highest point in the art; avail yourself of this opportunity to secure a cheap ring. No. 9 is the largest size we make. Price 29c. Each; \$2.90 Doz.



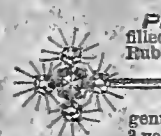
NO. 119.—Another pretty leaf pattern in solid gold rings. Very wide band, with polished plate for initials, which we engrave in script type at 5c per letter. All sizes and very desirable for lady or gentleman. Price \$2.25 Ea.



FLAG PIN.—Cut shows exact size of our new flag pin, which is having an immense sale. Colored in enamel in exact imitation of flag, stars and stripes and all. Every patriotic citizen should wear one. Sold usually at 10c. Our Price 3c. Each; 26c. Doz.



PIN NO. 2897.—Solid Gold filled, set with 4 X-Ray, Gema, and Ruby centre. Cannot be told from



genuine and warranted to wear for 3 years. Setting has many new features which make it the strongest known. Price 22c. Each; \$2.25 Doz.



GENUINE WHITE TOPAZ.

Acknowledged the finest imitation diamond imported. Thousands have been sold at \$1.00 by unprincipled dealers who seek your trade but once. Regular 2k size, diamond cut, with pin. Solid gold stiffened. The biggest bargain ever offered. Price 23c. Each; \$2.75 Doz.



PIN NO. 14.—Solid sterling silver; popular double heart design, one plain and one fancy. Did you ever hear of a solid silver pin at our price before; usually sold at 25c. Price 9c. Each; 92c. Doz.



TANDER PIN. A novelty pin in every sense of the word. Perfect model of a bicycle built for two, with an up-to-date bloomer girl and her best fellow mounted on it. This years best selling stick pin. Gold plated revolving wheels and beautifully enameled figures in red and blue. Price 19c. Each; \$1.85 Doz.

Plaid Belt Holder. The newest pattern; pretty plaid design in all the brightest colors and finished in gold or silver plate. Plaid belt fasteners are selling faster than any others, their exquisite and unmatchable colorings prove a great attraction when worn with light or dark belts. Enamelled parts are extra hardened; pin and catch very springy and durable and don't unfasten when once adjusted. Postage 1c.

Price 12c. Each; \$1.22 Dozen.

No. 1905. Popular Fleur de Lis Belt Holder; made of strong composition metal, heavily silver plated and superbly finished. Safety pin attachment, never releases itself, no matter how great the strain upon it. Made of best material for long service and sold at a price which is ridiculously low considering its high quality. Postage 1c.

Price 5c. Each; 54c. Dozen

No. 1911. Handsome belt fastener, shaped to hold belt securely in place without injuring the waist a particle, and also supports the skirt and keeps the placket closed. Oak leaf top is of German Silver hand carved, and enameled in sky blue coloring. Shank and safety pin attachment of metal and triple silver plated. Cheap at 25c. Postage 1c.

Price 3c. Each; 77c. Dozen.

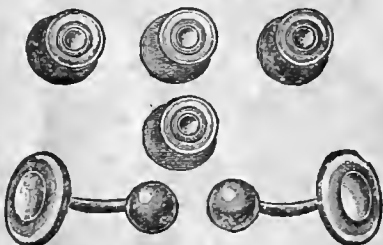
No. 1926. This belt and skirt supporter is of a new and entirely original design, which for beauty and excellent quality is without a peer. Laurel wreath and scroll centre represent the finest hand engraving on Sterling Silver, 925-1000ths fine and neatly connected to plated shank and pin. One or two initials can easily be engraved on scroll, and increase its attractiveness; the extra charge for same is 5c. per letter. Postage 1c.

Price 14c. Each; \$1.45 Dozen.

No. 925. New style belt fastener, with oval shaped top, enameled in a rich blue shade, with fancy star decorations and pretty embossed edges. All finished in grand style: of best metal, with patent pin attachment. You will be more than pleased with this fastener as it embodies the latest improvements found on those of solid gold and at a very low price. To be sure of getting one order at once as our supply is limited to 100 Gross. Postage 1c.

Price 10c. Each; \$1.15 Dozen.

PEARL WAIST SET.



Very popular, looks well in any color waist, and gives far more satisfaction than the painted sets at three times its price. Stud tops are of fine Mother of Pearl with plated backs; Cuff links are of the rigid pattern, with solid pearl and ball ends. A splendid set at low cost which will prove very serviceable. Postage 2c. Price 14c. Set; \$1.45 Doz.

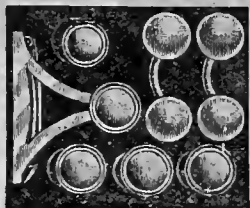
GOLD SHIRT SET.

Our 1898 Introduction Offer.



A complete shirt set for either lady or gentleman, all of the finest 14k rolled gold plate which cannot be bought in any store in the U. S. for less than 60c.; comprising latest style dumb bell cuff buttons, fancy Jura Diamond Set front collar button, pointer the retaining back button, 2 sleeve buttons, all with Tyler Pearl backs and patent levers, also nickel tie clasp. We guarantee value as stated, complete satisfaction and a year's wear or money refunded. Sent postpaid as a sample of our 3,000 bargain with catalogue for only 15c. per Set; 2 for 25c.; \$1.25 Doz.

NEW WAIST SET, 10c.



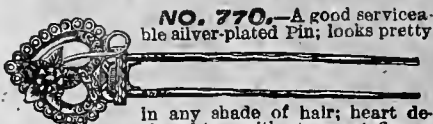
Our new '98 set of handsome design includes 1 pair rigid-link ball-end cuff buttons, 3 studs, 1 collar button, and the latest belt retainer. Extra heavy 14k. Roman gold or sterling silver plate, worth 40c. at any store. We send complete set, with new catalogue of bargains, postpaid for ONLY 10c., 3 for 25c.



BELT PIN NO. 393.—Made of the purest Mother of Pearl; plain but neat carving, and will stand the wear and tear of years of hard usage. Pin is gold plated, double spring action, with strong catch. Price 18c. Each; \$1.75 Doz.



PARISIAN BELT PIN.—Gold plated; latest style chasing, with pin and catch of the best make. Low price; good quality. Price 3c. Each; 30c. Doz.

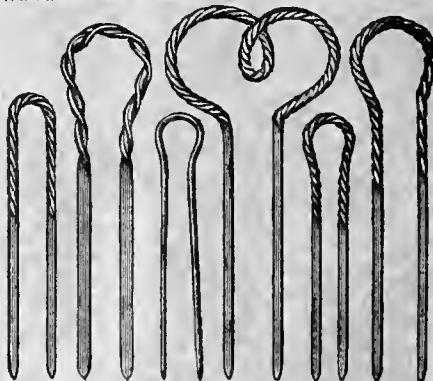


NO. 770.—A good serviceable silver-plated Pin; looks pretty

In any shade of hair; heart designed top, with stone set flower centre; fancy fluted prongs, 4 inches long. Price 9c. Each; 85c. Doz.

ALUMINUM HAIR PINS.

These Hair Pins are a great improvement over the tortoise shell or horn, being smoother, lighter and many times stronger. The styles shown are very popular and the cheapest in the market. Warranted not to tarnish.



No. 50.	No. 111.	No. 40.	No. 36.	No. 54.	No. 33.
Price—No. 50, 2 3/4 inches, 15c. Doz.; \$1.60 Gr.	No. 111, 3 1/2 " 2c. Each; 15c. Doz.	No. 40, 2 1/2 " 10c. Doz.; \$1.05 Gr.	No. 36, 3 1/4 " 5c. Each; 50c. Doz.	No. 54, 2 1/2 " 15c. Doz.; \$1.55 Gr.	No. 33, 3 1/2 " 4c. Each; 35c. Doz.

SAVE MONEY by ordering a quantity of goods by Express or Freight. Get your neighbors and friends to order with you. Look this hook well over before sending an order and make up an express order.

"OLD GLORY" PIN.



"Show your colors," get one of our hard enameled flag pins in correct shades and finished in finest gold plate. Our price makes it a leader. Price 9c. Each; 90c. Doz.



NO. 53.—This pin is the very latest Parisian style and comprises a combination of colors in leaf and flower designs which surpasses anything we have ever illustrated. Durable pin and catch mounted on a skeleton wire frame. Setting consists of three polly stones of many different colors. Finest gold plate. Special Price 25c. ea.; \$2.40 doz.



NO. 8010.—Cute Lace Pin with handsomely engraved cross bar and initial bangle of finest gold plate. We furnish all letters but Q and Z. Positively the cheapest bangle pin made that will wear a number of years. Price 7c. Each. 75c. Doz.

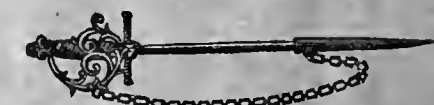


NO. 5125.—Enormous quantities of this gold-plated Pin have been sold, which is conclusive evidence of its popularity; heart beautifully engraved and arrow firmly fastened to it with gold solder. Price 6c. Each; 65c. Dozen.

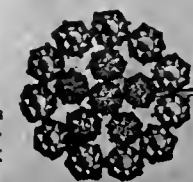


NO. 6010.—Gold plated Jersey Pins, full 2 inches in length (cut only shows half), with polished ball tops, and connected by tiny gold soldered chain. A beautiful cluster of roses in natural colors enameled on heart-shaped pendant. Formerly sold at 40c. Reduced Price 10c. Each; \$1.05 Doz.

NO. 1493.—A new style Ladies' Pendant Lace Pin of good quality gold plate. Bird is of fine polished gold, with chased wings, executed in latest style. Charm set with two Turquoise and an imitation Ruby. Price 15c. Each; \$1.65 Doz.



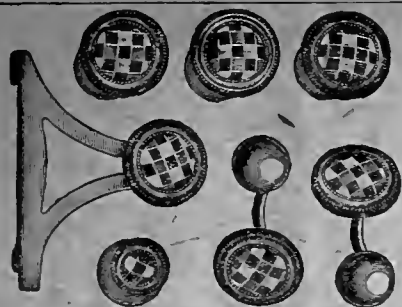
NO. 49. SWORD.—Here is a fine gold plate novelty Lace Pin. The kind that can't scratch. The scabbard is attached to the sword hilt, and slips over and protects the sharp point. Price 12c. Each; \$1.33 Doz.



NO. 929.—Emeralds and diamonds always form a pretty combination, but this pin excels all others in sparkling effects. Outer circle contains 11 "Kouran" white stones, with 6 imitation emeralds in centre. Price 25c. Each; \$2.45 Doz.

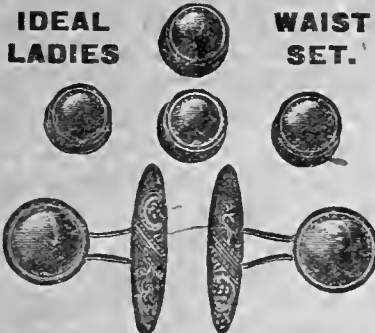
LADIES' SHIRT WAIST SETS.

The demand for Waist Sets will be very large this season, and we have taken extra pains in selecting an excellent line of sets from the largest manufacturers, which defy competition and represent the biggest value for the least money. A glance at our up-to-date styles and prices will convince the most skeptical that we are headquarters for these goods and can save them over 100 per cent. on each set.



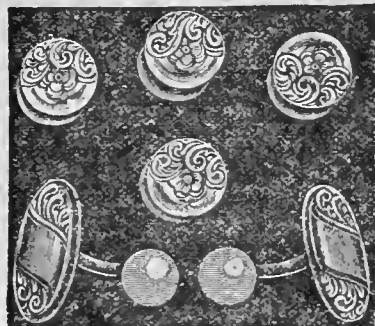
No. 962. Latest plaid waist set, colors very bright, extra hardened and never fade or wash off. Many prefer this to all other sets as it matches almost any style and color waist. The Gold plating is of superior quality and will stand plenty of rough usage. We defy the world to produce a set containing a belt fastener, 4 studs and 1 pair cuff buttons at this rock bottom figure. Postage 1c. Our Price 21c. Set; \$2.20 Dozen.

IDEAL LADIES



WAIST SET.

SOLID SILVER WAIST SET.



This is our leader set; warranted by us to be Solid Sterling Silver, 925-1000ths fine, of good weight and finish. This is identically the same set as the largest department stores are selling rafts of, every bargain day at from \$1.25 to \$2.50 per set. Our up-to-date methods of manufacturing allow us to reduce these prices considerably. The engraving is cleverly done by hand on solid tops which are connected to patented one-piece "can't break 'em" backs. In buying this waist set you procure the prettiest combination on the market at an extremely low price. Postage 2c. Special Price 69c. Set; \$6.85 Dozen.

"LA PARISIENNE" WAIST SET.

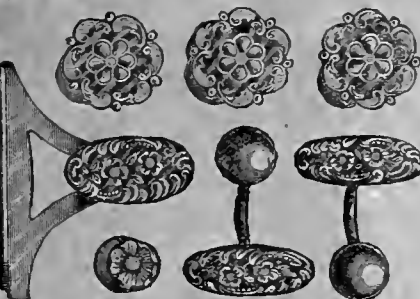


An All silver plated and enameled Waist Set, patterned after the latest Parisian design, and selling as fast as we can make them. Not the cheap painted kind, but of the best hard enamel and guaranteed not to chip or crack. The beautiful flower work is executed in a variety of pleasing shades, which show up effectively on the pure white background. All metal parts heavily silver plated, and will not tarnish. An excellent wearing set, sure to give satisfaction. Postage 2c. Price 32c. Set; \$3.25 Doz.

Fin de Siecle Waist Set.



The workmanship displayed on this set is of the very highest order and truly marvelous; the skilled help employed in making them have succeeded in consolidating the latest foreign ideas and improvements and originality in design, never attempted on any but high priced goods. Studs are exceedingly large all open leaf work, with tuby centres. Dumb bell links with diamond shape ends. Entire combination finished in Roman gold Plate. Postage 2c. Price 24c. E.; \$2.35 Dz.



No. 945. This Set represents a brand new style which has not been slow in getting into popular favor. Its particular feature is the large size of studs, bringing their bright enameled colors out prominently. The plating is on solid metal of Rolled Gold with raised leaf design, enameled. The belt holder alone is worth the price of complete set. Postage 1c. Price 18c. Set; \$1.75 Doz.



No. 1096. Roman Gold Plated Waist Set, pretty embossed pattern, heart shape hard soldered tops, making them practically unbreakable; with double strength backs, of extra size; the kind that stay in place. Hand painted flowers adorn the feature of heart and enhance the beauty of waist wonderfully. With ordinary care this set should outlast three of those usually retailed at 25c. each. Postage 1c. Price 12c. Set; \$1.23 Dozen.

ROYAL WAIST SET.



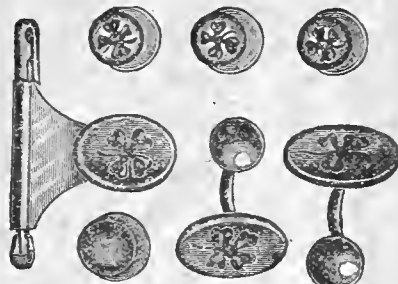
To accurately describe this set is impossible; we have never known a set of Sterling Silver buttons of this kind to be sold for less than \$1.00. Ours are exceptionally heavy and engraved artistically by new process and look equally as well as those carved by hand. We have expended much time and money in the making of this set and confidently believe this to be the cheapest Solid Silver Waist Set made. Complete as shown. Postage 1c. Price 32c. Set; \$3.25 Dozen.



No. 1033.—This set consists of a pair rigid link cuff buttons, 3 studs and collar button to match, and also a patent belt fastener. The entire set is manufactured of a new metal having every appearance of gold and will not tarnish or blacken the waist; medium sized studs, dainty embossed tops, and strong dumb bell links. A set like this cannot be bought elsewhere for less than 75c. Postage 3c.

Our Price 26c. Set; \$2.65 Dozen.

NO SPACE FOR BUNCOMBE, we can only describe our goods and simply tell the plain truth about them and illustrate them faithfully—when you know us well you will deem this sufficient.



No. 999. This set we warrant to give best satisfaction; the polished gold plate is applied so well to the metal that the manufacturers do not hesitate in saying that it will wear well for three seasons. The buttons are all engraved to represent a four leafed clover and then enameled in natural color, giving a refined and rich appearance to the shirt waist. We not only claim a superior finish for it but know it to be a year ahead of any of our competitors' styles, both in price and up-to-date, ness. Postage 1c. Price 47c. Set; \$4.75 Doz.

DO NOT FORGET POSTAGE.

GOLDINE

Best Separable Studs we have ever manufactured. Made of Goldine, the new untarnishable metal, and Roman finished; set with an imitation pearl—complete set of 3 studs, as shown above. Price 40c. Set; \$4.05 Doz.

NO. 310.—SEPARABLE STUDS.—These Alaska diamonds are brilliant cut and delicately set. In beauty and elegance they vie with the purest Kimberly gems. For evening dress, sparkling upon immaculate linen, they would be mistaken for the genuine in 13 cases out of 30. A set of real studs, 1 1/4 oz. weight, would cost \$100.00. Our Price 21c. per Set of Three; \$2.57 Doz. Sets.

NO. 196.—These Studs are the best value of any we offer; best 18-K. rolled gold plate, patent backs, 3 to each set. The Pearls have a wonderful resemblance to the genuine article. Price 15c. a Set; \$1.60 Doz.

NO. 651.—SEPERABLE.—Here is a Set of Enamel Studs, edged with a dainty border of chased gold (rolled plate). Backs are detachable. A very delicate design, and worth double our figure. Price 25c. a Set; \$2.95 Doz.

NO. 1. LEVER.—This is a good, stout button, with patent lever top; no swearing necessary to drive it through button-holes. Has good gold plate and porcelain back to prevent discoloring the flesh. Has been sold at 25 to 40 cents. Our Price 2c. Each; 20c. Doz.

NO. 2. SEPARABLE.—Has a pearl top, with an Austrian Diamond in the centre. The top is detached by pressing the side springs, the shank goes through the button-hole easily, and the top snaps on again as quick as a wink. If you never tried them, do it now, and thank us for "putting you on." Price 5c. Each; 48c. Doz.

NO. 4. SEPARABLE.—This is a heavy gold plated button, detachable top, with handsome design in enamel and white stone in the centre. Price 8c. Each; 82c. Doz.

NO. 5. LEVER.—Another anti-swear patent lever collar-button; heavily plated, strong and full of wear. Engraved design on top and backed with pearl. Price has been 30 to 50 cents. Our Price 7c. Each; 71c. Doz.

NO. 6. PATENT LEVER.—This is a bargain. Gold plated, pearl backed, lever top; easy to put in and easy to buy. Only 3c. Each; 29c. Dozen.

NO. 7.—LEVER.—The most popular Collar Button or Stud ever sold. Is strongly made. Has patent lever, pointed oval top, and backed with porcelain. Good gold plate; and look at our price! They charge 5c. for them in some stores. Our Price 1c. Each; 12c. Doz.

NO. 8.—SOLID.—A heavy gold plate Collar Button, with a single sparkler set in the head. Shank is long and slender. Price 4c. Each; 42c. Doz.

NO. 10.—ALUMINUM.—Won't tarnish, won't discolor your shirt, perspiration don't affect it. Has the patent lever top. Every one should use this new style button, both for collar and for waistbands. Price 4c. Each; 46c. Doz.



pure aluminum.

STUD NO. 5813.—A genuine 2 1/2-karat Kouran white stone gem, noted for its rare brilliancy and beautiful blue color, fitted with detachable back, which is warranted secure and can be separated only by pressing pusher; highly polished gold plate, with inside cap of Price 20c. Each; \$2.15 Doz.

The New "Poly" Stud.



Price 15c. Each; \$1.45 Doz.



NO. 3215.—Austrian Imitation Diamond Stud of 2-Karat size; no difference noticeable between it and the genuine blue-steel diamond which sells at \$150.00, has the celebrated double crown setting, guaranteed to hold stone securely; first quality gold plate. Price 28c. Each; \$2.75 Doz.



NO. 1773.—Sparkling Kora Gem, mounted in open worked setting, with gold plated spiral spring of one piece; much preferred to the separable style which unlocks itself so easily. Price 6c. Each; 60c. Doz.



NO. 2807.—This Venetian white stone is very large and brilliant, and specially imported by us for many of our customers desiring a cheap unbacked earring, which has every appearance of the genuine. Rolled gold wire frame and strong setting. This is the same earring other mail order houses charge 50c. for. Our Price 15c. Pr.; \$1.60 Doz.



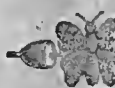
NO. 4517.—Here we illustrate an earring, which for brilliancy and excellence of cutting is unsurpassed. Solid gold, new style setting with strong spring catch. Note our price. Price 45c. Each; \$4.45 Doz.



NO. 1527.—Particularly fine drop earrings with fancy ruby set pendant showing new style open worked mounting. Gold plated and strongly made connections, not the kind that fall apart at first handling. Price 14c. Pair; \$1.35 Doz.



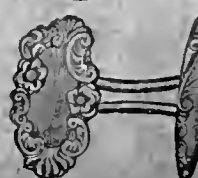
NO. 103.—EARRINGS.—A cluster of diamonds and a sapphire. Real Alaska stones. This drop has the patent slide guard, and is of finest 18 K. gold plate. Price 30c. a Pair; \$3.10 Doz.



NO. 1303.—Butterfly Push Earrings, in solid sterling silver; high-class engraving in up-to-date style. Price 30c. Pair; \$3.10 Doz.



NO. 10. SEPARABLE.—Here is our Leader in Gentlemen's Cuff Buttons. Detachable top; press the side springs and off it comes; the shank slips through the button-holes as clever as you please, with a clear white sparkler in centre. One of the best values we offer. Price 9c. a Pair; \$1.05 Doz.



NO. 41.—Delicately fashioned of pale blue enamel and hammered sterling silver plate. Buttons detachable, and a sure favorite among wearers of the link cuff. Price 12c. Pair; \$1.10 Doz.



No. 742. Very catchy design executed on sterling silver. Oval shape top, plain centre with a brilliant polish. Hand engraved sides and fluted edges. Dumb bell is accurately shaped, and undergoes three different operations in making. An excellent wearer substantially made, and the lowest priced solid silver button sold. Postage 1c. Price 31c. Pair; \$3.45 Dozen.



NO. 1497.—Very latest shape in solid silver link buttons. The hand engraving is a marvelous piece of work which must be seen to be appreciated. 55c. pair; \$5.25 doz.



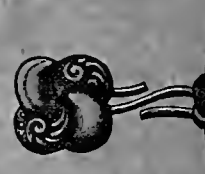
NO. 42.—Very fashionable Silver Ball Button; holds your link cuff in regular Tuxedo style, slightly flattened; looks very dressy. No gentleman should be without them. Former prices have been greatly reduced. Silver Plated—Price 10c. Pair; \$1.05 Doz. Sterling Silver—Price 35c. Pair; \$3.40 Doz.



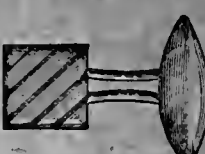
No. 732. Solid Sterling Silver, dumb bell links, medium size, round tops; richly polished centre, and hand engraved side showing high art in workmanship. Worn by the most fashionable set and is the leading button of the season. Impossible to duplicate these cuff links elsewhere at less than 75 cents. Postage 1c. Price 39c. Pair; \$3.85 Doz.



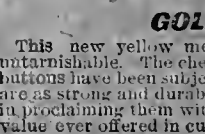
NO. 1967.—The very latest, Plaid designs in hardened enamel. Never have such fascinating colors been attempted on cuff buttons before. Finest gold plate, and popular ball end. Price 20c. Pair; \$1.90 Doz.



NO. 3042.—Another of this season's striking patterns in Link Buttons. Plated with 14 K Gold, and warranted to wear well for 3 years. Made of 3 parts easily detachable and will adjust itself to cuff as "quick as a wink." Price 32c. Pair; \$3.00 Doz.



NO. 45.—A mother-of-pearl Link Cuff Button, silver fittings and open link. Gentlemen of fastidious tastes will appreciate this beautiful button. Price 14c. a Pair; \$1.45 Doz.



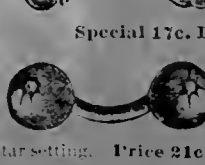
GOLDINE. This new yellow metal is non-corrosive and untarnishable. The chemical tests to which these buttons have been subjected have proven that they are as strong and durable as gold, and warrant us in proclaiming them without a peer and the best value ever offered in cuff buttons.



NO. 3023.—Very rich pattern, dull finished front with polished rim, and set with a genuine Arkansas Pearl. Price 28c. Pair; \$2.75 Doz.



NO. 2960.—Cheapest Goldine button made and our best seller. The antique style of engraving has made it such a great favorite that we have brought it down to a popular price. Special 17c. Pair; \$1.64 Doz.



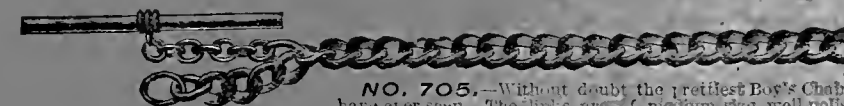
NO. 2760.—New Tuxedo style. Rigid ball ends set with little imitation pearls, exquisitely mounted in open worked star setting. Price 21c. Pair; \$2.19 Doz.



NO. 709.—A Novelty Chain. Made of links the same as those of a bicycle chain. Miniature lamp chain with bicycle handle as cross bar. Perfectly made and plated with best quality gold. This chain has made a great "hit" with bicyclists and thousands of others who have felt the want of a good substantial chain on which they could rely. Price 45c. Each; \$4.35 Doz.



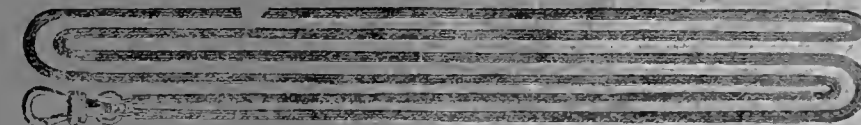
with rolled gold ends and connections, also rolled gold bars. Sure to please. Best chain ever sold at the price. Price 48c. Each; \$4.75 Dozen.



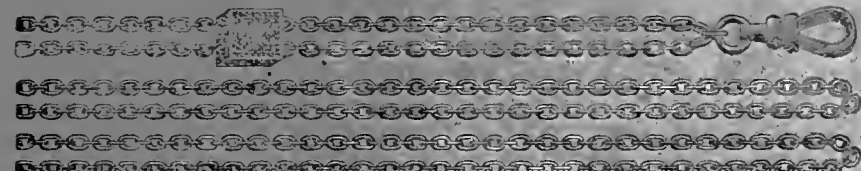
NO. 705.—Without doubt the prettiest Boy's Chain we have ever seen. The links are of medium size, well polished, with one-half round and the other flat. Best 14-k. gold plate and warranted 5 years. Our price is $\frac{1}{2}$ that of other houses. Price \$1.10 Each; \$11.50 Doz.



NO. 240.—Popular Rope Chain, finished in finest quality gold plate and warranted to stand 10 years wear. More chains of this style have been sold than all others combined. Easily takes the place of a \$25.00 gold chain. Price \$1.25 Each; \$12.75 Doz.



NO. 2003.—The cheapest Lorgnette Chain in the market. The links, though very delicate, are work of art, and will not break, and guarantee as durable as the solid gold. Regulation size, 18 inches. Never sold for less than \$1.00. Price 50c. Each; \$3.25 Doz.



No. 2006. The demand for Lorgnette Chains continues to increase and are now worn in preference to the regulation short chain, as they look much prettier and wear better. The style here illustrated is the very latest and most fashionable, having the popular round flattened links, and safety spring swivel. The cheapest gold filled chain manufactured, fitted with an exquisite gold-plated and hand engraved ornament set with either a Pearl or Opal. The slide can be moved the entire length of chain which is 18 inches. For an excellent ladies' chain at a moderate price this one is recommended. Postage 2c. Price 50c. Each; Special \$5.75 Dozen.



NO. 9714.—An elegant Lorgnette Chain of best quality and delicate workmanship. The most fashionable and popular pattern worn this year, and will not fail to delight any lady even though she be critically inclined. The links are very fine and close worn 14 in. in length of heavy gold stock, with sliding ball ornament, movable to any position. A rare offer. Price 94c. Each; \$9.60 Doz.

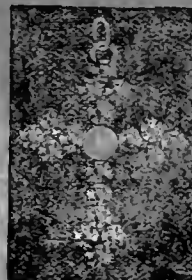


NO. 945.—Popular pattern of Ladies' Victoria Chain, composed of three new style links, beautifully colored stone horn, set with six Transvaal Gems; centre ornament holds a diamond-shaped imitation Ruby of remarkable splendor. Best gold plate, and sold with our 5-year guarantee. Price \$1.10 Each; \$11.50 Doz.



NO. 3080.—Fashionable Chain Bracelet, 8 in. long; fancy embossed double curb links, same size as illustration. Exquisitely chased lock which opens with 10 years. \$1.50 Each; \$14.75 Doz.

little key. Price Rolled Gold Plate, 60c. ea.; \$6.20 Doz. Price Gold filled, warranted



CHARM NO. 4028

Were this a World's Cross Charm, made of Solid Gold and set with genuine Diamonds, it could not be bought for less than \$400.00; but why pay so much when our rolled plated Cross with 18 Montana Gems and Pearl Centre is in every way its equal.

Price 75c. Each; \$7.75 Doz.

Bicycle Charm.



Perfect miniature model of the up-to-date bicycle, with revolving pedals. Plated with 14k rolled gold and machine polished.

Price 25c. Each; \$2.60 Doz.



CHARM NO. 1322.

This is the adopted emblem of the League of American Wheelmen. To those of the thousands of members who have not yet embraced our offer, we wish to say that they are losing an opportunity to procure this rolled plated charm at $\frac{1}{2}$ its real value. The initials "L. A. W." are set between 3 pretty wings, with ruby centre. Price 27c. Ea.; \$2.75 Doz.



CHARM NO. 9007.

New style charm in rolled gold plate. Perfectly formed, hand holding an exceedingly good imitation Amethyst. Hand works on a pivot, giving free action to the ornament and causing the 7 little white stones to glitter in a wonderful way. Price 30c. Each; \$3.10 Doz.



CHARM NO. 1671.—A cute little Thermometer Charm indicating the temperature as accurately as the larger sizes. Figures representing the degrees printed on celluloid dial in small, but clear, type. Best 14k gold plate. The retail price has always been \$2.00.

Our Cut Price 85c. Each; \$3.40 Doz.



CHARM NO. 114.—Rolled Gold Plated Lock and Key, suitable as watch charm, locket or for bracelet. Not a toy but a practical lock; the little key opens and shuts it with ease.

Price 40c. Each; \$3.90 Doz.



Dutchess Watch Pin.

All the go; useful, ornamental and very popular. Fleur de Lis design, gold plated, with hard French enameled front. Never sold for less than 75c.

Our Price 22c. Each; \$2.00 Doz.



NO. 191.—Solid Gold Filled Child's Bracelet, with tiny double curb links. Fancy embossed lock which opens with little key. Warranted for 10 years. Price 80c. Each; \$8.25 Doz.



LEATHER WATCH GUARD.—The latest fad with very practical features; solid leather links, interlocked; perfectly made in enamel, tan, grain and seal leathers of finest quality and finish; full polished nickel buckles; 7 inches long. Though cheap in price, these Chains are not only stylish and worn by all the tony swells but are also the most durable, and practical Chains. Postage 1c. Sold everywhere at 25c.

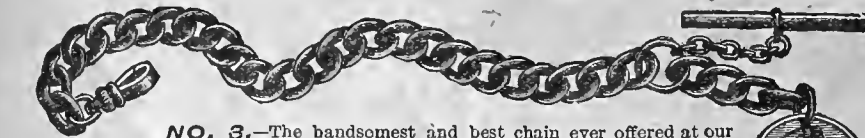
Our Price Only 5c. Each; 6 for 25c. SPECIAL—45c. Dozen.



NO. 889.—Made of finest Morocco Grain Leather, 8 in. in length with nickel plated buckles and beautifully hand carved ornament of white metal. A very serviceable watch guard at low cost. Postage 1c. Price 9c. Each; 95c. Doz.

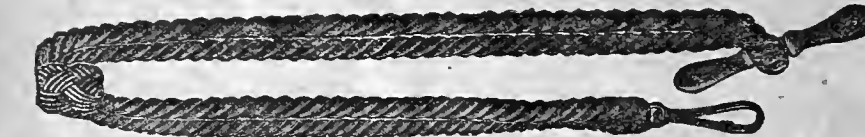


COLUMBUS WATCH CHAIN.—One of the most unique and novel Chains combining artistic merit and novelty; composed of 5 handsome medallions of our most famous heroes, attached with small, strong cable links; fitted with neat bar and snap and pendant. In heavy silver plate, oxidized. Price 10c. Each; \$1.04 Dozen.



NO. 3.—The handsomest and best chain ever offered at our price; full length; perfectly formed and closed curb links; good snap and solid bar; neat coin medallion of good size. All well gold plated and finished in the highest style. Positively cannot be told from solid gold, it is so thoroughly well made. Price 10c. each; 83c. Doz.

May also be had in Nickel at same price.



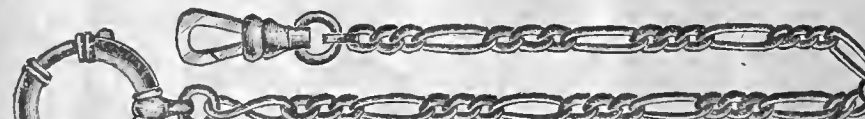
BLACK SILK VEST.—This is a most fashionable and elegant vest chain; manufactured from the finest silk. While it is light and handy, there is none more strong or durable; full length; two heavy handsome silk cables, passed through a silk-covered ornamental ball slide. Attached to strong ebonized bar, stout snap-hook. Ornamental, durable and cheap. Price 10c. Each; \$1.05 Doz.



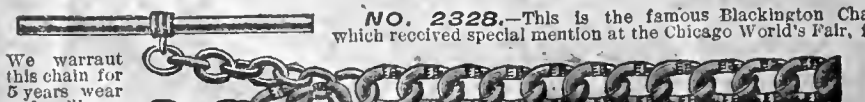
PLAID SILK VEST-GUARD.—This is the latest and in watch-guards; it is so dressy and attractive that all the fashionable are wearing it. It is suitable for any occasion, and is especially adapted to evening dress. It is manufactured from fine silk, and is plaited on four sides in a beautiful double basket pattern, making it strong, firm and elastic. The Guard is double breadth, and has handsome ebonized button-hole bar and polished black metal hook to attach to the ring of watch. Price 10c. Each; \$1.08 Doz.



NO. 2030.—This Solid Gold Filled Double Strand Chain is warranted for 5 years. Very strong close-woven links, with genuine gold front slide and ornaments, engraved in elegant flower design. Retail at \$6.00. Our Special Price \$2.20 Each.



CYCLISTS' SAFETY CHAIN.—Made especially for Bike Riders and others carrying watch in coat; has 3/4-inch safety ring with patent sliding catch, which fastens to buttonhole. Gold plated double-strength links, and will wear 5 years. Price 90c. Each; \$9.20 Dozen.

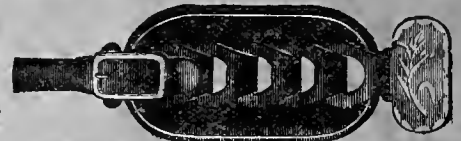


We warrant this chain for 5 years wear and will exchange any not giving satisfaction.

leather lined swivel. Price \$1.20 Each; \$12.25 Doz.

NO. 2328.—This is the famous Blackington Chain which received special mention at the Chicago World's Fair, for

originality in design and superior finish. Very heavy double curb links, hand engraved, and invisible joints. Patent revolving



FOB NO. 922.—Newest idea in Watch Fobs; made of special soft brown leather. The centre piece is very strongly made in link style, with pretty oxidized white metal charm.

New Price 9c. Each; 89c. Dozen.



New Compass Charm.

Very useful and popular. Finely-embossed electro-plate. Passes always for a high-priced article. Price again reduced.

Price 10c. Each; \$1.05 Doz.



OPERA GLASS CHARM.

This elegant filled gold charm is the latest design out this season. It is a miniature pair of Opera Glasses, each barrel containing a miniature view of some picturesque bit of scenery, etc. This charm would be thought dirt cheap at \$1.00, at which price it is usually sold. Postage 1c. Price 28c. Each; \$2.75 Doz.

MAGIC WATCH CHARM.



These beautiful Charms are adapted to hang on the watch chain. Each charm contains a wonderful small photographic engraving, no larger than a pinpoint, and yet, when held up to the light, reveals a large picture, clear as the largest steel engraving, Subjects of Lord's Prayer, 10 Commandments, Actresses, Brooklyn Bridge, Statue of Liberty, World Fair Buildings, etc. We claim that these pictures are more perfect and vivid than any others now in the market. Ours are startlingly lifelike and create wonder and astonishment when the spectator, looking through the small opening in the powerful microscope, sees wonders of art and nature. Postage 1c. Price 9c. Each; 89c. Doz.



NO. 110 BABY PIN.—Gold Plated,

engraved sides, inscription reads, "Our Pet;" finished on light blue hard enamel. Good strong pin and catch. Price 20c. Pair; \$2.15 Doz.

SHELL NECKLACE.



A marvelously delicate creation of tiny pearl shells strung with crystal beads. There are three rows, containing 100 shells, (each of which is pierced four times,) and over 1900 beads. This gives some idea as to its value as the necklace is all hand work. The soft opalescent hues of the pearl contrast beautifully with the sparkle of the beads. The necklace is a veritable dream. Postage 2c. Price 12c. Each; \$1.25 Doz.

SAVE POSTAGE! Postage will probably average nearly 20% of the price of goods. Save this big per cent. by making up an express or freight order. It is also safer.

THE INGERSOLL "ROYAL" WATCH.

PRICE
\$2.00



For Practical Use, as well as appearance, the "Royal" compares with the Old Time Watches much as a modern railway train does with an old-fashioned stage coach. It is designed to fill the ever-increasing demand, that our watches have gained on account of their thorough reliability for a "Gentleman's Watch," and is the successful result of great effort and expense in tools and machinery. It is as neat and handsome a watch as can be found anywhere in the market, and is meeting with unqualified praise from all who see it. It is entirely new, and becoming very popular. The movement is the regular American Lever-smallest lantern pinion, quick train, 240, beats to the minute, stem wind and stem set, and runs from 30 to 33 hours without rewinding. It has an antique bow which greatly adds to its beauty. All parts are handsomely finished; the back plate is artistically engraved, giving it a genteel and rich appearance; and the case, which is a beautiful design of fancy pattern, is made from a new metal which is an exact imitation of gold; wears and looks as well and will stand any test that gold will stand. It is non-corrosive and non-tarnishable. Every "Royal" is thoroughly tested, timed, and regulated before it ever leaves our factory and is sold with our guarantee for 1 year to keep accurate time. The enormous output of our manufactory was inadequate to supply the demand for the "Royal" during the past holidays, and proves beyond doubt the popularity and excellence of this watch.

Price Postpaid, \$2.00 Each; \$20.00 Dozen.

Popular Locket.

Our sales on this locket have been very great. - Just think of a gold plated locket 1 1/4 in. in diameter and fitted with two glass enclosed compartments for pictures, at Fourteen Cents. The engraving is the finest ever attempted on plated jewelry. Store keepers price 50c.

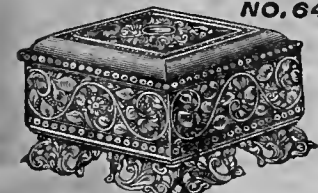
Our Price
14c. Each;
Special
\$1.35 Doz.



NO. 640 JEWEL CASE.

-Same quality and finish as our No. 140; size, 2 1/4 x 2 1/4, but silver plated, with beautiful satin lining, assorted colors. We

warrant all our Jewel Cases untarnishable. Price 25c. Each; \$2.55 Doz.



NO. 140 JEWEL CASE.-Of finest Venetian flower work, in bright Roman Gold finish. 4 1/2 x 3 in. Every part carefully made and joined and heavily lacquered, giving it a beautiful and permanent finish. Inside, lined with olive green satin. Price 55c. Each; \$5.20 Doz.

COIN SILVER THIMBLE.



It is made of coin silver, richly chased, and comes in a handsome velvet-lined case. The cut at right shows the construction of all our solid

silver or gold thimbles. Note that metal is graduated and thickest where wear comes. Goods offered at low prices by the average dealer are not made this way and are usually not coin silver. Sizes 5 to 12. Postage 1c. Price 20c. Each; \$2.10 Doz.



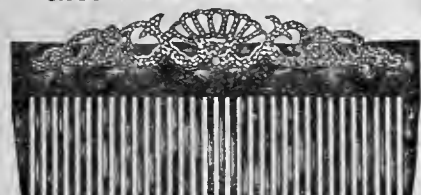
Solid Silver Eraser.-Very fine tempered steel blade, ground down to a keen edge, which will erase ink marks quickly and neatly. Sterling silver handle, with pretty embossed design. Sold everywhere at 50c.
Our Price 25c. Each; \$2.60 Doz.

Pearl Paper Cutter.



A beautiful little article which makes a splendid holiday gift. It is 3 1/2 inches long, with Mother of Pearl blade and engraved solid silver handle. Will cut paper as clean as a razor. 20c. Ea.; \$1.90 Dz.

Mermaid Side Combs.



Tortoise Shell Side Combs with beautiful Sterling Silver trimmings; new style engraving, which glitters in a wonderful way. Very fine slender shell teeth, durable and elastic. Worth 50c.
Price 30c. Pair; \$3.25 Doz.

NO. 720.-BOOK MARK.



Solid silver, two inches long, with pretty hand chasing on top and side; tassel of pure silk and in assorted colors. Don't ruin your book in looking up your page. Get one of our book marks; it will pay for itself many times over.
Price 18c. Each; \$1.75 Doz.

DANDY HAT PIN.-Machine Polished Pin, 6 inches long with open worked ball top in Roman Gold Plate. We have made a very special price on this pin which is

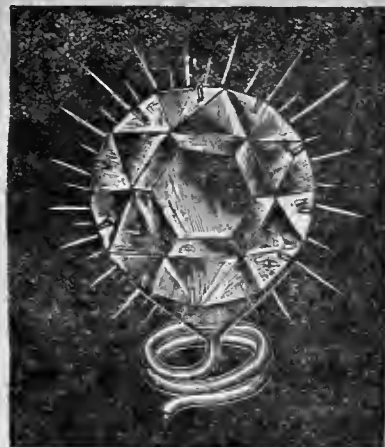


200 per cent. lower than it has ever been sold for. Price 7c. Each; 69c. Doz.



FIN DE SIECLE HAT PIN.-Fashionable Pin, full length, polished stem, with rich Roman gold top, exquisitely carved and set with a large, perfectly cut green

stone. It is the grandest Hat Pin that has ever been made in plated stock.
Price 23c. Each; \$2.25 Doz.



This cut tries to do justice to one of our **68 Karat Klondike Gems, Price 50c.** It shows the exact size and formation of stone but of course not its wonderful brilliancy nor iridescence. They are the greatest propositions for fun and novelty. Your choice of Ring, Scarf Pin or Stud; also 20 karat Ring or Stud at 25c.



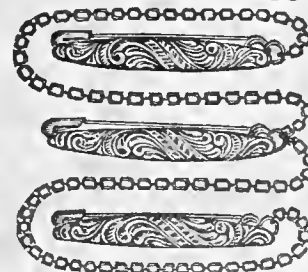
NO. 94. SKELETON.-This novelty Scarf Pin is one of the finest examples of the silversmith's art. The Cut shows the little skeleton when he's quiet, and is full size. Arms and legs, ribs, skull and backbone are wonderfully fashioned for such a small piece of work. The legs and the arms are set on pivots, and they swing to and fro with every motion. They create a big sensation wherever worn, and are sure to please any one on the lookout for novel effects. Finished in three styles, silvered, gilt and oxidized.
Price 35c. Each; \$3.15 Doz.

Silver Pocket File.



Handsomely finished finger nail file of hardened English steel, close ribbed, with sterling silver handle. 935-1000 fine. An indispensable toilet article, 1 1/2 inches in length, and is a great favorite. 30c. ea.; \$3.10 dz.

CHILD'S DRESS SET.



Consists of three silver finish safety guard pins, beautifully engraved, and linked together by fine silver chain. The only thing for children's wear. You can't lose one without losing all three, and three of a kind are not easily lost.

Price 19c. a Set; \$1.96 Doz.

POSTAGE EATS! and makes your goods cost more, though not so much as if bought in "regular" ways. Save postage by making up an express order.

American and Foreign Watches.

Limited space prevents a display of our full line. We show only our latest and most popular styles as specimen bricks, and would say to intending purchasers that we are right where they "grow" and can furnish any style of case, fitted with any grade or make of movement, without delay, and at prices that we will guarantee. Our stock of Watches is the largest in the country, if not in the world, and our yearly purchases exceed those of any other single house for the reason that we sell on closer margins and in larger quantities. Large purchases mean lowest prices; thus we can offer you this year better figures than ever before. We quote well known goods below, giving them their exact names and descriptions; we invite comparison of our plainly quoted figures with those of other houses, or your local dealer's. We are at the centre of production and get every advantage in price; we are doing business economically, and can and do sell on the **Thinnest Margin Ever Known to Retailers**. Every guaranteed case is accompanied with the printed guarantee of maker, as good as a bond. All American movements carry the guarantee of makers for one year.

Foreign movements are not guaranteed, but are carefully selected and are thoroughly reliable. Postage on all watches 8c. (Registered 16c)

CHATELAINE.

This is a reliable and very pretty watch at a very low price. Movement is Swiss and though not warranted, is from a well-known maker and has proven a splendid time-keeper. In appearance it is a perfect gem, being of solid silver, handsomely chased and engraved with especially neat, fancy dial and hands; Stem wind and set. No one need hesitate to make a present of this watch on account of its low price as it will never change its appearance till worn out and will keep accurate time for years.

Postage 5c. Our Price \$3.45 Each.



NO. 422. This is a Boys' or Ladies' Hunting Solid Coin d Silver Watch. Jewels Swiss movement with plated cap. Regular stem wind and set. Case is richly engraved, and it is one of the prettiest watches ever produced and wonderfully cheap at our price. Cut shows it full size. Price \$3.95 Each.

NO. 137. Same as above but open face. Price \$3.75 Each.



LADIES' NICKEL.—We have sold thousands of these watches and can assure our patrons of their good time keeping qualities. The movements are Swiss, fully jeweled. The cases are of solid nickel, plain metal and beautifully finished. The same watch sold a few years ago at \$7.50 to \$12.00. Our price is a dollar below the average market. Postage 5c. Price \$2.45 Each.



NO. 10.—A beautiful ladies' size Hunting Case Watch, gold plated and fitted with the Victor cylinder movement, nickel $\frac{3}{4}$ plate, and is warranted to give entire satisfaction. The engraving is very attractive and of the highest workman ship. This watch has had a large sale at \$7.00.

Our Price, \$3.85 Each.

NO. 11.—Same, with genuine New York Standard movement. Price \$4.30 Each.



Our Cut Price \$3.75 Each.

NO. 8.—Same, hunting case, \$4.20 Each.

CHATELAINE NO. 2.—Very popular style, open face, size of our illustration; heavy solid silver case and silver cap, and fitted with excellent jeweled movement. This watch has been given a practical test and found to compare favorably with the higher priced American watches. Stem wind and set, fancy dial and hands, with crystal of double thickness. Postage 5c. Jeweler's price \$5.00.



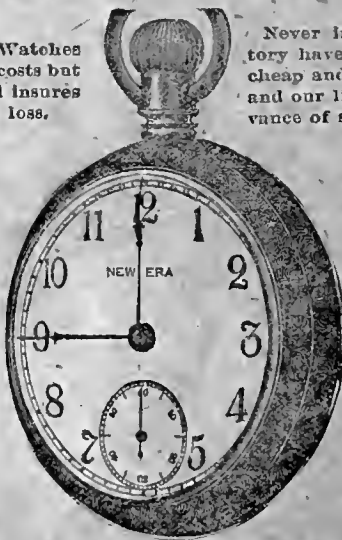
NO. 347.—This is a Boy's Size, Open Face Watch of American manufacture. Solid Silverine Case, fitted with a Victor pendant set, jeweled movement. A perfect timekeeper, stem wind and set, and also has a second hand. We guarantee this watch to be unequalled by anything in the price in the market. Will stand the hard usage usually received by it at the hands of the younger generation.

Price \$4.75 Each.



Registry of Watches to be mailed costs but 8c. extra and insures them against loss.

Never in the world's history have Watches been so cheap and so good as today, and our line is easily in advance of all others.



NO. 159.—Brand new design, hand engraved hunting case, men's large size of best Electro Gold Plate and fitted with the N. Y. Standard "New Era" movement; stem wind and set. We especially recommend it to those desiring an excellent time-piece which has every appearance of a solid gold watch. Price \$3.80 Each.

NO. 160.—Same as above, but open face. Price \$3.50 Each.

NO. 75.—Men's Size, open face American Watch. Solid Silverine half snap case, fitted with the New York Standard's "New Era" Movement, and fully guaranteed. A well made and serviceable watch at an astonishingly low figure.

Our Price \$2.80 Each.

NO. 76.—Same, with an improved double jointed case. Price \$3.20 Each.

NO. 77.—With Hunting Case. \$3.75 Each.

NO. 128.—Our small size Men's Hunting Case Watch, best quality gold plate, and fitted with the new model Tavannes cylinder movement, pendant set, nickel and jeweled. A first-class watch, stem wind and set, and an accurate time-keeper.

Price \$4.25 Each.

POSTAGE on all watches, unless otherwise stated, is 8 cents (registered 16c.). "Don't forget it."

NO. 137 BOYS.

This is a Boy's or Ladies' Swiss Open Face Watch with movement of good timing quality; it is plated cap and jewels. The case is of solid sterling silver and beautifully hand engraved back and front. Gold hour, minute and second hands; enamel dial in two colors. Regular stem wind and set; exact size of cut; perfect little beauty in every respect and worth double our



price in any retail store. Postage 5c. Price \$3.75 Each.



NO. 172.—Ladies' Solid Silver, hunting case watch, stem wind and set, with genuine New York Standard movement; perfectly regulated and warranted to keep accurate time. There is no better Silver Watch made; and at our price is a wonderful bargain. Price \$6.50.

NO. 1729.—Same with Elgin or Waltham 7-jewel

movement. Price \$9.75 Each.



NO. 132.—Latest size, Boys' Watch; superior electro gold plate; hunting case fitted with the famous New York Standard Movement. Elegant engraving in flower design with polished center plate. Our price is 50 per cent. lower than that of other dealers.

Price \$4.85 Each.



NO. 84.—Ladies' Premier 14-K. gold filled hunting case Watch, guaranteed to wear 10 years; fitted with the New York Standard movement; stem wind and set; beautifully engraved case in latest designs. Best filled case watch made, and sold at a rock-bottom price.

Price \$3.25 Each.

NO. 32.—Same as above, with Elgin or Waltham 7-jewel movement.

Price \$10.50 Each.



NO. 833.—14-K. gold filled hunting case; boy's size; very neat and tasty design, and warranted to stand 10 years' of hard wear. The movement is the popular N. Y. Standard, which is fully guaranteed by manufacturer. Cannot be duplicated in any jewelry store under \$15.00. Our Price \$7.90 Each.

or Waltham 15-jewel movement, \$16.25 Each.



NO. 153.—Our finest Premier Ladies' Watch; solid gold filled hunting case, fancy engraved pattern, warranted to wear well for 20 years.

Your choice of either Elgin or Waltham 7-jewel movements — which are the best made and fully guaranteed. Price \$12.90 Each.

NO. 154.—Same, with Elgin



NO. 61.—Solid gold filled hunting case, men's 18 size, Elgin or Waltham 7-jewel movement, stem wind and set, and sold with our guarantee for 20 years' wear. A very reliable watch, of which we have sold hundreds and have yet to receive the first complaint. Notice our price. \$13.25 Each.

NO. 62.—Same, with 15-jewel movement Price \$16.75 Each.



NO. 55.—Men's 18-size, hand engraved hunting case Watch, 14-K. gold filled, guaranteed for 15 years, and fitted with Favannes full jeweled movement. This watch we warrant to be of the finest workmanship, and is carefully adjusted and tested before leaving our factory. Price \$12.75 Each.

NO. 56.—Same with Elgin or Waltham movement, 7-jewel, Price \$14.00 Each.



NO. 435.—Men's full size, open face Premier watch; solid gold filled, screw back and bezel case, and sold with our 10-year guarantee. Fitted with the "New Era" movement, the latest product of the N. Y. Standard Watch Co. Price \$3.50 ea.

NO. 436.—Same as above, with Elgin or Waltham 7-jewel movement! Price \$8.00 Each.

In buying Watches of us you get just about the prices your retail jeweler usually pays. Can you afford to buy of him?

A Watch is a Watch where names of movements and accurate descriptions are given as we give them here. Compare Our Prices with others.

THE INGERSOLL YANKEE DOLLAR WATCH



BACK VIEW.



ARABIC DIAL.



ROMAN DIAL.



INSIDE VIEW.

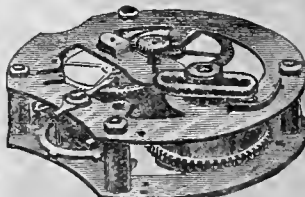
INGERSOLLS' - GUARANTEED AMERICAN WATCHES have reached a world-wide fame. Their sale has exceeded that of any other watch, not excepting the famous Waterbury. They are the most wonderful of modern productions in quality and price, and are the result of ages of development, focused on one object, having the sole energy and aim of the most complete and perfect factory of its kind in the world. They are purely products of Yankee brains and mechanics—not a particle in their construction being foreign. As introducers of these marvelous watches, we commenced their sale over 3 years ago, since when the entire product reaches into millions. We style ourselves "Watch-makers to the American People," because we make watches of GUARANTEED QUALITY which the MASSES can afford to buy. Whoever supposed a few years ago that a WATCH could be built for a dollar? Not merely a watch, too, but one that would keep accurate time, and be actually more durable than a high-priced one!—one that its manufacturers guarantee more strongly than expensive ones are guaranteed! Yet such a watch we have built and now offer you. How we did it, is a long story and an interesting one; but we can't tell it here. WE DID IT! and you can now participate in the results of this marvelous achievement. Our "Yankee" factory in Waterbury, Conn., is dropping out 2 of these Yankee watches every minute, and our method of selling them is through this medium—our Salesman.

imitation of gold, and having no plating do not wear dull or change color; nickel cases are of brass and heavily plated and polished. 2 dials, Roman or Arabic; heavy bevel crystal; regular 18 size cases. Read the Guarantee! Our Guarantee is this: "If any of our watches, within 1 year from date of sale, fail to keep good time, we will repair or replace it free of charge." Can we say more for them than we do in assuming this obligation?

Just Read It!



It Guarantees!!



CUT OF MOVEMENT.

THE YANKEE DOLLAR WATCH is not a toy; not a fake; not a clock—but a **Guaranteed American Watch**,—with lever movement; hour, minute and second hands; winds and sets without a key, and runs 30 hours at one winding. Cuts exactly show its size; strong nickel or gilt case.

Yes, its Guaranteed!

—if ever a watch was. No watch manufacturer has ever given as strong and sweeping a guarantee as we furnish with the cheapest watch ever produced! Now, furthermore, if there is in the world a man, woman or child who after receiving this watch is not more than satisfied, we shall cheerfully and without delay or comment return his dollar on receipt of the watch back; thus we not only guarantee the quality, but entire satisfaction in every respect. How we have perfected machinery and drilled over 1,000 operatives, enabling us to produce nearly 3,000 watches daily, at a price of \$1.00 each, may be told later. Meantime, if you want as good a watch for every-day use as ever was built—one that will stand hard usage and run 10 years—send on your dollar and we will send it by return mail, with the guarantee as above.

GENERAL DESCRIPTION.—The movements, exactly as shown here, are regular American lever, lantern pinion, quick train, 240 beats per minute, 3/4 plate, short wind; run 30 hours to 1 winding; dust cap over movement; every movement fully timed; regulated, and guaranteed for 1 year, the same as a Waltham or Elgin. Furnished in 2 styles of case; 2 styles of finish, gilt or nickel; gilt cases are of solid bronze metal, a perfect imitation of gold, and having no plating do not wear dull or change color; nickel cases are of brass and heavily plated and polished. 2 dials, Roman or Arabic; heavy bevel crystal; regular 18 size cases. Read the Guarantee! Our Guarantee is this: "If any of our watches, within 1 year from date of sale, fail to keep good time, we will repair or replace it free of charge." Can we say more for them than we do in assuming this obligation?



THEY ALL— "Rich Man, Poor Man, Beggar Man, Thief, Doctor, Lawyer, Merchant, Chief." —WANT IT!

We mail it postpaid, with Guarantee, on receipt of One Dollar; \$10.80 per Doz.

THE INGERSOLL CHAMPION WATCH



Plain Case, Arabic Dial.



Fancy Case, Roman Dial.



Fancy Case.



Inside Back.

\$1.25



Movement.

Qualities of these watches and at the same time favored us with another order. We also have letters of highest commendation from Thomas A. Edison who carries one and many others equally prominent. If you want a good watch, one that will keep good time, there is no necessity of paying \$25.00 for one, this will serve you equally as well. Price \$1.25 Each. Postpaid, \$12.50 Doz.

Take your choice as illustrated above. A beautiful chain and charm FREE with each watch; Curb pattern (see cut) Gold or nickel plate; elegant Columbus Charm.

Four years ago we began the sale of our Universal Watch and since that time more than a million of this line of cheap watches have been sold to the universal satisfaction of the purchasers.

We offer herewith our latest production in this line and in the Champion Watch we show a production purely American. It is regular stem wind and can be had in plain or fancy cases, nickel or gilt finish, roman or Arabic dials.

We guarantee every watch to be an accurate timekeeper.

We have testimonials from satisfied buyers from Portland, Me., to Portland, Ore. Ministers, Doctors, Lawyers and in fact from every class of people.

It is only a few weeks since the Countess of Dunraven expressed her appreciation of the good qualities of these watches and at the same time favored us with another order. We also have letters of highest commendation from Thomas A. Edison who carries one and many others equally prominent. If you want a good watch, one that will keep good time, there is no necessity of paying \$25.00 for one, this will serve you equally as well. Price \$1.25 Each. Postpaid, \$12.50 Doz.



This Guarantee With Each.

Ingersoll Eclipse Watch.

\$1.50



The Smallest Cheap Watch ever produced (regular 16 size). Guaranteed to be an Accurate Time Keeper.

STEM WIND

STEM SET



\$1.50

Last Year we made great strides in the Yankee and doubling the output (now one year (1898) to usher in the smallest guaranteed world. For years we have concentrated our reality, and we offer the "Eclipse" as the part shows high workmanship and finish, and are made with as much care and attention as the best American watches. The movement is absolutely guaranteed perfect, is the regular American Lever, Lantern Pinion; 240 beats to the minute, stem wind and stem set, and will run 30 hours at one time without rewinding. The case is furnished in either nickel or gilt, of regular 16 size, fitted with either Roman or Arabic Dials, and heavy Bevel Crystal. Every watch is given a thorough test before it leaves our factory and sold with a cast iron guarantee for one year. Price, Postpaid, \$1.50 Ea.; \$15.00 Dz.

Watch Business, reducing the size of the million per year, but it remained for this cheap watch ever known in the history of the efforts to this object which has now become a most famous production of the age. Every

Offer. A fine clear ringing nickel bell with our catalogue of \$,000 cycle and other specialties, only 10 cents (postage 6c. extra), \$ for 25c., \$1.05 doz.

BICYCLE BELL, 10c.



Our Great '98 Introduction

rotary movement, bell metal gong, nickelled, finest made, only 20c. (postage 6c. extra), \$ for 50c., \$1.20 doz.

ROBT. H. INGERSOLL & BRO.

KNICKERBOCKER AMERICAN WATCHES.

The Cheapest Guaranteed Lady's Watch in the World.

At last we have them. Our immense watch factory has at great expense completed a Lady's Watch, fitted with a genuine American movement (fully guaranteed) and made entirely by skilled American workmen, which we will offer our patrons at \$3.50 each. The many cheap foreign watches which have readily sold at \$5.00 each, are not to be compared with this American Watch, they being of such inferior make that the importers sell them "as they are" without a guarantee. We claim for this watch the latest improvements found in those of the highest grade and finished with the same care that is given to all our watches.

DESCRIPTION.—Stem wind and stem set, nickel movements, escapement fully jeweled, porcelain dials, highly finished throughout. Case is solid nickel, (not nickel plated on brass). Each watch is fully guaranteed by us in every respect.

No. 12. Open face, plain pol'd back & front, \$3.50
No. 13. " " engraved design on back, \$3.75
No. 14. " " eng. design & gold plated, \$4.75

This is the greatest of watch bargains, and one which you should take advantage of.

All watches fully tested before shipping and packed in nice boxes.

Mutilated Coin is worth its weight as old Silver ONLY, which is little over one-half. DON'T SEND IT —but if you do, SEND ENOUGH. We will not take it at face value.



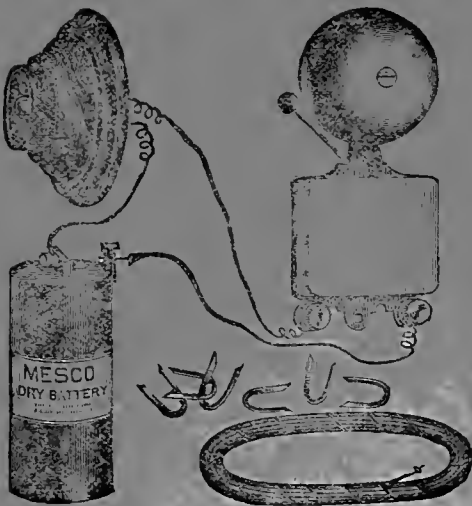
No. 13

MUSTACHE AND GOATEE.



Postage to doz. Price Mustaches 8c. Each; 80c. Doz. Goatees 6c. Each; 40c. Doz.

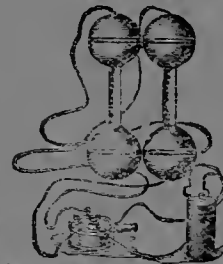
These novelties always please the boys and lots of men and cost but a trifle. Ours are not made of seaweed but of good hair, and are excellent imitations. The fun they are capable of producing can hardly be imagined even.



ELECTRIC BELL OUTFIT.

This is one of our most marvellous bargains. By looking at one of our previous catalogues you will notice our price for the same outfit was \$3.00. We have arranged to give our patrons the benefit of our immense contracts for this outfit without in any way cheapening its contents. This outfit is especially adapted for front doors, servant calls, barns, experimental purposes, etc. Full directions come with each outfit, so that any intelligent boy or girl can easily arrange an electric call bell without the services of the high-priced bell hanger or electrician. The battery which we furnish is of the now celebrated Dry Cell type, and with one charge will last for a year without further attention. No well-regulated household should be without one of these modern conveniences, as their low price places them within the reach of all. This outfit consists of the following parts: 1 nickel-plated iron box bell, 2 1/2-inch gong; 1 battery; 1 push button with porcelain push; 75 feet insulated wire; 1 package of staples, and necessary screws. Packed in strong box. Not available. Price \$90c. Each; Special \$6.60 Doz.

ELECTRIC DUMB BELLS.



A new and scientific exercising device, which is proving a great benefactor to the weak and strong alike. They are simply the old-fashioned wood dumb bells, the equal of which for physical development or athletic training have never been devised, connected by means of flexible cords to an extremely small generator and battery. These hang lightly upon the shoulders, and allow perfect freedom in the use of the dumb bells as an exercising medium or electrode. By means of a switch it is easily adjusted to dispense just the amount of electricity desired, ranging from a light to a very strong current. Every one, from a child to the well built man, can use them; they benefit the entire system; restores lost strength to the weak, and helps the strong to retain it. Quickly cures nervous headache, muscular soreness and local pains, and by daily use successfully treats Rheumatism, Dyspepsia, Nervousness and all other chronic ailments. The entire outfit packed in neat box. By express. Price \$4.00 per Set.

NO. 1 PREMIER ELECTRIC MOTOR.



Carefully made on improved model, and is a perfect working Motor. Starts instantly when current is applied. Runs all manner of mechanical toys, model machinery, turn tables, a fan for ventilating, etc., and is well adapted for the use of students and amateur electricians, for illustrative and experimental purposes.

Has pulley for driving machinery, etc. A 4-in. Fan for ventilating. Is enamelled, well insulated, and has hard wood base (antique oak or cherry) with brass binding posts. Postage 30c. Price \$3.00 Each Complete.

MOTOR AND OUTFIT.

Consists of the No. 1 Motor and 4-in. Fan. Grenet Battery, 6 feet of covered wire, and directions for making battery solution—All packed in wood box. Not available. Price \$4.50 Complete.

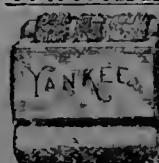
LITTLE HUSTLER FAN OUTFIT.

\$2.00



The cheapest electric fan outfit made, and the only one sold at a low price which is built for practical use. It is just the size needed to cool any small room or office and the best suited for sick room use. It furnishes a steady and constant current of cool air for 12 hours at one time without recharging battery. New charges can be obtained of any druggist for a few cents. Outside of its practical feature it is an interesting novelty for young and old, giving an endless amount of pleasure in operating and affording the amateur electricians a chance to put it to other uses by simply removing fan. This fan outfit consists of motor, 5 inch fan and battery, extra zincs and connecting wire. The cheapest stores charge \$5.00. Our price makes it an outfit for universal use. Price, Complete, \$2.00, by Express.

YANKEE DATER, 15 cts.



Date your Letters, Bills, etc. and save time, money and mistakes; instantly adjust to any date for 10 years in advance; also has extra words (Lent, Received, etc. Sent postpaid, with catalogue of 3,000 bargains for 16c, 2 for 2c, \$1.25 doz.

KNAPP BATTERY MOTORS.

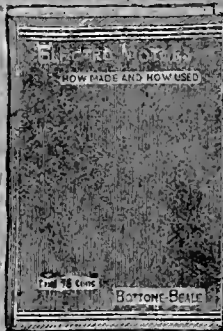
These machines have a well-established reputation as the standard of light motors. In workmanship and design they are perfect. Either as toys, demonstrators or practical working machines they are equally interesting and satisfactory. We do not sell batteries, but any suitable closed circuit battery will run these machines and are obtainable generally.

Types B, C and D are especially designed for light power, and in connection with a proper battery are of practical use in running fans for desk, home and sick room. Small pulleys are supplied with each motor for experimental work and light machinery. Unavailable. Fan Guards for Types C and D, \$1.00 Each.

Prices: Type B, 2 to 4 volts, \$2.75
Fan, 6-inch, 4-blade, .50
Type C, 2 to 6 volts, 4.50
Fan, 8-inch, 4-blade, .75
Type D, 4 to 8 volts, 7.00
Fan, 10-inch, 6-blade, 1.00

ELECTRIC MOTORS.

How Made and How Used.



A complete and simple explanation of the source of the power in a dynamo and the method of applying the same, commencing with a Simple Motor, and proceeding to an exposition of the Siemens's, Thompson's, Walker's, Grison and other motors. Three special chapters by an American author follow in which the information embraces all American improvements. The work is probably the most complete and easiest understood of any published. 168 Pages, Cloth, Price 55c.

YANKEE BICYCLE WATCH.



Simply perfection. An indispensable companion to your cyclometer. A guaranteed time-keeper. Its price is the lowest ever known. This cut exactly represents (1/2 size) the Yankee Watch, and our patent holder for attaching to handle bar. Postage 5c. Price Complete, Watch and Holder, Guaranteed for year, \$1.75 Each.

NO SPACE FOR BUNCOMBE. we can only describe our goods and simply tell the plain truth about them and illustrate them faithfully when you know us well you will deem this sufficient.



Electric Bell—New type, Japanese iron box, 2 1/2 in. Bell, metal gong; continuous stroke removable magnet; platinum contact points. Postage 13c. Price 40c. Each; \$4.10 Doz. Dry Cell Battery—Best made; 10



amperes; voltage 1.65; 6 1/2 in. high, 2 1/2 in. diameter; weight 2 lbs. For all open circuit work. Bells, telephones, Medical Batteries. Price 35c. Each; \$3.60 Doz.

MIDGET PLATING OUTFIT.



A wonder of cheapness, compactness and perfection. This outfit is necessarily limited to small work and is especially adapted for silver-plating coins, rings, keys, picture books, tops of castor bottles, watch charms, breast pins, earrings, thumbles, in fact, anything

which can be covered by the Silver Solution in the glass vat, can be silver-plated. It is impossible for anyone to make a mistake if directions are carefully followed. Former Price \$2.50 by Express. Reduced Price 50c. Each; \$7.50 Doz.

Do Not Forget Postage.

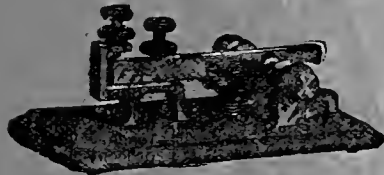
MORSE ELECTRIC TELEGRAPH.

\$2.75

The "Learner's" is a full size, well made, complete MORSE TELEGRAPH Apparatus of the latest and best form of outfit, including a hand-some Giant Sounder and Curved Key, and a large

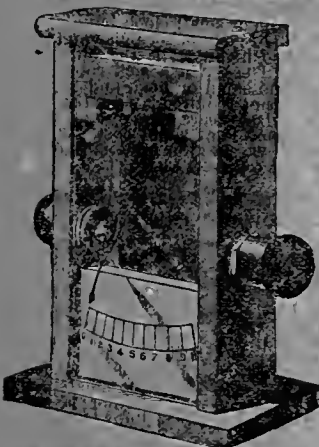
cell of the best Gravity Battery, latest form. Any boy or girl can (if they have a common school education) learn to manipulate this instrument, and in a very short time transmit and receive telegraphic messages with rapidity and absolute correctness. There is no employment in which operatives are so certain of steady and remunerative employment. It is a business, too, in which with a little application one can become daily more accomplished, and with increase of ability comes rapid increase in salary. You need no master's instructions, for the book that we send with the instrument is as plain as A B C. It is a business, profitable, genteel, and never likely to be crowded, and a good situation can be easily secured. It is the best working set of learners' instruments for short or long lines, from a few feet up to 20 miles in length, yet offered. Morse Outfit complete, with Battery, Book of Instruction, Wire, Chemicals and all necessary material for operating. Not available.

Our Cut Price \$2.75 Each, Complete as Described.



Mechanical Telegraph Instrument.—No battery required, equal to any to learn on, frame of brass, screws of copper, finger hold of black rubber and the base of varnished maple highly polished. Made in the same factory as all W. U. instruments and with the same precision and gives the same loud clear sound, and delicate touch. Former price \$1.75. Postage 15c. Price \$1.00 each; \$10.20 dozen.

VOLT AND AMPERE METERS.



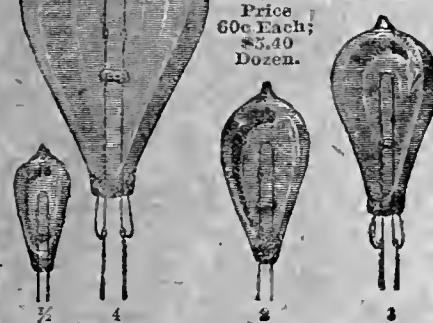
They are not toys because sold at a low price. They are low in price because they are made in large quantities. Each meter is individually calibrated, and marked by hand to insure accuracy. We could print the scales and paste them on, but they would not be accurate. They are calibrated

from instruments of recognized standard make, and in the laboratory where care is taken to avoid errors. For amateurs and others experimenting with batteries, dynamos, motors, or using current for any purpose, and to whom the standard instruments are too expensive, these will be found to be just what is wanted, and no student should be without the set of two. Many an electrical experiment has proved a dismal failure at a critical time, on account of insufficient voltage or amperage. This would not occur if the proper instruments were at hand and the current tested. Full directions accompany each instrument, and satisfaction is guaranteed. State whether wanted for amperes or volts. Postage 10c. Our Price \$1.50

LOW PRICES We find that each year as our business develops and increases, we can do it on a smaller margin. We reduce our prices accordingly. If in one year we dispose of ten thousand of a certain article, our chances of buying at lower prices the next are good. This is the way in which YOUR orders may serve to secure YOU lower prices year by year—not on one article only, but on all you buy of us.

MINIATURE INCANDESCENT LAMPS.

Ever increasing progress in Electrical Science is creating a popular demand for all demonstrating objects. This is a perfect incandescent globe, complete with carbon and wire attachments for current. It may be quickly attached and worked with any suitable battery. Candle power is indicated under each cut. Postage 1c. on 1/2, 2 and 3; 4c. on 4.



Price
60c. Each;
\$5.40
Dozen.

ELECTRICITY HAND-BOOKS.



These are brief popular-priced books by the highest authorities, fully treating their respective subjects. All are well printed and profusely illustrated.

- No. 1. HOW TO MAKE A DYNAMO. By Edward Trevert.
- No. 2. HOW TO MAKE A TELEPHONE. By S. R. Bottone.
- No. 3. HOW TO MAKE AN ELECTRIC MOTOR. By Edward Trevert.
- No. 4. HOW TO MAKE A STORAGE BATTERY. By P. B. Warwick.
- No. 6. HOW TO MAKE A MAGNETO MACHINE. By Edward Trevert.
- No. 7. HOW TO MAKE A MEDICAL COIL. By H. J. White.

Postage 1c. Price, any number, 10c. Each, 96c. Doz.



You're Not So WARM! as you think you are. This little lapel button thermometer tells you and those you meet the exact temperature. Guaranteed accurate. A great novelty. Beautiful metal! Hand cut. Scale on eiceloid back! mercury filling. Post paid with our great catalogue.

25 CENTS.
3 for 60c., \$1.00 Doz.
ROBT. M. INGERSOLL & BRO.
63 COSTLAND ST., Dept. N. Y. City.

LITTLE HUSTLER MOTOR AND OUTFIT.

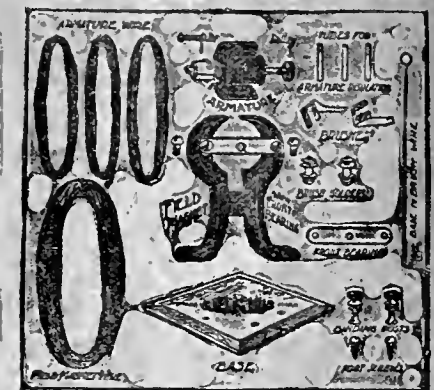
\$1.



This is an entirely new departure in a \$1 Motor. The armature has three poles, causing the motor to start without assistance when the current is applied. It is a complete speci-

men of electrical science and workmanship, and head and shoulders above the poorly made toy motors sold at this price. A critical examination will prove the truth of our statement. It drives a 5-inch fan at a high rate of speed and is fitted with a pulley for running toys, etc. Any battery, from the cheapest up, that will run any motor will drive the Little Hustler. A cheap and efficient cell is an ordinary carbon cylinder cell. To parties wishing a complete little plant we offer the Little Hustler Fan Outfit, consisting of 1 motor, 1 cell, 1 5-inch fan, 3 extra zincs, connecting wire and directions and formula for making the solution. One battery charge will drive the motor 10 to 12 hours, when it is easily refilled. Material that will last several charges can be purchased for a few cents from a druggist. We sell outfit parts separately, as follows: Cell 75c., Fan 25c. (postage 5c.), Zinc 5c. We sell the Motor alone or complete as above. Price of Motor \$1.00 Each (postage 15c.); Complete with Outfit \$2.00 Each (unavailable).

Little Hustler Motor Parts.



This is a complete set of parts for the Little Hustler Motor shown elsewhere. Every screw and pin necessary to carry it to completion will be found in this outfit as shown in cut and with the valuable instructions sent with each any clever boy can make a motor equal to any. Postage 14c. Price Complete \$1.00.

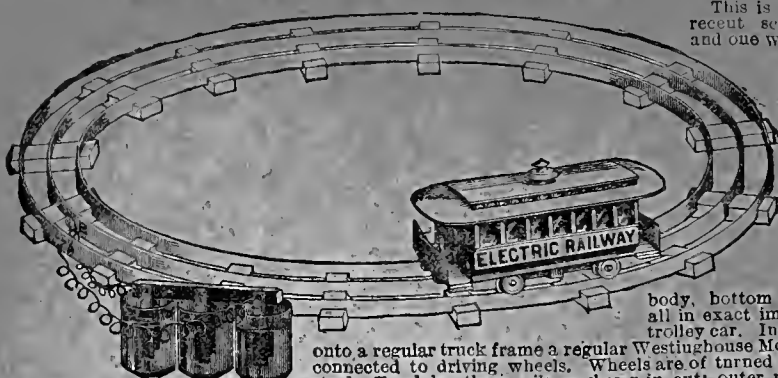


Watch Economy.

The makers of so-called standard watches could sell them direct to the wearers at half their present price and make a make a good profit. Their price provides for four profits, viz., manufacturer's, agent's, jobber's, and retailer's. The Yankee has but one profit and sells for One Dollar, postpaid.

Don't Forget Postage.

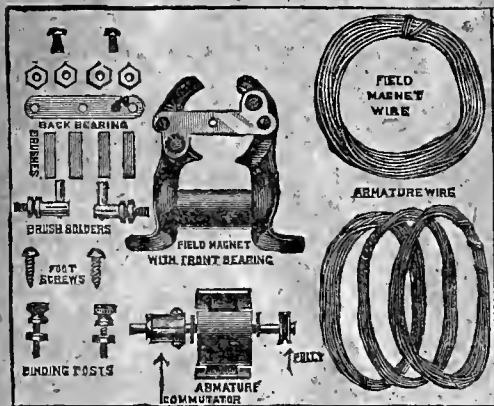
ELECTRIC RAILWAY AND CAR.



This is the greatest recent scientific toy, and one which the 1937 boy will catch onto quickly. It is a prototype of the modern trolley car and has every essential thereto. The car is made of brass of superior strength.

wheels and center one for current. On this rail a trolley bears from the motor, conducting the current through same and moving the car. Car is 7 in. long, 4 in. high and weighs 1 lb.; track 3 feet in diameter and 2 in. gauge. All chemicals used with this Electric Railway are very cheap and may be obtained at any drug store. The zincs, as they are consumed, may be obtained from the nearest electrical supply dealer, or will be mailed for 10 cents per set of three. Current is perfectly harmless to even a child. Battery is a zinc-carbon one using bichromate of potash and sulphuric acid solution. Ordinary tumblers may be used for battery cells. Entire outfit packed in strong wooden box. Weight ready for shipment 5 pounds. Nothing to equal it ever before offered under \$10.00. **Our Price \$1.00 Each Complete. Extra Parts** mailed to any part of the United States or Canada on receipt of the following prices: Commutators 20c. each; Trolleys 10c. each; Brushes 10c. per set (2). Extra Trail Car, same style as Motor Car but without Motor, \$1.25.

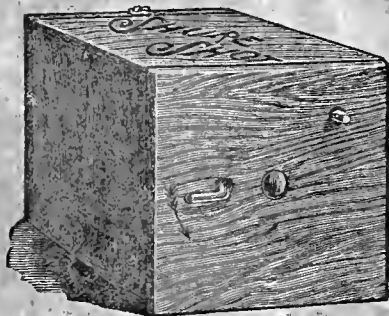
MINIATURE MOTOR PARTS



Young America not only wants machinery but it wants to know how it is built and how and why it works. Many a young fellow knows all about "ohms", "volts" and "amperes". To such this outfit is revelation. Any intelligent, inquisitive boy, however, can make a motor complete with the outfit and instructions we offer here and when it's done, it is worth \$2.00 any where. Good pay and lots of instruction. We put up a complete set of parts, as shown above with full directions for making a perfect working model of a Motor, precisely the same as our regular Baby Motors. Height of motor, from base to center of shaft is nearly two inches, and it can swing a fan, (which we frequently called for, at a slight expense) of 3 $\frac{1}{2}$ inches, at a (modest expense) of one cell of battery. We include directions for making a single cell of battery, also the solution. When wound and finished according to the directions, we guarantee it to be stronger than any motor of its size ever made. Strong enough in power

with one cell, to run a boat twenty-four to thirty inches in length. They are in use to-day for a number of different purposes, and are not found wanting. Postage 12c. Price \$1.00 Complete; \$9.50 Doz.; Fan, Extra 25c.

THE DOLLAR SNAP SHOT.



This is the greatest value ever attempted, even, in cameras; a complete detective camera, with ground lens, instantaneous and time exposure shutter, polished walnut case, taking as fine a picture as a \$25.00 Kodak, 2½x2½ inches. Besides the camera, which is alone well worth twice one dollar, a complete outfit for printing and developing, with supplies for taking pictures, is furnished; complete in wooden outside case. Postage 35c. Price only \$1.00. Complete.

BEFORE YOU ORDER look careful through our book—Don't be too hasty, but look at each article and ask yourself if you do not want it—you can save much in time and money by doing this as double the quantity of goods will often cost no more for transportation.

**QUESTIONS
AND
ANSWERS
ABOUT
ELECTRICITY**

A FIRST BOOK FOR BEGINNERS

EDITED BY
E.T. BUDIER, JR.
—
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The Ingersoll Fountain Pen is a wonder. It is perfection in writing instruments—not only in point of writing quality but of beauty. Finest 14-K. Gold Pen and beautiful engraved Hard Rubber Barrel. Price is less than one third that of certain beauty-advertised pens.

which are no better. Postage 1c. Price 85c. Each;
\$8.40 Dozen.

Electricity


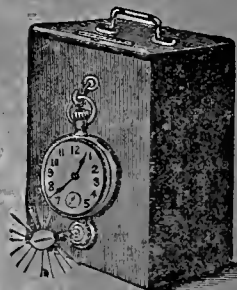
The best general hand-book and catechism on electricity; completely treating the theory and science of electricity and magnetism for the amateur. 100 large pages; fully illustrated. The most complete and attractive instruction book on this modern science. Note our popular price. Postage 10.

**Price 48c. Each;
\$4.80 Dozen.**



▲ new battery with automatic alarm which may be fitted with any alarm clock. The clock is placed beside the box. A metal band connected with switch inside of box is hung on the alarm winder on clock, after same is wound and set; when the alarm on clock goes off it releases the chain which starts the electric alarm which will run all day unless you stop it. Strong and handsome case, iron box bell with very loud 2½ inch gong. If you have an alarm clock which don't get you up this is what you want. If you have none order with this one of our clocks shown elsewhere. Our last year's price was \$1.45 for this Alarm. The large lots we have sold enable us to cut the price one-third. Unavailable. Price of Alarm, 98c. Each. SPECIAL, \$9.60 Doz. Complete with Clock, as shown, \$1.75.

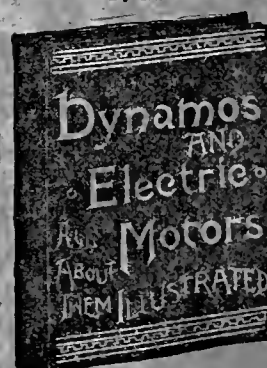
ELECTRIC NIGHT LAMP.



The luxuries of the rich of yesterday are today easily within almost any one's reach. This latest of descent lamp, of candle power would a year or two ago have cost \$15.00. It consists of a piano polished mahogany cabinet; 6 inches high, containing battery and induction coil and with an incandescient burner projecting in front; pressing the handle down forms the contact and starts the light which is strong and white exactly like every other incandescient light; with a watch or small clock hanging above the light, a touch of your finger tells you the hour at any time of the night. It is the only perfect night lamp for all uses; In a sick room for instance, it makes no smell or heat and leaves the room dark when not required; with the battery supplied, it will last years of average use and battery can be renewed at slight cost. With one of our American watches the price is \$1.00 more. Unavailable • Price \$3.00 Each.

Dynamos and Electric Motors

By EDWARD TREVERT.



offered at our price. Postage 1c. Price 48c.
Each; \$4.75 Dozen.



Electric Bells and All About Them—A complete instruction book in Electricity, especially Bells and Telephones, by a famous scientist, S. R. Bottono. Bound in cloth; 196 pages; 100 illustrations. **Price, Postpaid, 60c. Each.**

DO NOT FORGET POSTAGE.

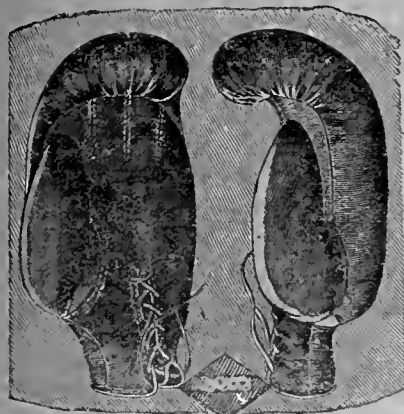
98c. Popular Boys Boxing Set. 98c. Price 98c.



These gloves are very rare bargains at our prices. They come direct from the largest manufacturers of these goods in the world, and middlemen's profits are left off the price. There is no more useful and health giving exercise than that of sparring; it develops every muscle in the body, and if practiced in good atmosphere greatly strengthens the lungs. Our popular priced gloves make it possible for all to avail themselves of this practice. The greatest bargain ever offered in this line. Sold two years ago at \$2.50. Dealers now charge \$1.50 and \$2.00. This set is substantially made of good quality, tan leather with strong ventilated palms; double silk stitched; stuffed with best quality fine hair; laced wrists. Specially made for us in large lots, which gets us a price worth talking about. Suitable for boys from 9 to 15 years. Postage 33c. Our Special Price 98c. for Set of 4; \$9.80 Doz.

MENS' POPULAR SET.—The same set as above but full mens' size. Postage 40c. Price \$1.25 per Set; \$12.00 Doz.

Our Corbett Style BOXING GLOVES. STRIKING BAGS.



NOTICE THE OVERHANGING TIP!

These gloves are exactly the same as those used by James J. Corbett in all his engagements and is especially recommended by him as being the best glove he has ever used.

This pattern of glove has come to be the most popular in the past year or two and we have made our line include various grades, all of which we guarantee offer unapproached value. They are all made especially for us by a leading maker and in quantities which enables us to establish OUR OWN STANDARD OF PRICES regardless of what old line dealers have been charging.

Ingersoll Special, as shown in cut, a strictly high grade glove in appearance, material and workmanship, at the usual price of an amateur set. Made of best hair, backs covered with green napa kid, palms and wrists of wine colored kid. Patent lacing of the best. We have made this glove well deserving of our name. Made in boys' and men's sizes.

Price, Boys' \$1.75 per Set of 4. Postage 35c.
Men's \$2.00 Postage 40c.

No. G. R.—Similar to our "Special," but backs covered with wine colored kid, palms and wrists of tan. All parts show best workmanship.

Price, Boys' \$1.25 per Set of 4. Postage 30c.
Men's \$1.50 Postage 35c.

No. 1 J. C.—Made famous and used by James J. Corbett. Made of tan colored French kid, double stitching, kid lined and laced wrist. Only the best curled hair is used for filling. The best glove on the market to-day, and sells at double our price generally. Price last year was \$1.25. Postage 40c.
Reduced Price \$3.50 per Set of 4.

No. 2 J. C.—Has padded lined wrist, otherwise same as No. 1. Postage 41c.
Price \$4.00 per Set of 4.

STAR PUZZLE WHISTLE.

A regular screecher if you know how to use it. If you don't, you waste your breath. It is a genuine puzzle and otherwise a good whistle and remarkably cheap. Postage 1c.
Price 3c. Each; 30c. Doz.



Don't Forget Postage.

STRIKING BAGS.



Boys' Favorite.—A leader; cover of good serviceable tan grain leather; double stitching, red rubber bladder. Size 30 inches. Postage 17c. Price Single End, 98c.; Double End, \$1.25 Each.

No. 1.—Tan grain leather, rawhide loops and strong lacing. Size 32 inches. Postage 19c. Price, Single End, \$1.50; Double End, \$1.75 Each.

No. 2.—Green or red grain leather, reinforced loops and strong double stitching. Postage 20c. Price, Single End, \$2.00; Double End, \$2.25 Each.

Calfskin.—Genuine calfskin, the best leather for Striking Bags, well made throughout; especial care taken that all parts are strongly hand sewed. Postage 20c. Price, Single End, \$3.48; Double End, \$4.00 Each.

No. 85.—Made of the very finest Calfskin, duck lined, rawhide loops; each loop is riveted and hand sewed. Top and bottom of bag reinforced. This bag will stand any amount of hard punching. Postage 22c. Price, Single End, \$4.75; Double End, \$5.25 Each.

No. 83.—Our finest Bag, adapted for use by both the Amateur and Professional. Olive Green leather, duck lined, each seam piped with wine colored kid and double stitched with strongest red linen thread. Loops riveted and sewed. Postage 22c. Single End only. Price, \$5.00 Each.

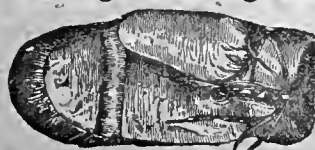
Striking Bag Gloves.

No. 1.—Tan kid, filled with good hair. Usually sold for \$1.50. Postage 8c. Our Price 75c. Pair.

No. 2.—Claret colored kid and filled with excellent quality curled hair. Postage 8c. Price \$1.00 Pair.

No. 3.—Olive green kid, stuffed with very best curled hair. Best gloves made. Postage 8c.
Price \$1.50 Pair.

The Ingersoll Fighting Glove.



The best that money can buy made from the finest imported white or olive green colored kid and stuffed with best selected curled hair, white kid lined, has patent palm pad grip, laced and padded wrist, exactly the same glove that we furnish to the leading professionals, made in weights of 4, 5, 6 and 8 ozs. State what weight you want when ordering. Postage 40c. Price \$5.00 per Set of 4.

UNIVERSAL EXERCISERS.



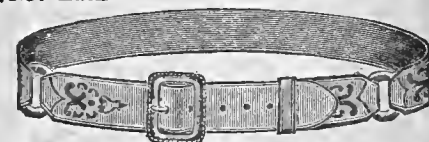
A line of exercisers, unsurpassed. Capable of giving every conceivable motion secured on any apparatus—quick, slow, strong or weak—all with one machine. Tension easily changed from 1 to 40 lbs. Reversible—pull from floor or above. Absolutely noiseless. Guaranteed 2 years. Can be put up in a minute without the aid of a tool. Weighs less than 2 lbs. Suitable for use by Ladies, Children or the strongest Men. With each outfit we furnish a beautiful 125 page book containing 64 half-tone illustrations and practical instructions on physical training by Prof. Bernard A. McFadden. Postage on each, 30c.

Style A.—Fitted with hardened bone Pulleys, nicked adjustments, silk cord webbing, and cork grips. Price \$4.85 Each.

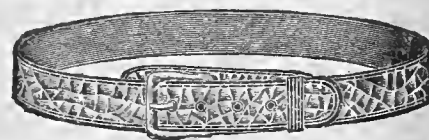
Style B.—Brass Pulleys, fiber bearing, metal parts nicked. Price \$3.90 Each.

Style C.—Brass, metal parts nickel finish. Price \$2.75 Each.

Style D.—Wood Pulleys, plain finish. Price, \$1.89 Each.



No. 6002.—Special pattern Men's Belt, fancy creased design, and sides. Extra quality calf leather, metal rings leather bound and sewed and leather covered buckles. Colors: Orange, tan or dark red. Substantially made and lacks nothing that goes to make a high grade belt. Postage 4c. Price 42c. Each; \$4.20 Dozen.



No. 1320.—Cut shows our new style men's belt, imitation Alligator, highly nicked, square buckle, strong riveted eyelets, black enameled. An entirely up-to-date feature is the patented flap in back of buckle which adds to its beauty, and allows tight buckling without discomfort. Colors: tan and orange. Postage 4c. Price 29c. Ea., \$2.98 Doz.

GOLF STOCKINGS.

No. 4.—All Wool Footless Stocking, plain leg, fancy tops, assorted colors. Postage 7c.
Price 48c. Pair.

No. 5.—Same as No. 4 but with feet. Postage 8c.
Price 65c. Pair.

No. 6.—All Wool Footless Stocking, fancy check, up-to-date designs. Postage 9c.
Price 85c. Pair.

No. 7.—Same as No. 6 with feet. Postage 10c.
Price 98c. Pair.

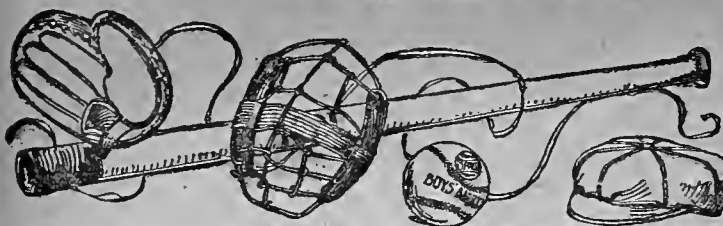
No. 8.—Liste Thread Stocking, plain leg, fancy tops, with or without feet. Postage 10c.
Price \$1.23 Pair.



CYCLONE WHISTLE No. 2.

The latest Screecher; makes a most terrific noise; varied by the amount of pressure applied to the square inch. Practice develops it as a musical instrument of the most wild and weird order. Entirely of New Price 6c. Each; 65c. Dozen.



BASEBALL GOODS.

owing quotations, compare with others, and we are confident your business will "come our way." Every item is a bargain in its particular grade of quality and cannot be obtained elsewhere for double our price. Our descriptions are very plain and truthful, and are backed up by our guarantee to be as represented or money back to you as cheerfully as received.

BOYS' FAVORITE.

This is the Ball often retailed as high as 25c. and never less than 15c. We make it one of our leaders and sell at a "can't be beat" price. Well made throughout; best stuffing, sheepskin cover and hand sewed. The biggest bargain in a reliable Ball. Postage 4c. Our Price 5c. Each; 50c. Dozen.

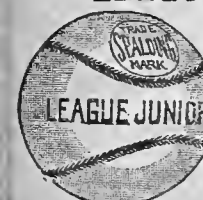
BOYS' LIVELY.

This is the cheapest base ball worthy of the name and maker. It is great value. The inside is composed of very lively material and will bound twice as high as any cheap ball ever made. Each ball trade-marked. Two piece cover. Postage 6c. Price 10c. Each; \$1.00 Doz.

BOYS' AMATEUR.

This is the next best value in a cheap ball; is only slightly under regulation size; sheep skin cover; is a very lively ball. Put up in sealed boxes with makers trade-mark. A regular 25c. grade ball. Postage 6c.

Our Price 15c. Each; \$1.50 Doz.

LEAGUE JUNIOR.

This ball is slightly under regulation size; has a horsehide cover. A very lively ball and is carefully made. A perfect ball for boys. Packed in sealed separate boxes and trade-mark stamped. Postage 7c. Price 25c. Each; \$2.50 Doz.

BOYS' PROFESSIONAL.

This ball is made of same quality of material as the league professional and is as well handled in the process of manufacture. It is also a very lively ball and warranted first-class in every particular. Each one put up in a separate box and sealed. Postage 8c. Price 50c. Each; \$5.00 Doz.

PROFESSIONAL.

We have taken just care in selecting our line of balls to offer our friends and patrons one ball of the highest grade and best material, and we take pleasure in saying that this ball the "Professionals" is as good a ball as can be had for any price. There are higher priced balls but none better in quality.

Postage 6c. Price \$1.00 Each.

PRACTICE MIT No. 3.

Price 98c Each; \$9.95 Dozen

Our general line of sporting goods has been largely increased this season and baseball goods has come in for its share of 1898 additions and changes which make it second to none in quality or low prices. Read carefully the following quotations, compare with others, and we are confident your business will "come our way."

This is a regular mens professional practice mit and made to stand the hard hits and wear incident to the "game." The face and finger-piece of our Practice Mit are made of light brown tanned suede leather, and edge strip and back of ecru tanned suede. It has patent Laced Back, reinforced at thumb and substantially padded. Made in Rights and Lefts. Postage 17c.

BOYS MIT No. 4.

Made in Rights and Lefts. Postage 13c. Price 60c. Each; \$5.40 Doz.

This is a first-class boys mit and will satisfy the most particular young man wishing a good practice mit. The front and finger-piece of this mit are made of light brown tanned suede leather, the back and edge strip ecru tanned. It is extremely well padded and nicely finished throughout, and has patent Lace Back.

BOYS MIT No. 5.

well made throughout, heavily padded. Postage 10c. Price 25c. Each; \$2.50 Dozen.

This is the cheapest catching mit for boys ever offered. We have had these popular manufacturers of sporting goods produce this mit for us in such quantities as would enable us to sell it for 25c. A great boon for our boy friends who are lovers of the great national game. The front and back are made of tanned leather,

HORSEHIDE MIT No. 6.

Each; \$8.48 Dozen.

Here is a winner. A very fine Catchers' Mit, made for long and hard service and is the favorite with all ball players. Has genuine Horsehide front and back, double stitched tan leather edges and sides and patent laced back. Every part shows excellent workmanship, and makes our "Horsehide" the equal of any in the market. Postage Price, 84c.

ALWAYS INCLUDE POSTAGE If articles are to be mailed; otherwise we will be obliged to write you entailing much trouble and delay.

INFIELDERS' GLOVES.

with Asbestoline. These popular Gloves come in Rights or Lefts. In ordering don't fail to state particularly which you want. Postage 2c. Price, 25c. Each; \$2.55 Dozen.

No. 8.—Same as above but for Men's use. Postage 3c. Price, 40c. Each; \$4.10 Dozen.

No. 9.—Extra finished Glove; wine colored leather; leather bound; otherwise same as No. 8. Postage 3c. Former price, \$1.00. Special Price, 75c. Each; \$7.50 Dozen.

No. 10.—Our best, used by Professionals everywhere; are made of soft Buckskin, Asbestoline lined and heavily padded; hand sewed with silk thread. This Glove is splendid value at \$1.50. Postage 4c. Price, Men's or Boys' size, 98c. Each.

BASE BALL MASKS.

The cent shows Spaldings' masks as follows:—



No. E. Boys' mask made of good wire and nicely padded; gives all the protection necessary for boys use. Postage 7c. Price 25c. Each; \$2.40 Doz.

No. O. Youths' mask, heavy wire, well padded. A splendid mask for amateur games. A bargain. Postage 16c. Price 75c. Each; \$7.50 Doz.

No. A. As good in style and quality as any league or professional mask. Same size as the Spalding League. Strongly made; heavily padded; warranted perfectly safe; a very superior article. Postage 20c. Price \$1.50 Each.

REGULATION LEAGUE MASK.

Made of Heavy Soft Annealed Steel Wire, and black enameled. Padding contains good quality stuffing; soft red leather facings, strongly put together, well finished throughout, and warranted first class and reliable in every particular and the best that money can buy. Others charge \$2.50 to \$3.00. Postage 20c.

Our Special Price \$1.75 Each.

LEAGUE STANDARD.

The Very best base ball bat made regardless of price. We specially recommend it as being superior to all others in point of strength and durability. We use nothing but the finest second growth White Ash timber, in making, which is thoroughly seasoned out of doors and under our own drying sheds. This process in making insures a far superior bat to any heretofore sold at 3 times our price. The handle is roughened to give firm grip. Postage 35c. Cut Price 50c. Each.

League Model, No. 3. Well made and serviceable bat, regular League quality, Wagon Tongue Ash; handle roughened by patent process, gives good grip. Postage 25c. Price 35c. Each.

HEEL PLATES.

Made of steel, to fasten on with screws. All ball players require these plates to insure best success in the field.

Postage 2c. Price Amateur, 10c. Pair; \$1.00 Dozen. Professional, 25c. Pair; \$2.75 Dozen.

Brass Toe Plates.—Used by Amateur and Professional Pitchers. Made of highly polished brass, and attached to shoe by screws. Postage 7c. Price 25c. Each; \$2.50 Dozen.

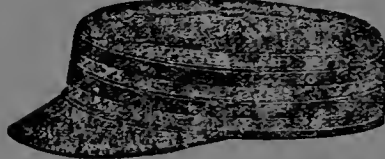
BASEBALL UNIFORMS.

No. 1.—We are better equipped for supplying your wants in this line than any other house. We make this suit of the best flannel in blue, brown, light and dark grey, and get it up in grand style, at a price which is beyond rock. The entire outfit consists of a shirt, either lace or button, full padded pants, pair of cotton stockings, cap (Chicago or Boston style), and cotton belt, leather bindings. This suit is very cool and comfortable, is well made and equals any sold at \$4.00, and in many respects those sold as high as \$5.00. We furnish measurement blanks on application.

No. 2.—Very nice outfit, contains everything as above but of heavier material and furnished with wool foot hose. By express. Price \$4.00, Complete.

NOTE.—We can supply either the baseball shirt or pants similar to those in our No. 1 outfit at the following prices:

Shirt, lace or button, postage 15c..... 98c. Each
Pants, full padded, postage 24c..... \$1.20 " "

BASE BALL CAPS.

Our line of base ball caps are a great surprise to all who see them on account of price and quality. As listed below we carry them in three grades at three different prices. The illustration exactly represents the three lines. In ordering be sure to state the SIZE, GRADE and COLOR.

GRADE No. 1. This cap is made of grey flannel with two white bands sewed around. The cheapest cap ever known and worth double the money we charge. Postage 2c.

Price 10c. Each; \$1.00 Doz.

GRADE No. 2. We make this cap in Red, White or Blue duck. A splendidly made cap and the material is of best quality. Duck caps are very popular, being cool, light and very serviceable. Good style. Leather sweat band. Postage 2c. Price 25c. Each; \$2.50 Doz.

GRADE No. 3. This cap is of fine quality, being made of warranted fast color dark blue cloth with red bands and fine satin lining. Postage 2c. Price 50c. Each; \$4.50 Doz.

SPALDINGS' UMPIRE INDICATOR.

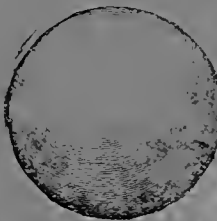
This is a device for keeping an accurate account of the game in the matter of "balls" and "strikes." The only popular means of avoiding mistakes and disputes in the field. Made of Celluloid, size 1 1/2 x 3 inch. Endorsed by all League umpires. Postage 2c. Reduced Price 39c. Each; \$3.95 Dozen.

SPALDINGS' SCORING TABLET.

This is a cheap means of keeping the "score." With it one can keep an accurate record of "runs" and "outs." Celluloid, adapted for vest pocket. Postage 2c. Price 35c. Each; \$4.00 Doz.

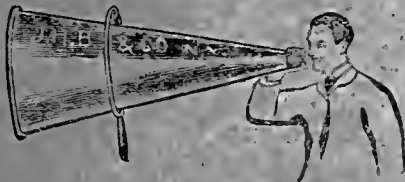
BOSTON BELT.

This is an extra fine belt of heavy web, 2 1/2 in. wide, best leather in market, with double strap having nickel plated buckles. Postage 4c. Price 30c. Each; \$3.00 Doz.

PNEUMATIC RUBBER BALLS.

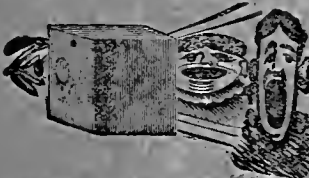
These are worn by makers for the young. They bounce beyond the highest flights of the imagination. Made of pure rubber, they are indestructible, vulcanized in a solid piece with the air enclosed. These are not the cheap kind which go to pieces when they strike something sharp. This rubber will not cut, even on a sharp knife.

No. 1, 2 1/2 in. (Postage 2c.) 15c. ea.; \$1.50 doz.
" 2, 5 " " " 5c. " \$1.10 " "
Rubber Balls, Grade 2—Same as above, but white rubber.
1 1/2 in. (Postage 1c.) Price 5c. ea.; 50c. doz.
2 1/2 " " " " 10c. " \$1.00 " "
5 " " " " 45c. " \$2.50 "

THE MEGAPHONE.

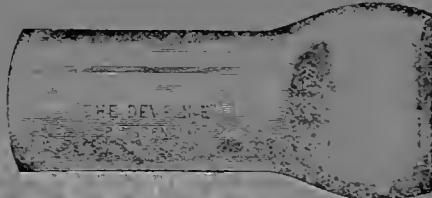
An instrument to carry and receive the voice to and from a distance of one or two miles, used at Yacht, Horse, Bicycle and Athletic Races, Football Games, Shore Cottage, Farm, Country Home, and any place where the voice cannot be easily heard. The Megaphone consists of a peculiarly constructed cone of light waterproof material. When spoken into it carries the voice with wonderful power and clearness to a great distance in any direction to which the phone is pointed. On the water, shore or in any open country where there are no obstructions, and no loud sounds to interfere, it is not difficult to talk and hear to and to over a distance of a mile with this instrument, while a loud call or hail can be heard about two miles. Voices and other sounds from a distance, which would otherwise be inaudible, can be heard with great distinctness when using the instrument as a receiver, that is to say, listening at the smaller end while the phone is pointed in the direction from which the sounds proceed. Especially with the larger sizes, the results are wonderful. Sizes given are diameter of mouth as they require special boxing. We charge extra for it as below:

12 in. 50c. Boxing 15c. 36 in. \$3.00, Boxing 35c.
20 in. \$2.00, " 25c. 48 in. \$4.00, " 50c.

LAUGHING CAMERA NO. 1.

This scientific curiosity is of best crystal glass, an optical prism firmly encased in a handsome black paper maché box. At one end is around peephole, with an oblong opening on the opposite side of the box. By placing the eye at the peephole, and reversing the position of the box, back and forth, most extraordinary and amusing effects are produced. All objects are made to look much longer and narrower or broader and shorter than they are, in fact so distorted as to create great laughter and fun. This "Distorting Mirror," when held in a certain position, will make a person in the same room with you appear 50 rods away and from 15 to 20 feet tall, somewhat resembling a bean pole. By reversing the mirror, the same individual will appear to be about 2 feet in height and as large around as a wash-tub. Send for one and have some fun.

Price, Postpaid, 10c. Each; \$1.00 Doz.

DEVELINE WHISTLE.

This Whistle is constructed on entirely a new (patented) line, viz: A wheel inside of the body produces the sound as the pressure is applied from mouth. The harder you blow, the faster the wheel revolves attaining a speed of 500 to 1000 per minute. As speed increases the pitch rises, as attaining a very low tone it may be carried up the scale fully four octaves, and controlled accurately by the user. Thus a tune may be played for practice, other variations of the greatest novelty may be produced. As the tone rises it grows into a shriek or wail truly heart-rending. If anything can suggest the infernal regions it is this Develine Whistle. Perfectly constructed and heavily plated. Postage 1c. Price 10c. Each;

Watch Drinking Cup.

Everyone who travels—much or little—will appreciate this.



The cup, though large enough when drawn out to hold nearly as much as a tea cup when closed fits into the case, which is the size of a gentleman's watch. The cup is made of German silver and will not corrode. The case is finished equal to the most handsome silver.

Watch, Postage 2c.
Price 22c. Each; \$2.00 Doz.

TOURISTS' DRINKING CUP

The cheapest in the market, yet perfectly made and beautifully finished. Cut exactly shows its two-thirds size.

Holds nearly a teacup full of water, yet when it is packed in outside case takes up no more room than a watch. Cup is heavily plated preventing corrosion. Case is highly polished and has screw cover. Postage 2c.
Price 10c. Each; \$1.00 Doz.

WOOD AND GLASS DRINKING CUP.

Aside from the space it occupies this is the best of all pocket cups. Fine ground, decorated crystal glass 2 in. high, enclosed in beautifully polished turned case red color, with screw top. Postage 4c. Reduced Price 9c. Each; 95c. Dozen.



Our Sure-Shot Camera is a wonder of perfection, completeness and cheapness. Snap shot of entire exposure, complete, as shown above. Postage 15c. Price, \$1.00.

THE INGERSOLL EXERCISER.



This is one of our world-beating popular productions. When we see a "good thing" which is being monopolized as a luxury by the rich, we don't sleep nights until we get out a popular edition for popular people. The first to be sold at a popular price; has heretofore cost \$3.00 to \$15.00. Two strong rubber cables four feet long; best elastic rubber core with fancy insulating overcoat. Strong nickel steel hook and fittings for wall at one end and two ebonized handles with nickel frames at the other. Gives every variety, healthful exercise, strengthens chest, lungs and every other part. Postage 10c. Price only \$1.00 Each; \$9.60 Doz.

SPECIAL. The New Home Exerciser has met with such great success that we have had special machinery made, allowing us to materially reduce the price. With each exerciser we furnish a neat book, illustrating the different motions necessary for uniform development. Exercisers are supplied in 4 strengths, and are adapted for use by every one.

Light, 50c. Each; \$5.10 Doz.
Medium, 60c. Each; \$6.00 Doz.

Heavy, 75c. Each; \$7.45 Doz.
Extra Heavy, 90c. Each; \$9.15 Doz.

ATHLETIC SHIRTS AND PANTS.

A line of goods on which we defy competition, all made from specially selected yarns, full fashioned, furnished in all sizes. Colors, Navy, Maroon, White and Black and at prices about 50 per cent. less than usually asked for similar goods by dealers. Only fast colors are used and special combinations made to order.

SLEEVELESS SHIRTS.

- No. 1.—Cotton, well made, 50c. Ea. Postage 8c.
No. 2.— " extra finish, 75c. " " 8c.
No. 3.—Light Worsted, \$1.00 " " 10c.
No. 4.—Medium Weight, 1.75 " " 12c.

QUARTER SLEEVE SHIRTS.

- No. 5.—Cotton, well made, 50c. Each. Postage 8c.
No. 6.—Cotton, extra finish, 75c. Each. Postage 8c.
No. 7.—Light Worsted, \$1.00 Each. Postage 10c.
No. 8.—Medium Worsted, \$1.75 Each, Postage 12c.

Full Sleeve Shirts.

- No. 9.—Cotton, extra finish, Postage 10c. Price \$1.00.
No. 10.—Light worsted, Postage 12c. Price \$1.50.
No. 11.—Medium weight worsted, used for light weight sweater also, Postage 18c. Price \$2.25.

KNEE PANTS.

- No. 1.—Cotton, well made, Postage 8c- Price 50c.
No. 2.—Cotton, extra finish, Postage 8c. Price 75c.
No. 3.—Light worsted, Postage 10c. Price \$1.00.
No. 4.—Medium worsted, Postage 12c, Price \$1.75.

FULL TIGHTS.

- No. 5.—Cotton, extra finish, Postage 10c. Price \$1.00.
No. 6.—Worsted, light weight, Postage 12c, Price \$2.25.
No. 7.—Worsted, medium weight, Postage 15c, Price \$3.00.

SWEATERS.

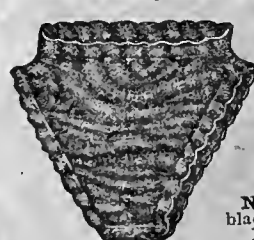
Having placed immense orders for yarns before the great advance in price, we are enabled to offer you sweaters in the latest styles at prices that astonish all.



\$4.00. Colors navy and white stripe, maroon and white stripe, Postage 32c. Price \$2.25 Each.



Any of above furnished in any combination of colors at regular price on order in quantities.



VELVET TRUNKS.

- No. 3.—Superior quality velvet, fancy puffed elastic sides and top. Assorted colors. When ordering state waist measure. Postage 6c. Price 95c. Each.
No. 4.—Made of saten, black or white. Postage 5c. Price 50c. Each.

ATHLETIC SUPPORTERS.

No. 1. Manufactured of the best Canton Flannel, strongly stitched and laced front, and is fastened to waist with an elastic band, thus assuring rapidity in putting on or taking off. More comfort found in wearing than any other. Postage 3c. Price 35c. Each.

No. 2. Same as above but without elastic band. Postage 3c. Price 25c. Each.

ATHLETIC SHOES.

We offer below a line of Shoes specially manufactured for athletic use, either in or out door, which contains as fine an assortment as any on the market. They are all made of selected stock, entirely new this season, and represent the highest grade shoes at rock bottom prices. We keep all sizes in stock. Don't fail to mention size when ordering.

LOW CUT SHOES.



- No. 1.—Canvas Pump, canvas sole. Postage 15c. Price 40c. Pair.
No. 2.—Canvas Shoe, rubber sole. Postage 18c. Price 69c. Pair.
No. 3.—Canvas Pump, leather sole. Postage 18c. Price 89c. Pair.
No. 4.—Best grade Canvas Shoe, rubber sole. Postage 18c. Price \$1.00 Pair.
No. 5.—Fine Horsehide Shoe, flexible sole. Roughened to prevent slipping. Postage 20c. Price \$1.73 Pair.
No. 6.—Selected leather, very light, Elkskin sole. Postage 20c. Price \$1.99 Pair.

HIGH CUT SHOES.



- No. 1.—Canvas Shoe, well stitched and reinforced, rubber sole light and durable, something every Gymnast should have. Postage 20c. Price, 98c. Pair.
No. 2.—Leather Shoe, horsehide sole, very soft and flexible. A comfortable shoe and much superior to the hard leather kind sold by other dealers as Gymnasium Shoes. Postage 22c. Price, \$2.69 Pair.
No. 3.—Fine Kangaroo leather, extra light, hand made, specially adapted for sparring and other purposes where a good foothold, accompanied with quick movements, is required. Postage 22c. Price, \$3.88 Pair.

SPIKED RUNNING SHOES.



- No. 1.—No one can appreciate a well fitting shoe better than the ambitious young sprinter or distance runner. After much careful study in this line we are able to offer you a shoe that combines the qualities of lightness and comfort with durability at a remarkably low price. Postage 15c. Price, \$1.98 Pair.
No. 2.—Kangaroo leather, Norman & Bennett make, Postage 15c. Special Price, \$3.25 Pair.

CHAMOIS PUSHERS.



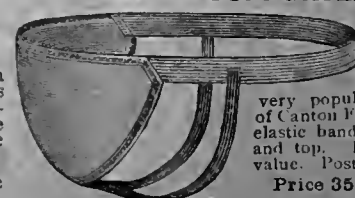
These Pushers protect the feet from all danger of blistering or becoming hard and also help to make the shoe fit snugly. Used with running, walking, jumping, and all other athletic shoes. Made of fine Chamois Skin and hand sewed. Postage 1c. Price 25c. Pair.

RUNNING PANTS.



- No. 1.—Plain white sateen, very light weight, strongly sewed. Regular price 75c. Postage 5c. Our Price 35c. Each.
No. 2.—White sateen, fly front, and red or blue stripe down the sides. In other respects same as above. Postage 5c. Price 60c. Ea.

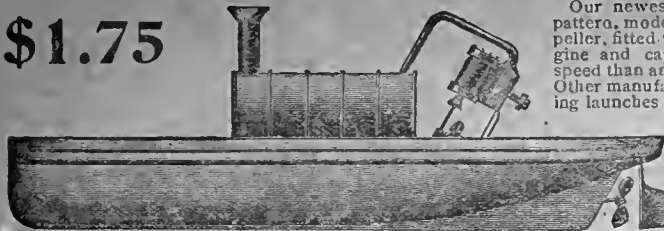
ELASTIC SUPPORTER.



A pleasant fitting and effective supporter, and very popular. Front of Canton Flannel, with elastic bands on sides and top. Exceptional value. Postage 4c. Price 35c. Each.

AMERICAN STEAM LAUNCH.

\$1.75



Our newest and most satisfactory pattern, modeled after a famous propeller, fitted with a powerful little engine and capable of much greater speed than any other toy launch made. Other manufacturers have been making launches that were gaily painted but utterly useless for running purposes. Our "American" is constructed differently, it is built to move through the water, quicker than any other boat, for a full hour without refilling.

The hull is of thin metal, nicely painted, measures 12x4 inches and shows the graceful lines of a fast boat; boiler is entirely of polished brass with ribbed sides; engine is very simple and easily understood, and connected to propeller by strong shaft. A good safe launch, easy to operate and sold with our guarantee to be as represented. Postage 30c.

PRICE \$1.75 EACH.

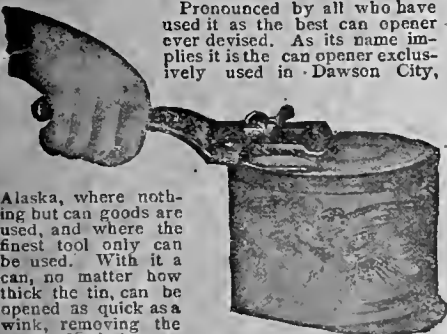
FALSE MUSTACHES AND GOATEES.



Great Reduction in Prices! Fun for the Million!—Here you are boys! Just the thing for a little harmless masquerading. Those mustaches are made of the best material, genuine hair, nicely crimped. They have a wire attachment, allowing them to be fastened to or removed from the face with ease, and when worn cannot be easily told from the real production of razor and soap. Boys and young men can have lots of fun by putting them on in a crowd of friends, who will be greatly astonished at the sudden transformation. The goatees are attached to the face with wax, and like the mustaches can be removed and replaced as often as desired. For private theatricals, amateur minstrel shows, charades, tableaux, etc., where different characters are to be represented, these hirsute ornaments will be found invaluable. Our three illustrations show one and the same person, the difference in appearance being caused entirely by wearing our different styles of hair appendages. The first picture shows a beardless youth of sixteen; the second picture, the same youth wearing one of our mustaches; the third with mustache and goatee. Any boy or man can change his personal appearance in the same manner as shown in our illustrations. We furnish our mustaches and goatees in six colors—gray, red, light brown, medium brown, dark brown, and black. In ordering state color desired. Black and brown are the colors usually sold. Postage 1c. each; 2c. dozen. Price of mustaches, 8c. each; five for 35c.; one dozen 60c.; goatees 6c. each; four for 25c.; one dozen, 40c.

Dawson City Can Opener.

Pronounced by all who have used it as the best can opener ever devised. As its name implies it is the can opener exclusively used in Dawson City,



Alaska, where nothing but can goods are used, and where the finest tool only can be used. With it a can, no matter how thick the tin, can be opened as quick as a wink, removing the cover entirely or partly as desired and leaving a very smooth edge. It can be operated from the centre or side as desired and works well either way. No more ragged edge tins, no more cut fingers, and no more swearing. Here's what you're looking for. Grasp it. Postage 6c. Price 25c. Each; \$2.50 Dozen.

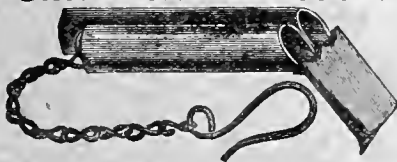
Pocket Bird Warbler

Our latest Improved Bird Call or Warbler is the only article of the kind offered for sale that can be operated by any one, and after 5 or 10 minutes' practice the notes of any bird can be imitated perfectly. It is not placed in the mouth, but is operated by simply turning one end, at the same time pressing the two parts together. Postage 1c.

Price 5 Centa Each;

50c. Dozen.

UNIVERSAL WHISTLE.



A very popular style; two large tubes with metal mouth piece; chain and hook for attaching to buttonhole. Double tone; very clear, full and agreeable. 3 sizes, large, medium and small. Full nickel plate. Postage 2c. Price 21c. Each; \$2.00 Doz.



The Wonderful Allichon.

An ingenious musical novelty about the size of a silver half dollar. Imitates birds and animals, Punch and Judy, etc., and is superior to any thing of its kind. Postage 1c.

Price 3c. Each
30c. Doz.

LITTLE HUSTLER MOTOR.

Complete with battery, fan and full outfit. The most compact, complete and practical amateur outfit in the market.

Price \$2.00.

Motor Only, Price \$1.00.



RUGBY FOOT BALLS.



The celebrated "Rugby" has been the most popular seller with us for several seasons, owing to its very satisfactory quality and extremely low price. Made of best yellow grain leather, strongly linen stitched and furnished with best red rubber bladder. This is the regulation Rugby shape, made by the leading maker, whose name we cannot use in this offer because of our cut prices, which are little over one-half the established figure. Made in 2 sizes, which indicate circumference.

No. 5 R.—Regulation size, 27 inches, tan grain leather, cloth lined and strongly stitched. Best rubber bladder. Postage 18c. Price, \$1.00 Each.

No. 4 R.—Same as above, but 24 inches. Postage 12c. Price, 85c. Each.

SPECIAL MATCH FOOT BALL.



The finest foot ball ever produced, made according to requirements of college associations, and used by them in all match games. Regulation size; selected grain leather, stretched, welted seams; rawhide lacing; bladder and choker of pure gum rubber. Lacing needle and large 8-in. inflator given with each. Packed in strong sealed box. Fully guaranteed the best outfit made. One of the greatest successes in this line because it is a high grade ball in every particular, fulfilling every requirement of the most fastidious at a popular price. Note our price and judge whether we can save you money. Postage 25c. Our Price \$2.80 Each.

ASSOCIATION FOOT BALL.



These balls are regular Association shape, and being made by the largest caterers to popular sporting customs can be relied on as having all the most approved qualities. Every ball strictly guaranteed. This shape made in two grades.

No. 7 A. Tan Grain Leather; best quality, lined throughout with cloth and linen stitched. Postage 9c. Price 98c. Each.

No. 8 A. Same as above but measures 24 inches. Postage 8c. Price 85c. Each.

FOOTBALL BLADDERS.

Either Rugby or Association.

No. 4 for 22 in. Ball	50c.	Postage 5c.
" 5 " 24 "	60c.	" 5c.
" 6 " 27 "	70c.	" 5c.

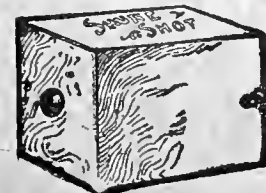


Rubber Foot Balls.

Our line of these great sport producers is large, and our prices away down. Below we give sizes, postage and prices. The quality we guarantee the best in the market.

Inch.	6	7	8	9	10	11
Postage,	\$.05	.06	.08	.09	.13	.15
Price,	\$.25	.48	.54	.63	.70	.83

OUR SHURE SHOT



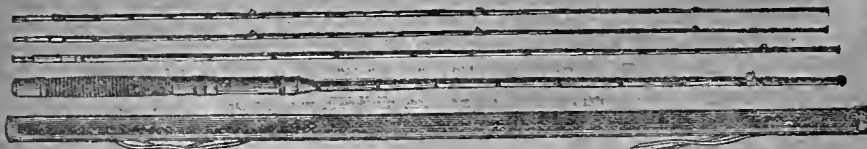
is a gem; just the thing to start your boy out with; he will learn the art of photography, take many beautiful pictures and get days of enjoyment. Complete, with outfit, for \$1.00. Postage 15c. extra.



FISHING TACKLE.

Our "Good Luck Fisherman's Outfit" and "Acme Outfit" are a guarantee to our many friends and customers of their quality and the prices at which we can supply them. Dealing as we do direct with "first hands," the Middlemen Lose their Profit. You get their Money. We have added from manufacturer's stocks the best values they make and name prices on a selected line of honest goods that cannot be approached elsewhere. Send us a trial order, either large or small; it will give us an opportunity of proving our claims and give you an idea of our perfect and safe Mail Order Business, which is the greatest in the world.

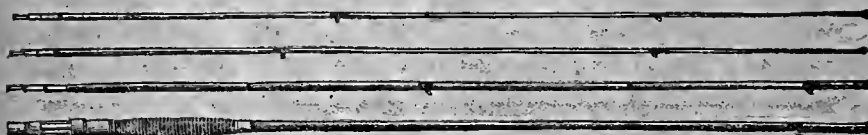
FISHING RODS.



No. 25. To start you we offer a Six Strip Hexagonal Split, Bamboo Bait Rod, 9½ feet long, with three pieces and extra tip, full nickel plated mountings and celluloid hand grasp. The entire rod is mounted at close intervals with silk and it is put in walnut colored wood form with cover. The illustration cannot do justice to its beauty, and use only shows the bargain. Postage 18c. Price \$1.15 Ea.

No. 26. Same as above but for fly use and having reel plate below hand. 10 feet long. Postage 18c. Price \$1.25 Each.

No. 27. A very fine quality Split Bamboo Rod that must be seen to be appreciated. It cannot be duplicated elsewhere for double the money. The description, length and weight are the same as our No. 25 Split Bamboo Rods, except that it has a genuine cork handle grasp and is made with the greatest care as to material and workmanship. The action cannot be improved as the original elasticity and strength are retained by preserving the straightness of the natural grain of the wood in putting strips together. An excellent rod which cannot be too highly recommended. State whether for bait or fly fishing. Postage 19c. Our Price \$1.90 Each.



No. 32. A Genuine Cuban Lancewood Rod, beautifully finished in the natural color of the wood, with three pieces and extra tip; full nickel plated mountings, solid metal reel seat, celluloid hand grasp, and put up in a cloth partition bag, is another special offer. We can furnish this rod 10½ feet long for fly or bait fishing. State which and order quick, Cuba is in trouble. Postage 20c. Price \$1.45 Each.



No. 33. "From India's Sunny Clime." A natural Calcutta bamboo with the strong close fibre protected by nature's covering against heat and moisture. This rod is made in four pieces with reel bands and mounting of polished brass. Not the trash usually offered but of selected material, put together right, and can be supplied in any length from 14 to 16 feet. Our price is a world beater. Postage 22c. Price 98c. Each.

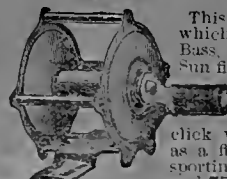


No. 34. How is this? A three-piece wood rod with stained butt, second joint, and natural colored tip, about 10½ feet long for the marvellously low price of 40c. It is a good strong serviceable rod that is well varnished, and has reel bands, line guides and metal mountings. 75c. value in the cheapest stores. Postage 14c. Price 40c. Each.



"Bicycle Rod." Made of fine Calcutta Bamboo, with full nickel plated mountings, Zylonite butt, beautifully finished, and wrapped with silk. Entire rod is in five pieces with extra tip and is 8½ feet long when adjusted. The joints are but 19 inches in length and can be carried on the frame of a bicycle or will fit an ordinary valise easily. Rod is put in a partition bag and is sold with our guarantee for good quality. Postage 25c. Price \$1.95 Each.

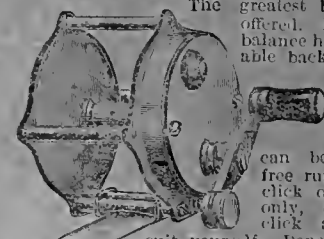
Standard Fishing Reels.



This is a single action reel which can be used for Trout, Bass, Pike, Pickerel, Perch or Sun fish. Made of brass, nickel plated; thin plates, and finished wood handles. Has patent click which operates as quick as a flash. This is the kind sporting goods stores charge 50 and 75c. for. Postage 5c.

Our Prices, 25c. 60 100 Yards. 30c. 40c. Each.

Multiplying Bass Reels.



The greatest bargains ever offered. Every reel has balance handle, adjustable back sliding click and front sliding drag, and is screwed through out. They can be used either free running or with click only, or drag only, or with both click and drag to suit yourself. Done in a minute with no tools, but your hands.

Every reel can be taken apart and cleaned if you own a screw driver. Postage 8c.

Capacity of Line in Yards,	60	100
Multiplying Twice, Polished Brass,	\$.60	\$.75 Ea.
Multiplying Twice, Nickel Plated,	.65	80, "
Multiplying Four Times, Nickel Plated with white handle and fancy milled edges. A beauty.	2.30	2.75 "

Be particular and state plainly description and size of reel wanted. Prices are low, goods excellent.

ENGLISH FISH HOOKS.

These are the well known Carlisle, Kirby and Limerick Hooks, which are in universal use. They are manufactured of the finest English Spring Steel, and are the strongest and best hooks on the market. Made in assorted sizes: Nos. 7 to 10 are minnow sizes; Nos. 1 to 6, Trout; Nos. 4-0 to 2, Black Bass; Nos. 8-0 to 3-0, Pike and Pickerel; Nos. 10-0 to 4-0, Sturgeon and Codfish.

Prices Quoted are by the 100.

Nos.	10-0	9-0	8-0	7-0	6-0	5-0	4-0	3-0	2-0	1-0	1-10
Carlisle	.60	.47	.38	.33	.28	.24	.18	.15	.13		
Kirby	.68	.52	.40	.33	.28	.23	.21	.17	.14	.12	.09
Limerick	.63	.52	.40	.33	.28	.23	.21	.17	.14	.12	.09

SNELLED HOOKS.

Take your choice of Carlisle, Aberdeen, Sprout or Sneek Kendall Shapes for hooks tied on best gut or gimp at the following low prices:

Nos.	6-0	5-0	4-0	3-0	2-0	1-0	1-10
On Single Gut	.44	.39	.34	.31	.29	.27	.23
On Double Gut	.44	.39	.34	.31	.29	.27	.23
On Treble Twisted Gut	.52	.47	.43	.40	.38	.35	.32
On Wire Gimp	.52	.47	.43	.40	.38	.35	.32

The best Snelled Hooks ever offered at the price.

THE AUTOMATIC FISHER.



This consists of a little metal device, nickel-plated to resist the action of water, about the size of a sinker. It is attached to the line a foot or two above the hook, and contains a powerful spring which is set by a trigger adjustable to any degree of nicety. A bite of the fish pulls the trigger, and the hook is suddenly

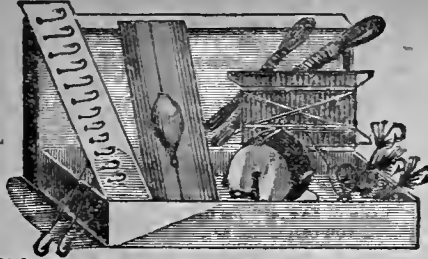
jerked into his jaws. If you get a bite or even a nibble you are sure of Mr. Fish. They are highly recommended by customers everywhere both for brook and river or sea fishing. Postage 1c.

Price 22c. Each; \$2.25 Doz.

GOOD LUCK FISHERMAN'S OUTFIT AND COMPLETE GUIDE.



THE
MOST
COMPLETE
AND
PRACTICAL
OUTFIT
EVER
OFFERED.



Our 189. Outfit for fishermen is a wonder of completeness, high quality and cheapness. By purchasing immense quantities of its various parts at seasons when manufacturers are willing to make goods at cost we are able to furnish at least double value in an outfit of this kind. Its contents would cost much over \$1.00 purchased separately. As a crowning feature we have this year added a **Fisherman's Guide**, a neat and handy book, specially gotten up for this outfit by **W. C. Harris** editor of the **American Angler**, describing every fish and telling how to catch them. This book alone is worth the price of the outfit. The full CONTENTS are as follows: 1, **GUIDE BOOK**. 2, **STRONG BRASS REEL**, perfectly made and finished, retail price 30c., may be attached to any pole. 3, **HEAVY LINEN TROUT LINE**, guaranteed to hold the heaviest Trout. 4, **LINEN BASS OR SALMON LINE**, best quality and very strong. 5, **FURNISHED LINE** complete with Patent Float, Sinker and Hook, a complete outfit in itself. 6, **LONG COTTON LINE** on block with Hook & Sinker suitable for such as Rock Bass, Sunfish, Catfish, etc. 7, **TWELVE RINGED STEEL FISH HOOKS**, best standard made, assorted sizes, warranted sharpest points and barbs. Sizes are suitable for every range of fish from Minnow to Weakfish. 8, **TWO IMPROVED TROUT FLIES**, latest improved, natural brilliant colors. They are effective where all others fail. 9, **ONE IMPROVED BASS FLY**, finest made. 10, **ONE IMPROVED SALMON FLY** perfect in shape and color. 11, **TWO SNELL HOOKS AND GUT**, Hooks set on long guts, positive security against fish cutting lines. Packed in neat box and securely mailed. If convenient ask a dealer the value of these parts.

Price of complete outfit mailed post-paid only 50 Cents.

\$1.00 ACME FISHERMAN OUTFIT. \$1.00



This is the time of the year when the followers of the great Izaak Walton, look up the various articles to lure members of the funny tribe; so we have prepared an outfit that eclipses anything yet offered, for the low price at which we sell it. Each article is made of the best material, and we can truthfully assert that if you buy the articles separately, the cost would be double what we ask. Following are the contents: 1. Artificial Worm Bait; something new and good when live worms fail. 2. Strong Brass Reel; perfectly made and finished. 3. Spoon Bait; a perfect beauty, warranted to allure Bass and other fish. 4. Patent Hook and Sinker attachment; does away with tying knots in fish lines. 5. Bait Box; strong and well made. 6. Heavy Linen Trout Line; will hold the heaviest trout. 7. Linen Bass or Salmon Line. 8. Furnished Line, complete with Patent Float Sinker and Hook. 9. Long Cotton Line on block with hook and sinker, for Rockbass, Sunfish, Catfish, etc. 10. Twelve Ringed Steel Fish Hooks; best standard make, sharp points and perfect barbs, assorted sizes, from Minnows to Weakfish. 11. Two Improved Trout Flies; natural brilliant colors. 12. One Improved Bass Fly; finest made. 13. Salmon Fly; perfect shape and color. 14. Two Snell Hooks and Gut; hooks set on long guts, positive security against fish cutting lines. 15. Patent Fish Stringer; something useful to carry home your "catch" on. 16. Guide Book specially written for us by **W. C. Harris**, Editor of the **American Angler**, describing every fish and how to catch them. The whole packed in a strong wooden box, mailed post-paid for only \$1.00.

THE EAGLE CLAW,

A WONDERFUL INVENTION.
BEST TRAP
IN THE WORLD FOR CATCHING
FISH, ANIMALS, AND ALL
MANNER OF GAME.

A wonderful and most ingenious device. It is easy to set, suited to any bait, can be used anywhere, nothing CAN ESCAPE UNTIL RELEASED. Every fish, muskrat, or squirrel which bites at the bait is surely caught. Perfectly safe for children, will not rust. One bait will catch from 20 to 30 fish. Will spring in any position; in short, it is a grand triumph over the unsafe and uncertain common fish-hook. Highly recommended by the Tribune, World, Press, and the Turf, Field and Farm. The Ohio Farmer says: "The Eagle Claw is a very ingenious article. The best device for catching fish and game we ever saw. Safe, sure and convenient." No. 1 is for all ordinary fishing, the ladies' favorite. No. 2 is for general use, both large and small fish and game. We have sold thousands, and they have all given splendid satisfaction. Price, No. 1, by mail, 30 cts. each; No. 2, by mail, 50 cts. each, post-paid. Price, per dozen, by express, No. 1, \$2.25; No. 2, \$3.50.



TROUT FLIES.



These Flies are made by the Empire City Tackle Co., and are noted for their fine quality and excellent styles. Select what you want of these patterns: Brown, Gray, Red or Black Hackle, Abbey, Black Gnat, Bee, Brown Ant, Captain, Coachman, Gray Drake, Grizzly King, Red Ibis, King of Waters, Montreal, Yellow May, Governor, March Brown, Queen of Waters, White Miller, and order at the following low prices. Postage 2c. Dozen.

Prices on Blued Spring Steel Kirby Hooks,
No. 4, 6, 8, 10. \$.30 Dozen.
Prices on Fine Spring Steel Sproat Hooks,
No. 6, 8, 10. \$.50 Dozen.
Anybody knows the above patterns catch fish—
you run no risk.

Black Bass and Trolling Flies.



All are tied on strong double gut. They hold big fish. The best patterns are Brown, Black and Grey Hackle, Coachman, Grizzly King, Red Ibis, Professor, Montreal, Seth Green, White Miller, Yellow May and Black Gnat. A glance at our prices will be enough to induce you to order a sample dozen. You will not regret it. Postage 3c. Dozen.

Prices on Spring Steel Sproat Hooks.
Nos. 2-0, 1-0, 1, 2, \$.50 Dozen.
Prices on Fine Spring Steel Sproat Hooks.
Nos. 2-0, 1-0, 1, 2, \$.75 Dozen.

The Celebrated "Fluted Bait."



One of the most popular spoon baits. Has the light and easy running qualities so necessary in trolling. Made of Brass, and handsomely nickel plated. Any size blade from 1 1/2 to 2 1/2 inches. Note our cut prices. Postage 2c.

Price 12c. Each; \$1.10 Dozen Assorted.

The "Kidney" Pickeral Bait.



Has given the utmost satisfaction wherever used, and no fisherman's outfit is complete without it. Strongly made of brass, nickel plated and fitted with bright hooks. Particularly adapted for pickeral and acknowledged the best bait for this fish. All sized blades from 1 1/2 to 2 1/2 inches. Postage 2c.

Price 10c. Each; 1 Dozen Assorted 98c.

Famous "Phantom" Minnow.



Greatest seller of them all. It will catch fish where live bait fails. Made of Best Ribbon Silk beautifully painted in either Blue, Brown, or Silver colors. Usual prices are double ours for the same goods. Postage 3c.

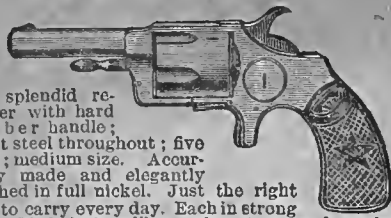
Price .40 .40 .40 .40 .45 .55 .65 .90 \$1.25
No. 1 2 3 4 5 6 7 8 9 10
Inches 1 1/2 2 2 1/2 3 3 1/2 4 4 1/2 5 1/2

FISHING TACKLE SUNDRIES.

Price. Page
1 Doz. brass swivels to prevent line from kinking..... 15c. 3c.
A "Seth Green" gang of hooks on gut for black bass..... 20c. 1c.
Cork Float, fancily painted and varnished..... 6c. 1c.
Split Shot Sinkers for trout fishing, 3 boxes..... 8c. 4c.

Do you want a Minnow Pail, Tackle Box, Bait Box, Disgorger, Landing Net, Minnow Net, or Fish Scales? -Anything in Fishing tackle will be supplied at wonderfully low prices. Recollect we give more for \$1.00 than any one else on earth.

THE U. S. REVOLVER.



A splendid revolver with hard rubber handle; finest steel throughout; five shot; medium size. Accurately made and elegantly finished in full nickel. Just the right size to carry every day. Each in strong box. Made in 32 calibre only. A great bargain. Sold everywhere at \$1.50. Postage 12c. Our Price 98c. Each.

VEST POCKET REVOLVER.



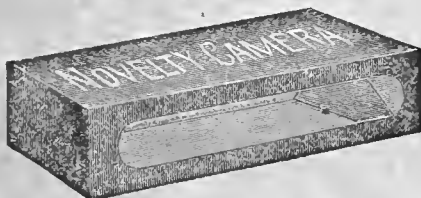
Highly nickel-plated; rubber handle. Takes regular 32 cal. centre fire S. & W. cartridges. Weight 8½ ounces. Postage 12c. Price \$1.75 Each.

AUTOMATIC REVOLVER.



Retail storekeepers make large margins on goods of this class. They also buy of jobbers who have a profit. We buy of the makers and require but a small margin on these as well as all our goods. This is a first-class revolver made of best forged steel and full polished. Workmanship guaranteed perfect; Self-cocking; Patent automatic shell ejector; Hard rubber handle. Note our price.
Price, 32 Cal. \$3.00 Each; Postage 21c.
Price, 38 Cal. \$3.25 Each; Postage 27c.

NOVELTY CAMERA.



A scientific novelty consisting of a round glass prism set in a strong leatherette case, with extra glass front. It is a high grade edition of similar articles sold at lower prices, and is made with the greatest care to bring out the

greatest effect. What brings about the astonishing distortion of everything looked at through this instrument is at once the wonder and despair of all—even scientists—as the prism is ground perfectly flat and true. Its operation is the same as a concave or convex mirror, but why and how it is impossible to tell. Its construction permits an almost unlimited range of vision, making it extremely interesting in viewing distant objects. Postage 3c.
Price 35c. Each; \$3.50 Doz.



NEW SAFETY HAMMERLESS REVOLVER.

The latest improvement in pocket fire arms. Self-cocking action; elegantly nickel plated; rubber handle; has patent safety catch, making accidental discharge impossible. All parts are of steel and interchangeable; barrel and working parts are drop forged; simple, strong and durable. The best hammerless revolver made; easily operated and the safest and most elegant weapon in use. Each in box, with a first-class barrel brush. With this you can shoot as fast as you please. One of the best revolvers made, and at our price a surprising bargain. 22-cal. is 7 shot; 32 and 38 are 5 shot. Postage 11c, 14c and 20c, respectively.

Price Only \$3.00 Each for 22 and 32; 38-Cal. \$3.50 Each.



PRICE
\$3

H. & R. POLICE AUTOMATIC.



This is the same as our regular Automatic but with another type of hammer as shown in cut.

32 Calibre. Postage 21c. Price \$3.00 Each.
38 " " 27c. " \$3.25 "

IVER JOHNSON Safety Hammer Automatic.



Fully guaranteed. Made of the best material, and every part interchangeable. The barrel catch will never fail. In carrying the pistol fully charged there is no danger of explosion or accident. Barrel, cylinder and all working parts made of drop steel forgings. Accurate, easy action and absolute safety.

32 Cal. S. & W. 3-in. Barrel, Postage, Price.
38 " " 3¼-in. " 16c. \$3.40
21c. 3.75

H. & R. PREMIER AUTOMATIC.



Automatic shell ejecting; small frame, adapted to 22 cal. short or long rim fire or 32 cal. S. & W. central fire cartridges. Working parts are drop forged; the frame, cylinder and barrel are steel, highly nickel-plated; hammer rebounding; rubber stocks.

Weight. Postage. Price.
22 Cal., 7 Shot, 3-in. Bbl. 12½ oz. 16c. \$3.25
32 " 5 " 3-in. " 11½ oz. 15c. 3.50

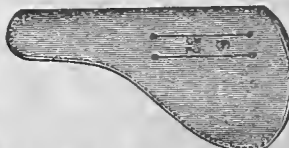
IVER JOHNSON Safety Hammerless Automatic.



The finest, safest and most desirable revolver made. Absolutely true; a safety catch is placed in the trigger, independent of any action of the revolver, operating against the guard, making a safety trigger, and with a safety hammer, makes the most perfect safety hammerless revolver placed on the market.

32 Cal. 3 in. Barrel, nickel-plated, Postage, Price.
38 " 3¼ in. " " 25c. \$1.00
28c. 4.25

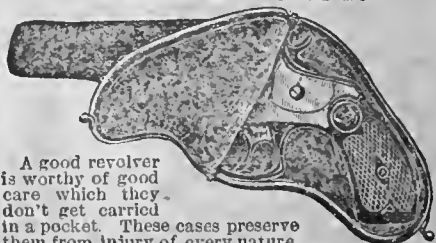
PISTOL HOLSTERS.



Made of heavy tan leather, highly finished and hand stitched with linen. Has slip for belt. Two sizes for 32 and 38 calibre Revolvers.

Postage 1c. Price 25c. Each; \$2.40 Doz.

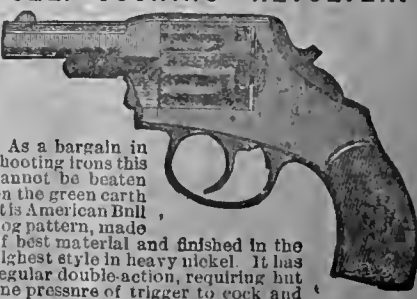
REVOLVER CASE.



A good revolver is worthy of good care which they don't get carried in a pocket. These cases preserve them from injury of every nature. Made of heavy kid, strongly sewed, with strong nickel metal rims and ball clasp. In ordering, state calibre and length of barrel. Postage 2c.

Price 47c. Each; \$4.50 Doz.

SELF-COCKING REVOLVER.



As a bargain in shooting irons this cannot be beaten on the green earth. It is American Bull dog pattern, made of best material and finished in the highest style in heavy nickel. It has regular double-action, requiring but one pressure of trigger to cock and fire. The whole 5 chambers can be discharged in two seconds; 5 shooter; Central fire; hard rubber engraved handles. Packed in strong box.

Price, 32 Cal. \$1.75 Each; Postage 11c.
Price, 38 Cal. \$1.95 Each; Postage 13c.

DO NOT FORGET POSTAGE.

DAISY AIR RIFLE.**PRICE 85c.**

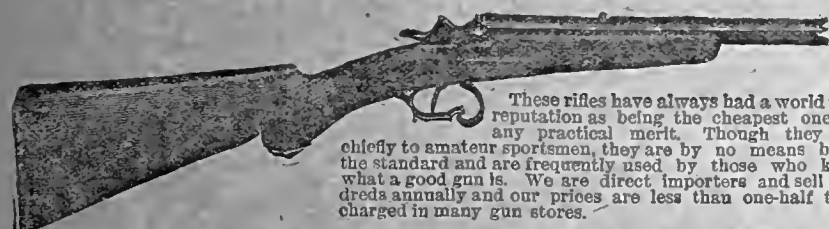
The "Daisy" is made entirely of metal, beautifully nickel plated, with metal shoulder rest. The air is compressed by a new patent lever action which, together with its other points of excellence, makes it the peer of all other Air Guns. As shown in cut, it is extremely neat in outline and appearance. Universal praise is the rule from purchasers of the Daisy. It shoots B B Shot with great accuracy. Each Rifle is sighted and tested before leaving the shop. No powder! No smoke! No noise! It is death to sparrows, rats, etc. 1,000 shots for 10c. For this season we have made an unusually heavy contract, enabling us to sell this Gun at a further reduced price, making it the cheapest in the market. Unavailable.

DAISY REPEATING RIFLE.—This is the latest "Daisy." It has a magazine holding 50 B B Shot and a perfect working ejector. Its magazine differs from all others, the shot lying in a single column in a tube bored to fit; this gives an absolutely certain feed. Price \$1.15 Ea.

DOLLAR 200-SHOT AIR RIFLE.**PRICE \$1.00.**

This is our NEW STEEL RAPID-FIRE GUN.—Just re-

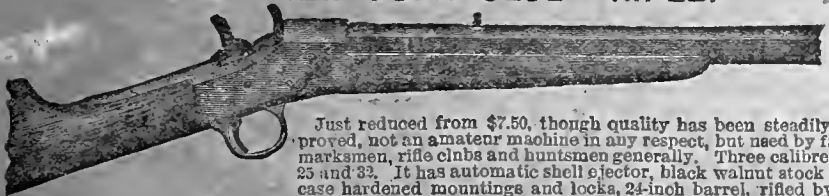
modeled and furnished with many up-to-date features by its makers, who have had 20 years of experience building Air Guns. Everything except the stock is made of pressed steel of high quality. A moment's thought will convince you of the advantage of this construction in strength, beauty and lightness. It weighs but 29 ounces; yet it has no weak parts and is Absolutely Guaranteed for One Year. Every outward part is highly polished and nickel plated. It has a magazine which holds over 500 B. B. Shot, and a perfect spring feeder which ejects into the barrel one shot after each shot. Its air compressor and mechanism works so perfectly that very rapid firing is possible, and with light exertion; yet its spring being the strongest and most durable found in any gun, it shoots with great force and accuracy. An important feature is its Combination Rifle Sight, which not only has an adjustment of 6 inches up and down on barrel, but can also be changed instantly to open or globe sight. It has regular pistol grip and stock of highly finished hard wood. Wonderful improvements have been made in Air Rifles, but we say with confidence that this one is the most striking example of high quality. Ingenious construction and low price. Postage 85c. Price \$1.00 Each; \$10.25 a Dozen.

NEW FLOBERT RIFLES.

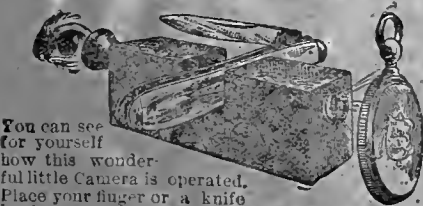
These rifles have always had a world wide reputation as being the cheapest ones of any practical merit. Though they sell chiefly to amateur sportsmen, they are by no means below the standard and are frequently used by those who know what a good gun is. We are direct importers and sell hundreds annually and our prices are less than one-half those charged in many gun stores.

NO. 1. A "hard service," accurate shot, extra heavy, well balanced 24-inch blued barrel; 32 Calibre; has the latest dove-tail breech, which saves the rifle lock from easily getting out of order. It is pistol grip, with rubber butt, oiled walnut checkered stock, and has latest improved cartridge ejector. A splendid rifle in every respect; good for all game, and sure for a long life, as it has all the important features of the most costly guns. Not available. Our Price only \$4.25.

NO. 2. A fine gun at an insignificant price. A good serviceable rifle with 22 inch barrel, 22 Caliber, varnished stock. Bright Mountings. Shell Extractor. Weight 4½ lbs. A splendid gun to give a youngster which will look and work to him like a \$75.00 Winchester. In appearance it is almost exactly like No. 1 shown above. Not available. Price \$2.50.

THE "NEW YORK CLUB" RIFLE.

Just reduced from \$7.50, though quality has been steadily improved, not an amateur machine in any respect, but used by fancy marksmen, rifle clubs and huntsmen generally. Three calibres, 22, 23 and 32. It has automatic shell ejector, black walnut stock with case hardened mountings and locks, 24-inch barrel, rifled by the most skilled workmen. Made by the Crescent Arms Co. By an ingenious device this rifle can be taken apart and put together instantly, without any tool. Weighs but 5 pounds, and can be packed in a trunk for traveling. Unequalled beauty, finish, convenience, accuracy and strength. All parts are interchangeable. Our Price \$4.30 Each.

X-RAY CAMERA.**RELOADING TOOLS.**

You can see for yourself how this wonderful little Camera is operated. Place your finger on a knife in the groove in the middle of the camera, and look through the eyepiece toward a strong light. Hold the box so that the light falls on the article you want to look through, and in a moment you will see a glimmer, and after your eye becomes accustomed a watch or other small article may be seen distinctly. How's it done? That's the question. The most wonderful and mysterious novelty of the decade. A scientific and mechanical success: Look through stone, iron, wood, flesh and bone—EVERYTHING. Postage paid.

Price 15c. Each; 2 for 25c.; \$1.25 Doz;



Complete set for reloading brass and paper shells. Contains six best implements, as follows: Loader, Closer, Capper, Shell Extractor, Measure, Cleaning Rod with Swab, Wiper and Scratch brush. The cheapest complete set ever offered. Enables you to reload your own shells at a small fraction of the cost of buying. All packed in strong partitioned box. 10 or 12 gauge. Postage 30c. Price 75c. per Set.

Loaded Cartridges, Rim Fire.

We are headquarters for these goods and quote prices which are far below the market value. Can be sent by express only.

Loaded Cartridges, Price per 100	Semi-Smokeless	Smokeless
Rim Fire, Bl'k Powder, Smokeless, less.		
22 Cal. B. B. Caps.....	\$.14	\$.16
22 " Short.....	.26	.30
22 " Long.....	.32	.36
22 " Long Rifle....	.32	.36
32 " Short.....	.55	.60
32 " Long.....	.60	.65

Loaded Cartridges, Central Fire.

Loaded Cartridges, Central Fire.	1.18	1.25	1.30
25-20 Marlin.....	1.18	1.25	1.30
32 S. & W.....	.80	.85	.90
38 S. & W.....	1.00	1.08	1.15
44 S. & W.....	1.25	1.50	1.75

Shot Cartridges.

Shot Cartridges.	.58	.63	.68
22 Long Rim Fire.....	.58	.63	.68
22 " " ".....	1.15	1.20	1.30
32 S. & W. Central Fire.....	.88	.95	1.00
38 S. & W. " ".....	1.10	1.20	—

Blank Cartridges.

Blank Cartridges.	.16	—	—
22 Short Rim Fire.....	.16	—	—
32 " " ".....	.32	—	—
32 S. & W. Central Fire.....	.60	—	—
38 S. & W. " ".....	.70	—	—

Loaded Shells for 10-12 and 16 Gauge.

Loaded Shells for 10-12 and 16 Gauge. Black Powder, per box of 25, 45c.; per 100, \$1.60. Semi-Smokeless Black Powder, per box of 25, 50c.; per 100, \$1.85. Smokeless, 10 and 12 gauge only, per box of 25, 65c.; per 100, \$2.35.

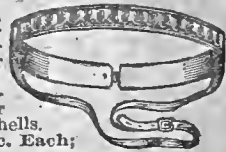


Paper Targets.—No. 1. Heavy white paper 14 x 14; 12 rings. Postage 1c. Reduced Price 15c. Doz.; \$1.00 100. No. 2. Extra heavy manilla; 15x21; combined Creedmore and ring; 3 large rings and figures; and 12 small, for long or short range. Postage 4c. doz.

New Price 4c. Each; 35c. Dozen.

Shell Belt, No. 1.

Best quality tan leather. Strongly lined stitched throughout. Leather vest finished and scored. Strong sling straps. Assorted sizes band and for Nos. 10 and 12 gauge shells. Postage 7c. Price 65c. Each; \$6.50 Dozen.



No. 2.—Same style as above, but made of serviceable Webb with leather sling strap. Postage 1c. Price 45c. Each.

Cartridge Belt, Plain leather, Nickel Buckle, for 22, 32, 38 or 44 Calibre Cartridges; state calibre when ordering. No. 3, Width 1½ in. Postage 5c. Price 48c. Ea. No. 4, " 2½ in. " 7c. " 70c. "



1893 MODEL \$2.00

THE COLUMBIAN 1,000 SHOT RIFLE.

Shoots 1,000 Shots Without Reloading. Simple, Strong and Durable.

This model is similar in principle to the celebrated Marlin Repeating Rifles, which are sold for \$25.00. It is a new feature in Air Guns, it holds a thousand B. H. shot, and is most simple in its working, it is a gun any one would be proud to carry and own, it shoots with precision and throws a shot for a long distance. All parts are interchangeable and replaced for a few cents; easily taken apart. Walnut stock, enameled frame, nickel barrel, weight 5 lbs. This rifle has been thoroughly overhauled, the more valuable features retained, and entirely new improvements added, making it more easily operated, more accurate, more substantial, possessing more length of stroke of piston, thus securing greater force of the shot. No expense has been spared in securing the highest attainable results, as regarding the foregoing qualities, and the makers having had the experience of years in developing and perfecting this rifle have no hesitation in making the claim that the Model of 1893 surpasses all previous models. Furthermore, our immense success last season with this rifle enables us to reduce our price materially, in spite of the great improvements. Unavailable. Our 1893 Price \$2.00 Each.

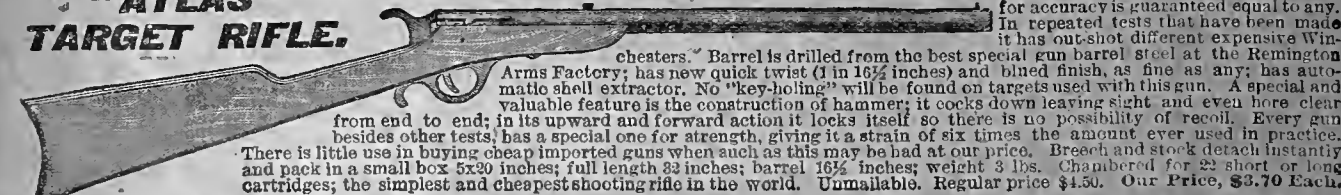
THE NEW "ACME" RIFLE.



\$4.50

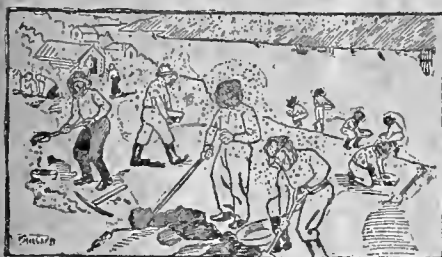
This is a new gun of American make and one of the most important products of recent years—both on account of its cheapness and quality. One of its most important features is its detachable stock; by means of a cam button the barrel and stock are parted in less than a second. It has a blued octagon barrel 22 inches long with perfect blue finish and rifle bore which is guaranteed accurate, fitted with new patent back sight quickly adjustable to every 100 feet up to 700. Its mountings are perfectly made, fitted and case hardened; also its lock, which is Remington Action, provided with shell ejector. It has fine walnut stock with case hardened butt cover. Weight only 4½ lbs. Perfection of stability, compactness and good quality. It shoots No. 22 rim fire cartridges, either short, long or rifle lengths and does such accurate work that its use is by no means confined to youths and is frequently preferred by hunters, who find no fault with its working qualities. We can for special reasons make an extra low price on this rifle and fully recommend it to our patrons both on its quality and price. Our Special Price \$4.50 Ea.

"ATLAS" TARGET RIFLE.



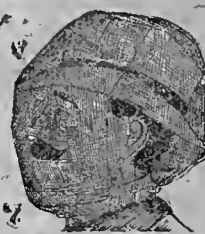
This is an American made Rifle which for accuracy is guaranteed equal to any. In repeated tests that have been made it has out-shot different expensive Winchester. Barrel is drilled from the best special gun barrel steel at the Remington Arms Factory; has new quick twist (1 in 16½ inches) and blued finish, as fine as any; has automatic shell extractor. No "key-holing" will be found on targets used with this gun. A special and valuable feature is the construction of hammer; it cocks down leaving sight and even more clear from end to end; in its upward and forward action it locks itself so there is no possibility of recoil. Every gun besides other tests, has a special one for strength, giving it a strain of six times the amount ever used in practice. There is little use in buying cheap imported guns when such as this may be had at our price. Breech and stock detach instantly and pack in a small box 5x20 inches; full length 32 inches; barrel 16½ inches; weight 3 lbs. Chambered for 22 short or long cartridges; the simplest and cheapest shooting rifle in the world. Unavailable. Regular price \$4.50. Our Price, \$3.70 Each.

KLONDIKE HEAD SCREEN.



The only practical and successful head screen that is positive proof against all attacks from poisonous mosquitoes and other insects. When properly adjusted it effectually covers all parts of the head and neck, and is so arranged as not to touch the face. Being especially designed for use in the Klondike regions, where the mosquitoes in summer are so numerous and dangerous as to drive men to suicide, it will be welcomed by the entire to their camp equipment. A few of its many advantages: It can be worn during sleep without discomfort, protects the eyes from snow glare in winter, weighs but 2 ounces; very fine webbing excludes all dust and dirt; rapid in adjustment. Endorsed and used by the following well known miners in the Klondike district: Geo. A. Bettis, Gordon Betels, of Glacier Creek; J. R. Naehant, Joseph Ladue, Wm. Miller, of Dawson City; Jack Smith, Eldorado Creek, and thousands of others who pronounce it the only satisfactory screen made. Postage 3c.

Price 65c. Each; \$6.50 Dozen.



EAR SPLITTER WHISTLE.



The greatest of all whistles. A regular ear-splitter, capable of cutting a hole through a stone wall. Its tone is shrill, shrieking and truly awful. The rubber bulb at one end regulates the sound making a variety of tones. The metal parts are well plated and it is altogether a neat article. Postage 2c. Price 18c Each; \$1.75 Dozen.

THE COMPASS WHISTLE.



Here is the truest Pocket Compass and the most powerful Whistle ever heard in combination. The Compass is firmly inserted in one side or the top of the Whistle, and is protected by a heavy glass face. Its needle points true North and South; and the letters on the card are large and clear. 8 points are given, and with this Compass any one can readily keep his bearings in the densest forest, on the vastest prairie, or far at sea. The Whistle is a great novelty, designed on a new principle, that renders it the most deafening and powerful known. It can be heard for miles. Anyone can blow it! Such a whistle should be in the pocket constantly. It is a better protection to a lady on a dark night than a dog or a gun, for its piercing shriek will instantly frighten off a thug or a thief. The combination is of solid metal, cast in one piece and beautifully nickel-plated; a ring is attached, so that it can be hung to a neck cord, or belt, or carried in the pocket. Postage 1c. Price 15c. Each. \$1.46 Doz.

SHOT GUN CLEANER



The latest and positively the best Shot Gun Cleaner ever invented, has sharp cutting edges, which cuts out all lead and rust, does not injure the finest barrel, easily adjusted to guns from 8 to 16 gauge, can be used for cleaning and burnishing. Postage 3c. Price 45c. Each.



RUBBER DRINKING CUP.

One of the handiest articles for travelers, either for long or short distances, by rail, water, foot or bicycle. Folds up and takes up no more space in the pocket than a handkerchief. Will never wear out, corrode or become uncleanly. Postage 2c. Price 20c. Each; \$2.00 Doz.



Gun Cleaning Outfit.—Best outfit made; 4 joint brass rod, wire and bristle brushes fit last joint which also has slot for holding rag. Revolving snakewood handle permits brush to follow rifle bore. Worth \$1.50. State calibre. Postage 10c.

Our Price 80c. Each; \$8.70 Dozen.

DUCK CALLS.

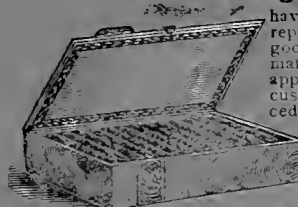


This is the best Duck Call, made of Cocobola wood, beautifully finished with nickel-plated tip. Gives a perfect imitation of a duck and never falls as a decoy. It is also a great fun-maker, the counterfeit being so perfect. Postage 2c.

Reduced Price 27c. Each; \$2.72 Dozen.

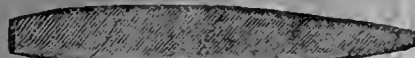
NEW ACQUAINTANCES of course we don't expect people who have never dealt with us to have perfect confidence in us; WE know who and what we are but YOU may not—the Commercial Agencies and many Bankers, Postmasters and Express Agents throughout the Country and especially in our City know us to whom we refer you. Send us an order about the size of your confidence in us and we shall take care that you will "Come again."

Our Fine Cigars

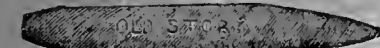


have an established reputation; their good quality and unmatchable flavor are appreciated by our customers, as evinced by the enormous sales; and in view of this fact we have added several new brands, reduced the price of the

old favorites, and still claim for our line superiority over all others sold at double our price. The big contracts we place with the largest factories are accountable for the exceedingly low figures at which we sell. We want only box trade, and to the end of securing the regular custom of discriminating smokers, we sell samples at nearly box prices. A good cigar cannot be described adequately, it must be smoked to be appreciated. If you will try them we will have your orders. There is scarcely a line of merchandise in which there is so much leakage in "middlemen's profits" as in cigars, resulting in a price to the consumer from 3 to 4 times the cost of manufacture. In buying of us you are assured of, but one margin added and that a small one.



AMERICANOS.—The thousands sold is proof enough of the popularity of this brand, and although our cheapest cigar it ranks with the best 5 centers on the market. We guarantee it to be made by hand of long filler, not scraps, and rolled into a good Havana seed wrapper. Give our "Americanos" a trial, and you will thank us for putting you on to a good thing. Postage 18c. on 10. Prices, box of 50, \$1.10; 100, \$2.00; Sample package of 6, 15c.



OLD STORY.—This is a large cigar 4 1/2 inches long, popular Rothschild shape; we guarantee a solid long Havana filler, and fine Sumatra wrapper. The best handmade cigar at the price, and fully worth double what we charge. Postage 20c. on 50. Prices, box of 50, \$1.30; 100, \$2.40; Sample package of 6 (Postage 5c.), Price 18c.



MARCELLA.—A fine Perfecto cigar. 4 1/2 inches long. It is entirely handmade and of splendid quality and appearance. The filler is of best long Havana and carefully selected, and only the best of stock being used in this brand. Best spotted Sumatra wrapper. These cigars will satisfy the most exacting critic. A very large smoke being good length and very thick. Cannot be duplicated in stores for less than \$0.60 per 100. Postage 20c. on 50. Prices, \$1.83 per box of 50; \$3.50 per 100; Sample package of 6 (postage 5c.), Price 25c.



LA GENIA.—Made from the finest selected Havana long filler and Sumatra wrapper. Entirely handmade. The filler is imported from Cuba. Large Perfecto size and shape, 4 1/2 inch long. A good long smoke, equal in quality to any cigar; is never sold in stores at less than 10c. straight and oftener 2 for 25c. It is free from adulterations of every kind, but has a delicious aroma because of the very high grade and careful handling of the stock. Burns freely and leaves a fine white ash. Postage 20c. per box of 50. Price \$5.50 per 100; 50 for \$2.88; Sample box of 4 for 25c. (Postage 5c.)

MICROSCOPIC CIGAR HOLDER.



As a cigar holder alone this is extra good value at price named having good applewood stem and bowl, swivel on imitation Ivory post with holes so arranged that when properly set it smokes freely, cutting off all nicotine, but when swung sideways it will not smoke at all, making it a good novelty. Has white bone mouth piece and in end of stem is mounted a microscopic photograph of a famous painting. Assorted subjects selected from the highest school of art. Postage 2c. New Price 9c. Each; 97c. Dozen.



XIPH CIGARROS.

These are remarkable products. Guaranteed of pure selected tobacco without doctoring of any kind; they are sweet and mild and have never failed to please a smoker. Tobacco used is grown, prepared and used exclusively for our brand of Cigarros; their quality will always remain uniform; our sales are already immense and we mean to increase their popularity as a steady favorite. Put up in pouches of three for safe handling. Size 4 inches. Try a sample and you will order 1000.

Postage 2 packs 8c.; 10 packs 12c.; 20 packs 20c. etc. Price 2 Packs 10c.; 10 Packs 45c.; 50 Packs \$2.10; 300 Packs \$12.00



CUBAN CHEROOTS.

Since installing our cigar department we have contracted for the entire output of a large southern factory making no other goods than these Cheroots and Cigarros. We found these goods selling as regular cigars in certain markets, at prices about double ours. We have them put up in popular packages and give the public twice as much smoke for their money as they can obtain elsewhere.

CUBAN CHEROOTS are warranted pure, good quality; selected Virginia tobacco; not adulterated or flavored. They will recommend themselves to smokers as. They are better by far than the

average 5-cent cigar and are being smoked regularly by thousands of discriminating smokers. Large size 4 1/2 inch put up in packs of 5. Postage 3c. pack; 4c. 2 pks.; 10c. 5 pks., etc. Price 10c. pack; 3 packs 25c.; 20 packs \$1.75; 200 packs \$15.00.

ORIGINAL PITTSBURG STOGIES.



STANDARD.—These popular goods are smoked by everyone, from the banker to the day laborer. Crudely made and with some eccentricities they are still favorites and have a sale of almost countless millions annually. Our stock is from the largest factory in the world, making these goods exclusively and having a reputation of nearly a century's standing for the high quality and purity of its product. They are medium strong, made of best selected long filler tobacco. Strictly handmade, over 5 inches long; extra large size; packed only in boxes of 100. Postage 25c. Price \$1.75 per 100; \$14.75 per 1,000; Sample package of 10, 23c.; (Postage 5c.)

WINNER.—This brand contains the same long filler as the Standard, but is a trifle shorter; to suit a number of smokers. Postage 25c. per 100. Price \$1.30 per 100; \$12.25 per 1,000; pkg. of 10, 15c.

BLUE POINT TOBIES.—This is a special brand made similar to Pittsburgh Stogies, and nearly 6 inches in length. The filler is of selected stock, handmade and affords a delicious smoke. Some consider this the equal of the best Stogies, while others claim it to be better. Try both and judge for yourself. Postage 25c. per 100. Price, \$1.20 per 100; \$11.85 per 1,000; sample box of 25, 40c. (Postage 5c.)

THE SMOKER'S TIP.



The neatest recent invention for smokers which if used would save many an incurable disease and often a life; the constant contact of the extremely delicate membrane of the lips with the tobacco, drawing out constantly the nicotine and other impurities from the cigar produces irritation, loosening and rupture of the membrane, ulceration which frequently leads to cancer and blood poisoning. The Smoker's Tip is not a rigid cigar holder, but an elastic tip of pure rubber which fits snugly over the tip of cigar conforming to its shape and not affecting the grip of teeth and lips but giving absolute protection. Postage 1c. on 4. Price 5c. Each; 48c. Doz.

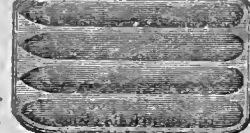
DON'T ASK FOR CREDIT. The key note spelled thus C-A-S-H—we pay cash to get low prices and most CASH to PAY—were we to do a credit business as most merchants do, we would be compelled to add 10 to 25 per cent to our prices.

"POINTER" STOGIES.



An exceptionally fine Pittsburgh Stogie, over five inches in length, and made by skilled workmen. Nothing but the best long filler is used, which is carefully selected for this particular brand. Our Pointer Stogies have a very pleasant flavor, are not too strong, draw very freely, and make an excellent Summer smoke. Postage 35c. per 100. Price, \$1.45 per 100; \$13.40 per 1,000; Sample Box of 25 (see cut) 38c. Postage 5c.

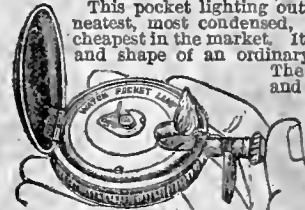
ALUMINUM CIGAR CASE.



Beautifully made of fancy sheet aluminum. Its shape to exactly fit large cigars makes it take up little more room in pocket than the cigars alone, while its weight is practically nothing. Made for 1, 2, 3 and 4

cigars.	Postage.	Each.	Doz.
1 Cigar,	1c.	Price 18c.	\$1.75
2 "	1c.	" 24c.	2.40
3 "	1c.	" 32c.	3.25
4 "	2c.	" 40c.	4.10

WATCH POCKET LAMP.

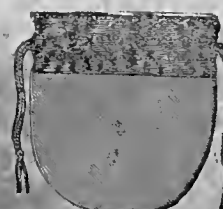


This pocket lighting outfit is at once the neatest, most condensed, convenient and cheapest in the market. It is the exact size and shape of an ordinary 18 size watch. The case is strong and elegantly ornamented and finished. It opens just as a watch does by pressing the crown as shown in cut and a second pressure lights the wick. Shutting the case puts out the light. Its mechanism is so perfect that it never fails to ignite, and the case is so constructed that leakage or other annoyance is impossible. Packed in neat box with 1,000 lights. Extra lights 10c. per 1,000. Postage 7c. Reduced Price 44c. Each; \$4.50 Dozen.

MAGIC WAX LIGHTER.



An exceedingly small and thin self-lighting pocket lamp, containing a roll of wax-coated tape, having at intervals along its surface a series of igniting pellets, which are automatically lighted by depression of the key or button as shown in cut. Made of metal, embossed and nickel-plated. Extra rolls can be inserted when exhausted. Postage 2c. Reduced Price 15c. Each; \$1.50 Doz. Extra lights 5c. per box of six rolls.



Tobacco and Coin Pouch—A serviceable article at a small price. Made of best chamolais, tan color; strongly sewed with best selisia top and very strong gathering string. Postage 1c. Price 9c. Each; 90c. Doz.

Our "ARMY AND NAVY" PIPE.

This pipe we have made famous by an immense sale at a wonderfully low price. We got it up at immense expense for dies for stem which is an exact reproduction of a United States Regulation Gun, made in best hard rubber with all the detail of the stock, lock, trigger, etc., worked out with such minuteness as to provoke the greatest admiration for the pipe; on the butt is stamped the words "Army and Navy" in fancy gilt letters. The bowl is of selected rosewood finished in best style. It is a strong and durable pipe which cannot be beaten aside from its novel features. It is worth 50c. in any store and we are

the only people who can sell such a pipe at any where near our price.

Postage 3c.
Our Price 16c. Each;
\$1.68 Doz.

Pipe & Case No. 1.

This is a First Quality Genuine Briar Wood Pipe of most approved shape. Length

5½ inches. It has a beautiful cloudy imitation amber mouth piece, perfectly finished and fitted to stem. Fancy silver ferrule of embossed open work. Each is packed in a handsome hinged case, with old gold satin and plush lining and olive green grain leather cover. A strictly high-class combination; selling in stores at \$1.00 and even more. Postage 4 c. Our Price 55c. Each; \$5.50 Doz.

Pipe & Case No. 2.

This is an extra fine outfit, which will meet the requirements of the strictest connoisseur—a Genuine

Briar Wood Pipe, finished in the height of style. It has extra long straight bit of newly patented amber-celluloid, so closely imitating real as to defy detection, and being far less brittle and more durable. Highly polished nickel, double beaded ferrule and top band to match. Each in full plush lined, extra quality case. Postage 4c. Our Price 80c. Each; \$8.10 Dozen.

French Briar Pipe.—The neatest shape, bent-stem pipe made; gracefully shaped, bent and tapered. Pipe is of finest quality French

Briar Root in walnut colors with extra polish. Mounted with first quality Kern Horn bit, nearly white, with delicate streaks of brown. Broad, fancy scroll ferrule in highly finished nickel, and top band to match. Your local dealer can't sell you a pipe like this for less than \$1.00. Postage 3c. Price 48c. Each; \$1.75 Dozen.

PIPE NO. 2430.—The patented "Olympia" Pipe, Straight Stem Genuine French Briar Pipe, bull-dog pattern, with

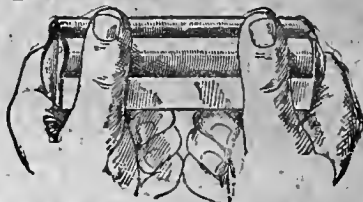
broad nickel Band, and patented Rubber Bit, as shown in cut. The advantage of this Bit consists in having a double draught, through which the tobacco can be much more easily consumed than in an ordinary Pipe, and it enables the smoker to use up all of the tobacco in the Bowl. The Pipe being made with a hollow Stem and push bit, can be perfectly cleansed without any trouble, and the Pipe can be recommended as giving the best satisfaction of any article of this kind ever brought out. Postage 2c. Price 22c. Each; \$2.25 Dozen.

No. 2481. Same pipe as described above, except that bowl is walnut stained. Postage 2c. Price 25c. Each; \$2.55 Dozen.

Bull Dog Pipe. Straight Stem Bull Dog Pattern, with Turkish amber bit, broad fancy perforated nickel ferrule and fancy open work top band. Postage 2c.

New Price 20c. Each; \$2.10 Dozen.

The New Gem Cigarette Roller.



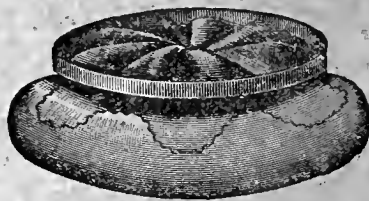
This little article should be in the pocket of every smoker. With it a perfect cigarette can be made in ten seconds. To avoid the injurious effect of cigarette smoking get a good brand of tobacco and make your own cigarettes with this little machine. You will find them equal in appearance, and far superior in quality to commercial ones, at less than a quarter of the cost. Opium and Nicotine are acknowledged by all to be the deleterious elements in cigarettes. By making your own cigarettes from good tobacco you get none of the former and the latter is reduced to a minimum. With our Cigarette Maker in your possession you can smoke a pipe or cigarette at pleasure, as it's just as easy to roll a cigarette as to fill a pipe. Every one can indulge in the luxury of cigarette smoking with impunity when the habit is thus rendered harmless. Every Part of the Cigarette Maker is handsomely nickel plated. Postage 1c. Price 15c. Each; \$1.50 Doz.

TOBACCO PIPE FILTER.

For Up-to-Date Smokers.

No more foul or clogged stems or bowls to your pipe; no poisonous nicotine. This wonderful little device when placed in the bowl of the pipe, keeps the stem and bottom of the bowl as free from the foul mass after a month's smoking as if the pipe had never been used, as no wet tobacco or nicotine can ever collect in either. The filter is made of specially prepared packing, which prevents the smallest particle of tobacco from getting into the bowl, but in no way interferes with the draught. Its use cools the smoke and saves tobacco enough in a short time to pay its small cost, as there is no wet tobacco to clean out of the bowl every few smokes. The tobacco burns free and clear up to the Filter—no waste. Postage 1c. on 6c. Price 5c. Each; 45c. Dozen.

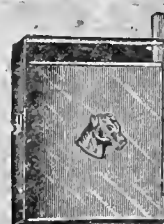
TOBACCO POUCH No. 1



The self-closing red-rubber pouch; the best and simplest ever invented. Tobacco absolutely cannot spill out into your pocket. Mouth closes of itself; and so tightly as to be almost water-proof. Was known years ago as the "Prince of Wales"; but aside from the name, its merits alone would commend it even to royalty. Postage 1c. Price 20c. Each; \$2.15 Doz.

THE MATCHLESS LIGHTER. Automatic Cigarette Case.

This is the Lighter sportsmen and others have patiently waited for. It is a reliable pocket device for lighting cigars, cigarettes and pipes in the wind and storm without the use of matches. It is operated on the same principle as the old time flint and steel, only much more convenient and quicker to light. A slight turn of the wheel on the side sends the sparks flying into the chemically treated fuse, which instantly ignites. It cannot be blown out. When through using press down top on fuse and it is extinguished. Its mechanism is not excelled by the finest clock work; weighs but 2 ounces, and is far superior to all other lighters, there being no dangling fuse to burn the pockets or greasy substance to soil the clothing. When once used you will never be without it. Half dozen tapers and ½ dozen flints, sufficient for 2 years, go with each lighter. Postage 4c. Price 72c. Each; \$7.25 Dozen.

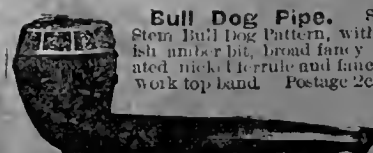


Here is a new and excellent smokers' article; it is a very unique and practical Cigarette Case, holding 10 Cigarettes, which it ejects singly through the hole at the end (see cut), and just as wanted; a feature which makes them universally popular with smokers. Can be refilled as often as desired in a few seconds. To operate after filling, rest the case in your hand, with the "dog's head" facing you; place the thumb just above the head and draw it open as shown in cut, then reverse the movement and the cigarette is "at your service." Postage 2c. Price 24c. Each; \$2.48 Dozen.



CIGAR CUTTER.

A dainty piece of work every smoker will appreciate. In the form of a pair of scissors. The handles are gilded, and blades nickel plated; all full polished in finest style. It works perfectly, making a clean cut without crushing the cigar. Postage 1c. Reduced Price 20c. Each; \$2.10 Per Doz.



Do Not Forget Postage.